

FIG. 1A

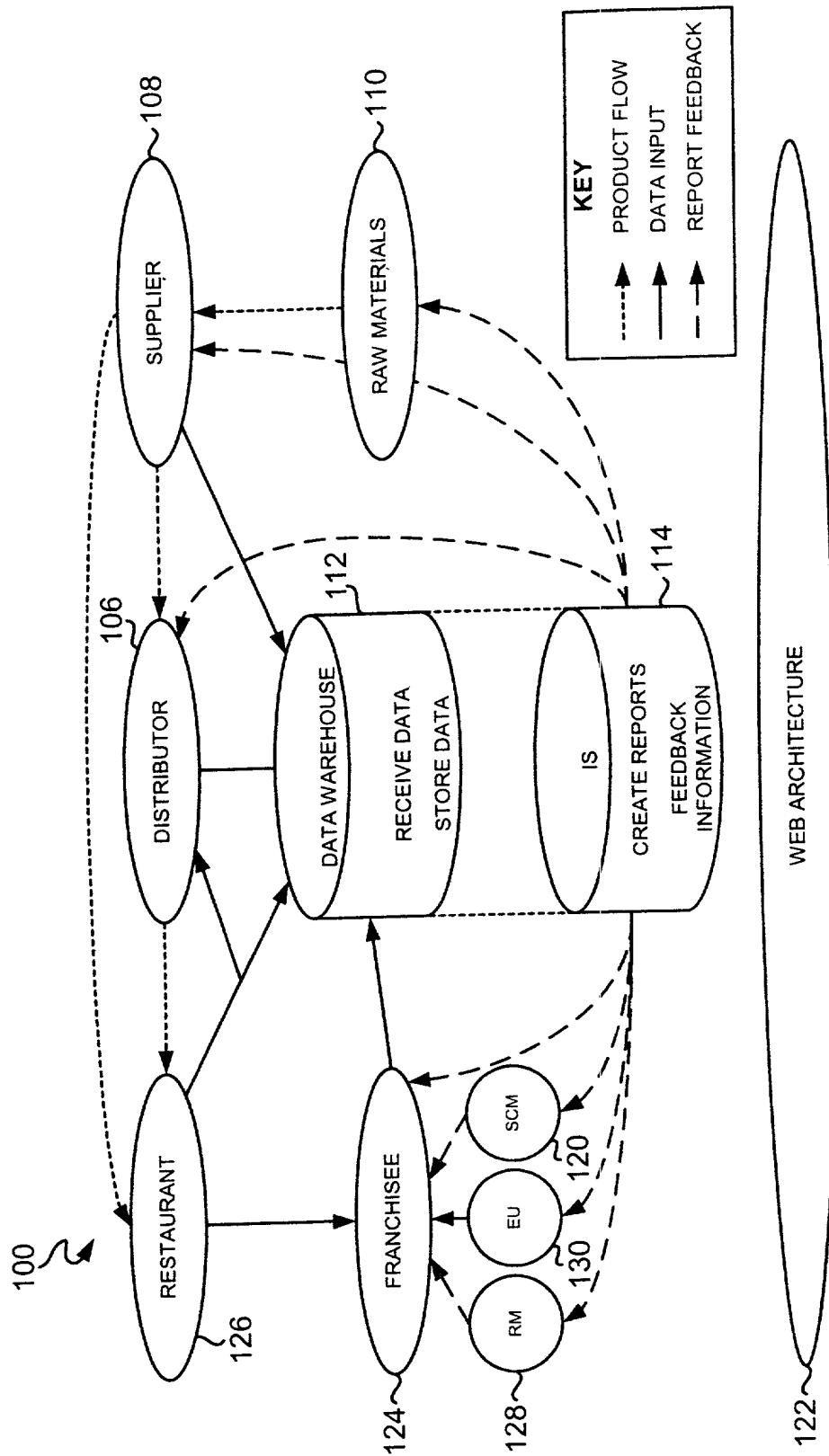


FIG. 1B

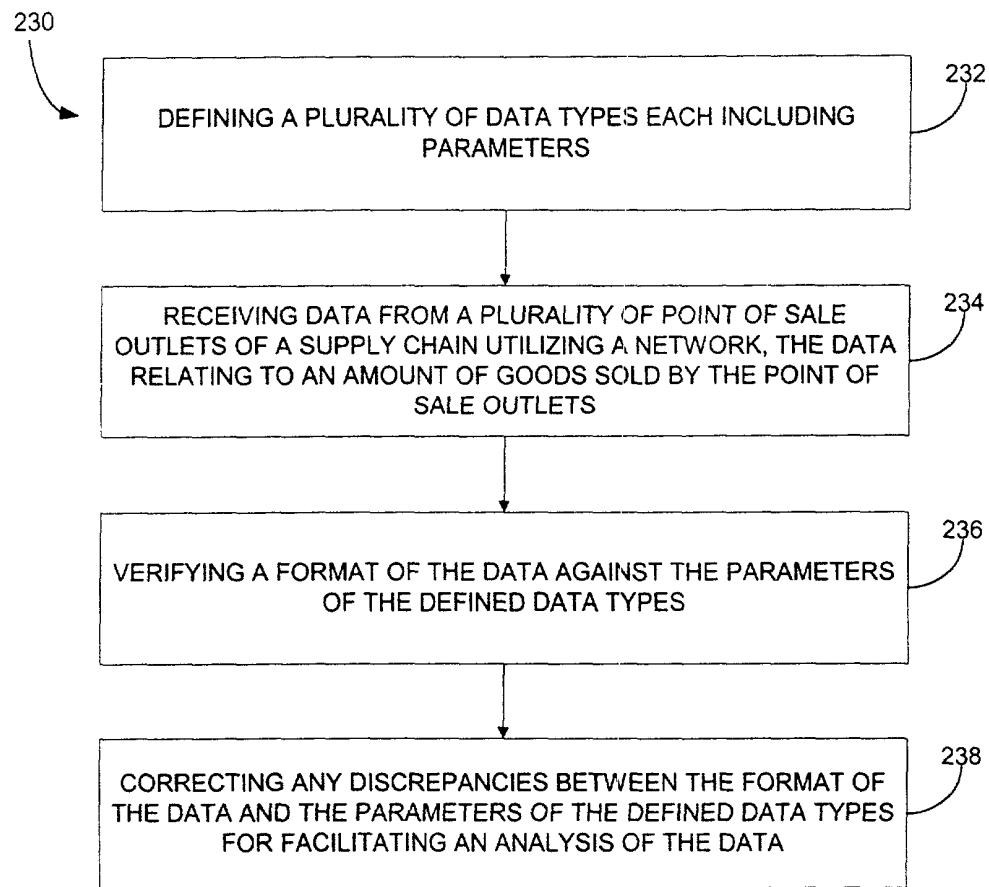


FIG. 2

09316654 0070601

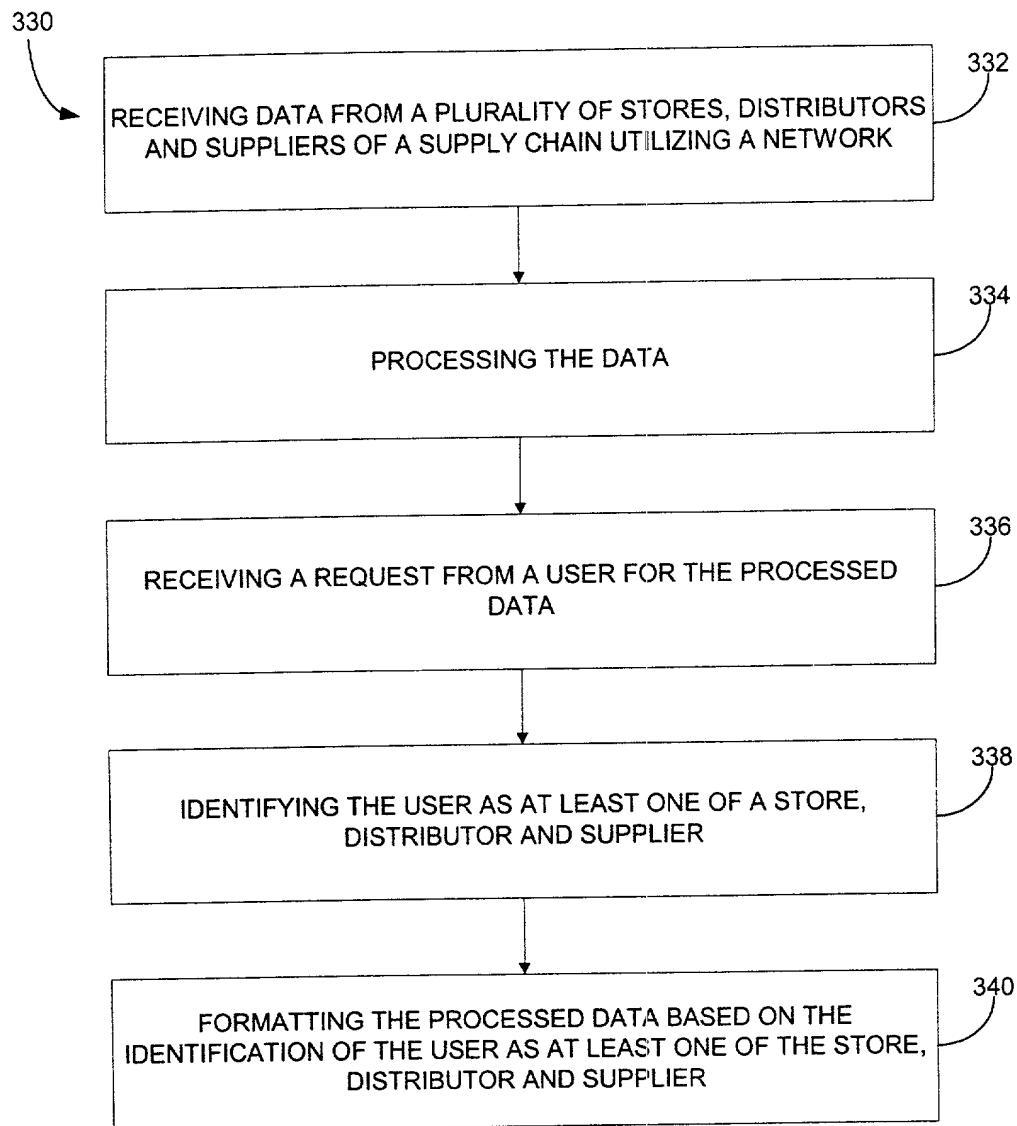


FIG. 3

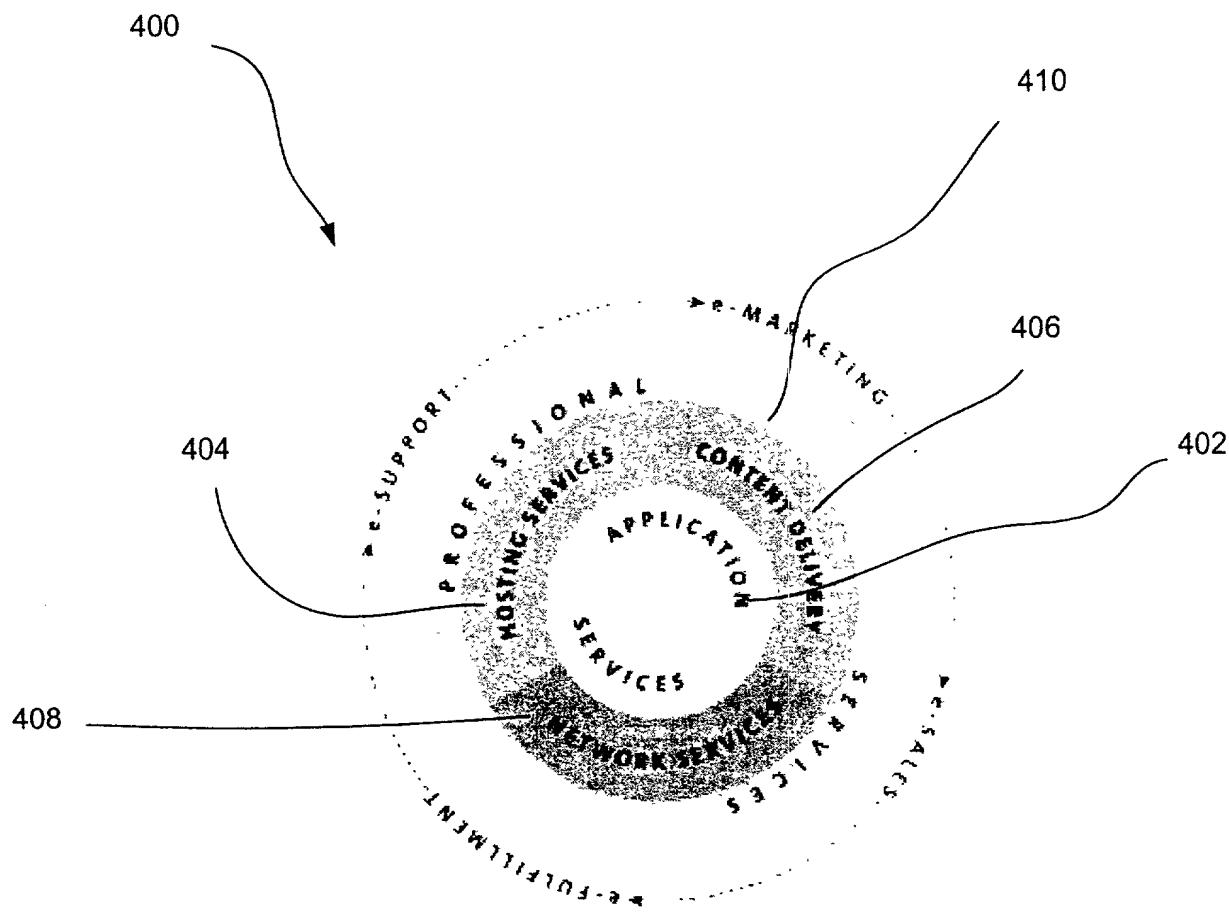


Fig. 4

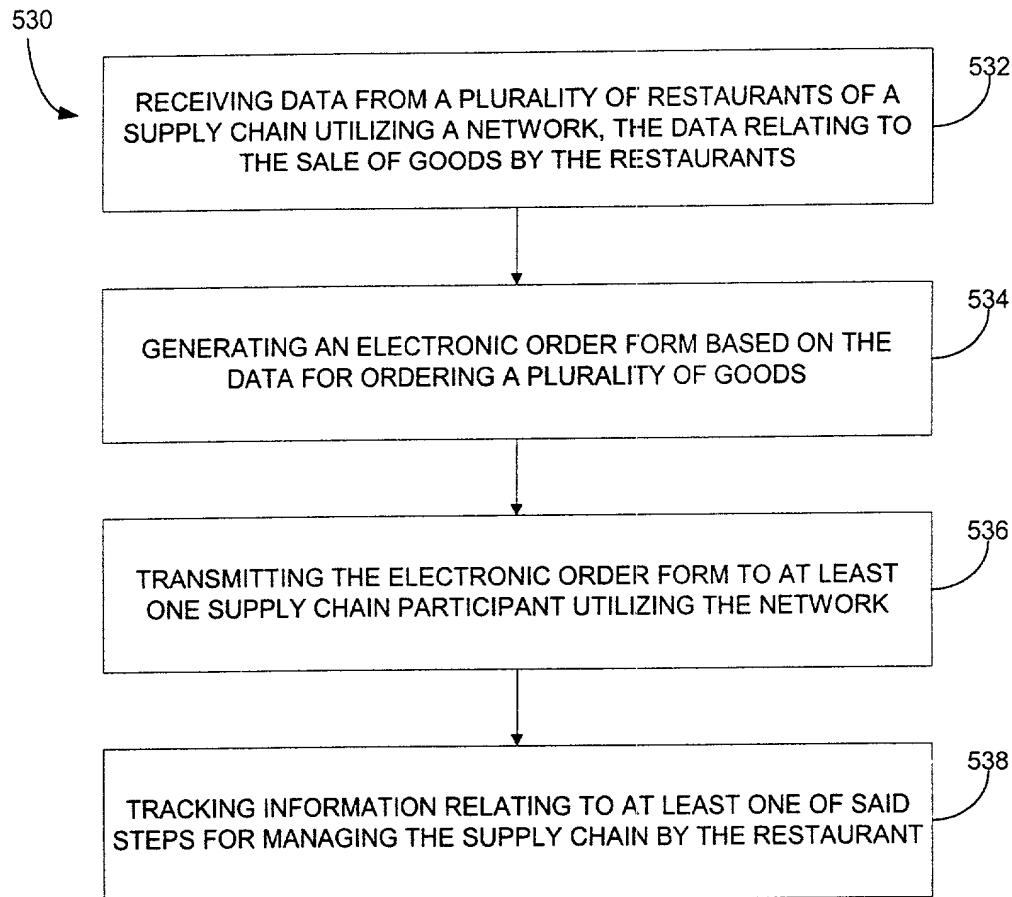


FIG. 5

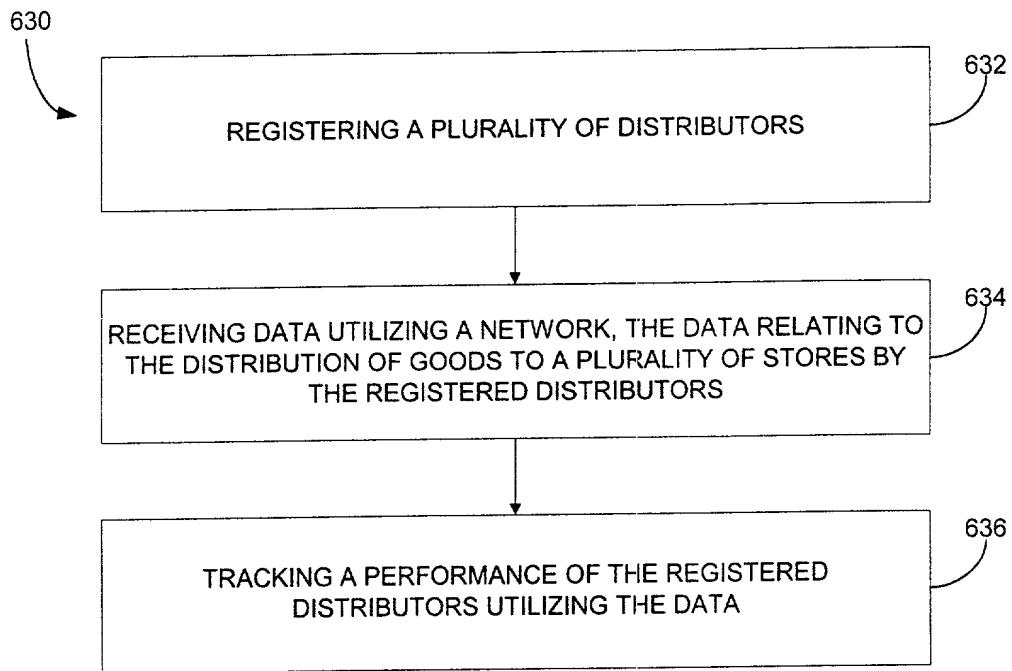


FIG. 6

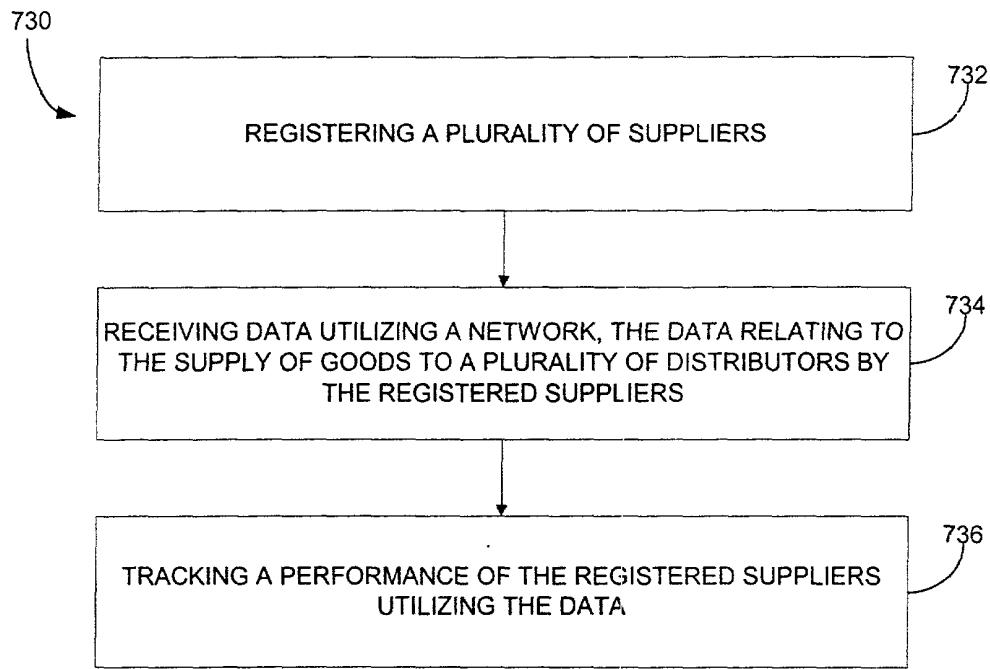


FIG. 7

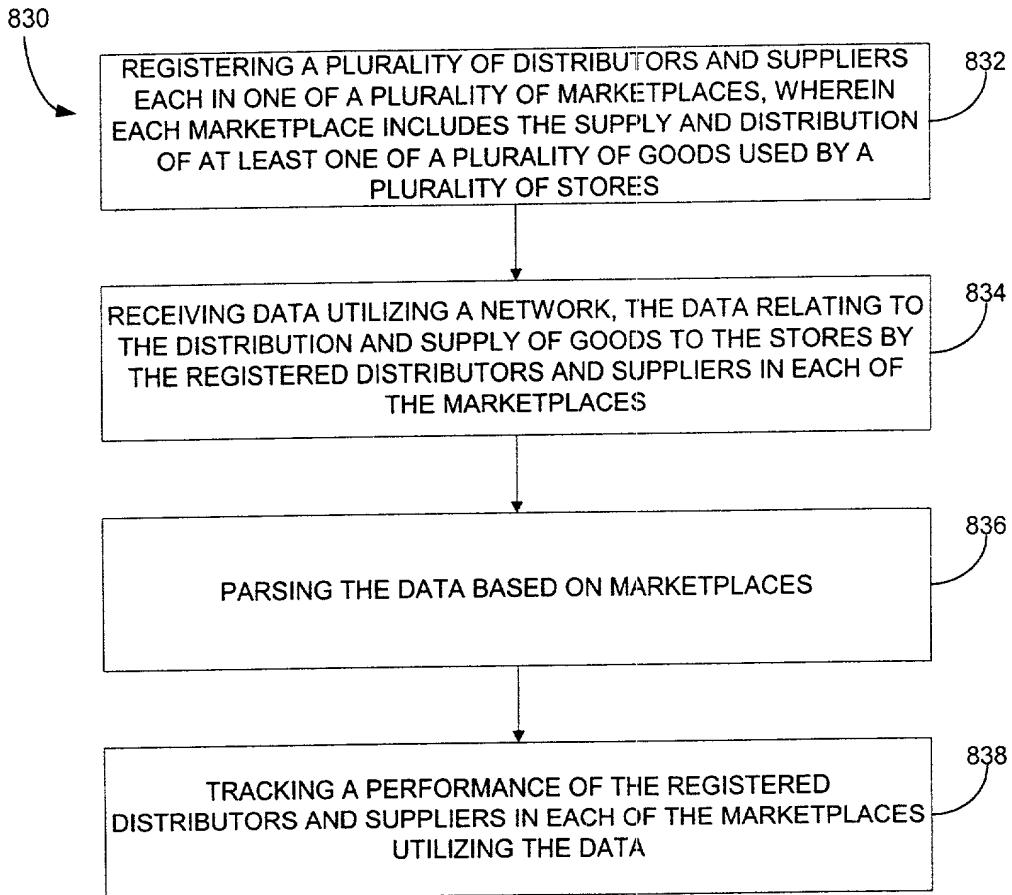


FIG. 8

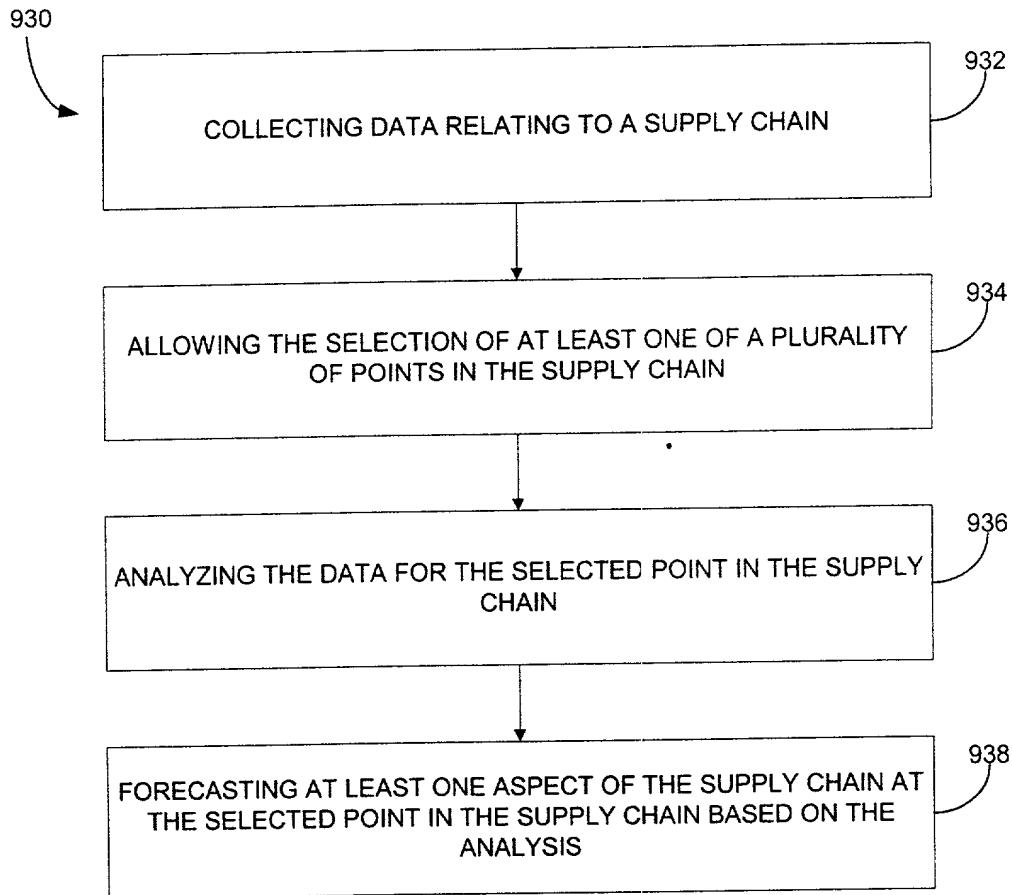


FIG. 9

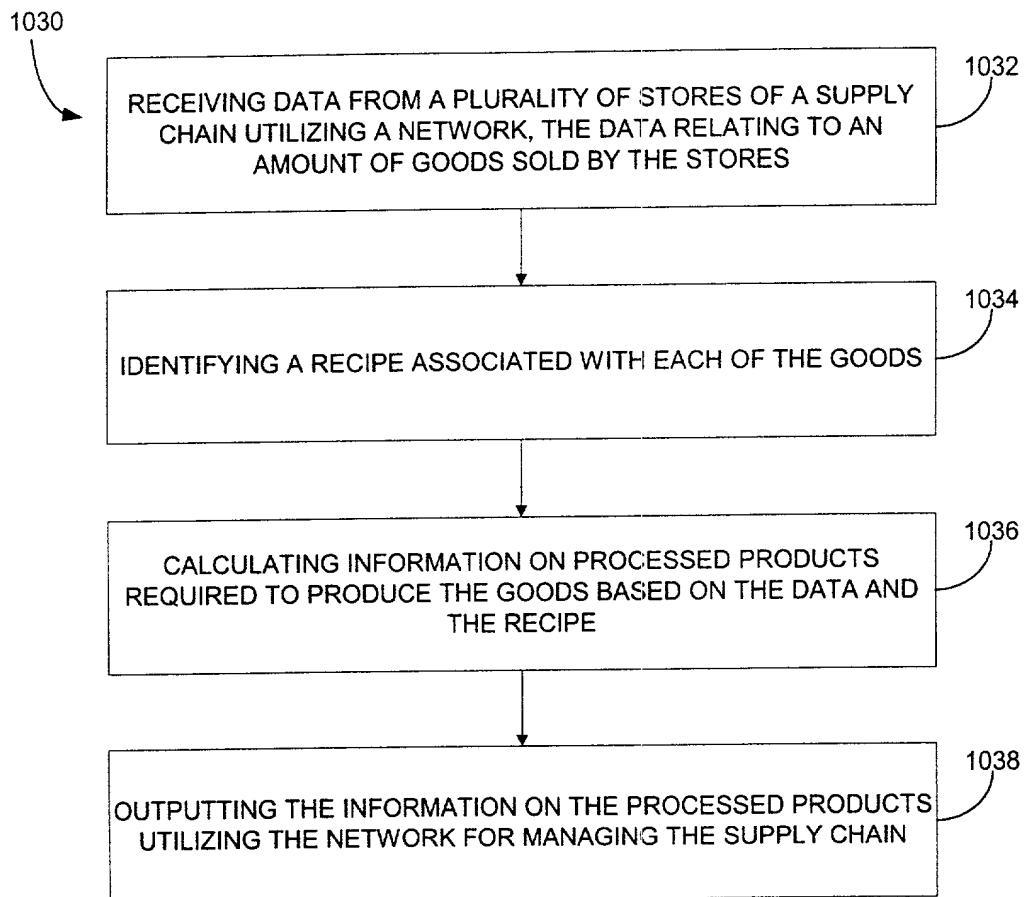
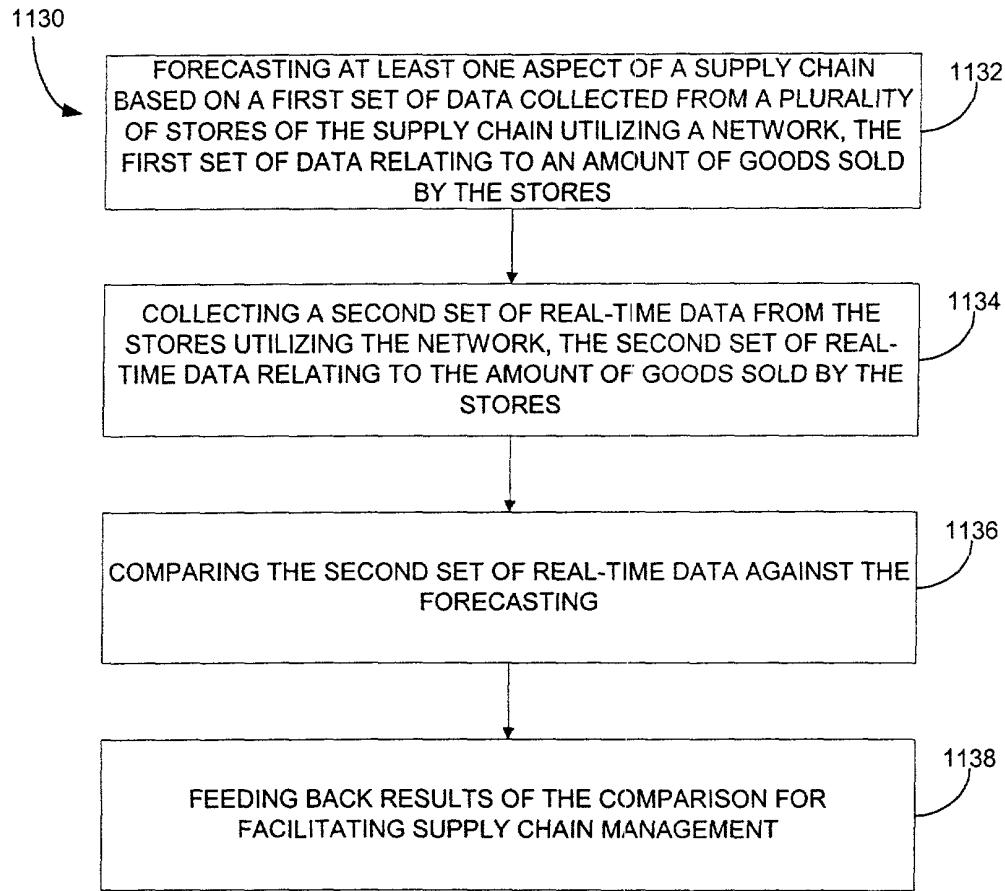


FIG. 10

**FIG. 11**

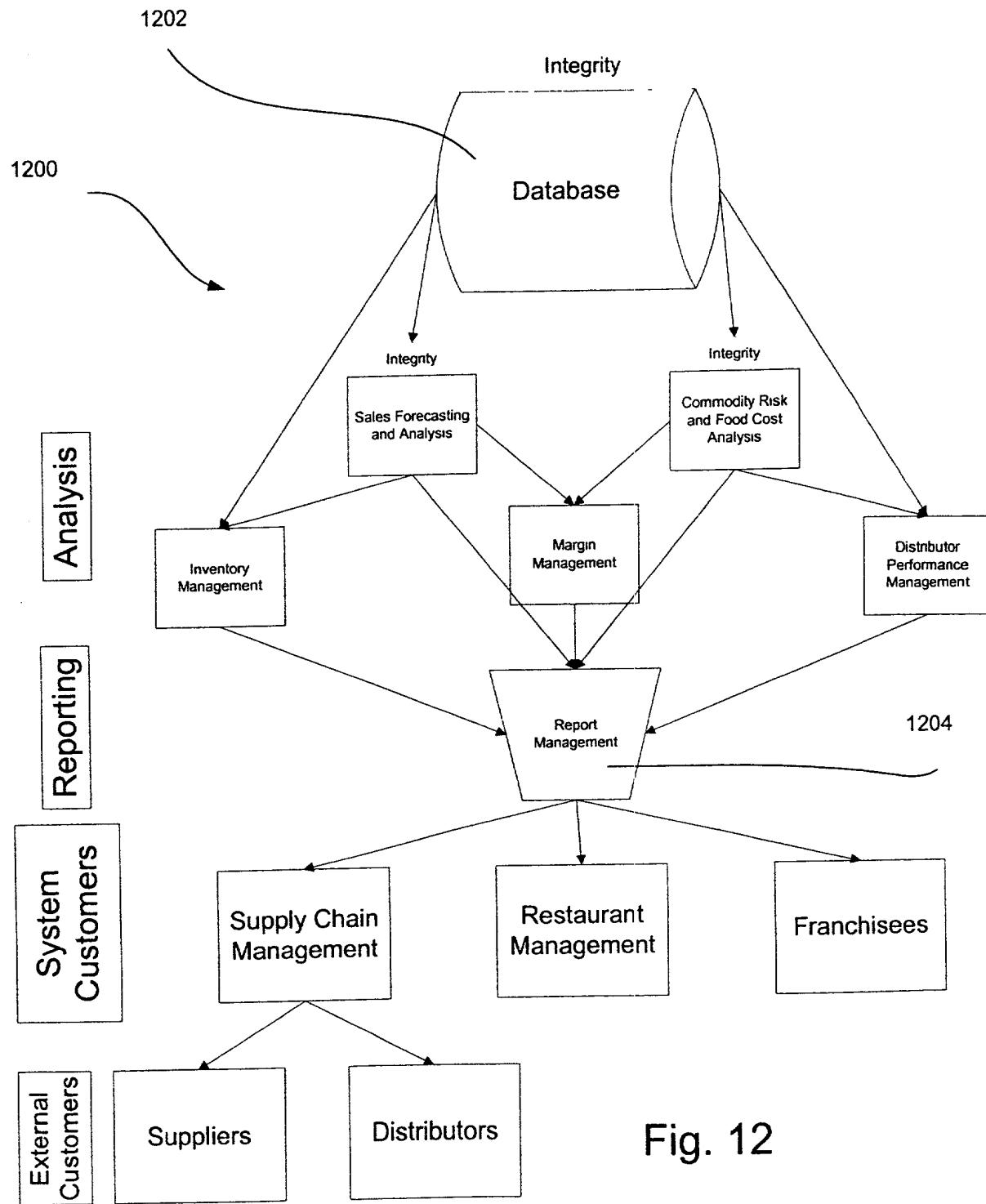


Fig. 12

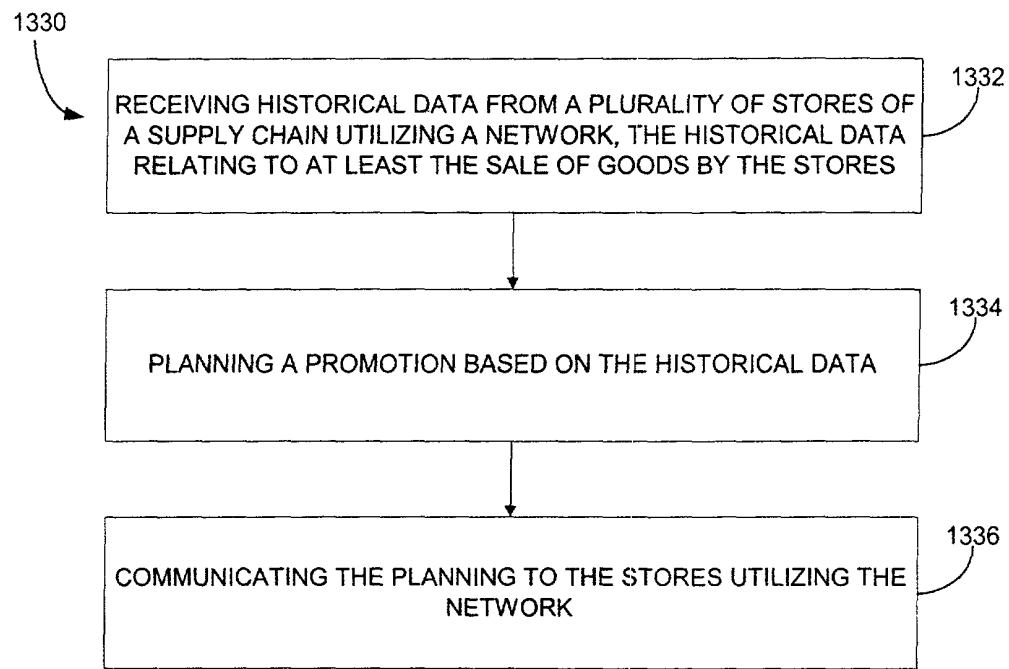


FIG. 13

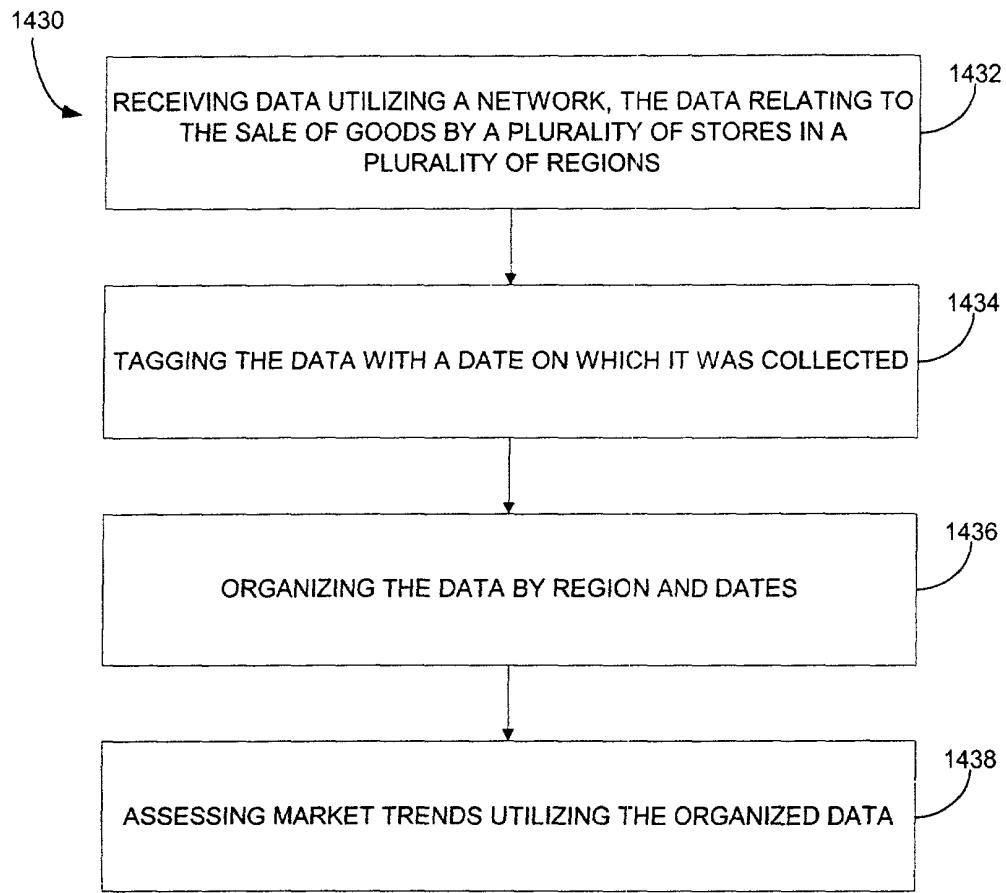


FIG. 14

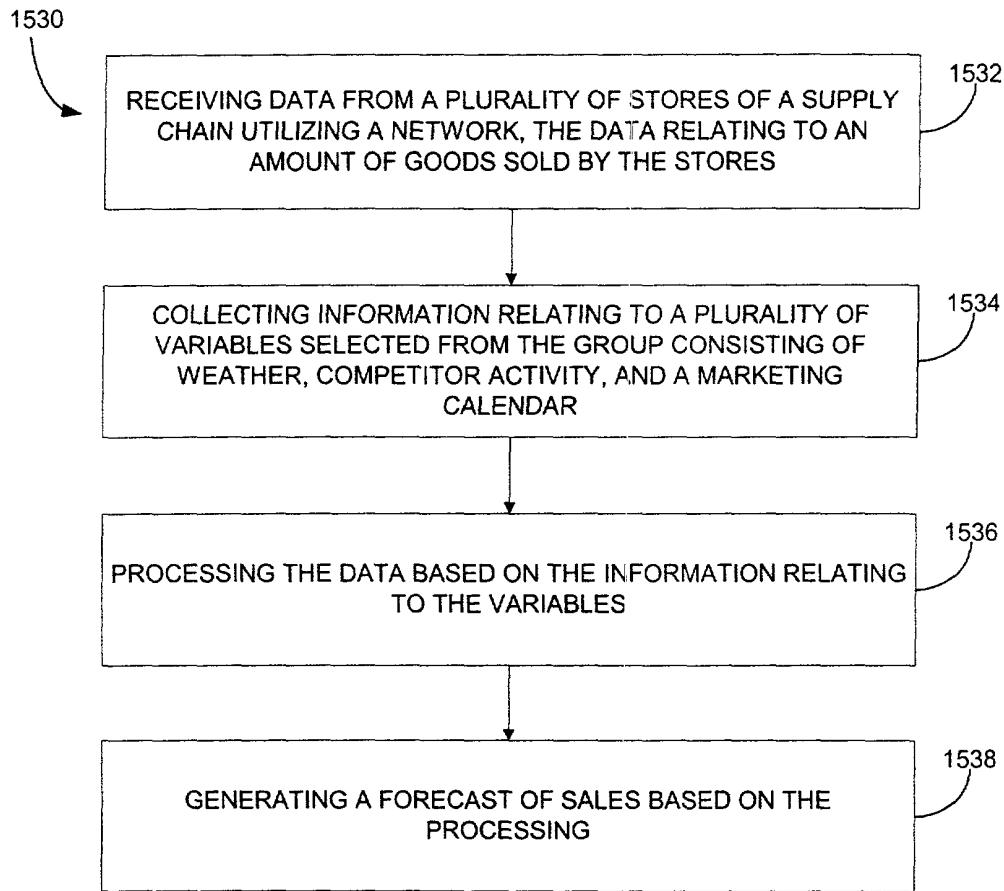


FIG. 15

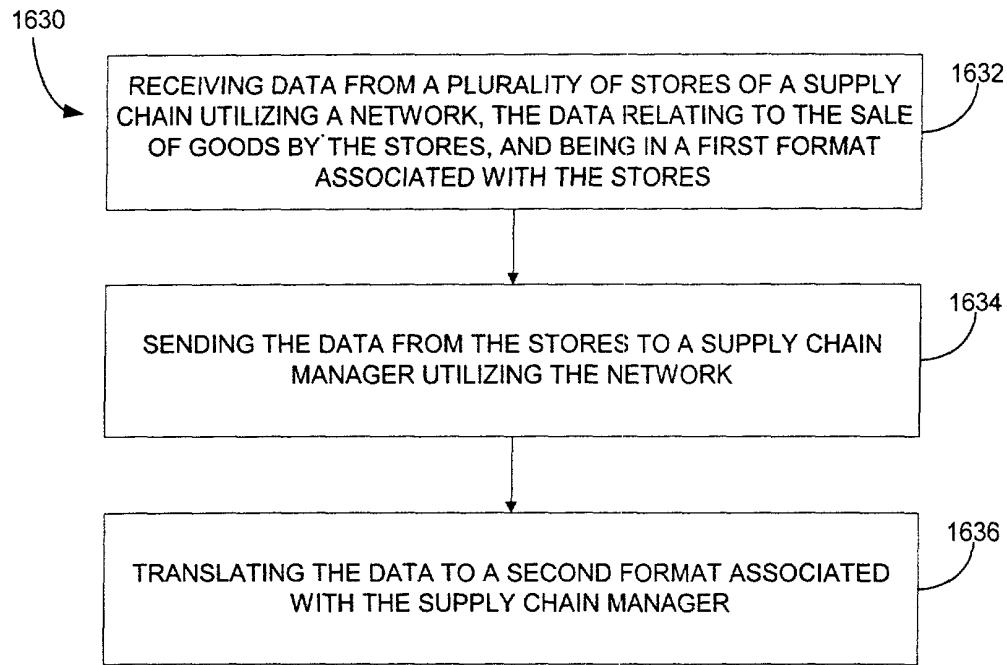


FIG. 16

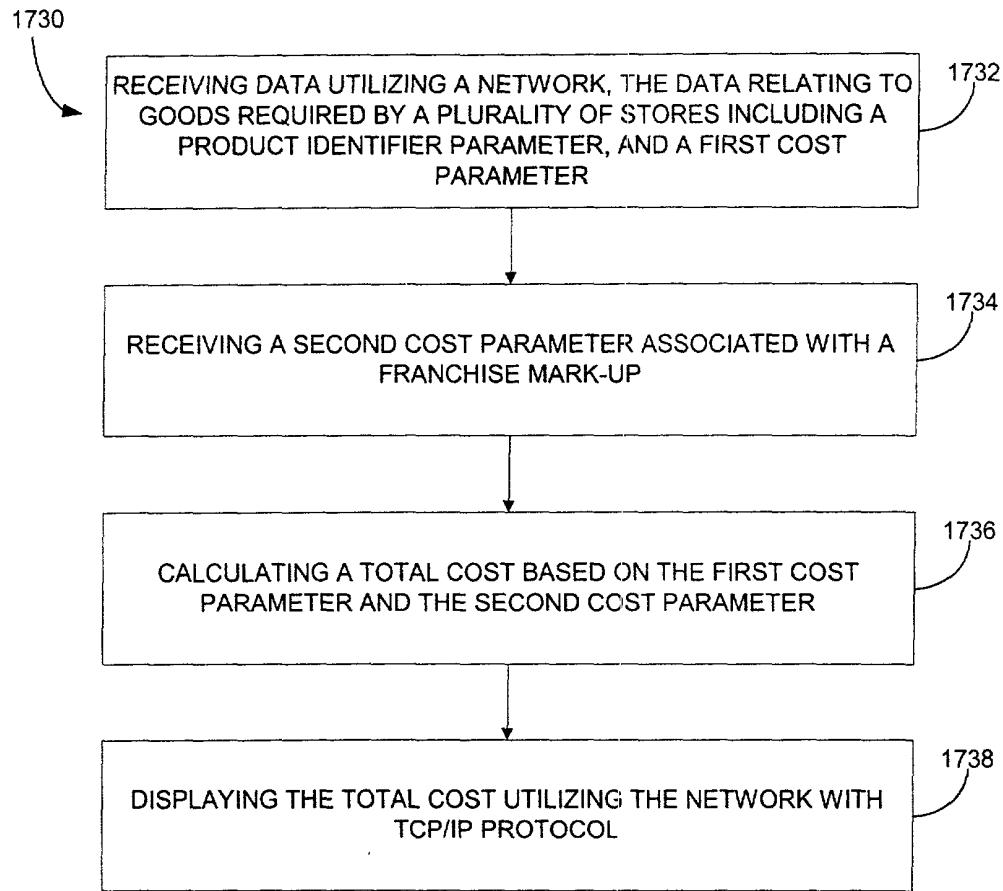


FIG. 17

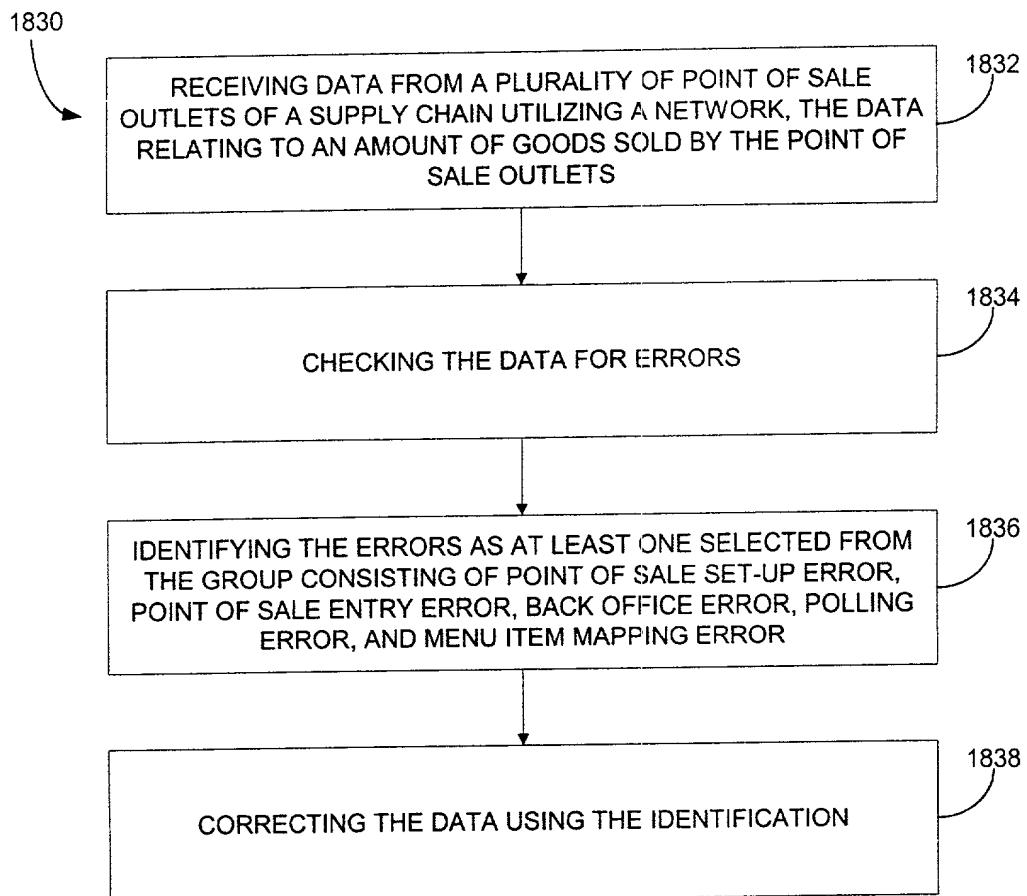


FIG. 18

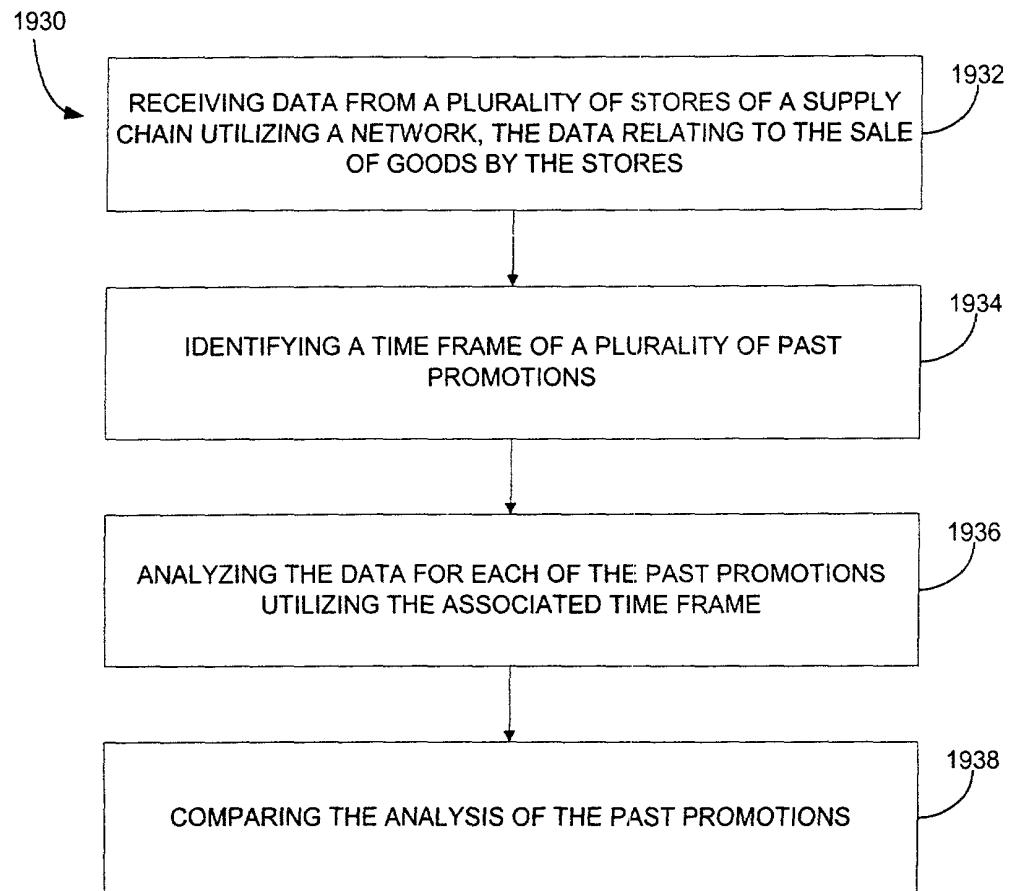


FIG. 19

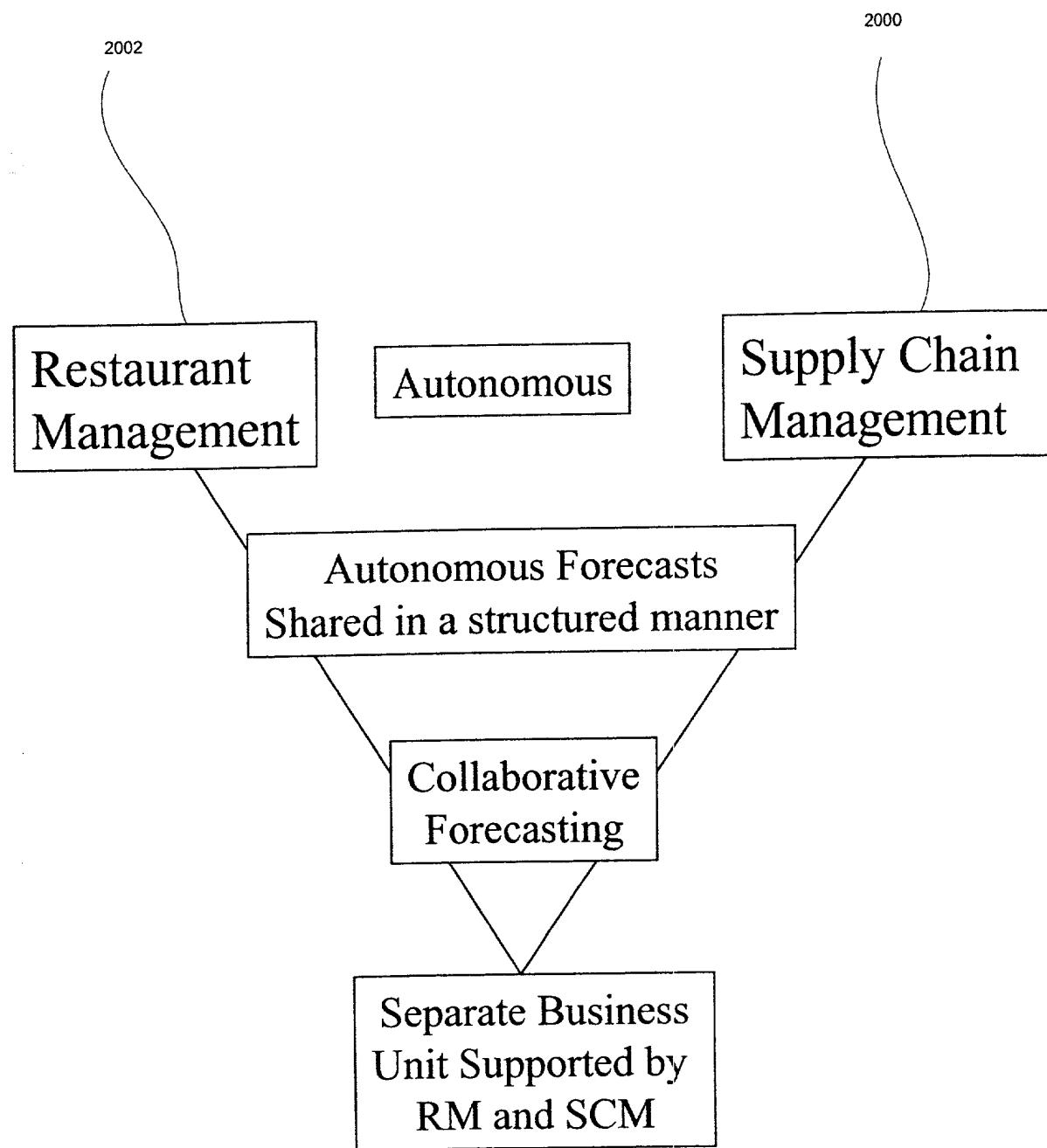


Fig. 20

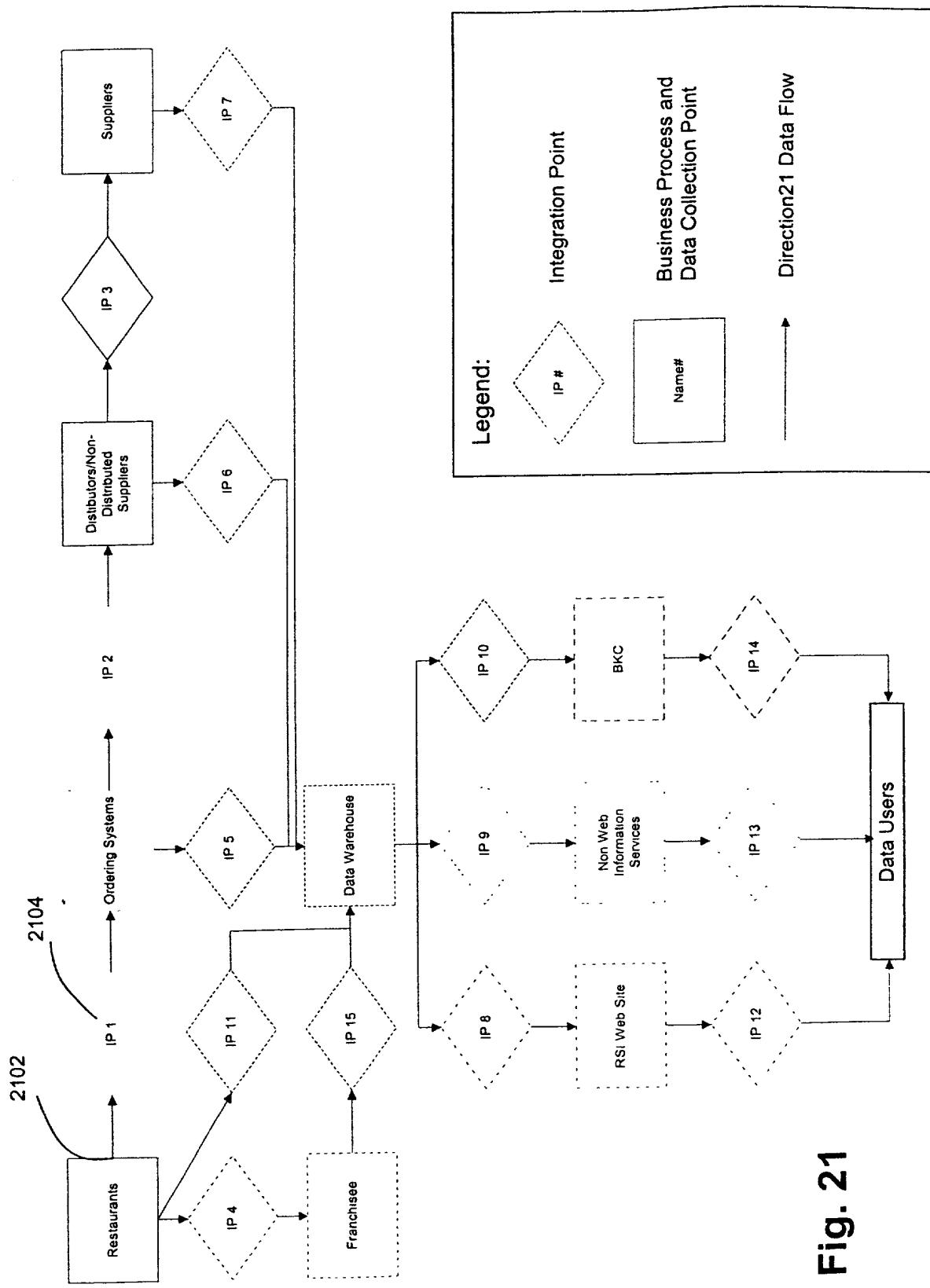


Fig. 21

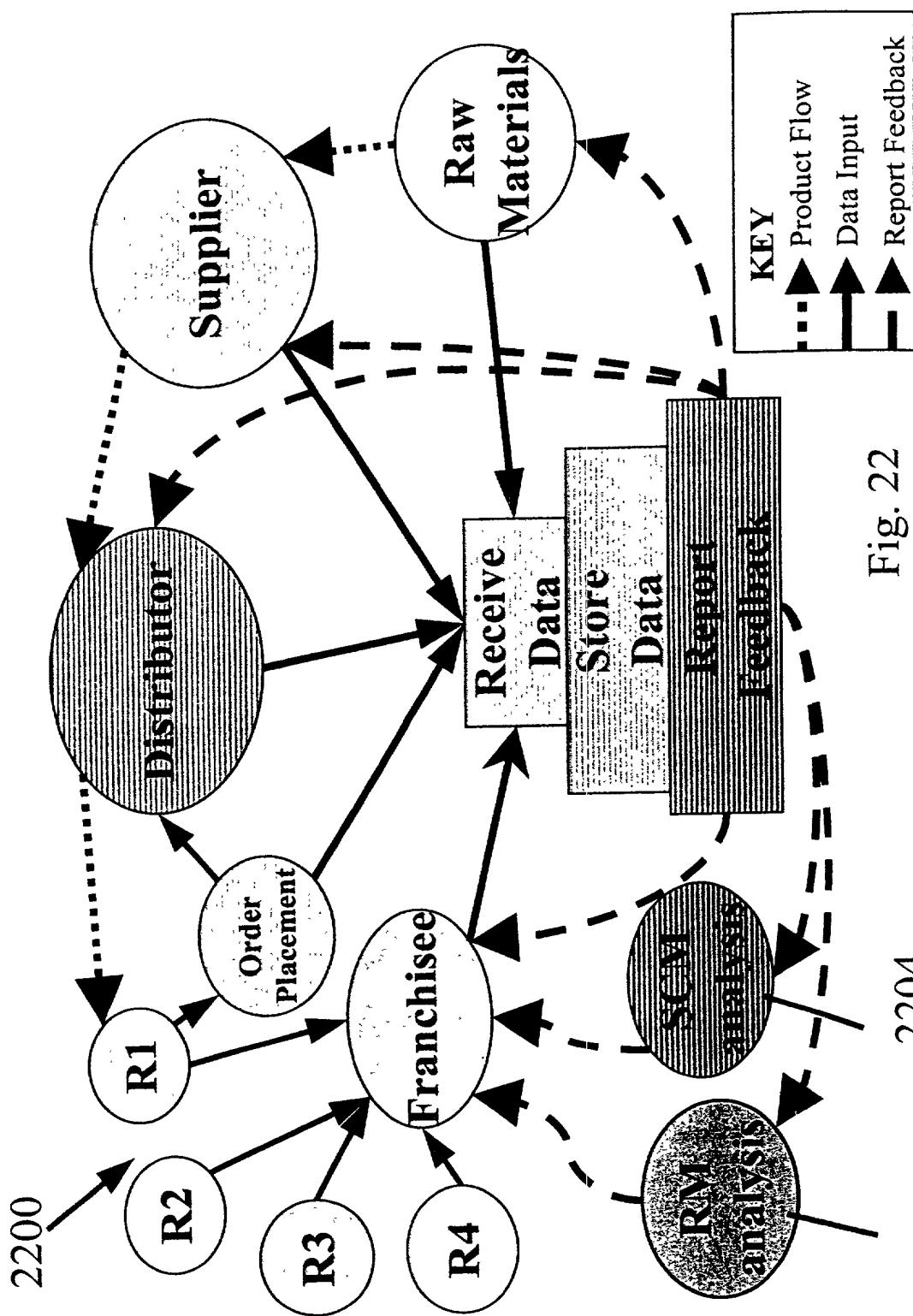


Fig. 22

2202
2204

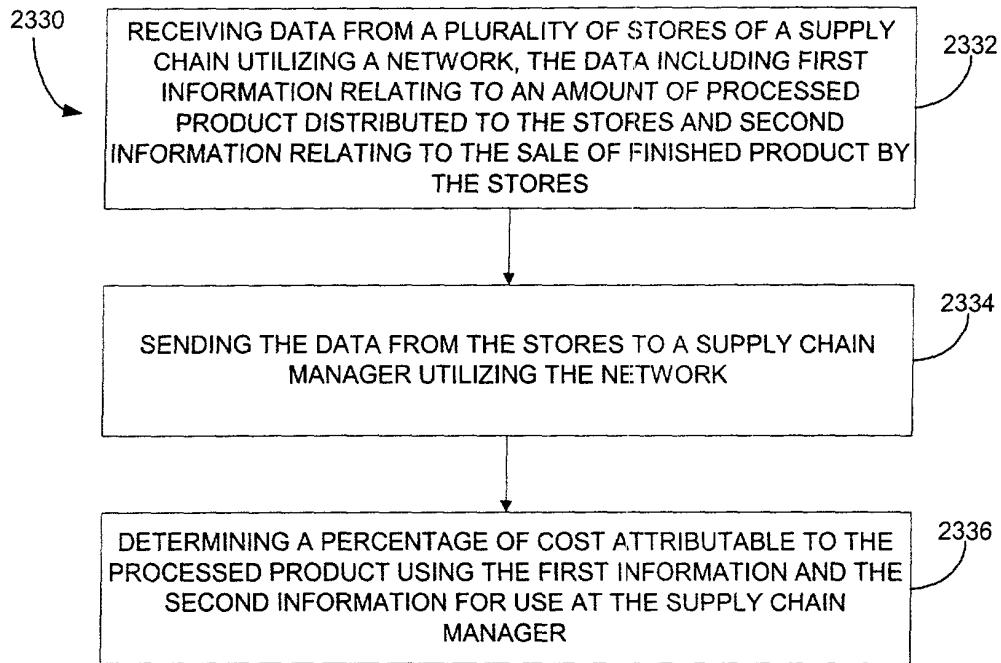


FIG. 23

FIG. 24

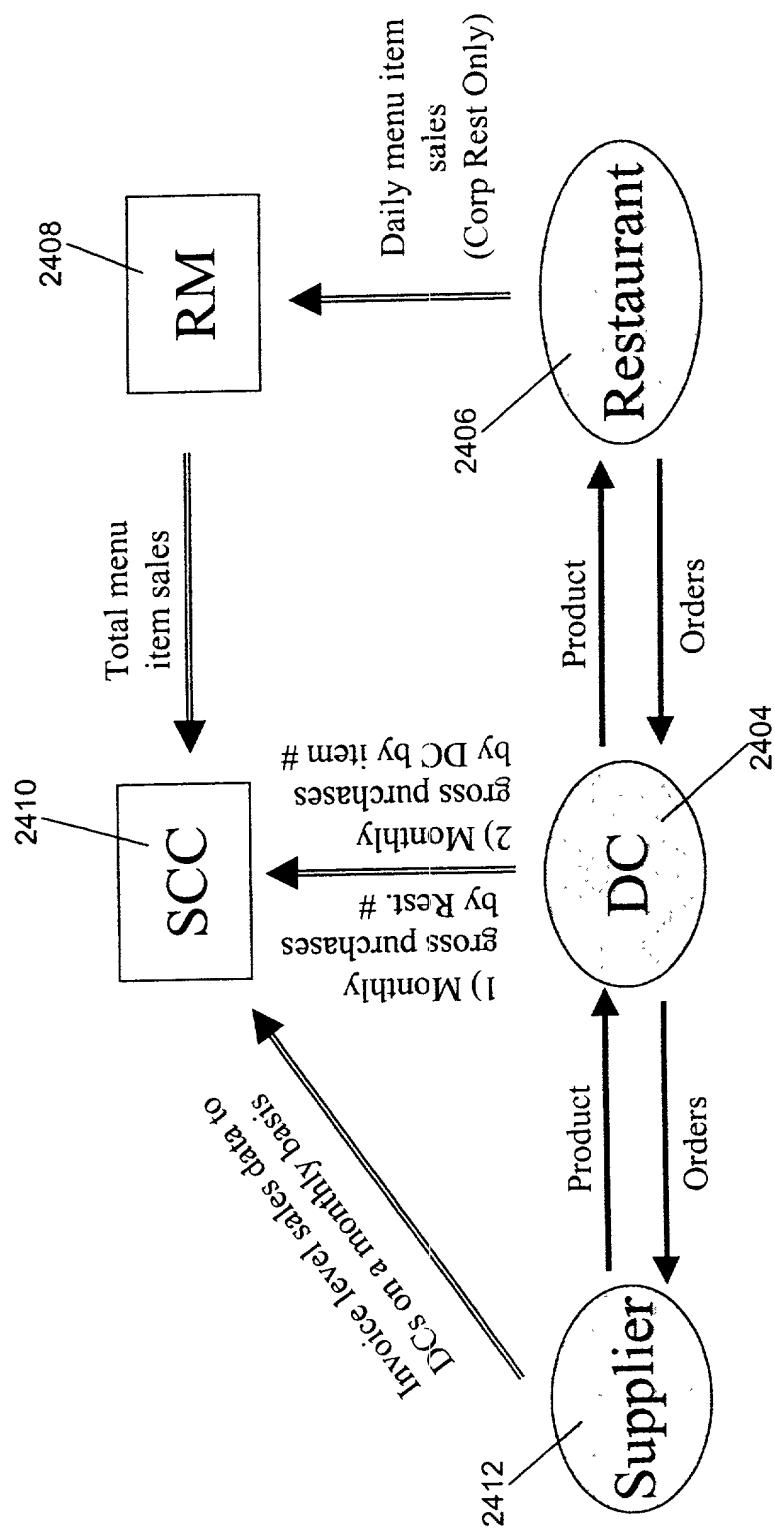


FIG. 25

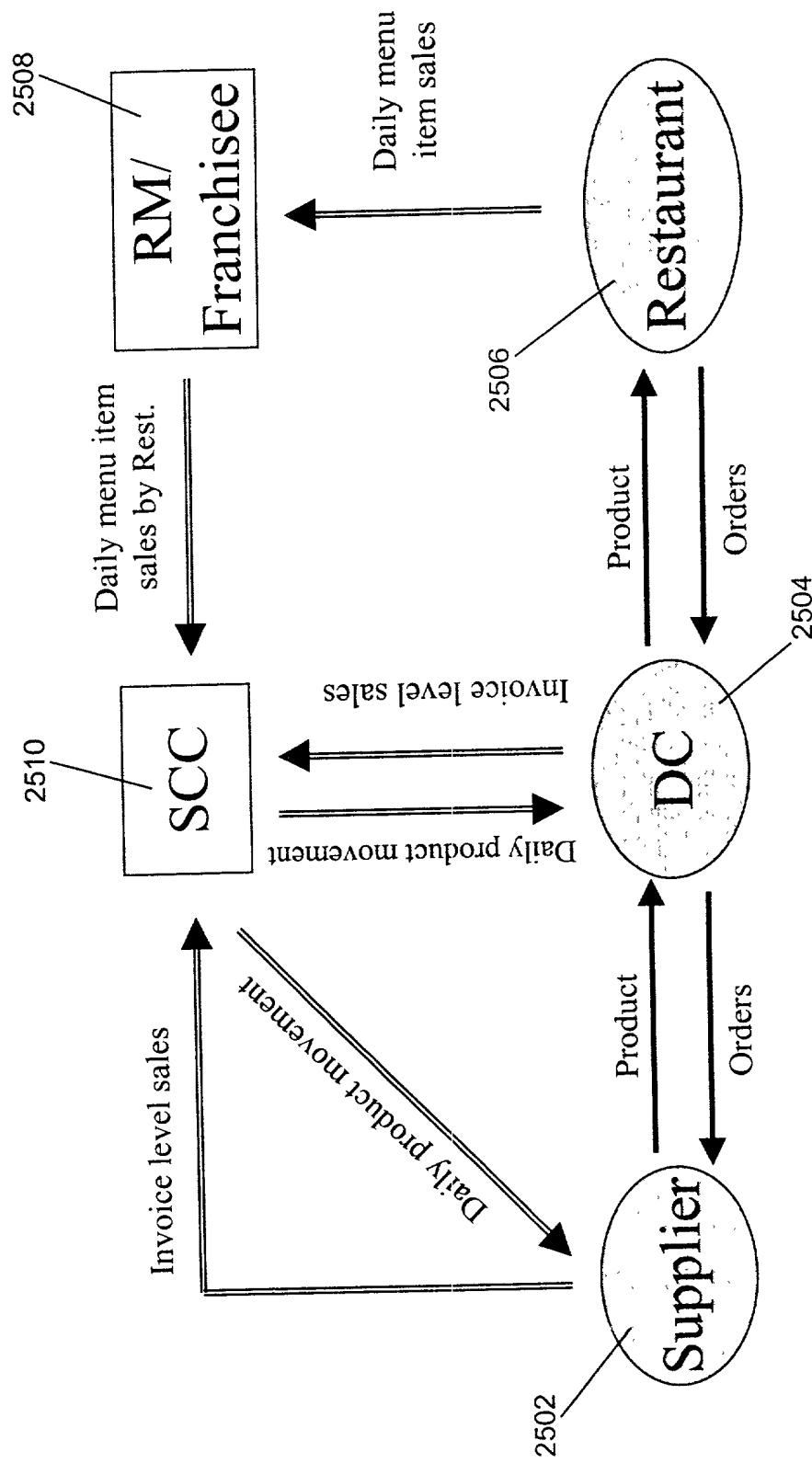


FIG. 26

Sales Forecast Worksheet - System																					
Week	History					Forecast															
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4					
GRPs																					
Ntn'l Marketing Theme																					
Advertising Score																					
Local Considerations																					
Competition Index																					
Weather Index																					
Seasonality Index																					
Sales History/Forecast Total (\$/store)																					
Key Products by Menu Item (units/day/store)																					
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327					
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164					
YWM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813					
etc.....																					
Key Products by Inventory Item (cases/day/store)																					
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1					
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.2	0.2	0.2				
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.7	2.9	3.1	3.0	2.2	2.5				
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6					
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.4	0.3	0.3				
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.0	2.1	2.0	1.5	1.7				
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7					
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1					
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1					
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1					

FIG. 27

Promotional Monitor - System & Regional											
Category	Segment	Historic			Week #1			Total			
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	
		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	
Total Sales(\$/Store)											
Menu Item Sales for Key Products (units/restaurant/week)											
Whopper	WHOPPERS	215	211	228	269	32	34	37	40	60	
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	23	35	
	YMM WHOPPERS	699	679	714	813	94	103	111	111	120	
	Whopper Total	1,060	1,032	1,050	1,244	144	157	170	170	183	
Variance from Expected (Highlighted Areas are Outside of Expected Range)											
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	
	YMM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	
	Whopper Total	10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	

2700

2702

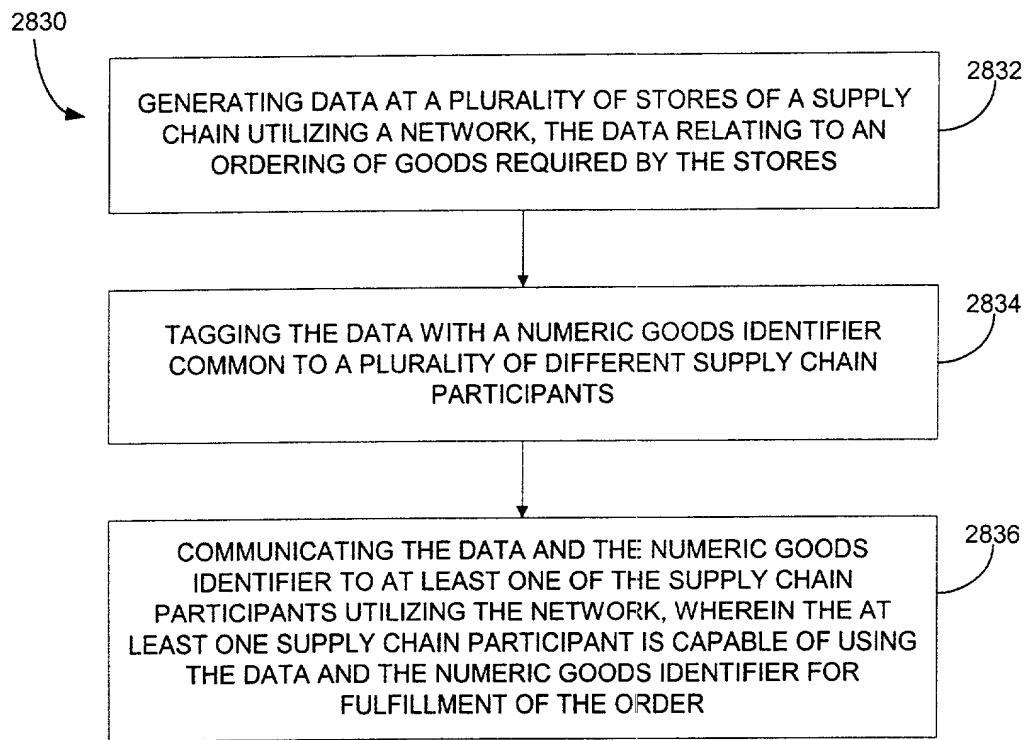


FIG. 28

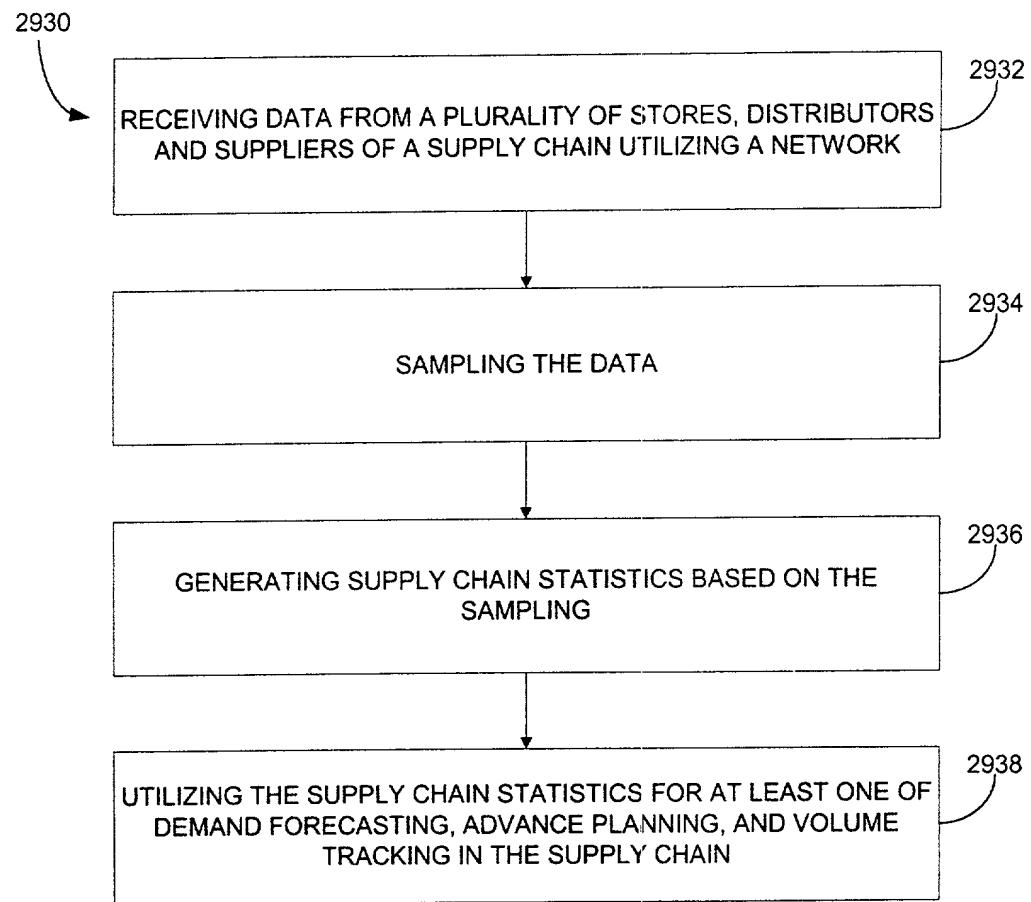


FIG. 29

3000

Distribution Center:	Alliant Topeka
Time Period (Month/Yr):	Jun 00

Delivery Order Fill Rate

3002

Total Cases Ordered:	65712
----------------------	-------

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent:	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70	1060	
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100

3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

Alliant
■ Average for all DC's

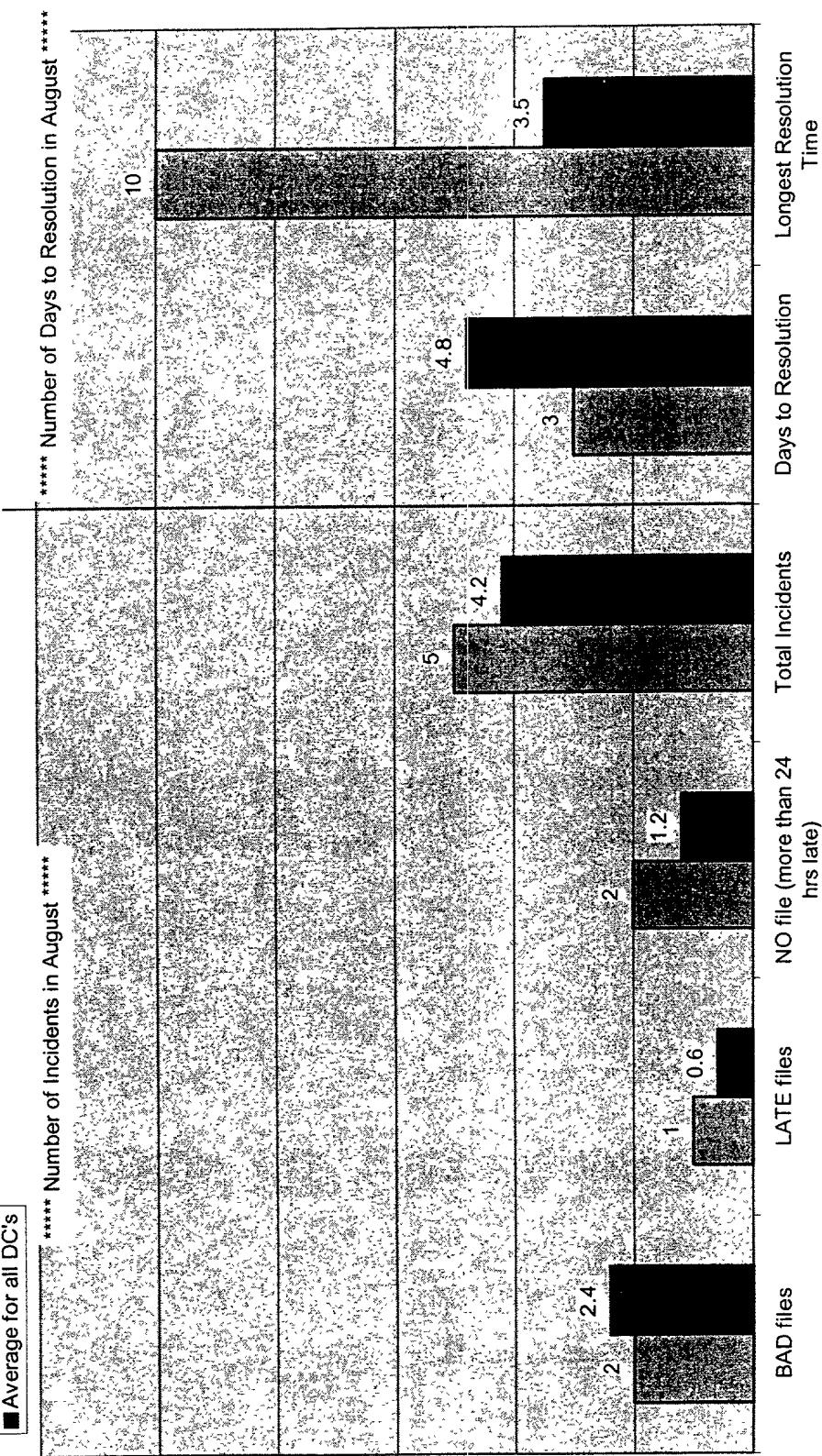


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On-Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	99.41%		
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM Fullerton	99.13%		
MBM Lewisville			
MBM Orlando			
MBM Rocky Mount	99.13%		
McCabe's			
McLane Lubbock	#DIV/0!		
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99.42%		
PYA/Monarch	99.20%		
Rainhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%		
Shamrock Commerce City			
Shamrock Phoenix	98.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min
Didn't meet BK Min

FIG. 32

FIG. 33

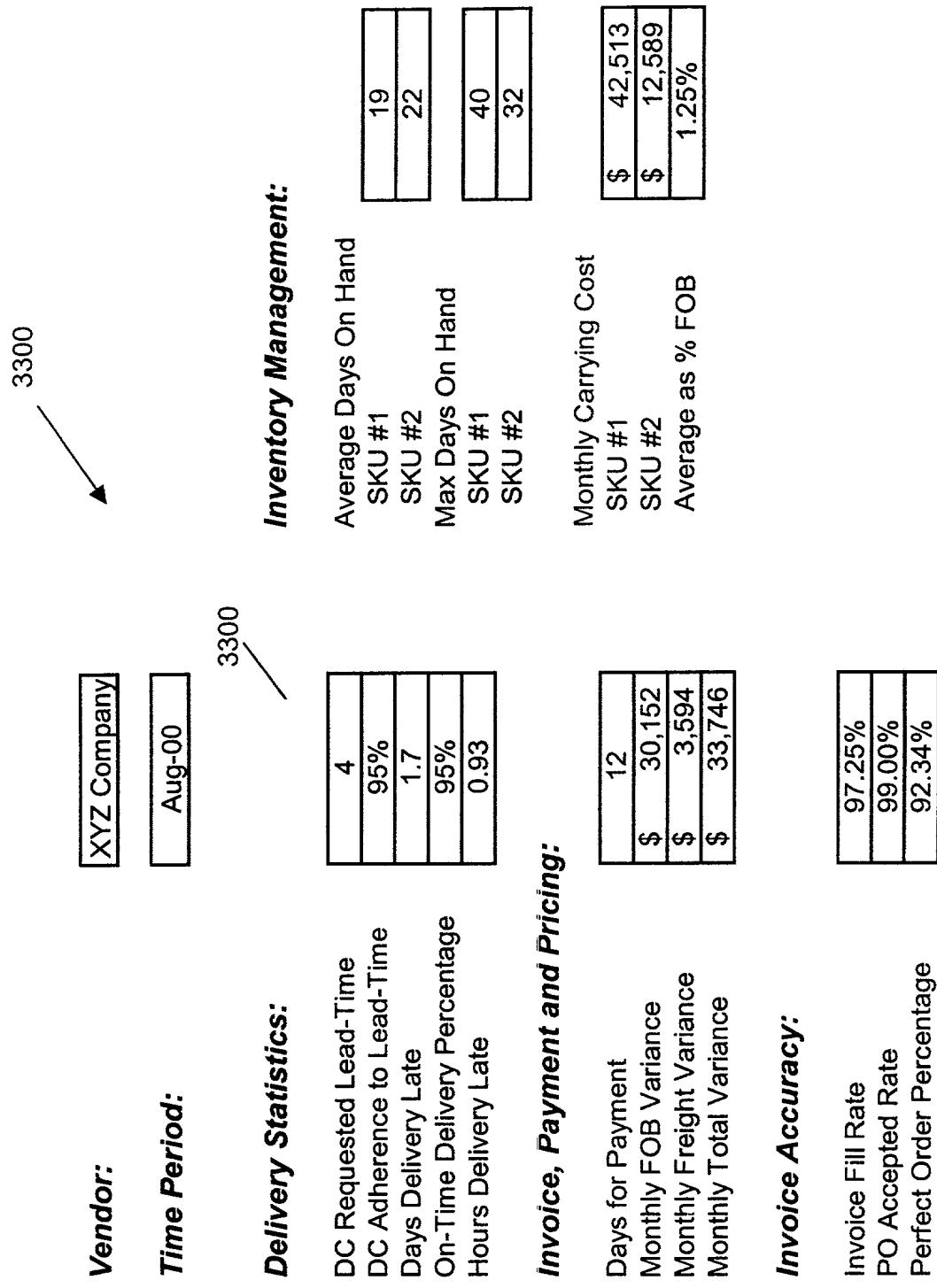


FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400
↗

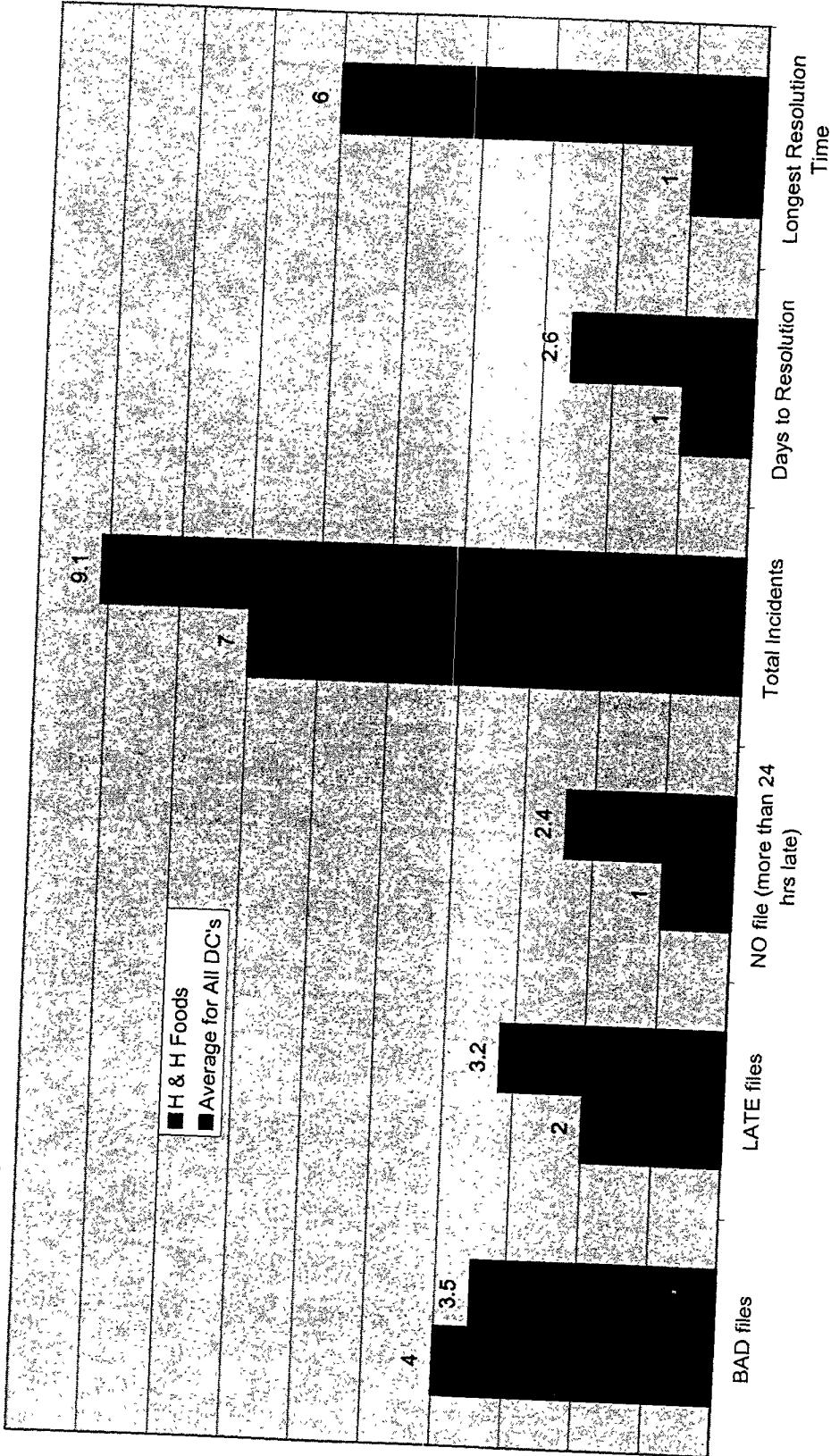


FIG. 35



3500

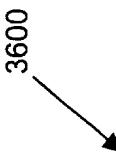
Service Level Reporting November - Mock Report

Supplier	Monthly Total	Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES				
COMARK INSTRUMENTS, INC.				
WHITEFORD FOODS, INC.				
LEPAGE BAKERY/ COUNTRY KITCHEN				
NCR-SYSTEMEDIA				
SIGNATURE MEATS GROUP				
SCHWEBEL'S BAKING CO.				
NAUJ CLIP				
MIRA PLASTICS				
DIXIE PRODUCE & PACKAGING				
NOR LAKE, INC.				
FORT JAMES OPERATING COMPANY				
FRESH ADVANTAGE KC				
SILVER KING - MN - CORP				
TYSON FOODS				
READY ACCESS				
GEORGIA PACIFIC TISSUE				
COUGHERTY PACKING				
BEVERAGE-AIR				
COMPONENT HARDWARE GROUP, INC.				
COCA-COLA USA				
TOASTMASTER				
GRANT COUNTY FOODS				
FRESH EXPRESS				
TAYLOR FARMS				
MODULAR DISPENSING SYSTEM				
CENTURY PRODUCTS, LLC				
ROSE PACKING COMPANY				

Supplier	Monthly Total	Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min		\$5,000.00	92.00%	3.00%

OK	
Didn't meet RSI Min.	

3600



Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59		0.30					
Good/(Bad)									
Total Dollar Purchases (in Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

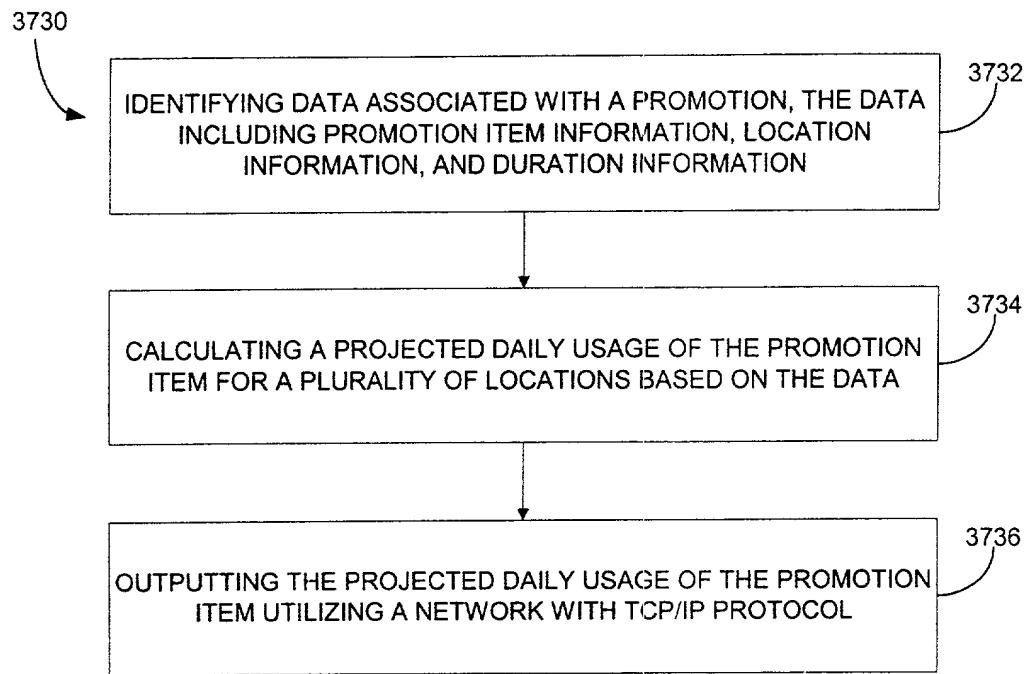
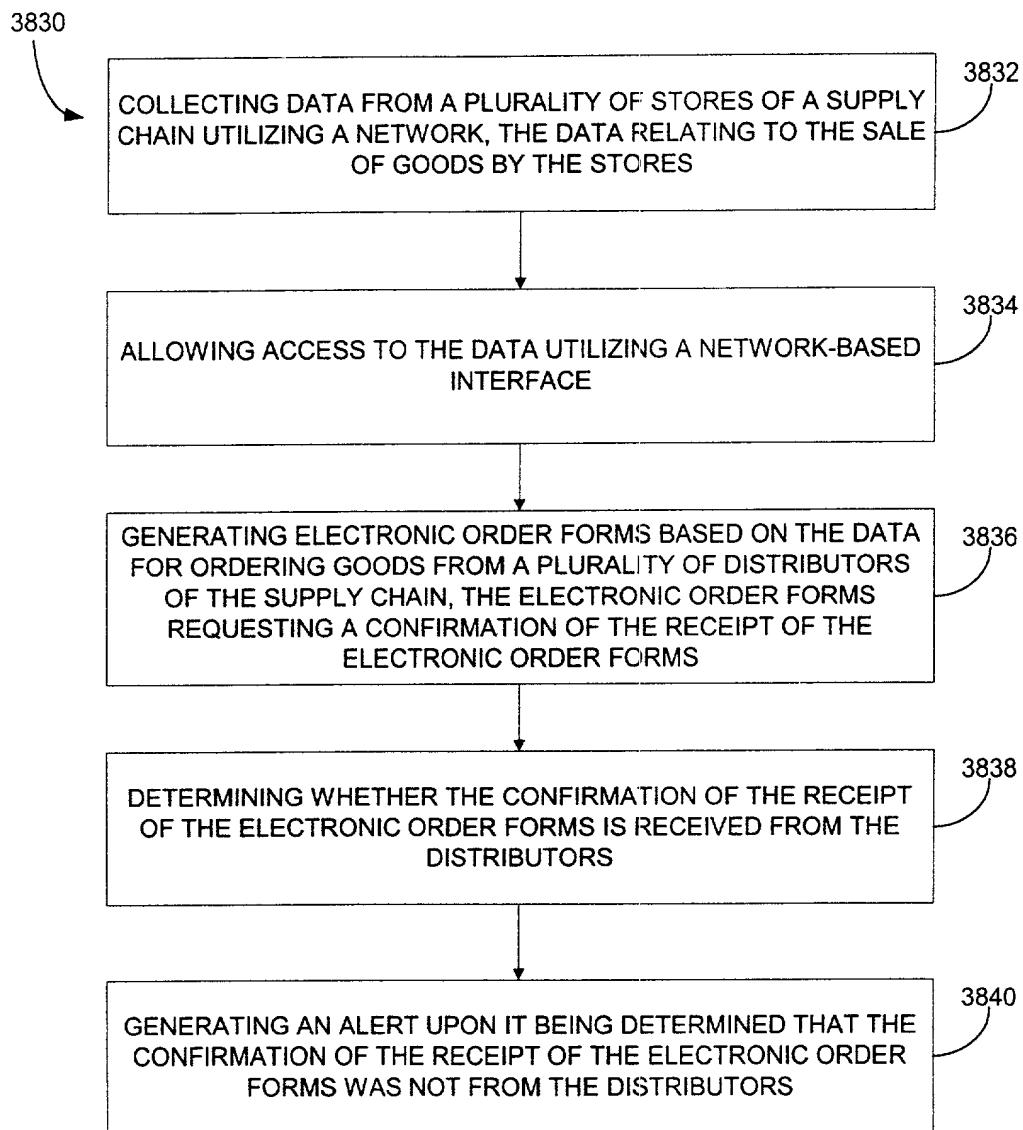


FIG. 37

**FIG. 38**

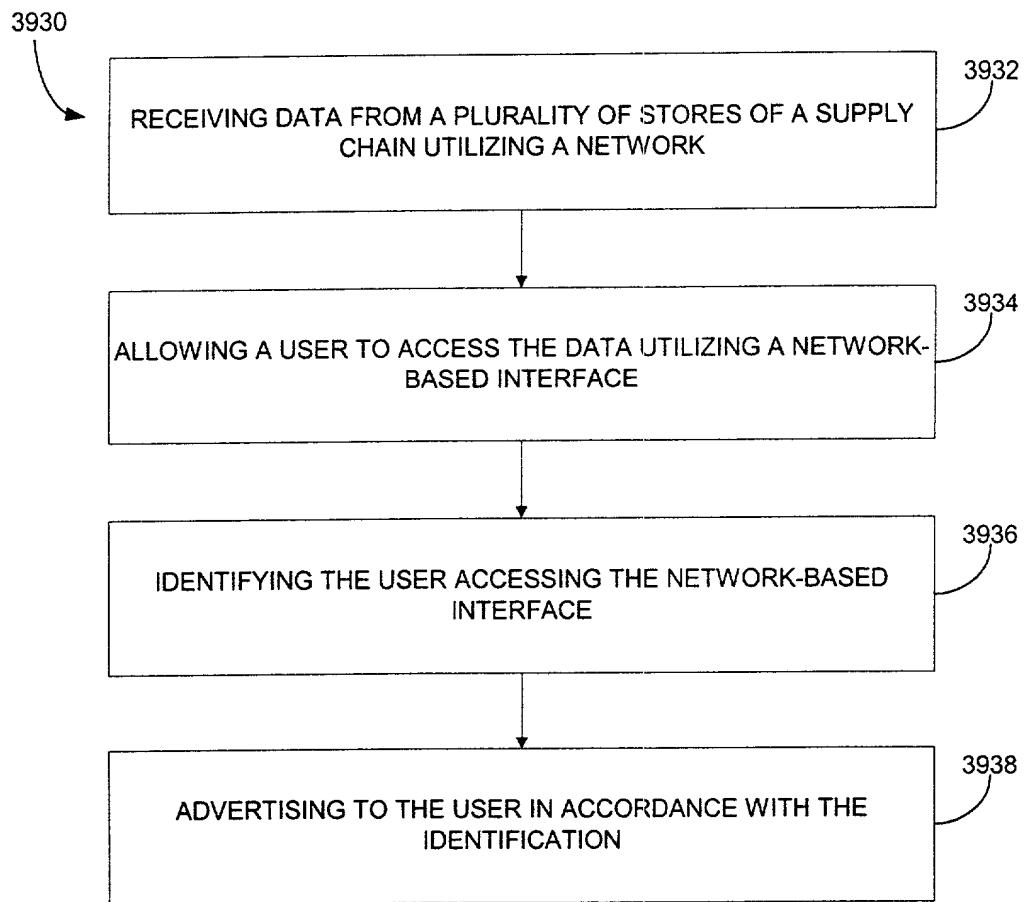


FIG. 39

0598165544 0270 E01

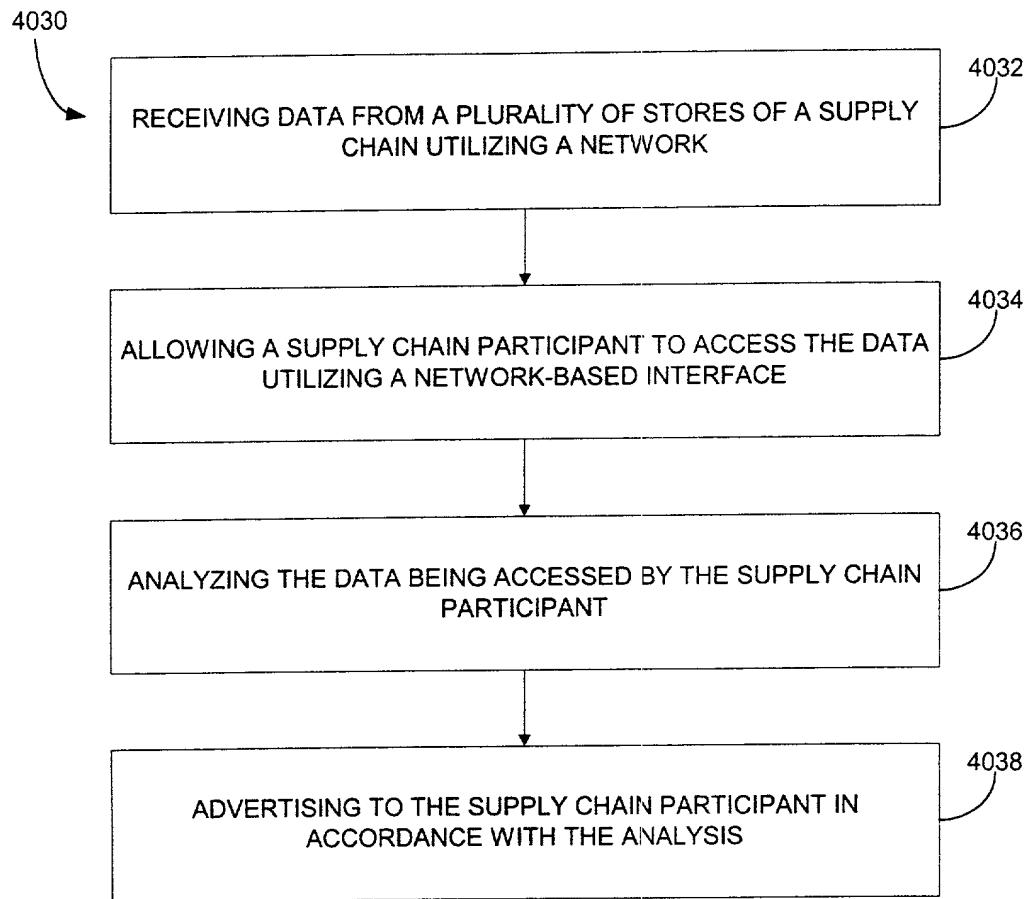


FIG. 40

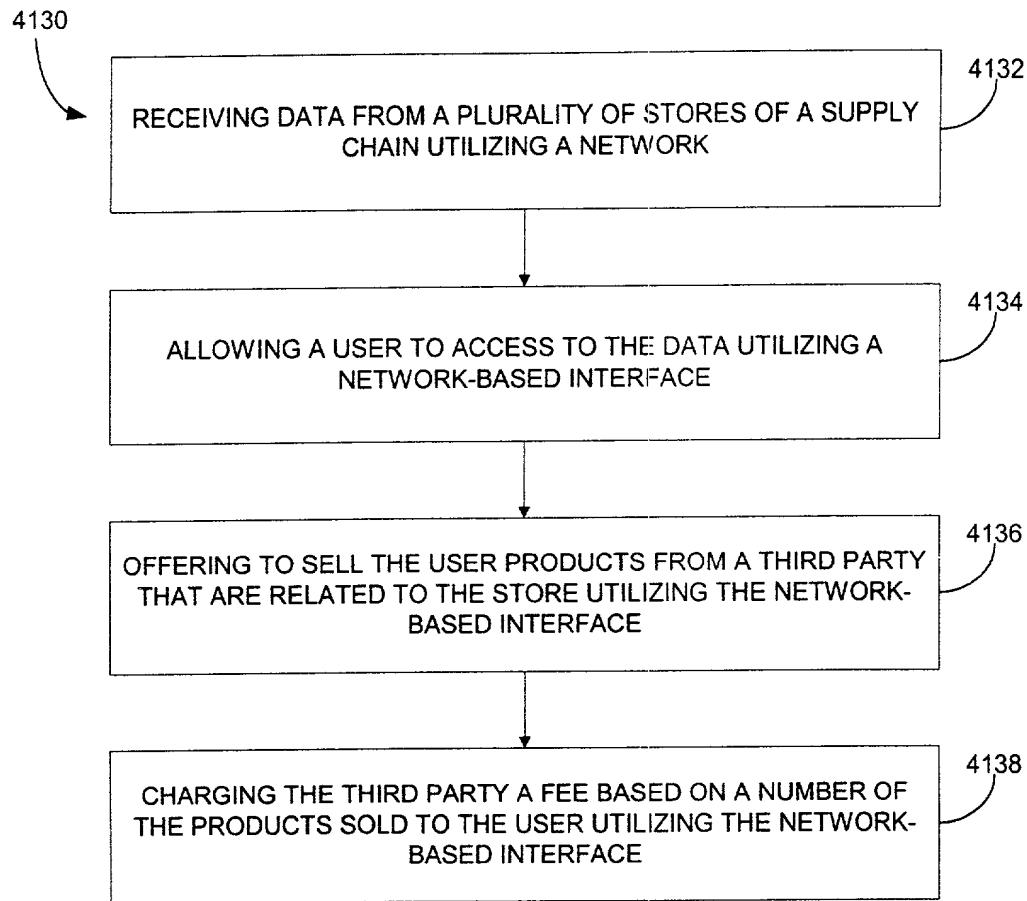


FIG. 41

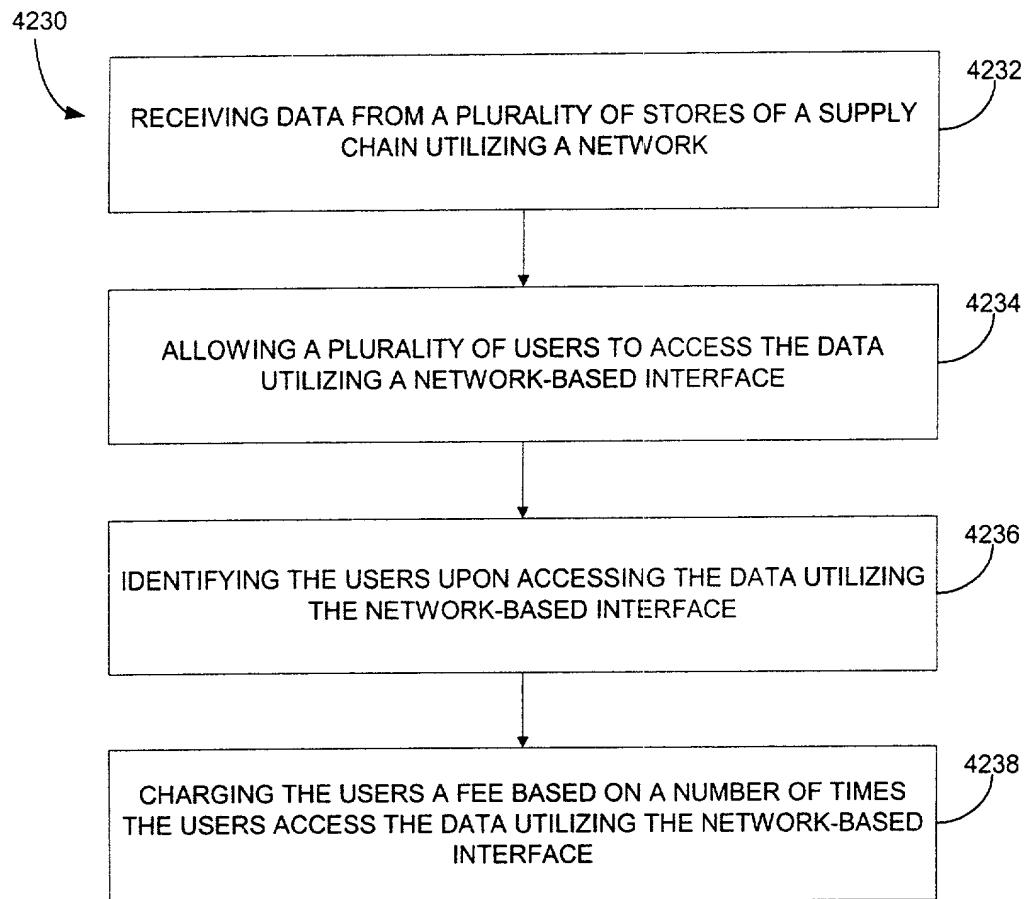


FIG. 42

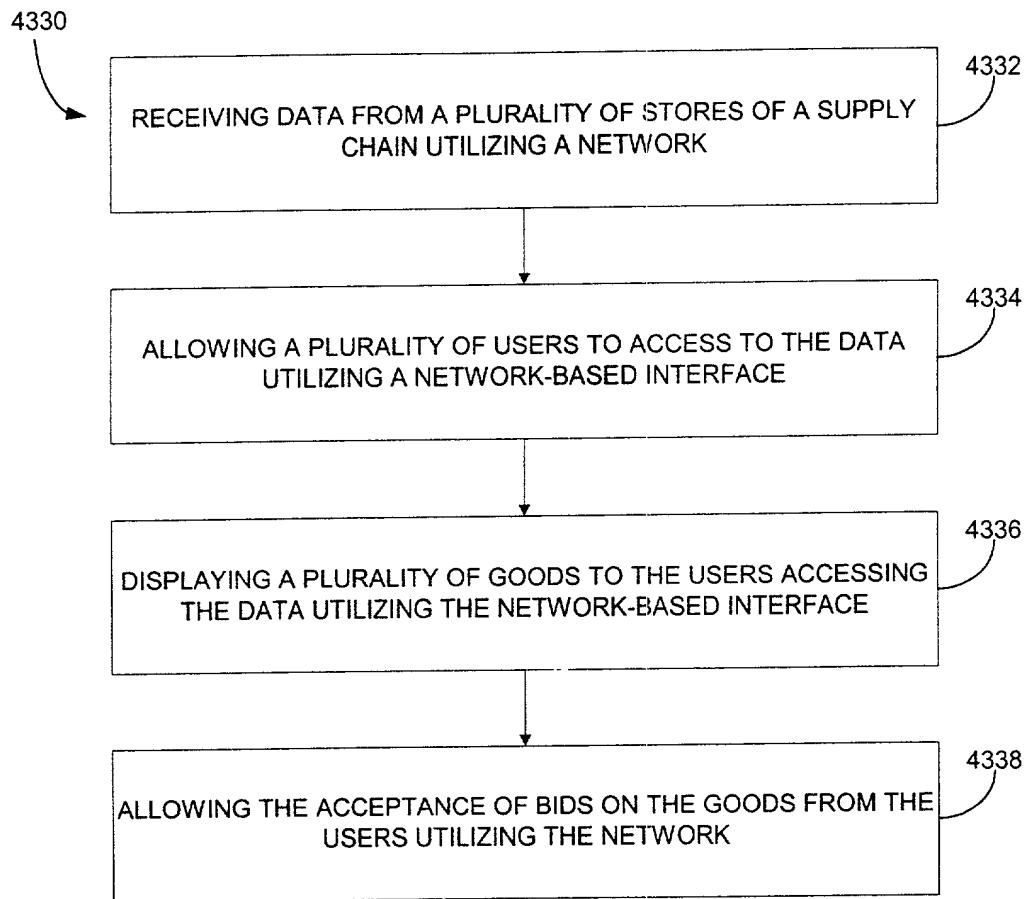
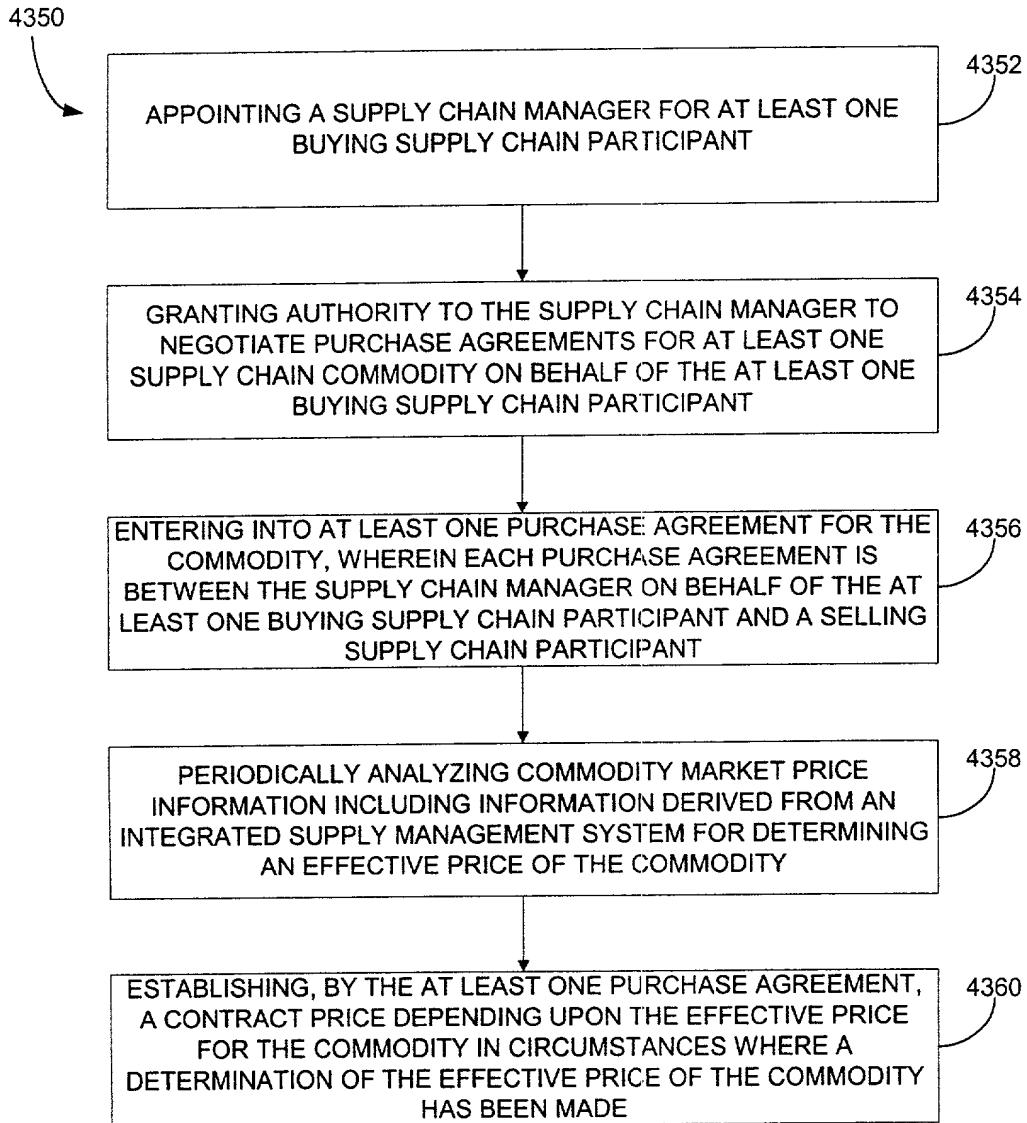


FIG. 43A

**FIG. 43B**

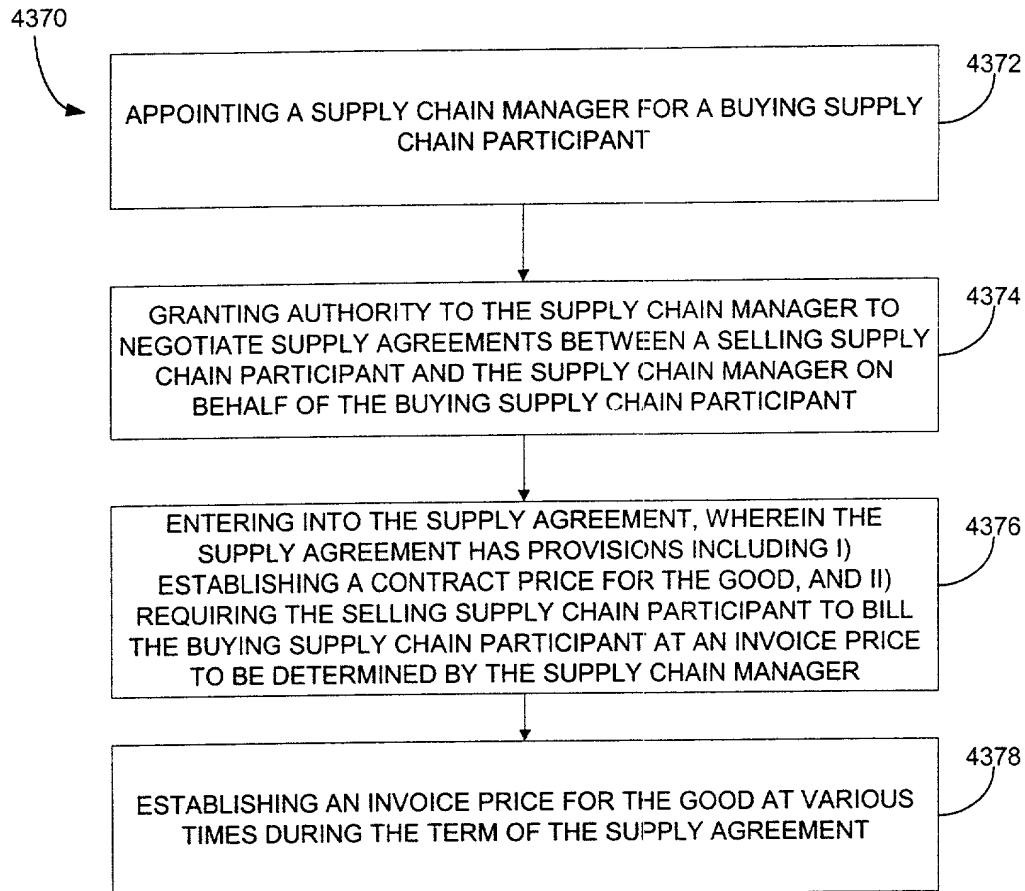
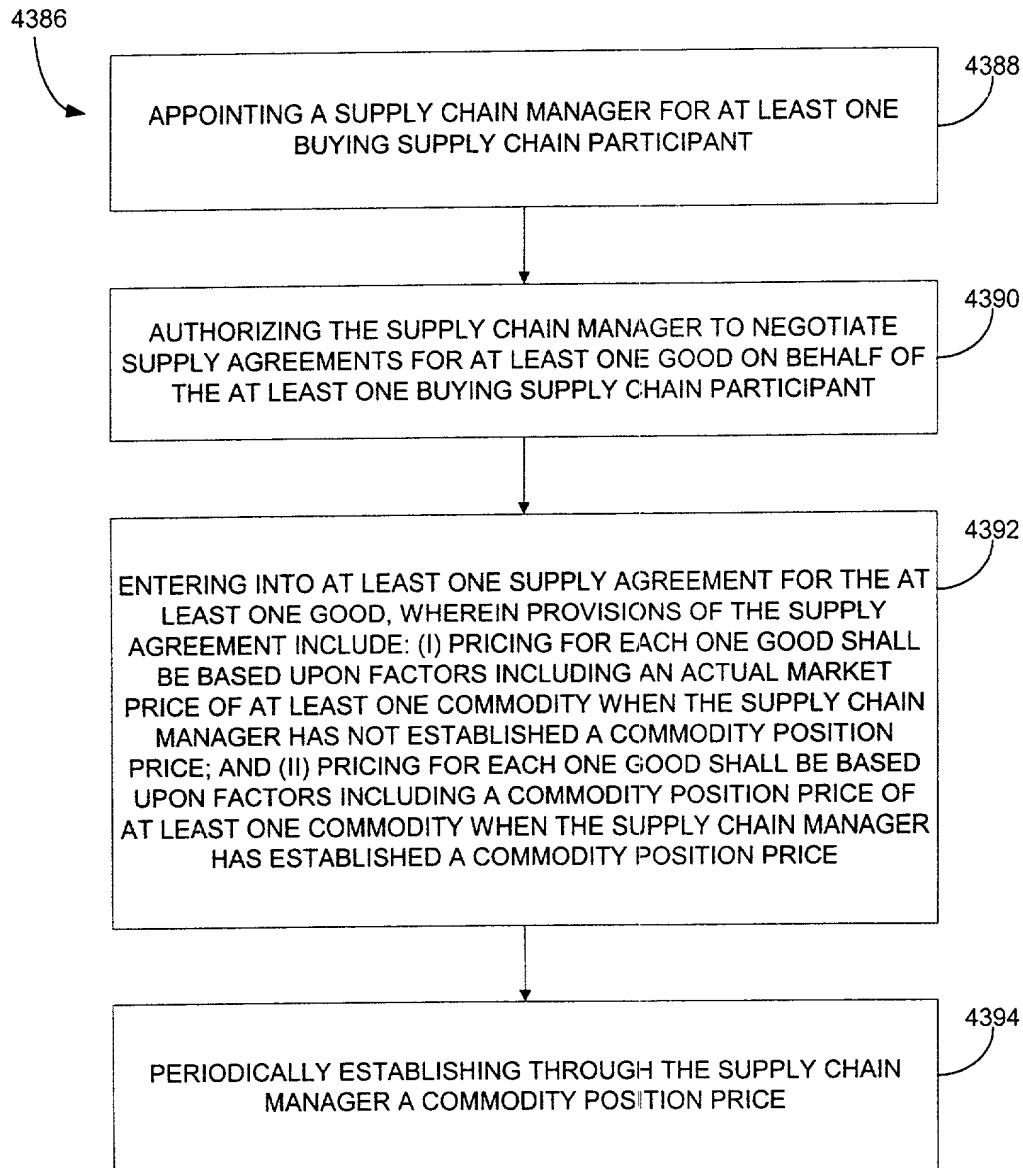


FIG. 43C

**FIG. 43D**

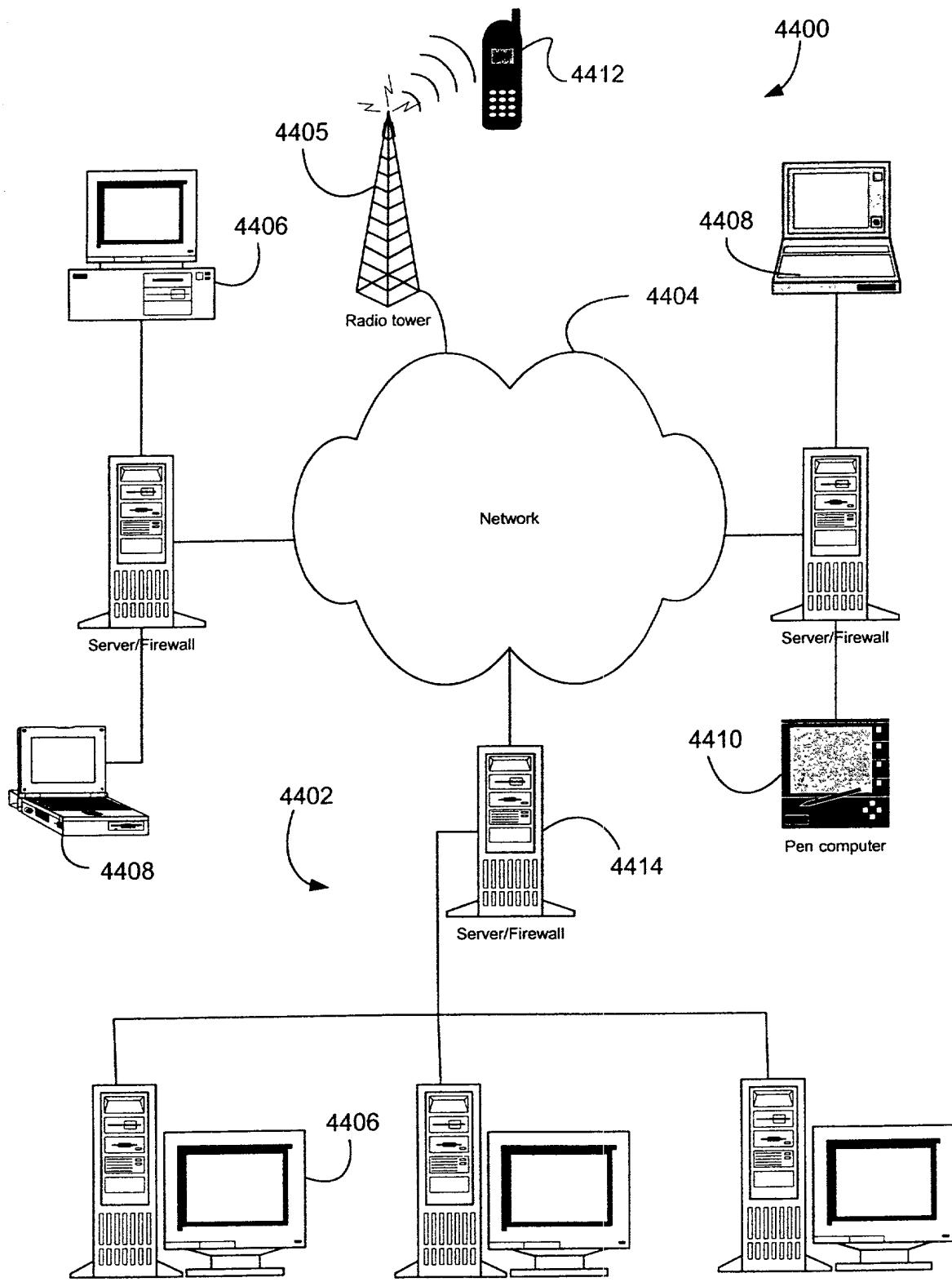


FIG. 44

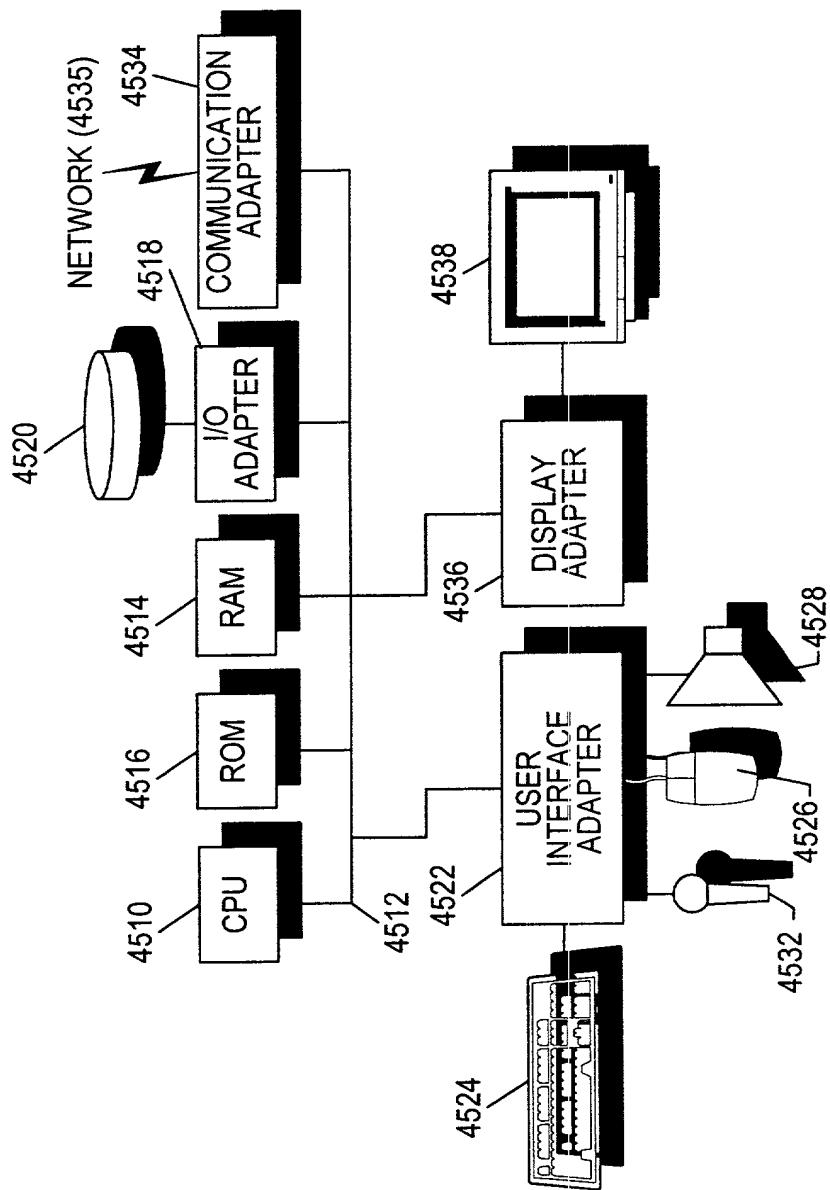


FIG. 45

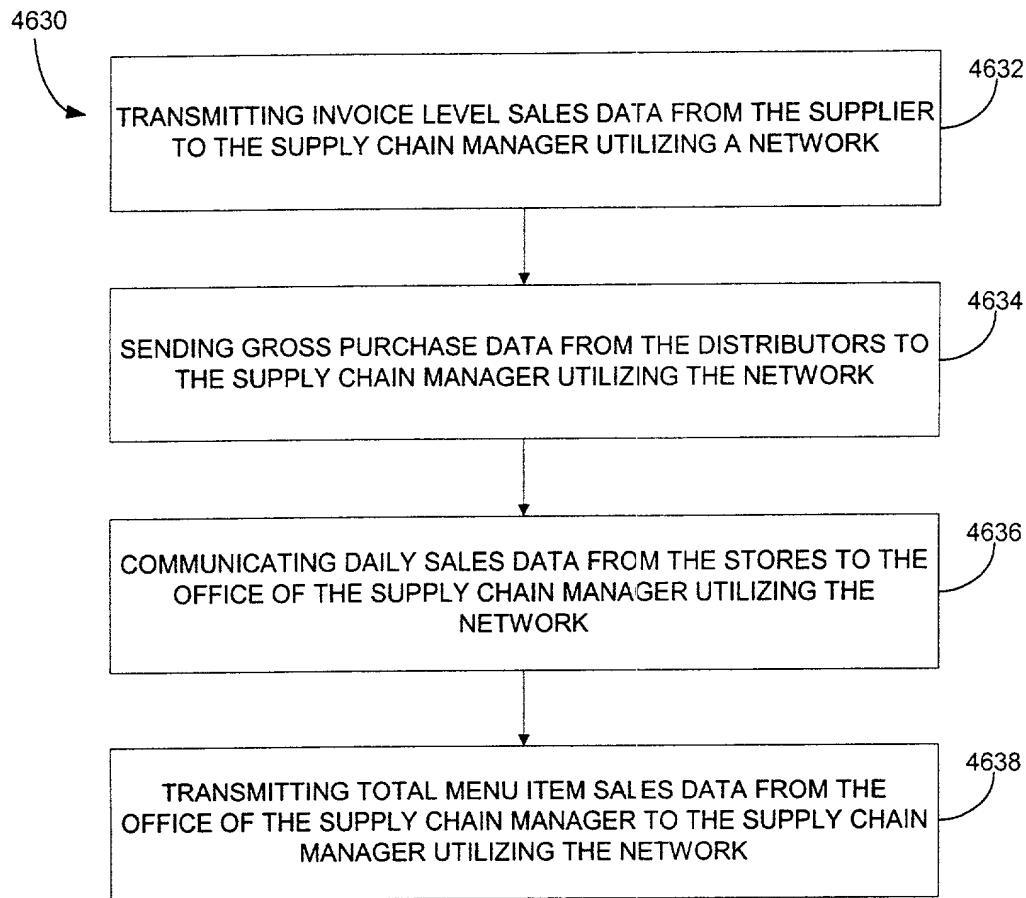


FIG. 46

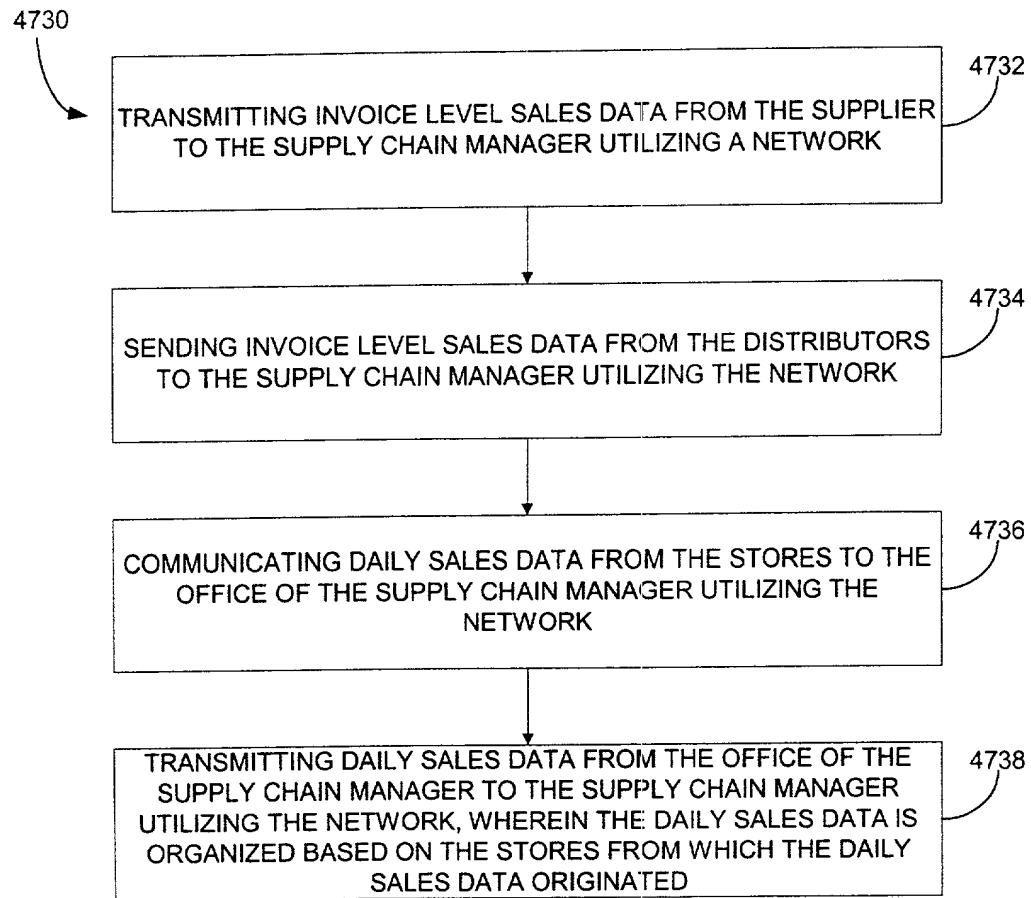


FIG. 47

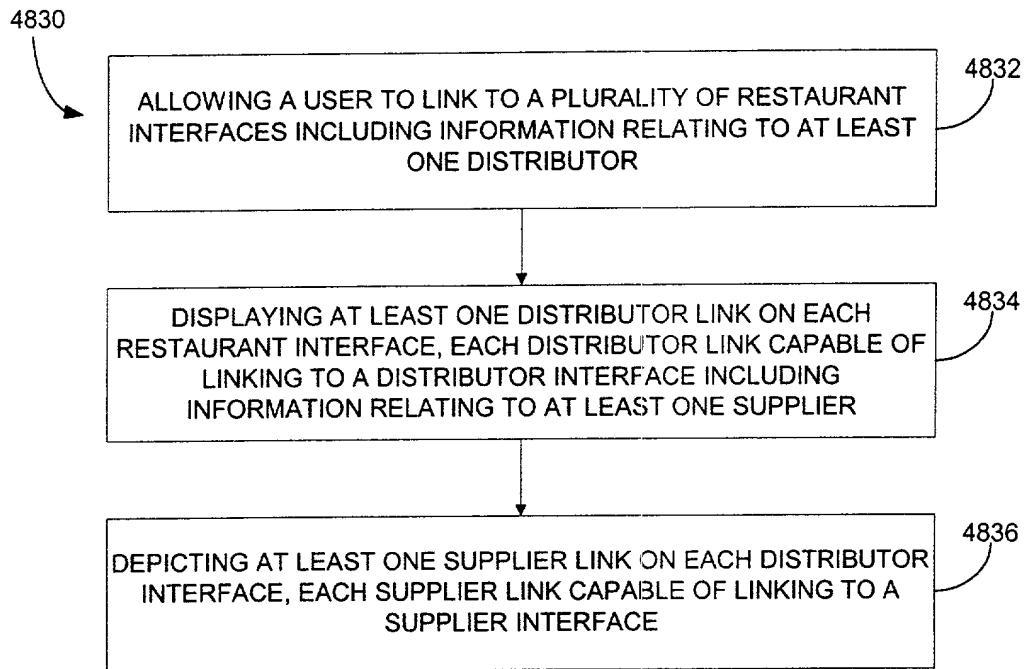


FIG. 48

File Edit View Favorites Help

Address http://www.rsiweb.com/home/index.asp

Restaurant Services, Inc. - Microsoft Internet Explorer

RSI

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name: Franchisee Password:

[Enter Site](#) [Click For Help](#)

4902 **4904** **4900** **4900**

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

Contact Information **Map/Directions** **General Information**

Legal Information

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Internet

FIG. 49

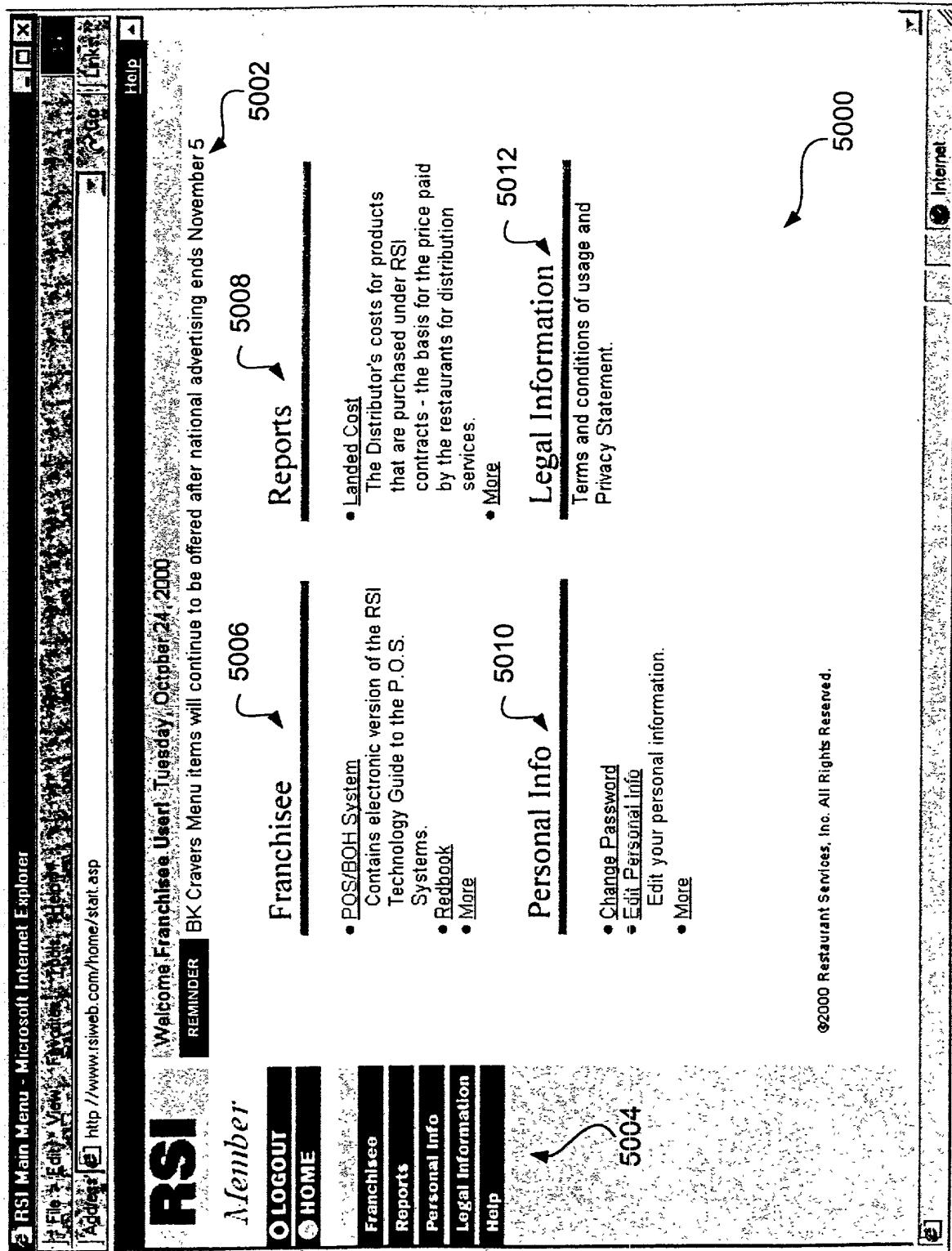
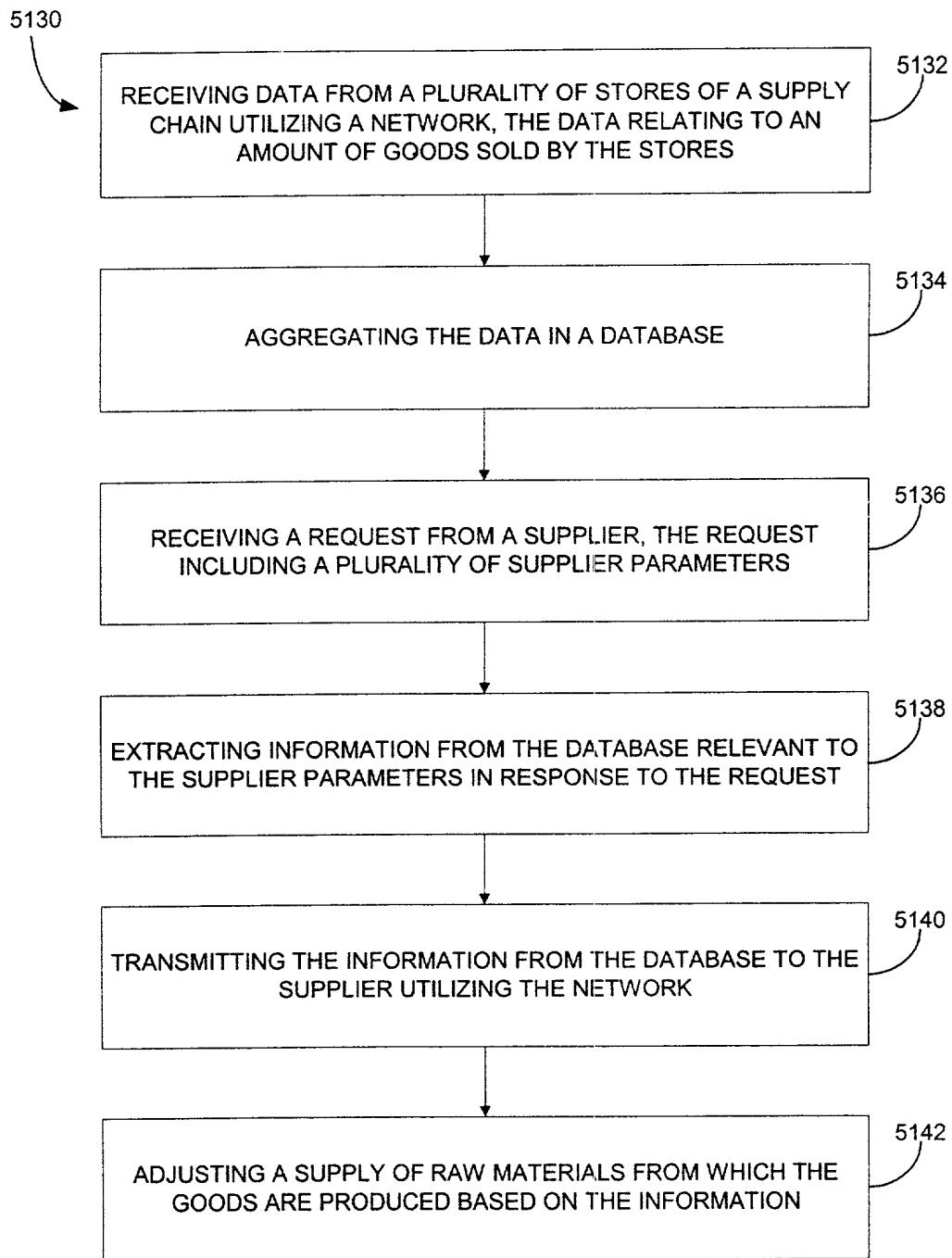


FIG. 50

**FIG. 51**

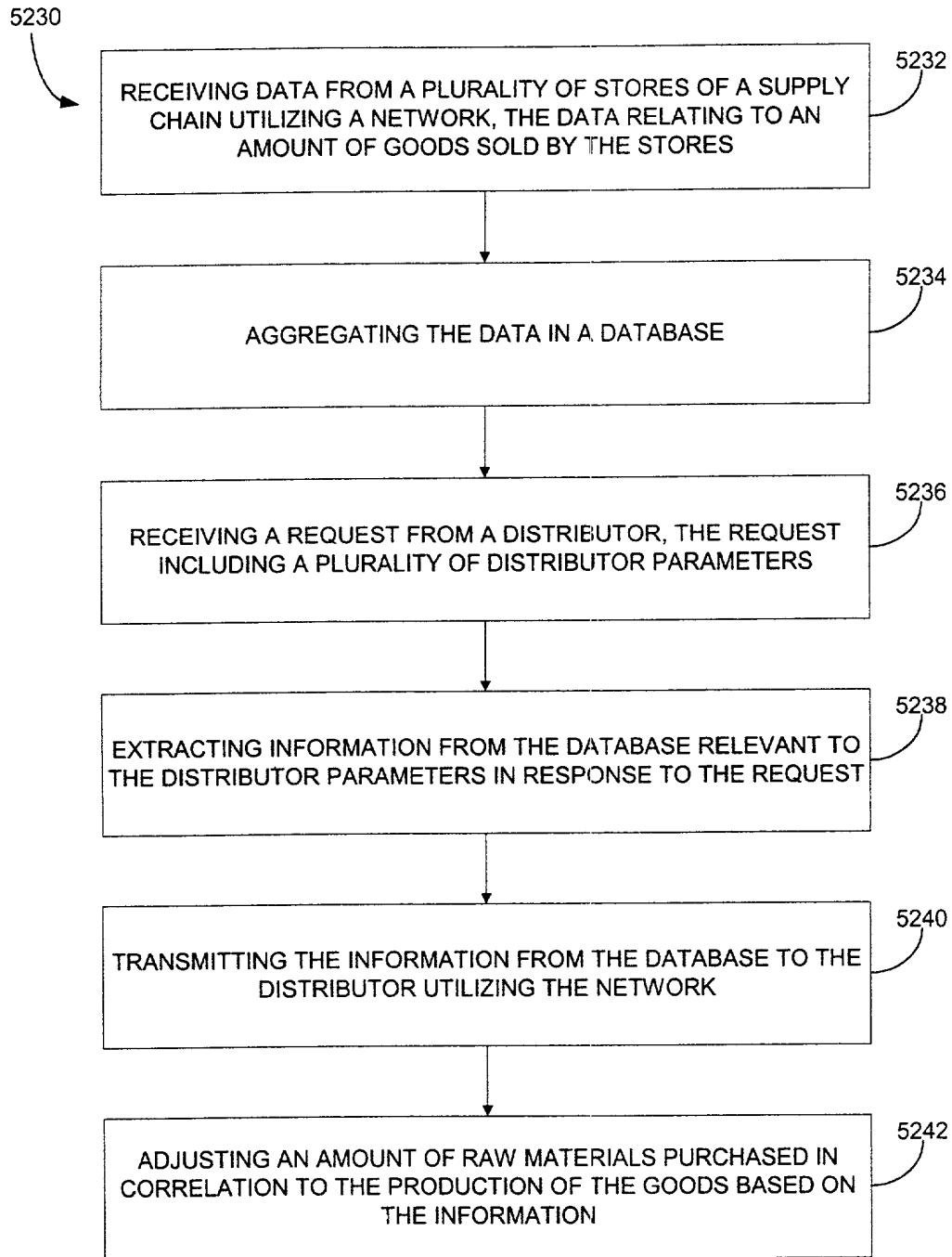
**FIG. 52**

FIG. 53

RSI

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

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Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Distributor

Tuesday, October 24, 2000

5300

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Number of Restaurants Served by RSI

Item Description	14 Day Total	Week Ending Total
14980 BULLSEYE	13	13
SAUCE:BBQ BULK	13	13
20788 MUSTARD: BULK BK	12	12
MAYONNAISE: BULK	134	134
24340 BK	211	211
STRAW WRAPPED	21	21
24806 7.75" BK	33	33
FORK WRAPPED	10	10
25318 BULK BK	11	11
KNIFE:WRAPPED	10	10
25452 BULK BK	3	3
KETCHUP: BULK BAG IN BOX	89	89
KETCHUP: PACKETS	127	127
27680 10g BK	194	194
	205	205
	100	100
	143	143
	142	142
	139	139
	144	144
	197	197
	180	180
	142	142
	140	140
	104	104
	102	102
	101	101
	100	100
	138	138
	116	116
	100	100
	102	102
	771	771
	743	743
	1112	1112
	1070	1070
	1044	1044

Internet

Done

FIG. 54

RSI

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REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

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Local Promotion Option	Start Date	Projected Day Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	6/1/00	85	99	8	
	Davenport-Ri-Moline, IA	86	32	17	
	Des Moines-Ames, IA	85	17	28	
	Omaha, NE	85	17	50	
	Peoria, IL	85	99	17	
	Sioux City, IA	86	99	10	
	Springfield-Decatur-Champaign, IL	85	99	1	
	32 oz. Motor Cup Total			131	
	Big King	Cedar Rapids-Matthews-Public, IA	4/15/00	99	10
		Davenport-Ri-Moline, IA	4/15/00	98	17
		Omaha-Kirkville, IA	4/15/00	98	3
	Big King Total	Chicago, IL	5/15/00	20	99
	Pancake Minis	Peoria, IL	5/1/00	20	99
		Sioux City, IA	4/15/00	20	99
	Pancake Minis Total				35

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[Internet](#)

RSI POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address: http://www.rsiweb.com/supplier/s_iposdaily.asp?report=true

Help

POS Implied Daily Usage - Supplier

Supplier Retrieve

Logout

Reports Personal Info Legal Information Help

Printer Friendly Version

POS Implied Daily Usage - Supplier

Tuesday, October 21, 2000

Supplier: TYSON FOODS

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14 Day Rolling Total Cases														Week Ending Total								
EDB	RSI	Item No	Item Description	W Chg	14 Day Avg	10/20	10/21	10/22	10/23	10/18	10/19	10/15	10/16	10/14	10/13	10/12	10/11	10/10	10/9	10/2	9/25	9/18
Total																						
7	CHICKEN-BK	0.00%		35	51	60	48	46	43	43	40	53	60	48	46	41	330	327	354	344		
8	CHICKEN-TENDERS	0.00%		222	334	334	240	240	220	220	240	240	346	316	266	228	223	1,818	1,608	1,418	1,203	
8	CHICKN-PATTY	0.00%		90	137	144	111	100	98	96	100	134	137	125	100	100	700	774	780	781		

Total of DC Locations

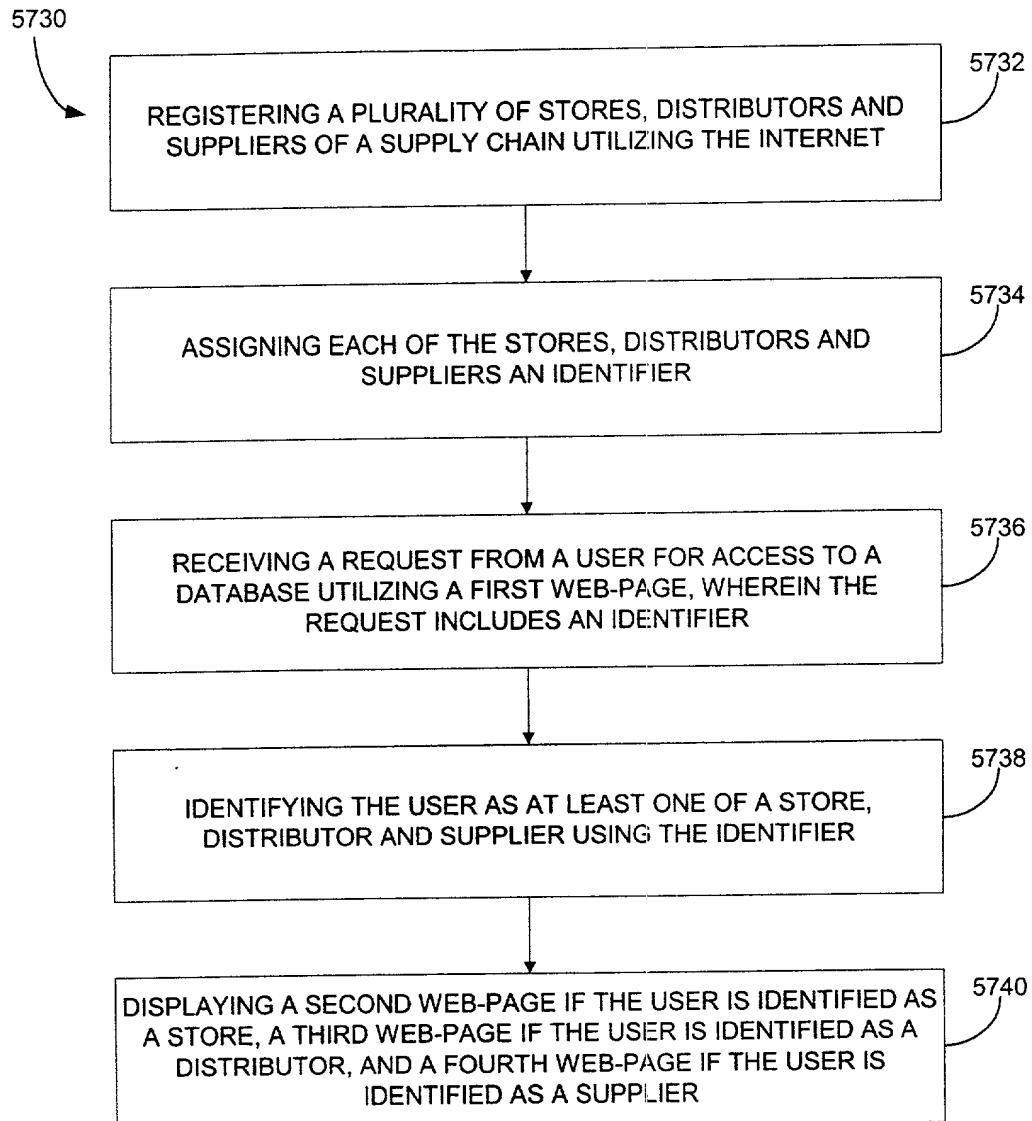
8	CHICKEN-PATTY	0.00%		90	137	144	111	100	98	96	100	134	137	125	100	100	700	774	780	781		
7	CHICKEN-BK	0.00%		35	51	60	48	46	43	43	40	53	60	48	46	41	330	327	354	344		
8	CHICKEN-TENDERS	0.00%		222	334	334	240	240	220	220	240	240	346	316	266	228	223	1,818	1,608	1,418	1,203	
8	CHICKN-PATTY	0.00%		90	137	144	111	100	98	96	100	134	137	125	100	100	700	774	780	781		

Done

FIG. 55

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer																																																		
<input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Print"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Save"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Print Preview"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Exit"/>																																																		
<p>Address: <input type="text" value="http://www.rsiweb.com/fran/_ipic.asp?reports=rlue"/> <input style="margin-left: 10px;" type="button" value="Close"/> <input style="margin-left: 10px;" type="button" value="Links"/> <input style="margin-left: 10px;" type="button" value="Help"/></p>																																																		
<h1 style="text-align: center;">RSI</h1> <h2 style="text-align: center;">Landed Cost Report</h2>																																																		
<p>Member</p> <p><input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="Logout"/> <input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="HOME"/></p> <p>Franchisee</p> <p><input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="Reports"/> <input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="Personal Info"/> <input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="Legal Information"/> <input style="width: 100px; height: 20px; margin-bottom: 5px;" type="button" value="Help"/></p>	<p>Restaurant Number: <input type="text" value="0003473"/> <input style="margin-left: 10px;" type="button" value="Retrieve"/></p>	<p>Date: <input type="text" value="10/22/00"/> <input style="margin-left: 10px;" type="button" value="Print Friendly Version"/></p>	<p>Report Date: Sunday, October 22, 2000</p> <p>Restaurant Number: 0003473</p> <p>Distribution Center: REINHART - CEDAR RAPIDS, IA</p>	<p>Report Contact: Robert Harris</p> <p>Contact Number: 305-529-3409</p> <p>The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.</p>																																														
<p style="text-align: center;">Restaurant Landed Cost Verification Report</p>																																																		
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 10%;">RSI Item No</th> <th style="width: 10%;">RSI Item Description</th> <th style="width: 10%;">DC Cost</th> <th style="width: 10%;">Markup</th> <th style="width: 10%;">Retail Cost</th> </tr> </thead> <tbody> <tr> <td>10340</td> <td>REGISTER TAPE-THERMAL 2.25" X .05"</td> <td>\$21.27</td> <td>\$1.57</td> <td>\$22.84</td> </tr> <tr> <td>12880</td> <td>SUGAR SUBSTITUTE-PINK PKT 2000 CT</td> <td>\$6.87</td> <td>\$1.57</td> <td>\$7.44</td> </tr> <tr> <td>19880</td> <td>SAUCE-BULK-KRAFT BULLSEYE</td> <td>\$24.49</td> <td>\$1.57</td> <td>\$26.06</td> </tr> <tr> <td>19832</td> <td>COFFEE-FOLGERS REGULAR</td> <td>\$44.50</td> <td>\$1.57</td> <td>\$46.07</td> </tr> <tr> <td>20788</td> <td>MUSTARD-BULK 1/2 OZ</td> <td>\$8.48</td> <td>\$1.57</td> <td>\$9.02</td> </tr> <tr> <td>20940</td> <td>WRAP LOCAL OPTION</td> <td>\$29.78</td> <td>\$1.57</td> <td>\$31.35</td> </tr> <tr> <td>24240</td> <td>SAUCE-BULK MAYONNAISE</td> <td>\$7.81</td> <td>\$1.57</td> <td>\$9.38</td> </tr> <tr> <td>24600</td> <td>WATER ICE MOUNTAIN 5L</td> <td>\$6.41</td> <td>\$1.57</td> <td>\$7.98</td> </tr> </tbody> </table>						RSI Item No	RSI Item Description	DC Cost	Markup	Retail Cost	10340	REGISTER TAPE-THERMAL 2.25" X .05"	\$21.27	\$1.57	\$22.84	12880	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$6.87	\$1.57	\$7.44	19880	SAUCE-BULK-KRAFT BULLSEYE	\$24.49	\$1.57	\$26.06	19832	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07	20788	MUSTARD-BULK 1/2 OZ	\$8.48	\$1.57	\$9.02	20940	WRAP LOCAL OPTION	\$29.78	\$1.57	\$31.35	24240	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38	24600	WATER ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98
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10340	REGISTER TAPE-THERMAL 2.25" X .05"	\$21.27	\$1.57	\$22.84																																														
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24600	WATER ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98																																														
<input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Done"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Print"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Save"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Print Preview"/> <input style="width: 100px; height: 20px; margin-right: 10px;" type="button" value="Exit"/>																																																		

FIG. 56

**FIG. 57**

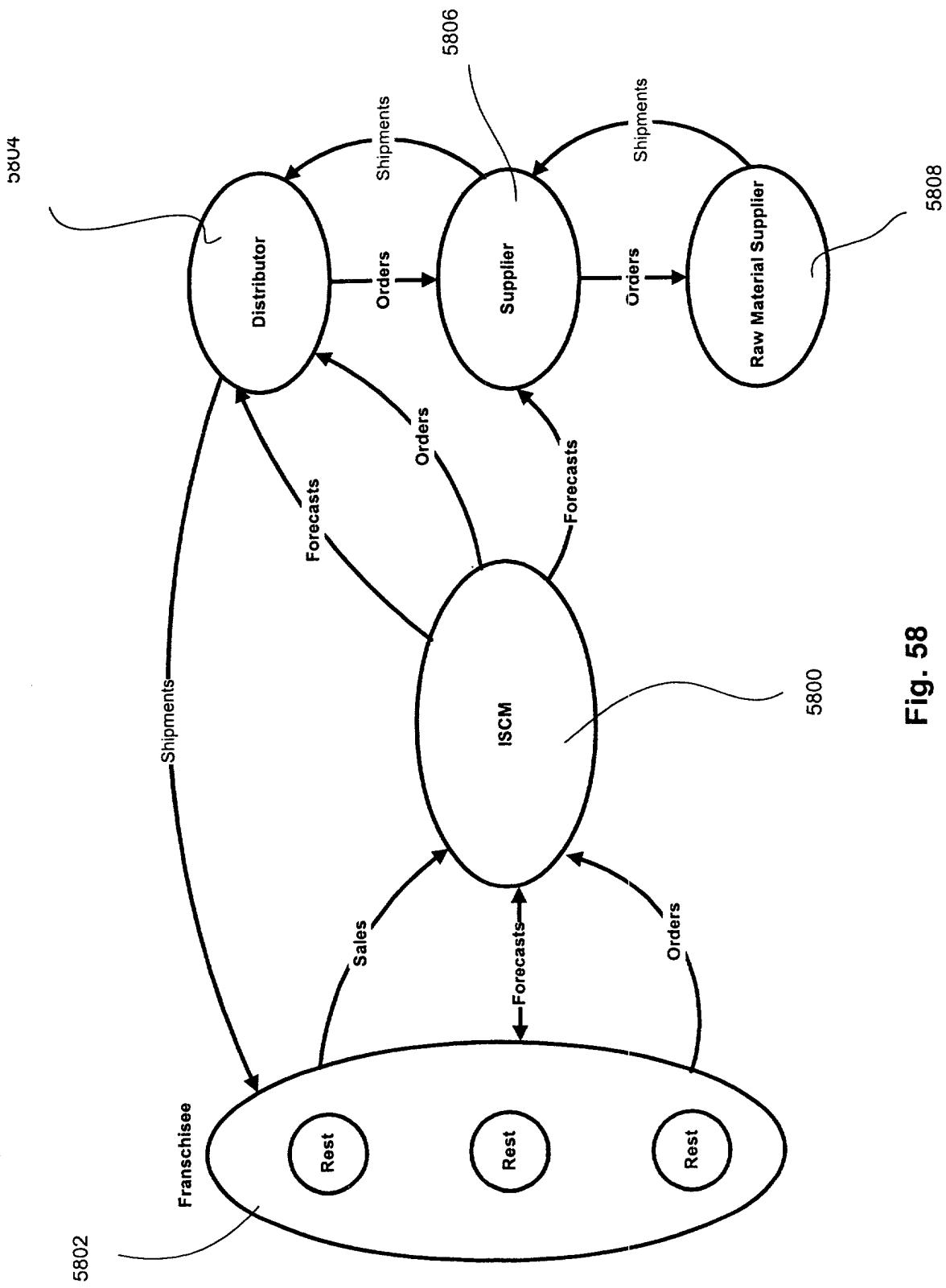


Fig. 58

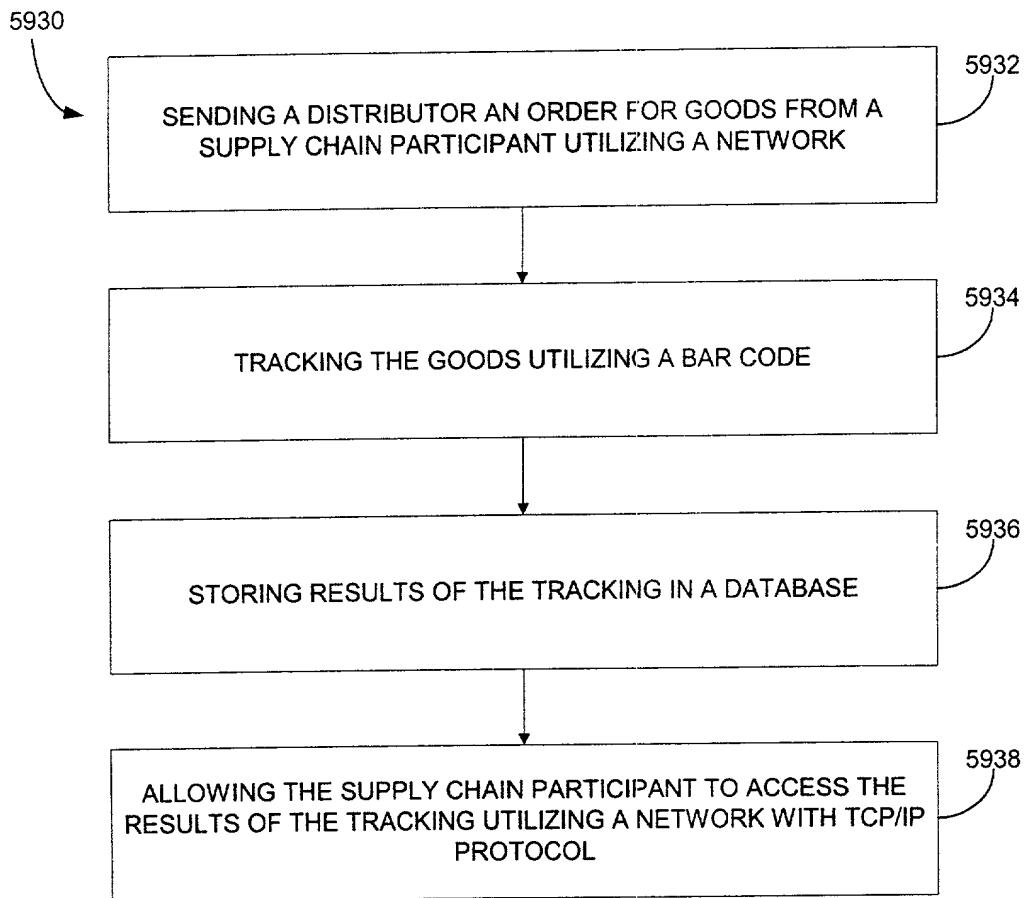


FIG. 59

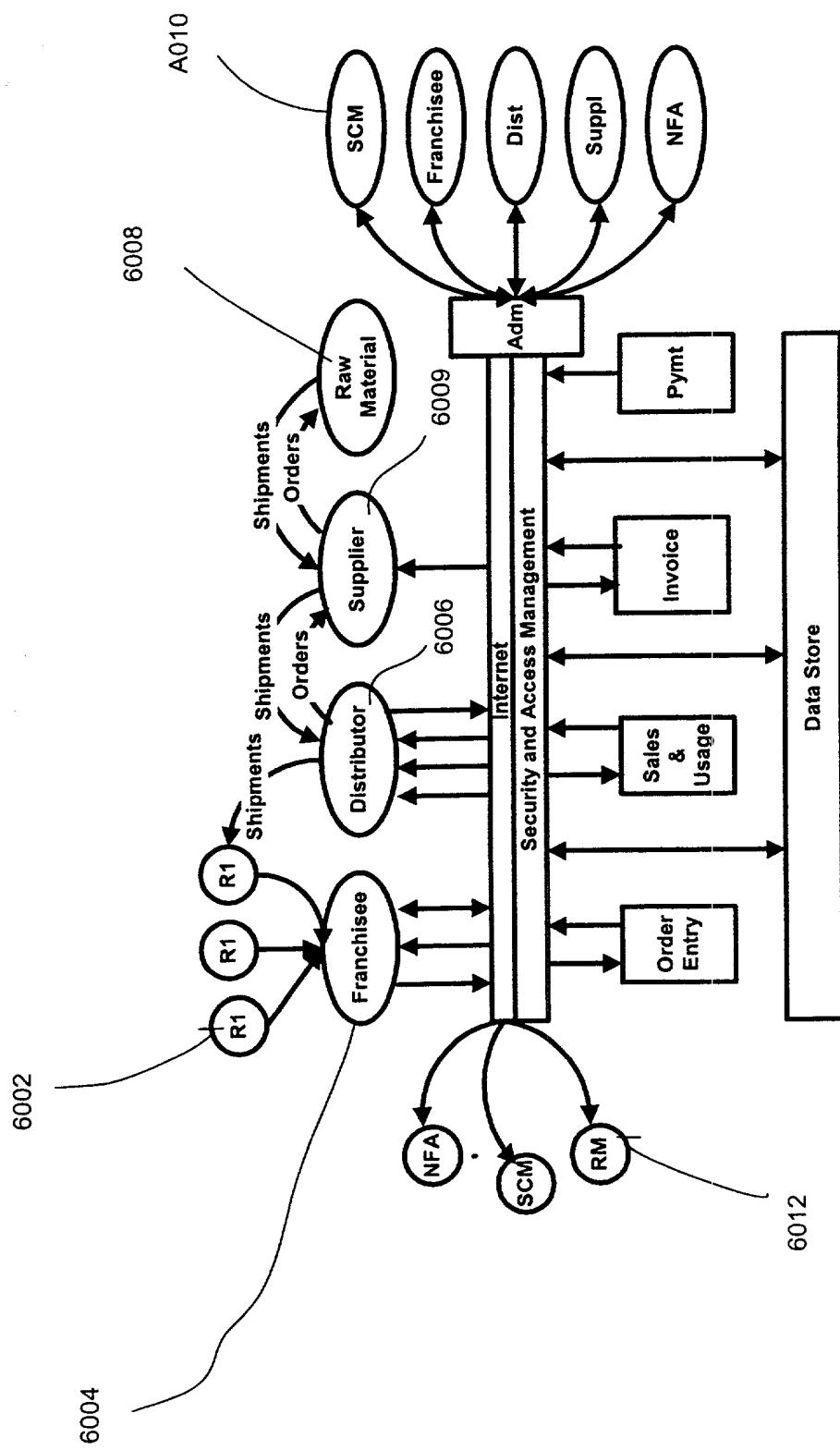


Fig. 60

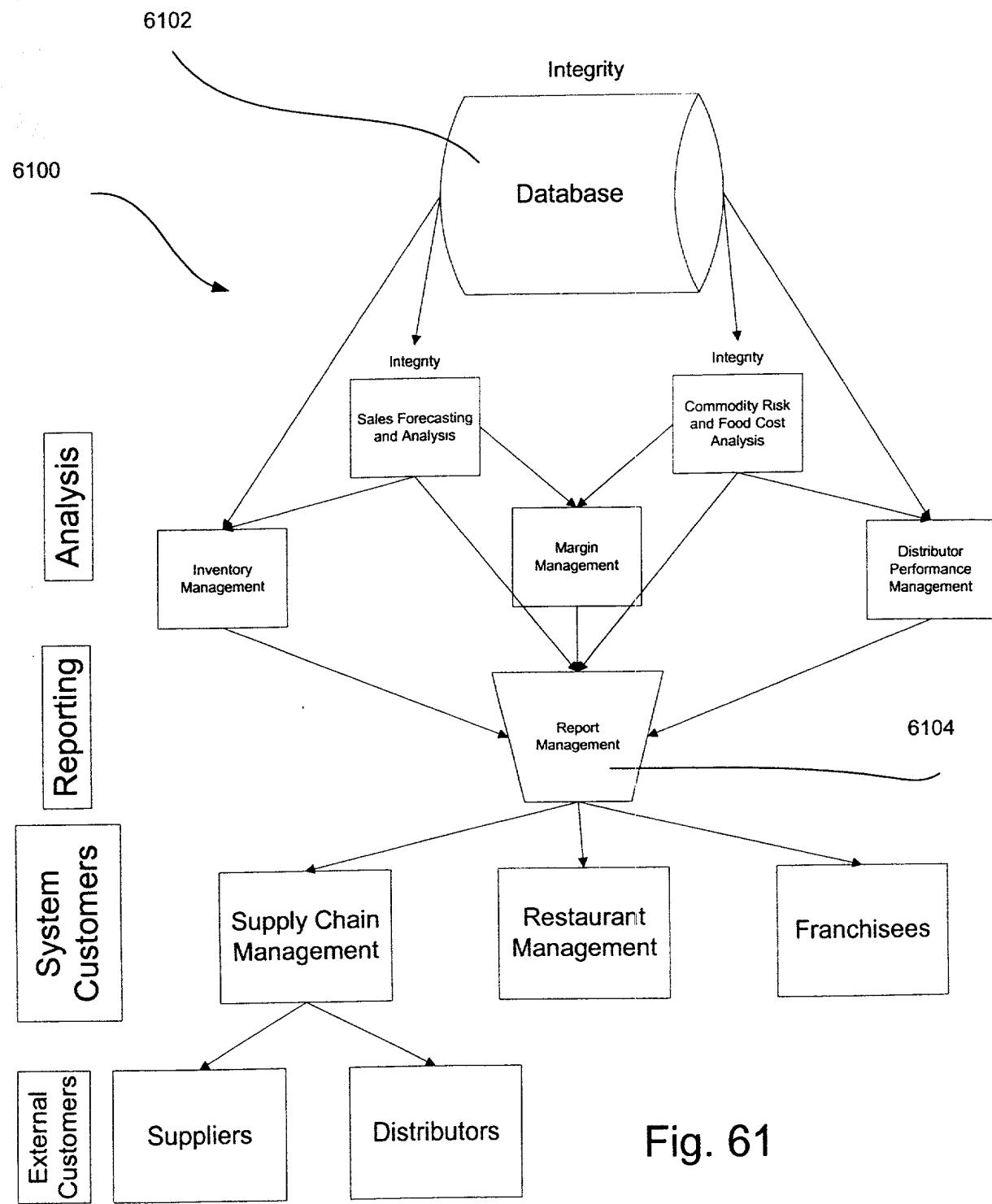


Fig. 61

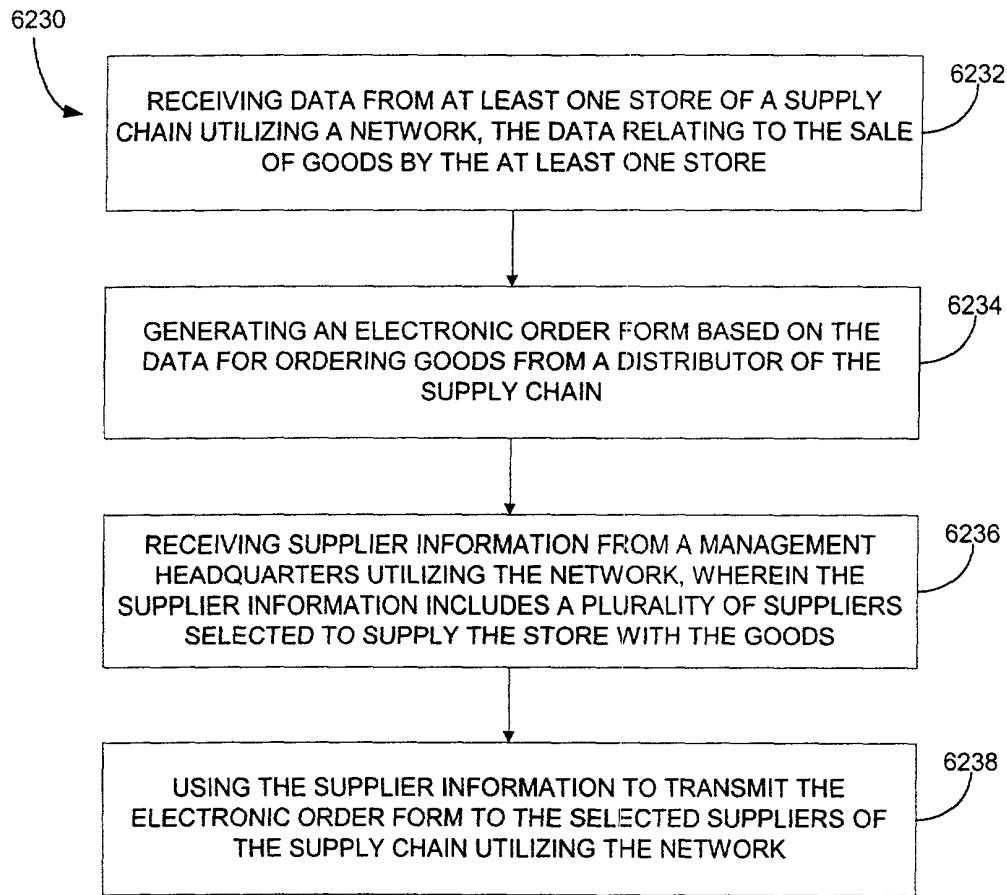


FIG. 62

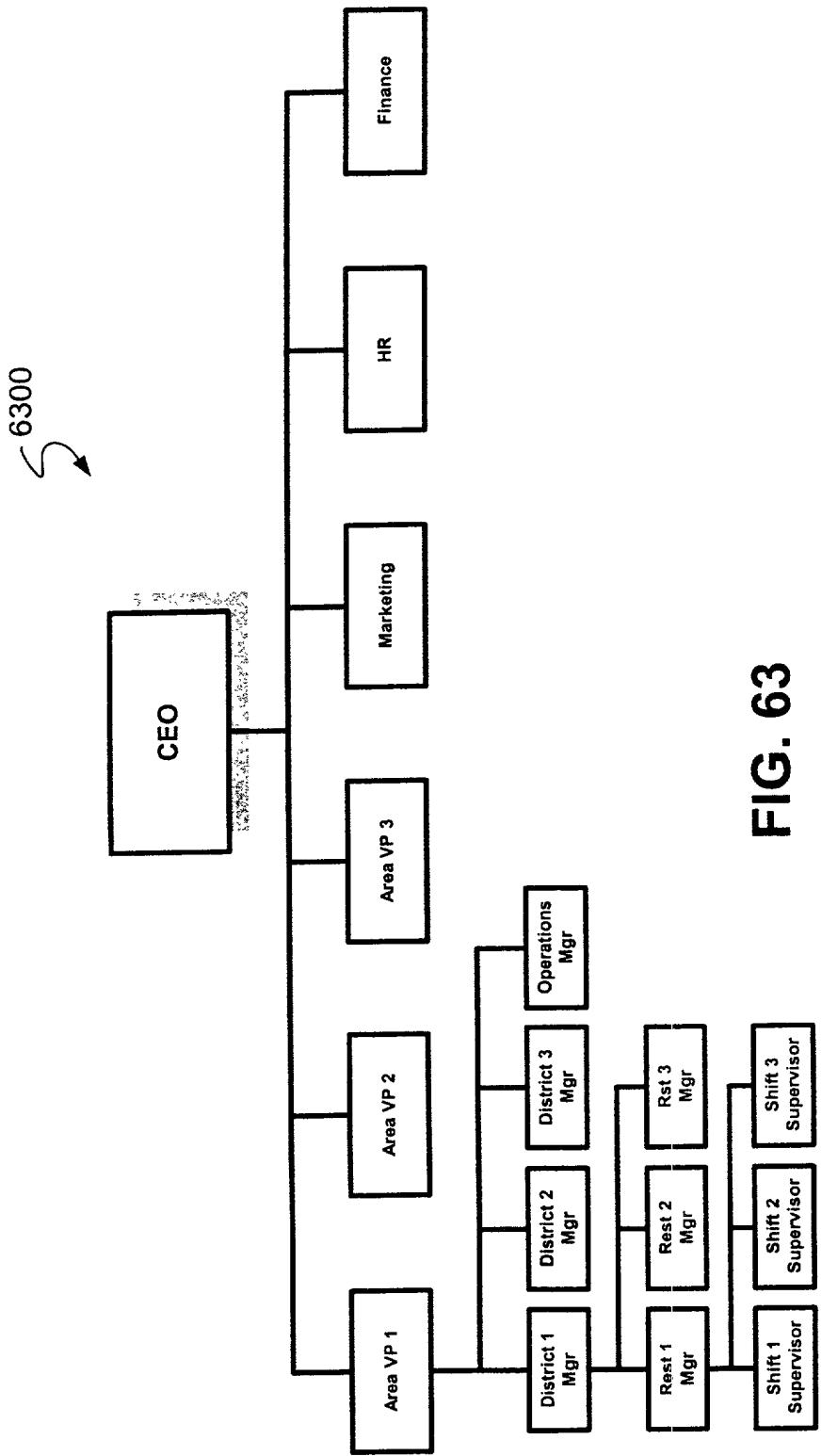


FIG. 63

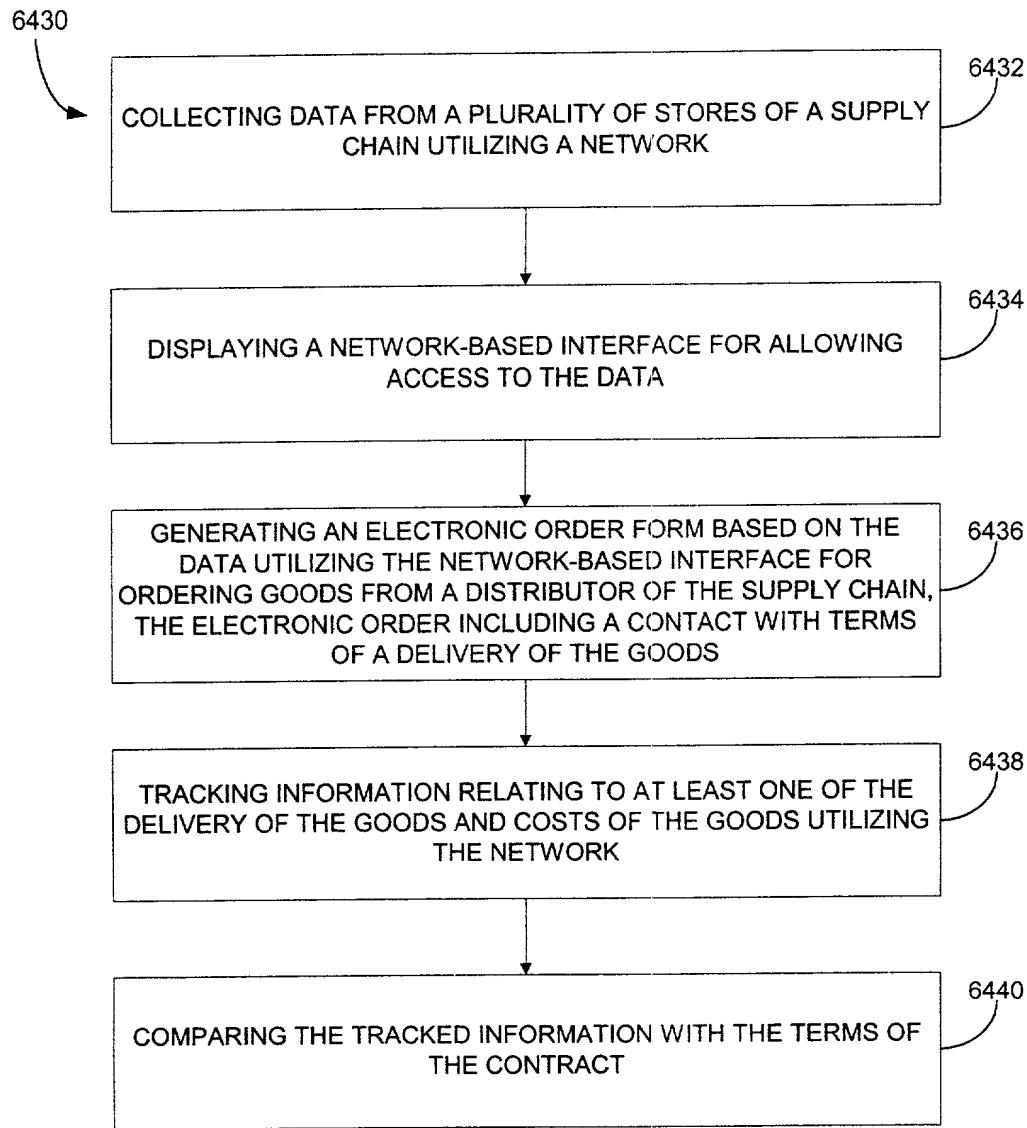


FIG. 64

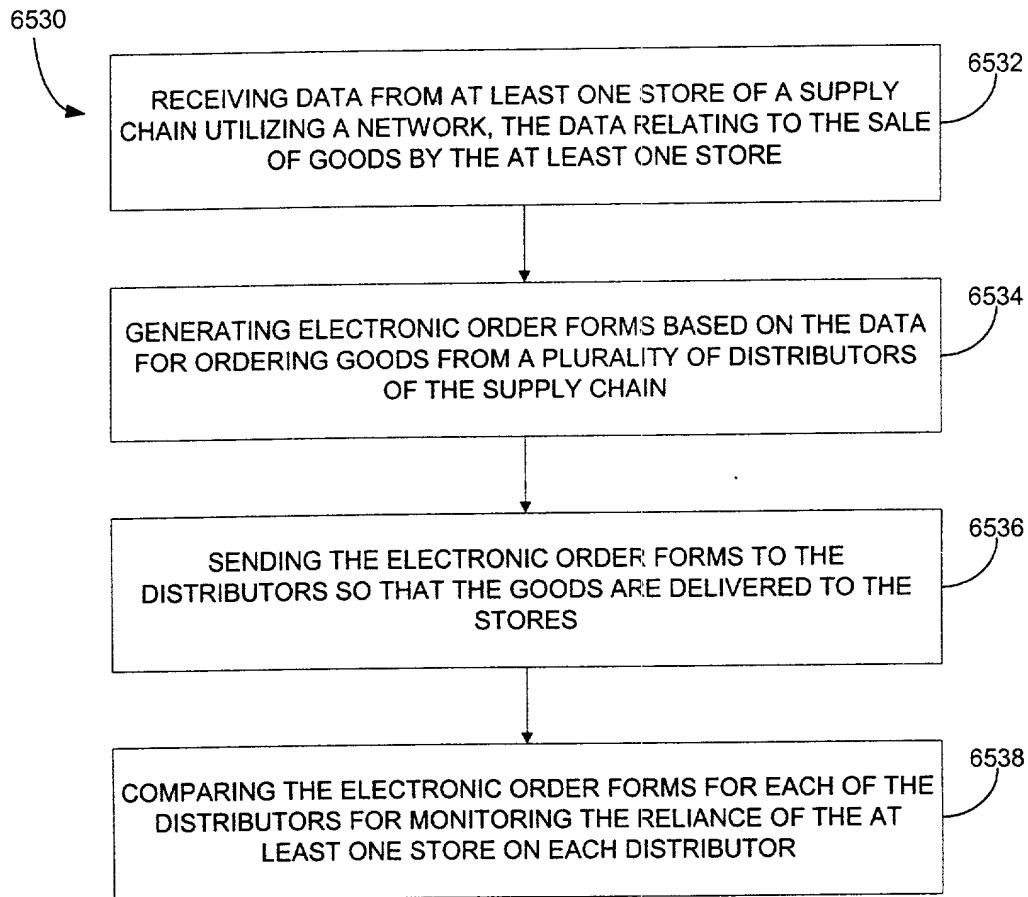


FIG. 65

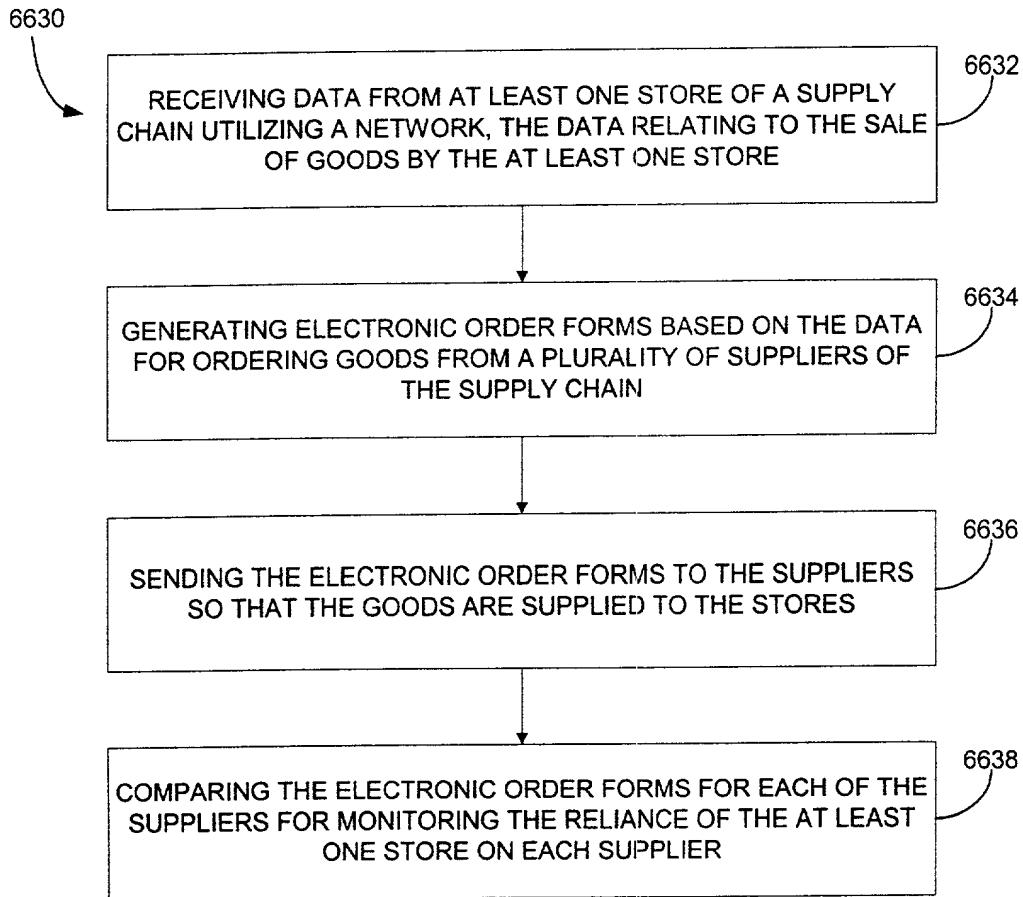


FIG. 66

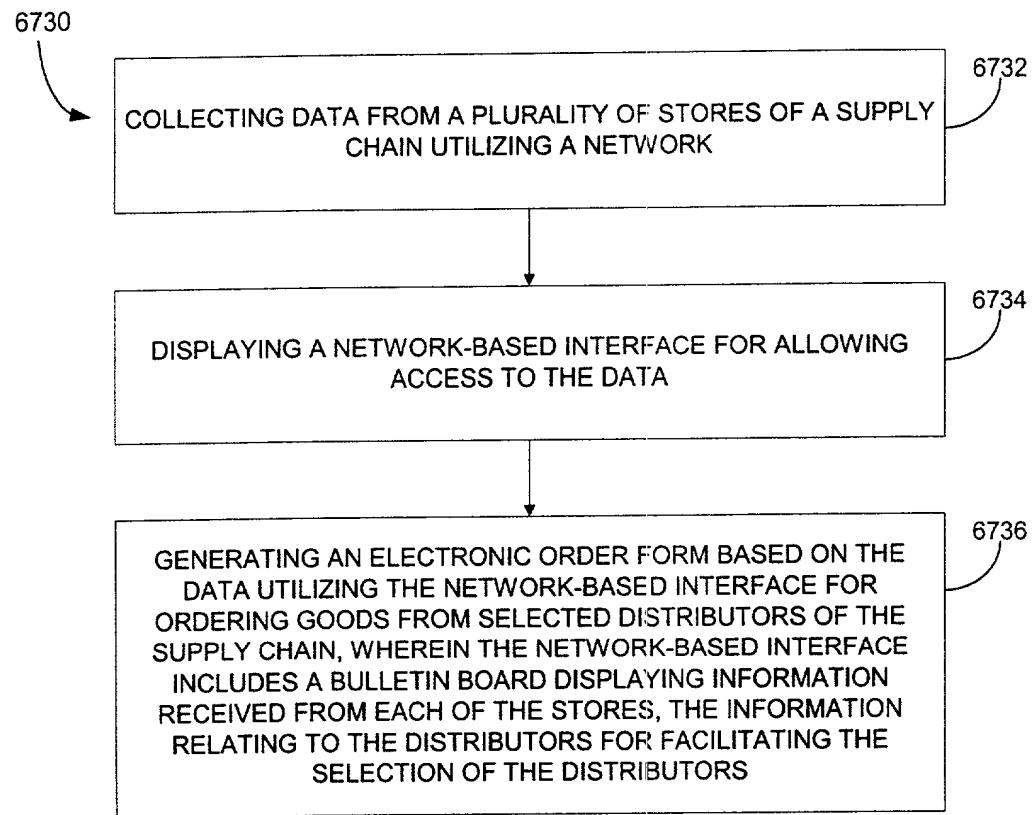


FIG. 67

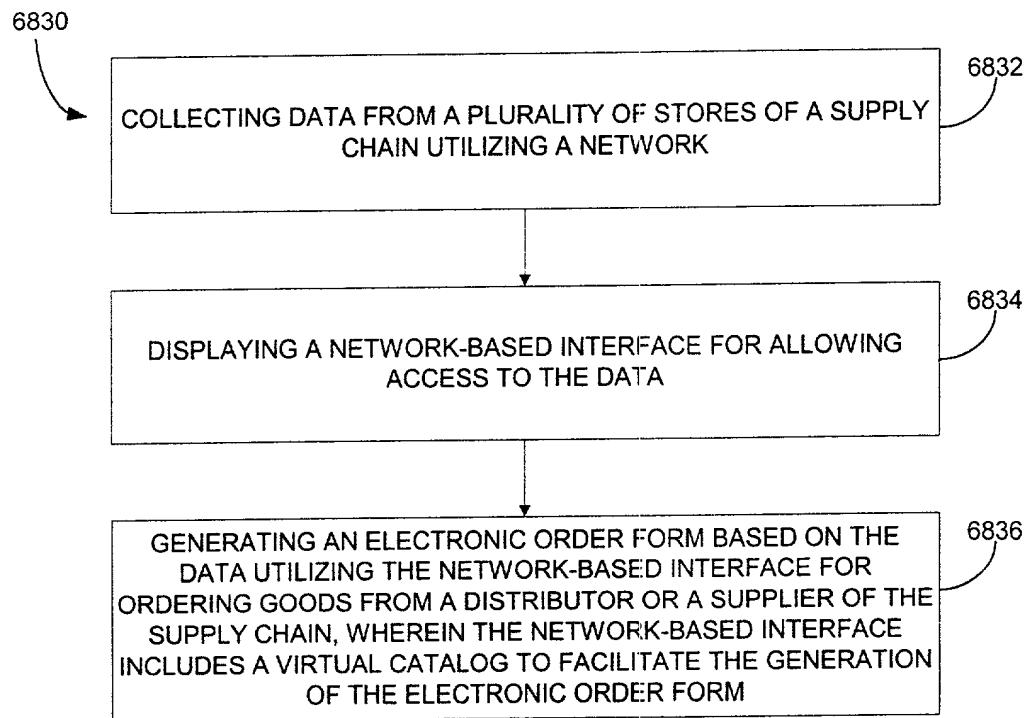
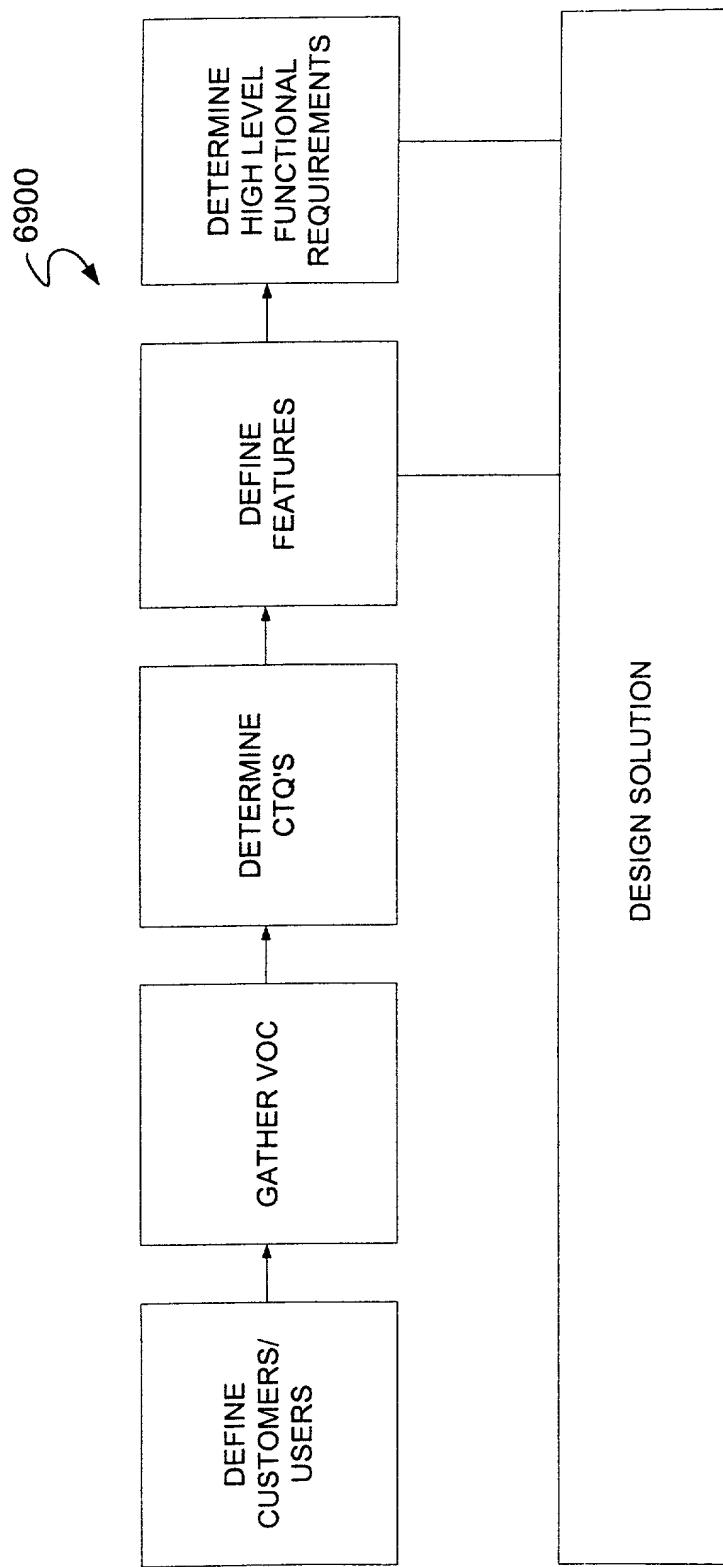
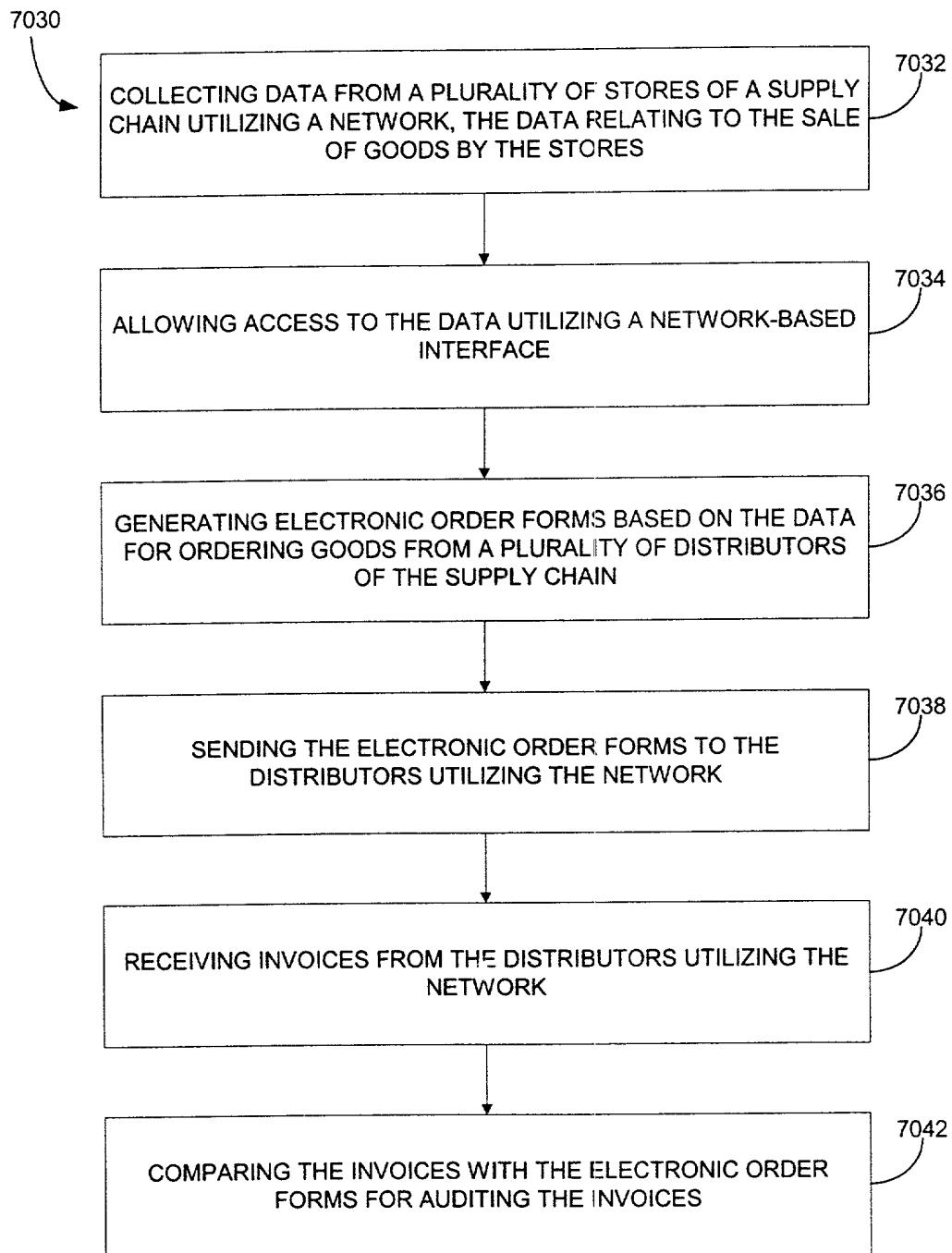


FIG. 68

FIG. 69



**FIG. 70**

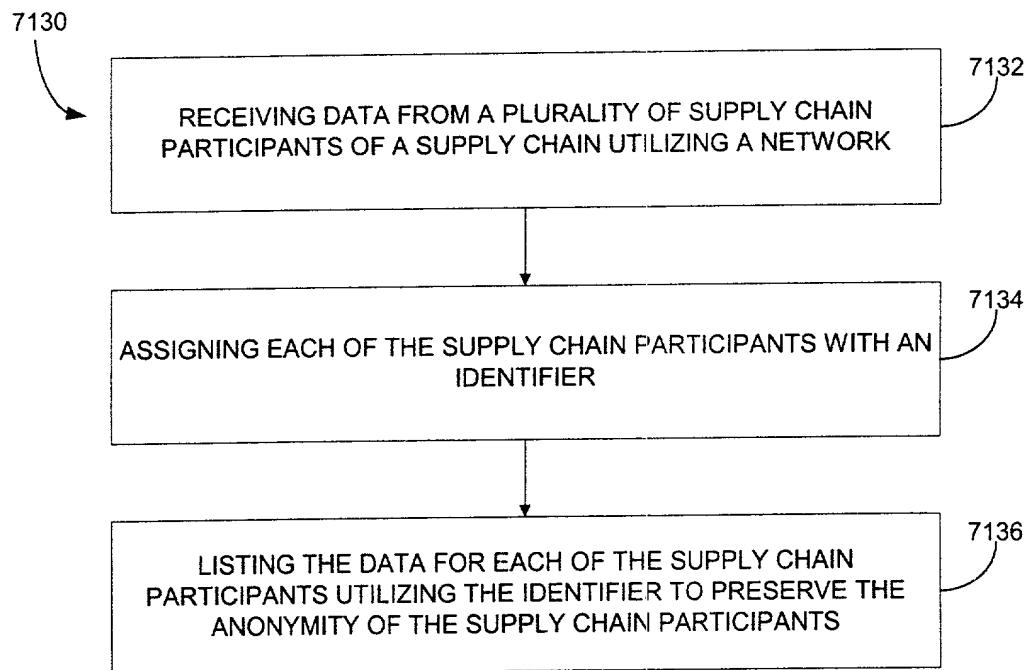


FIG. 71

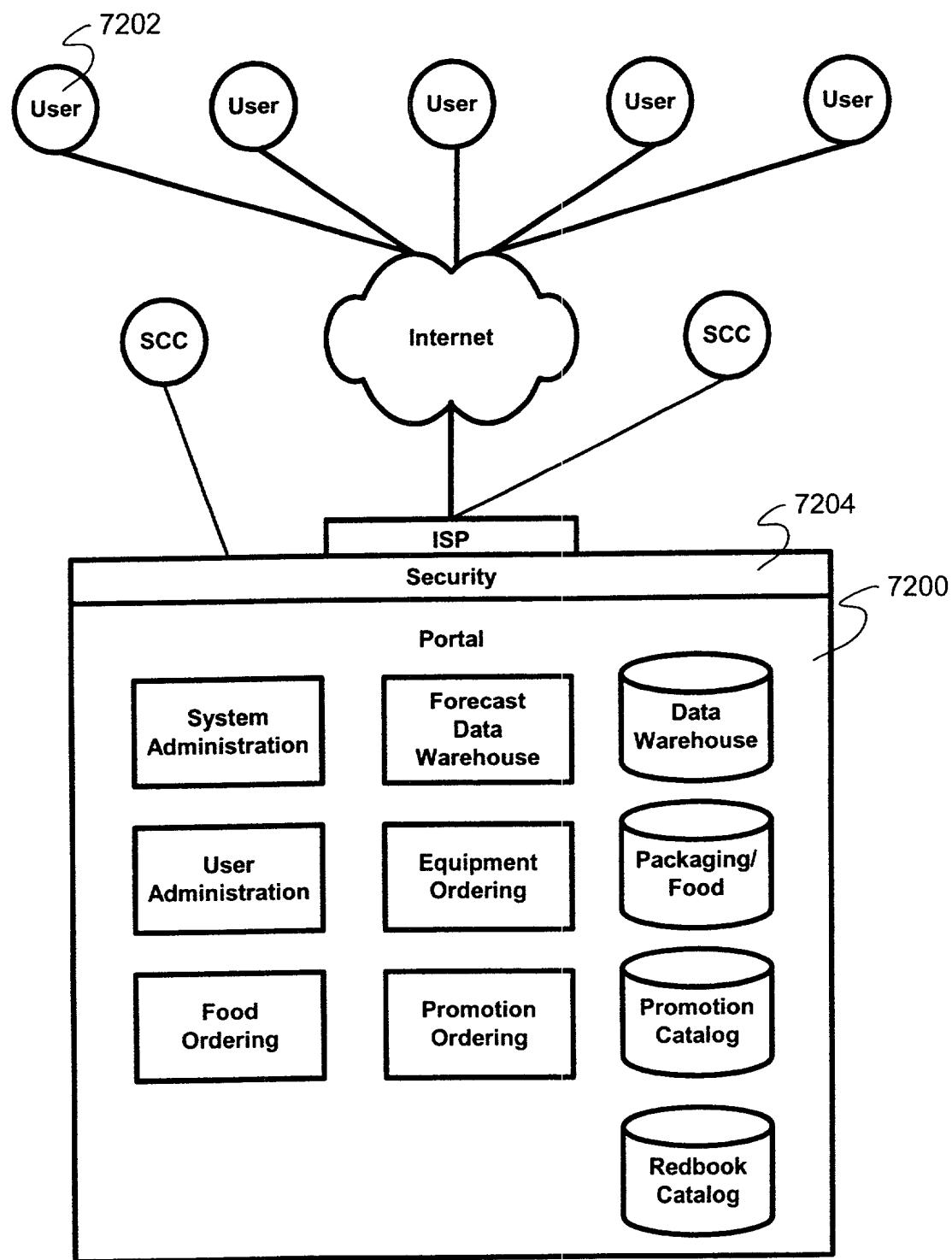


FIG. 72

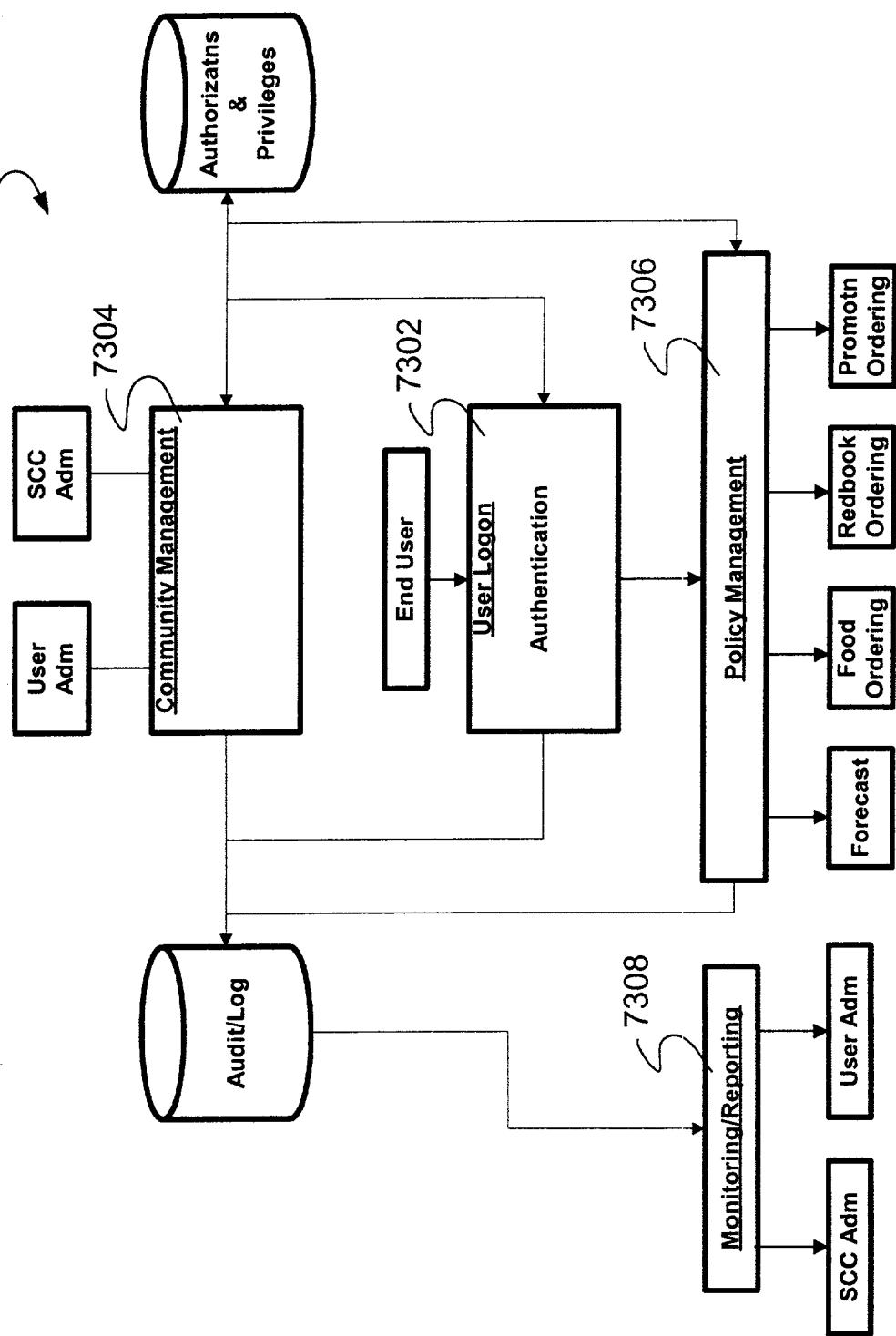
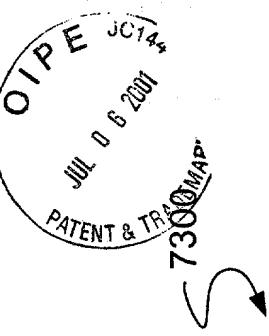
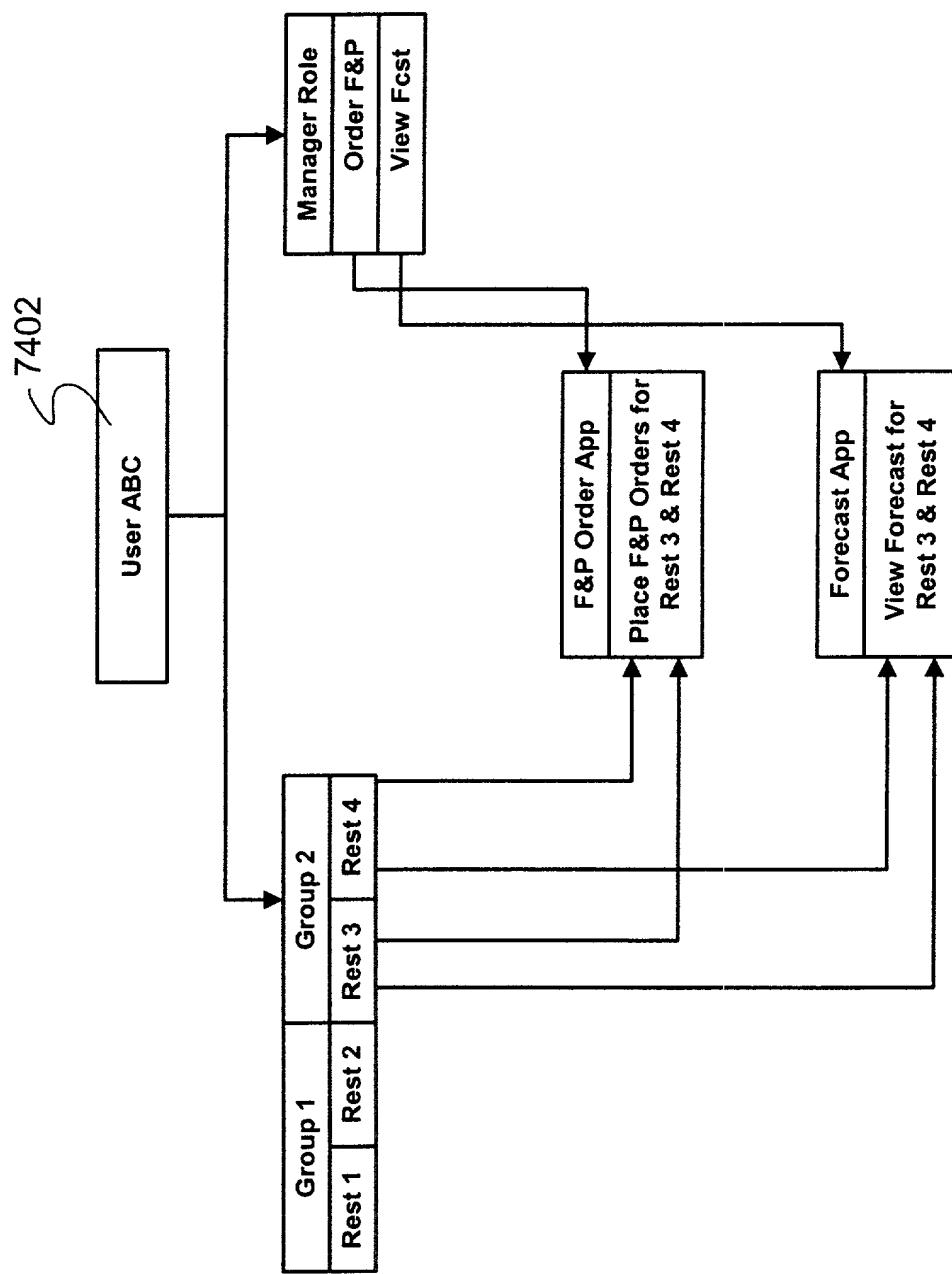


FIG. 73

FIG. 74



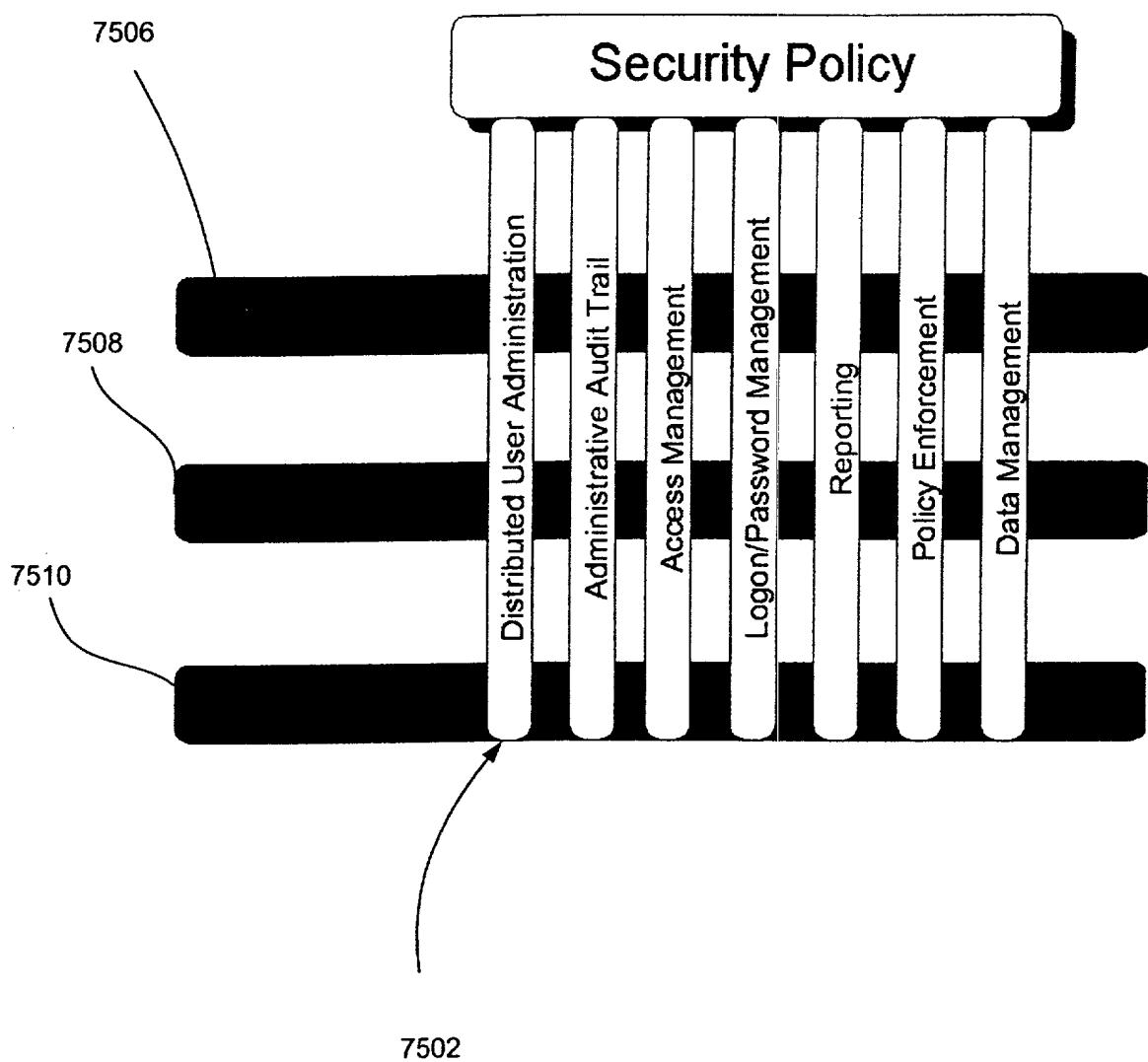


Fig. 75

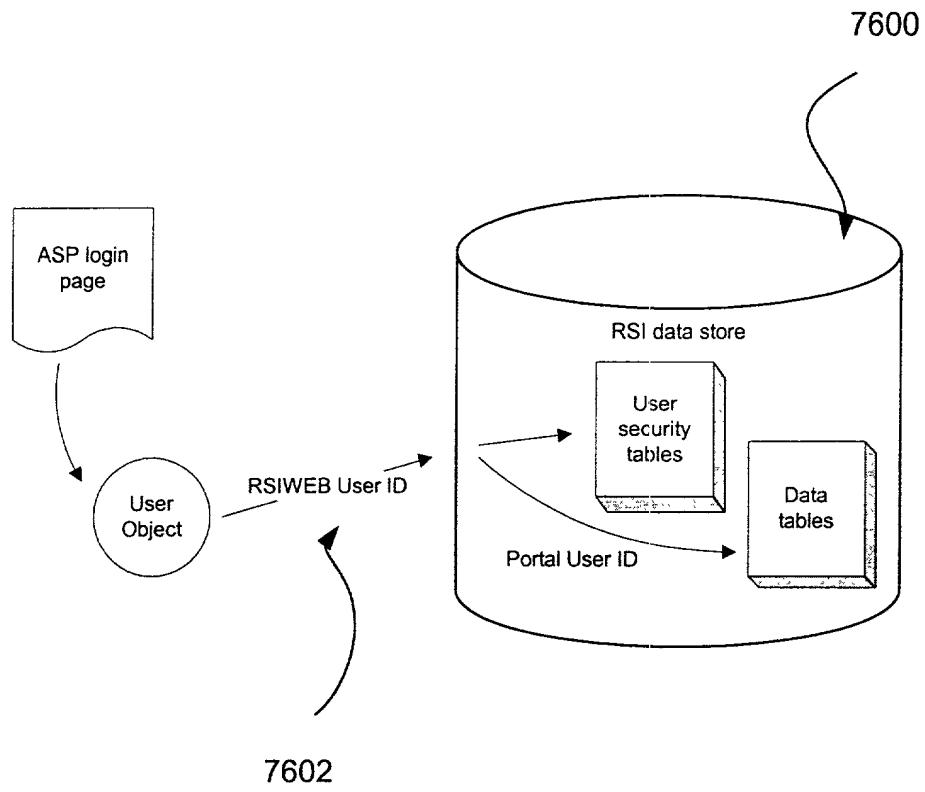


Fig. 76

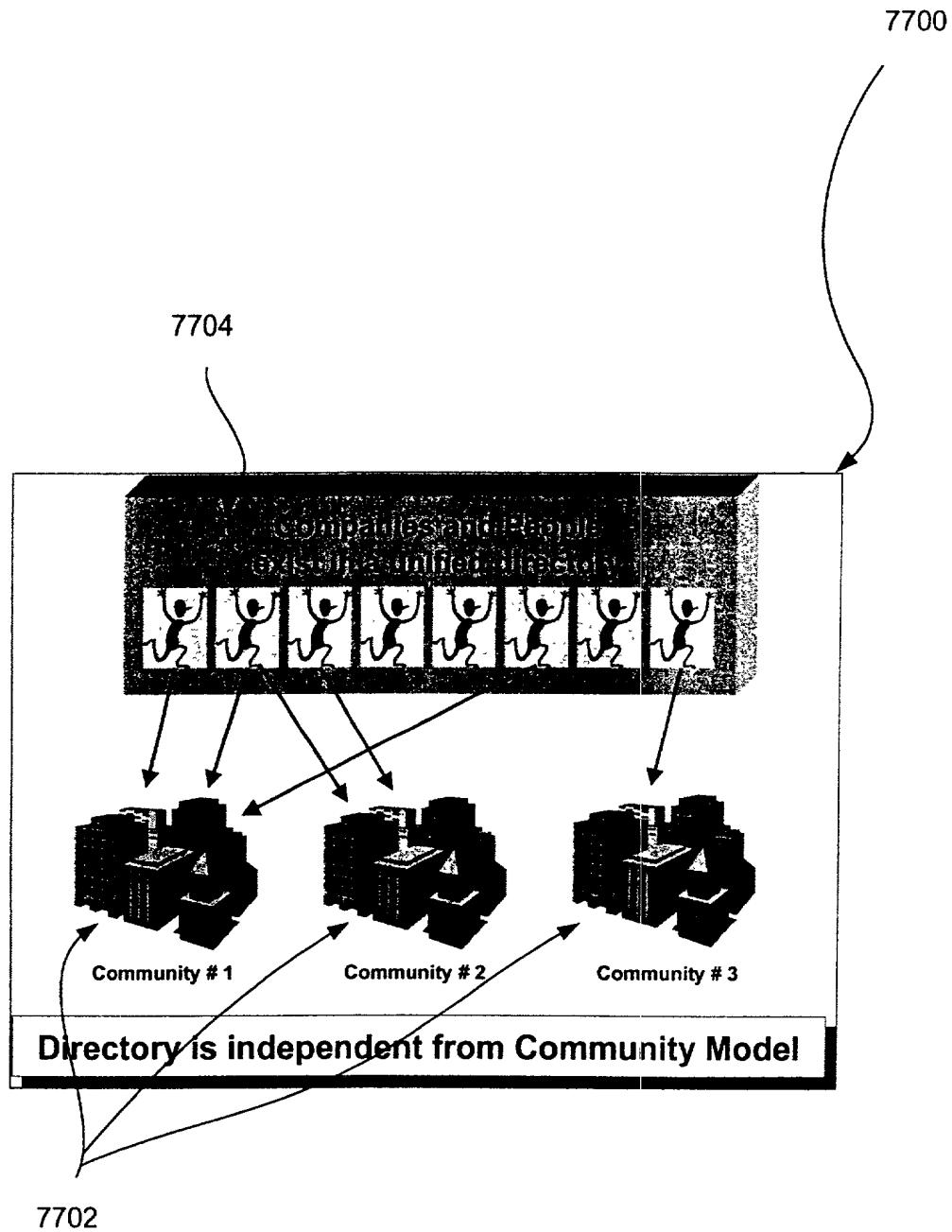


Fig. 77

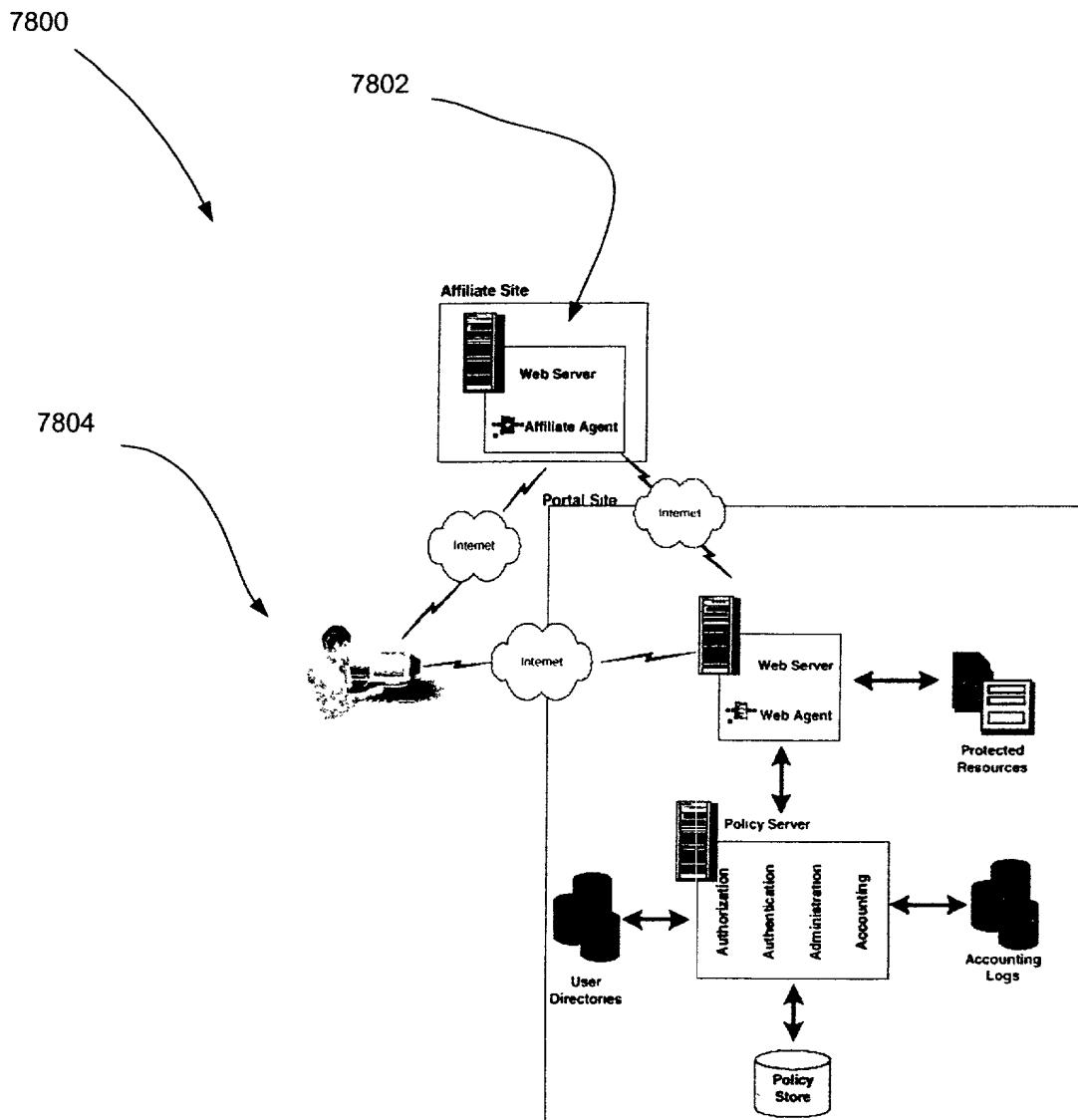
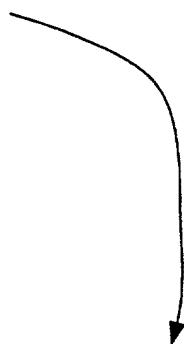


Fig. 78

7900



7902

Policy-Based Web Security Model

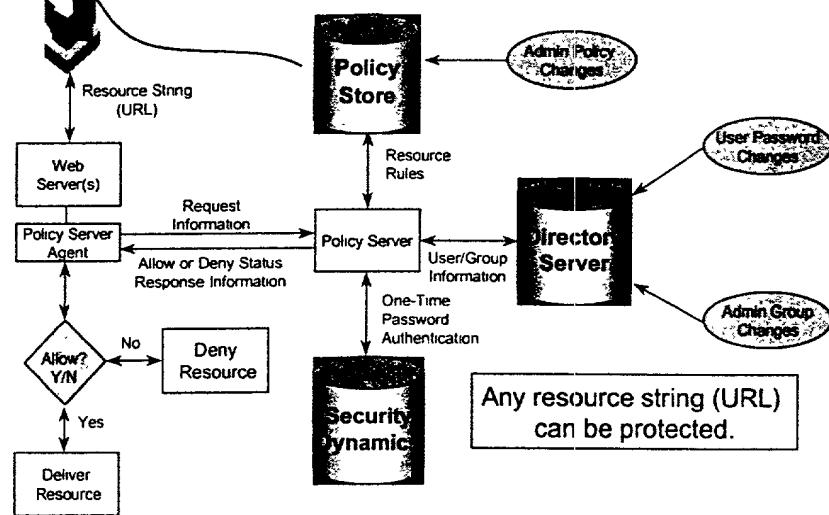


Fig. 79

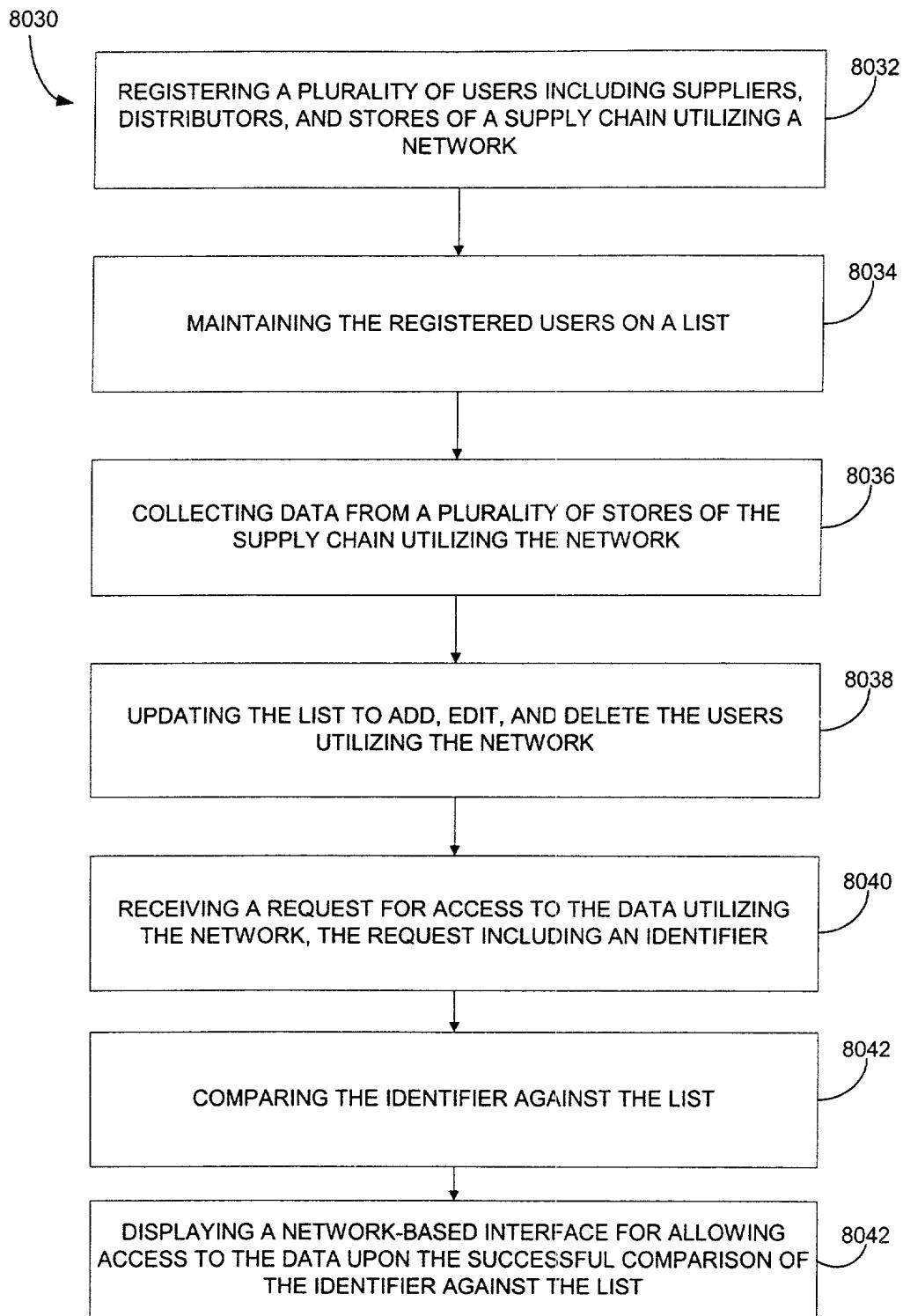


FIG. 80

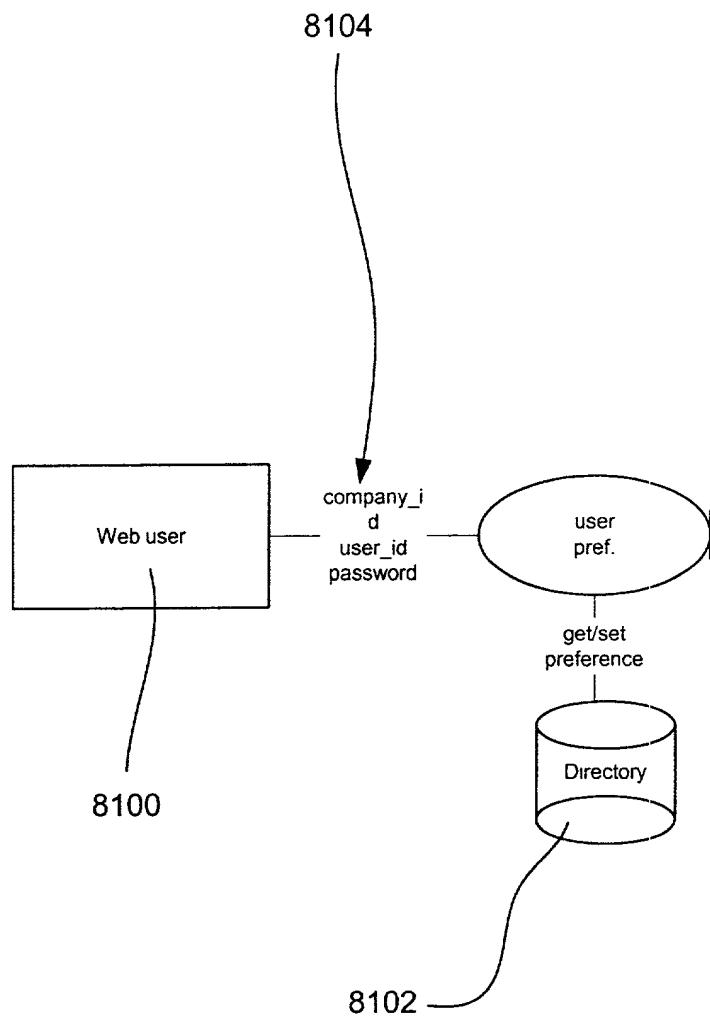


Fig. 81

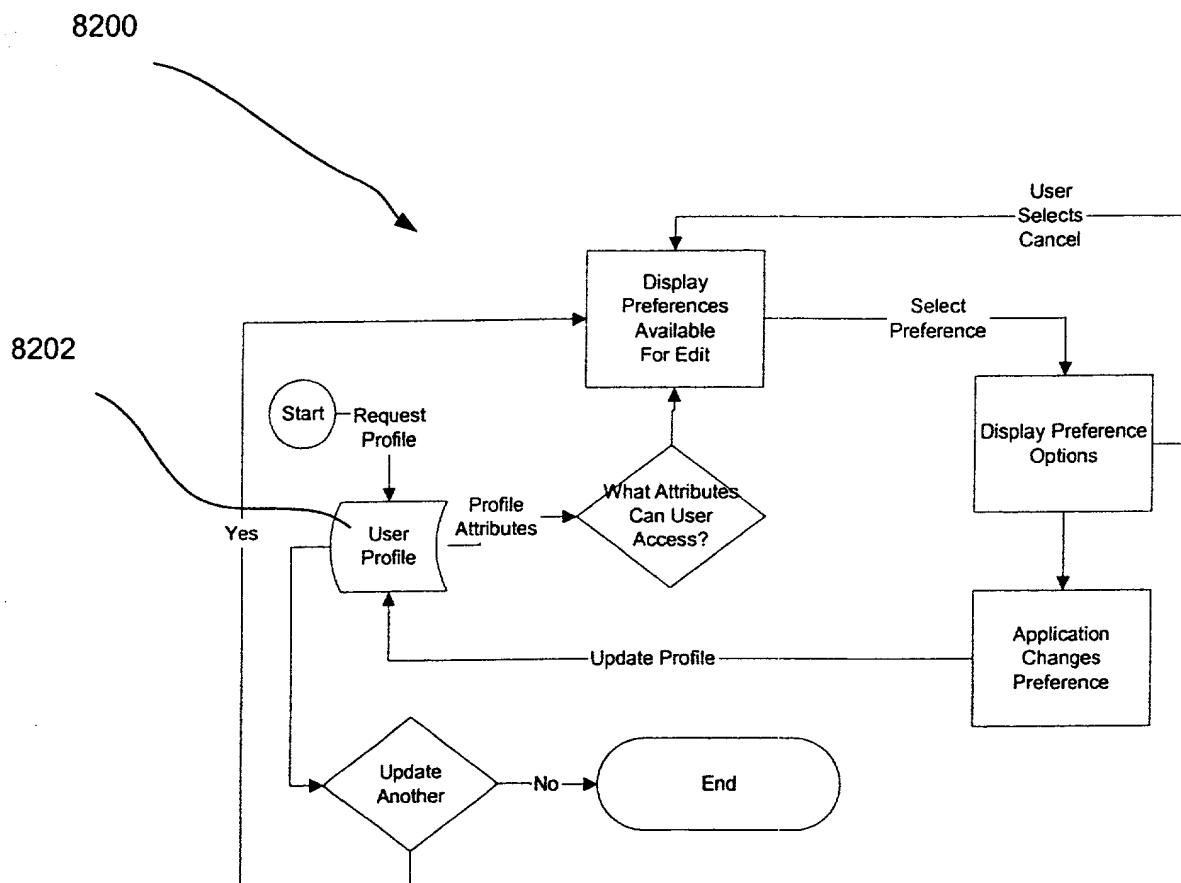


Fig. 82

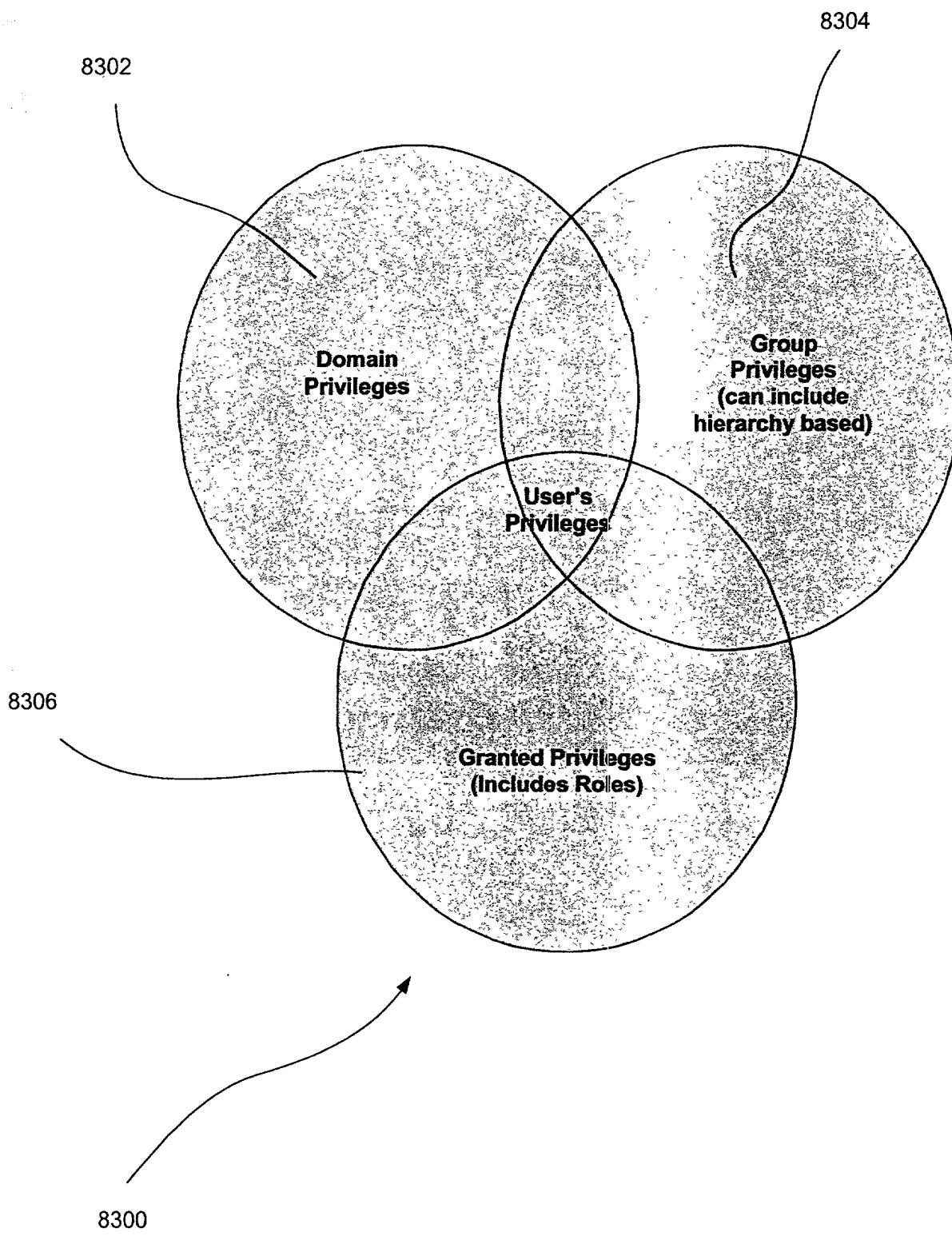


Fig. 83

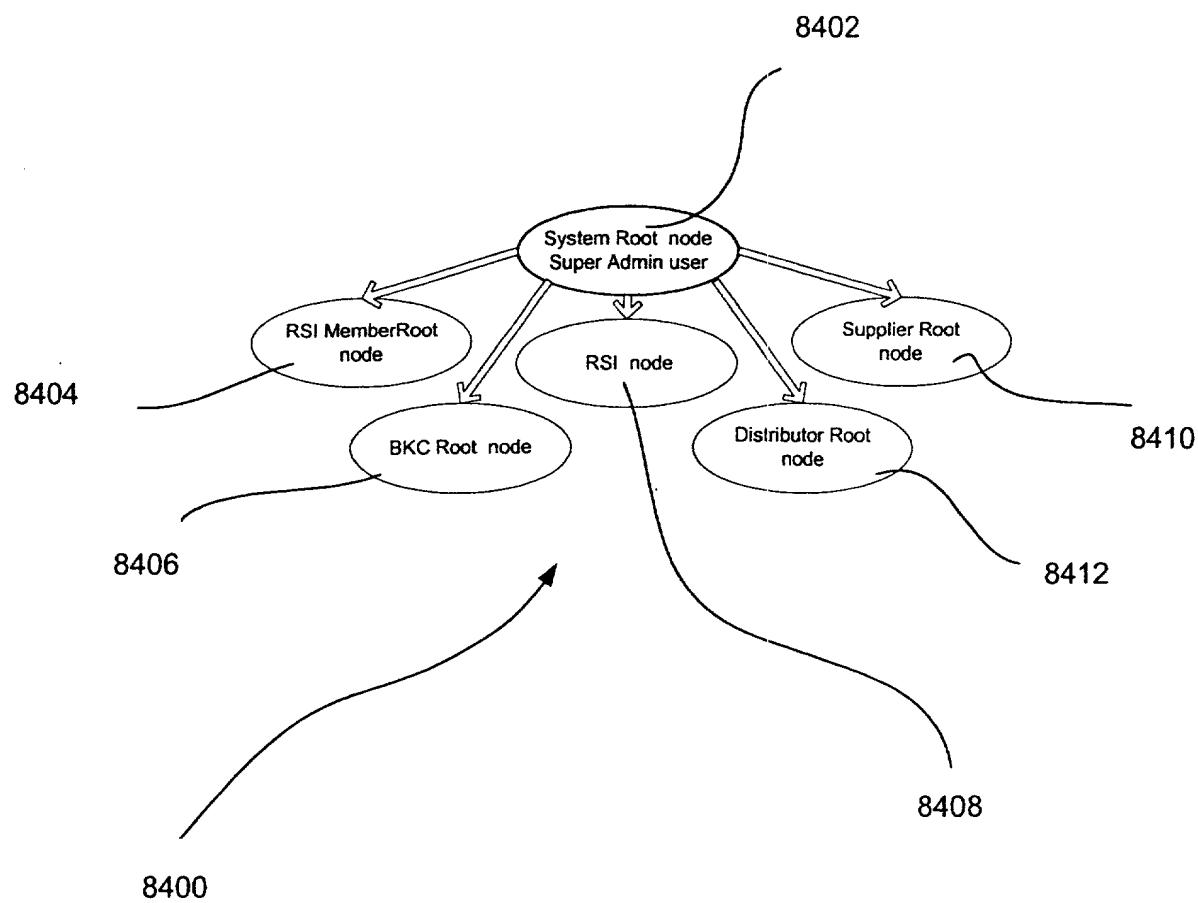


Fig. 84

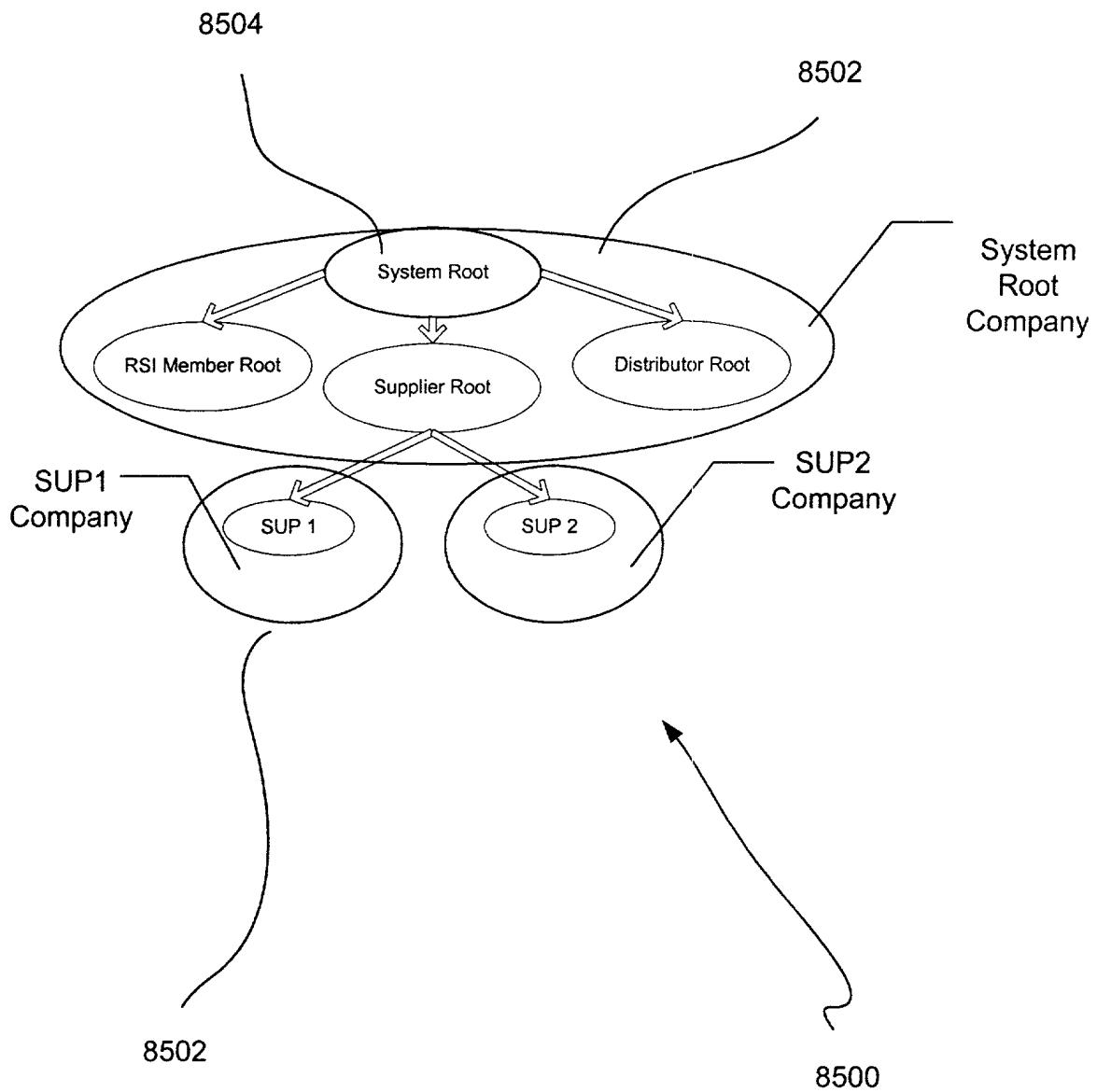


Fig. 85

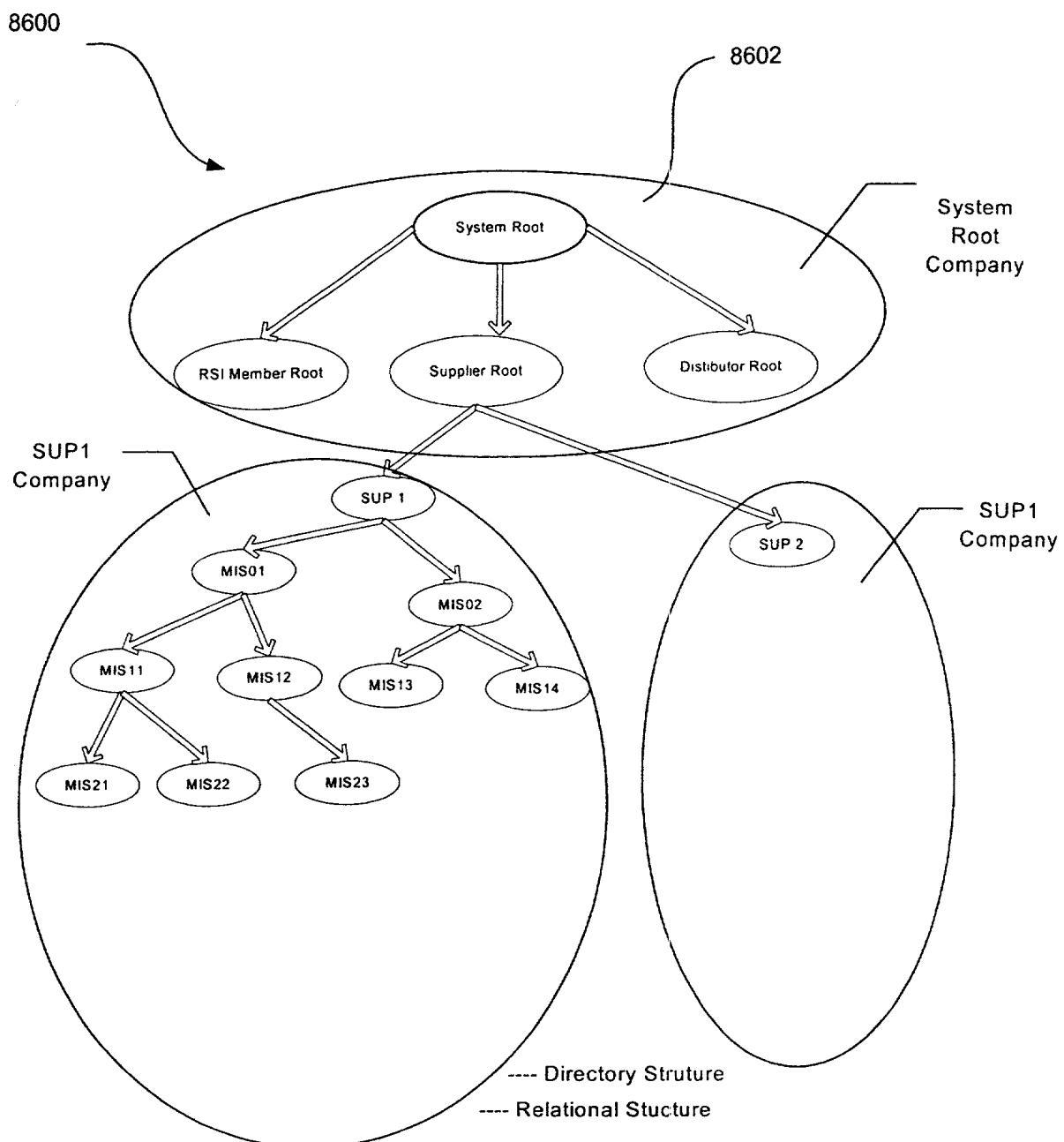


Fig. 86

8700

Group Hierarchy Management: Data Flow

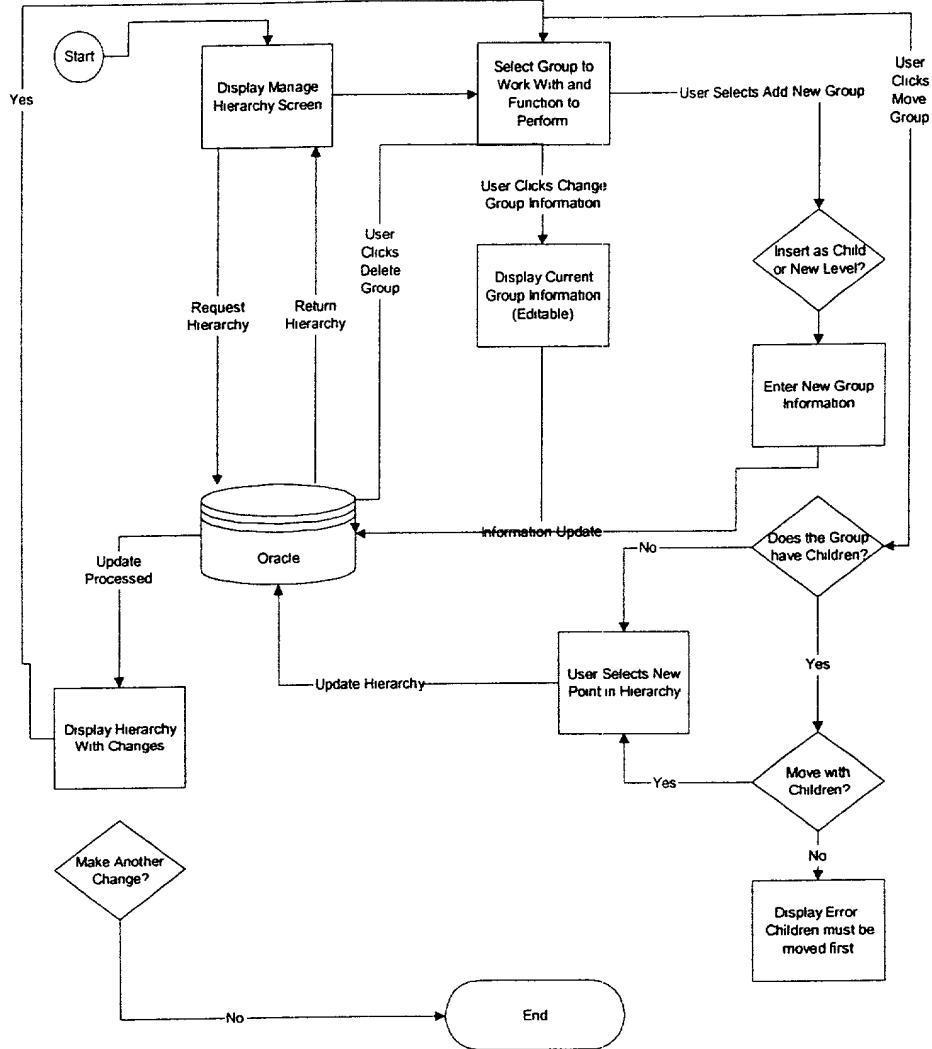


Fig. 87

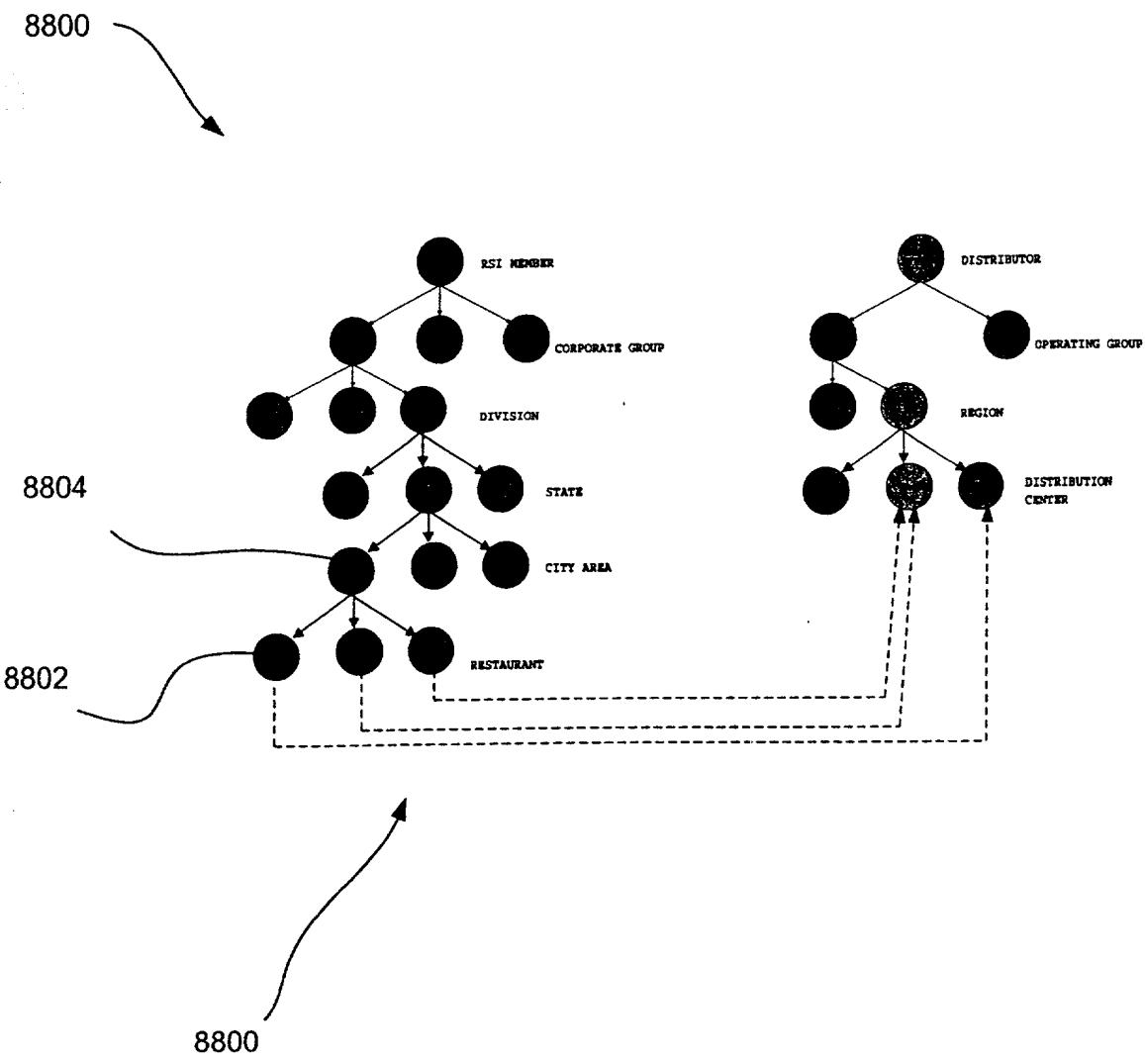


Fig. 88

8902

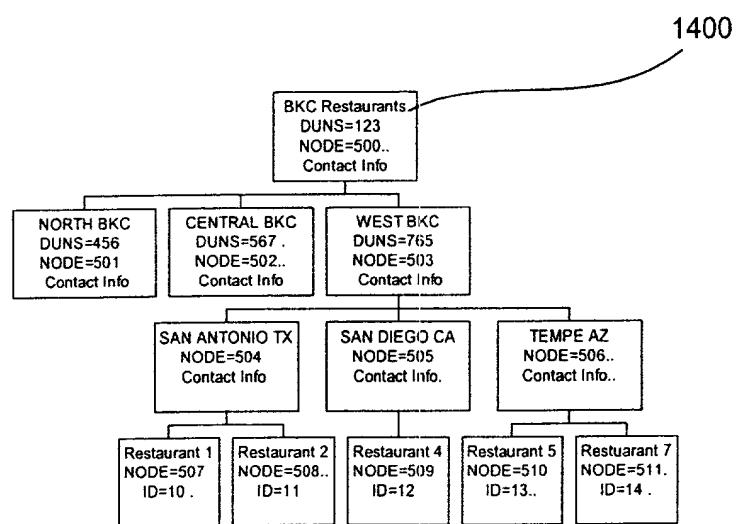


Fig. 89

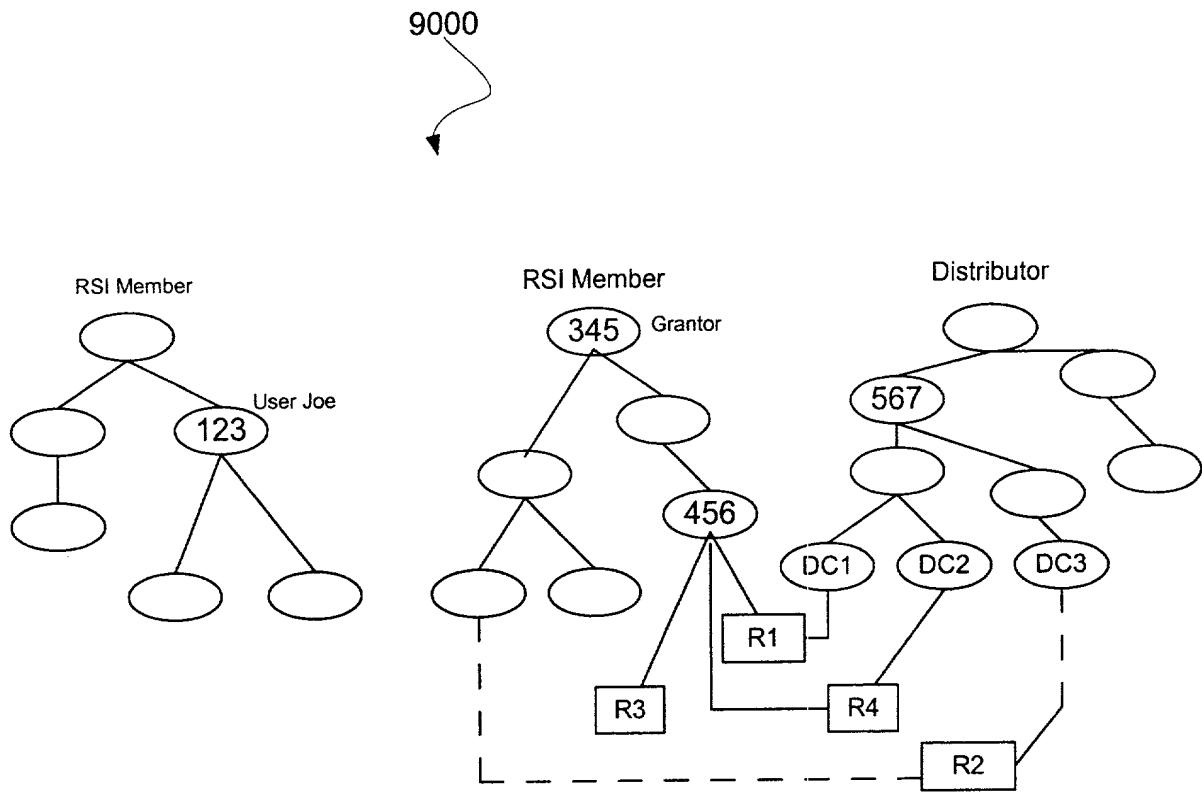


FIG. 90

9100

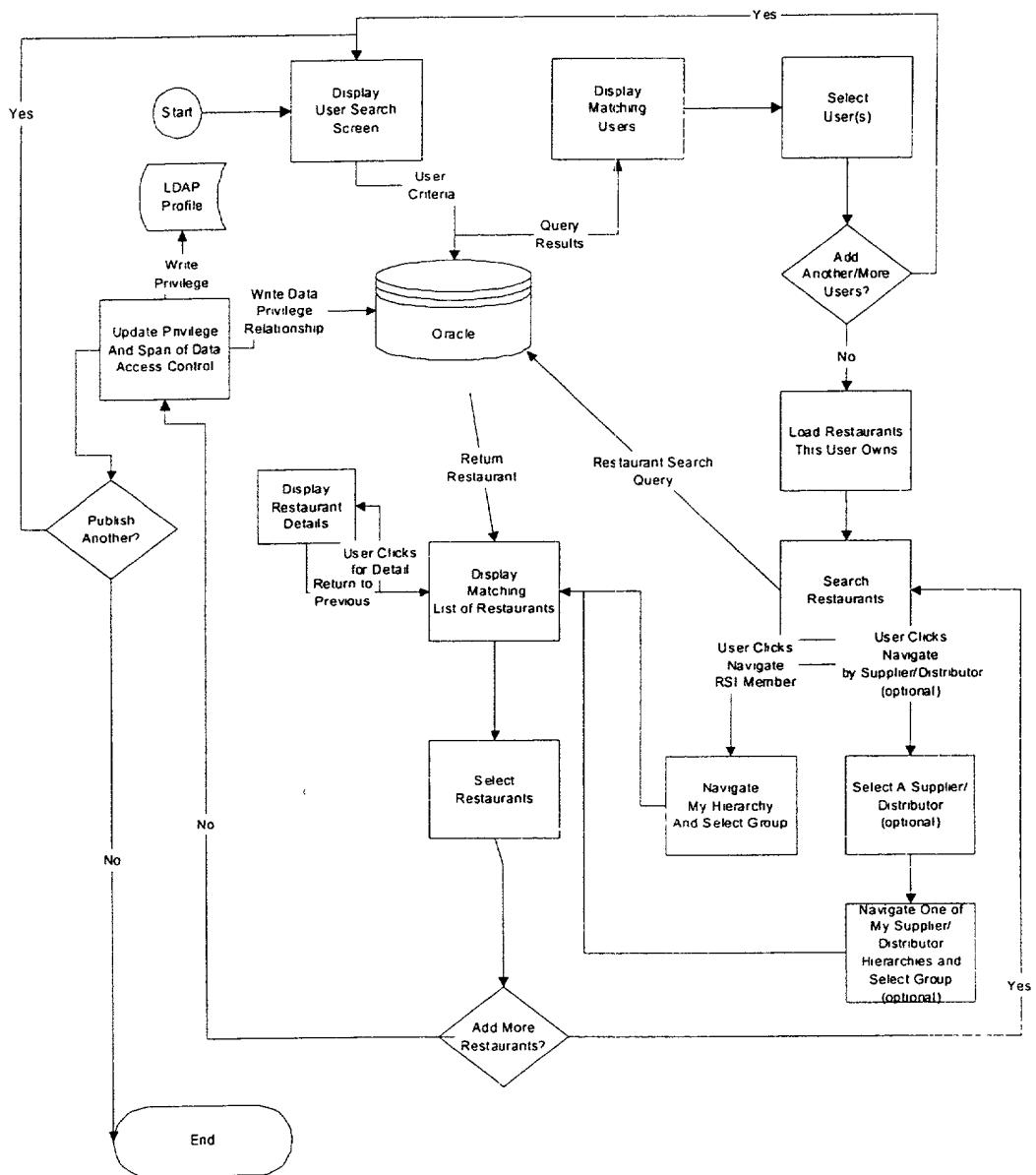
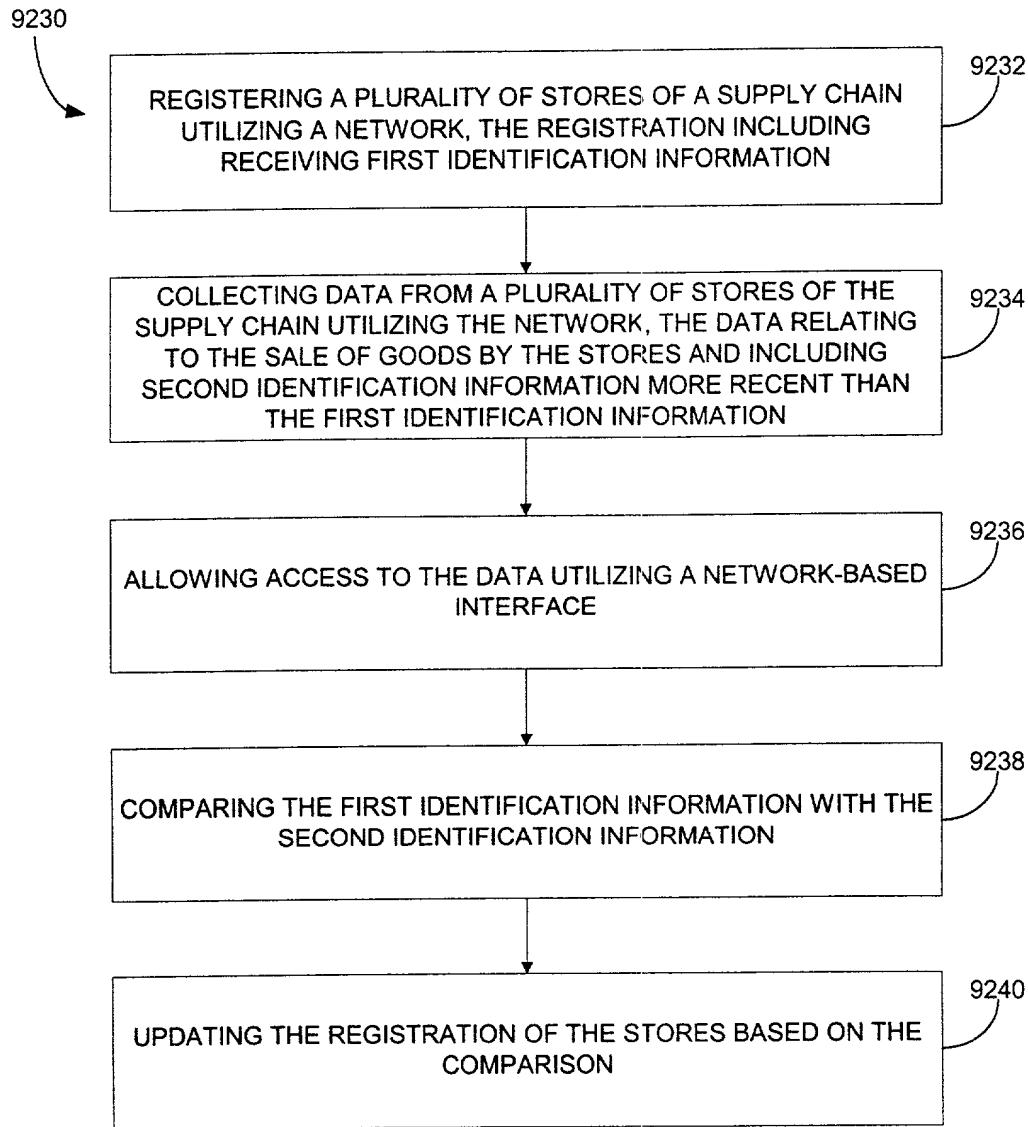


Fig. 91

**FIG. 92**

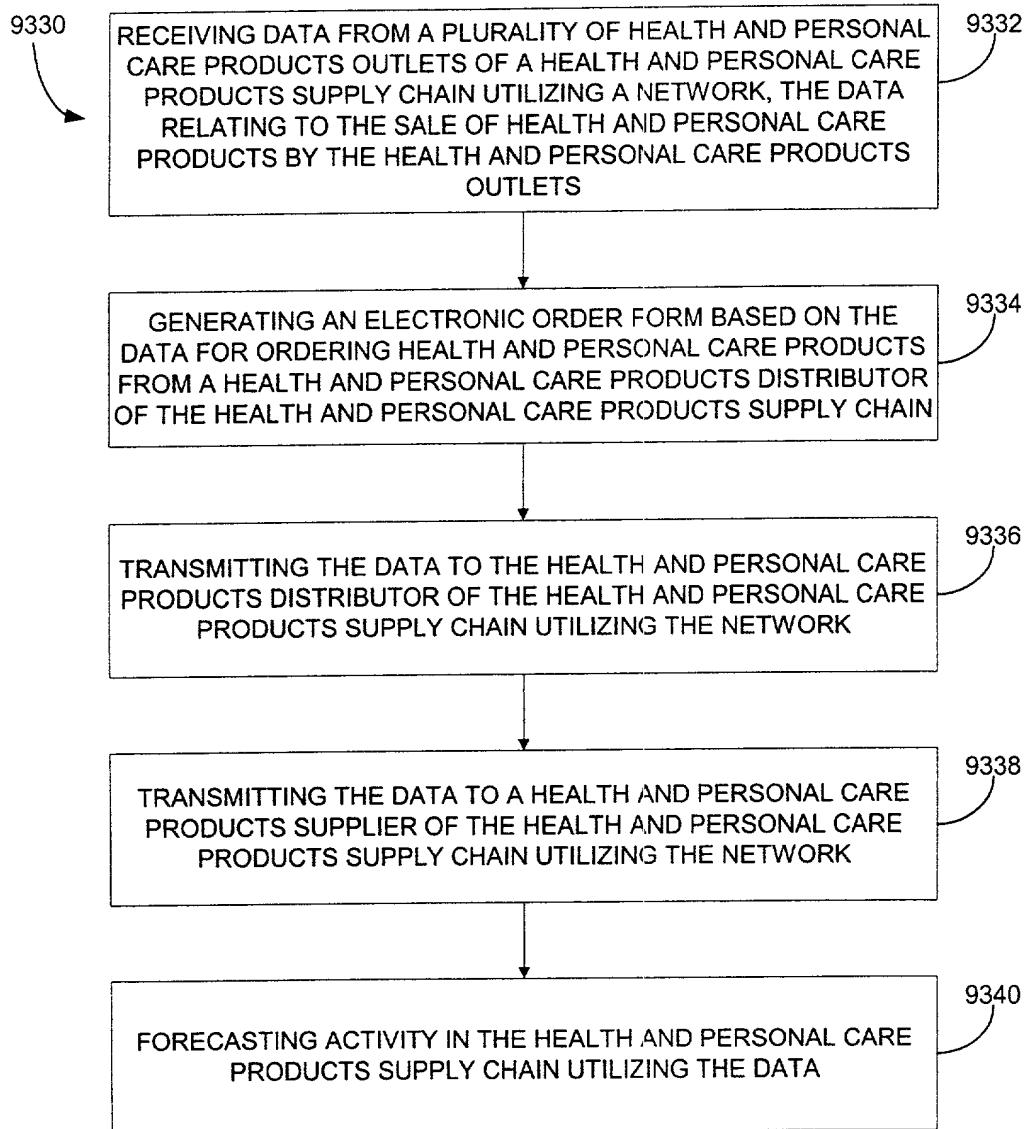


FIG. 93

0 9 8 1 6 5 6 4 * 0 7 0 6 0 1

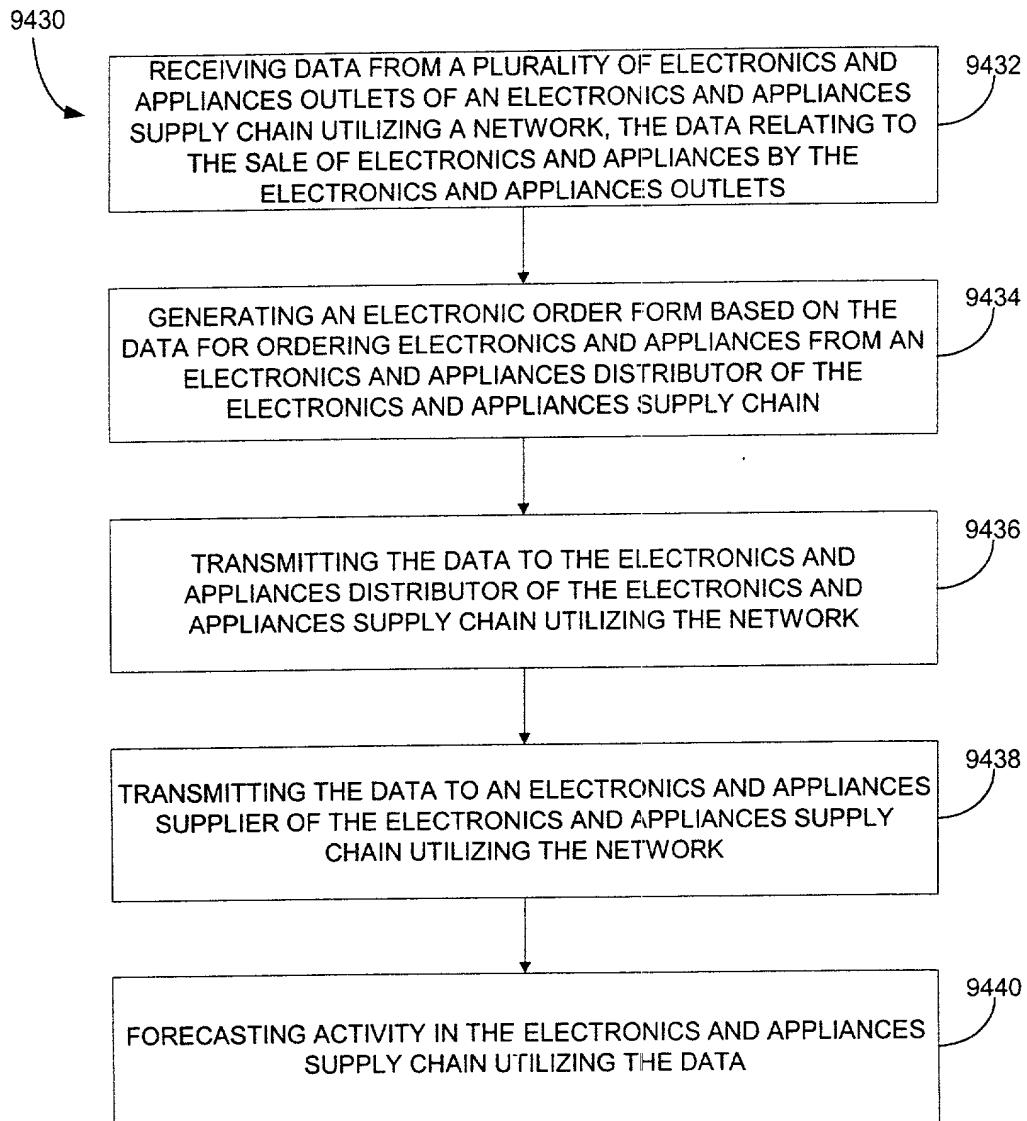


FIG. 94

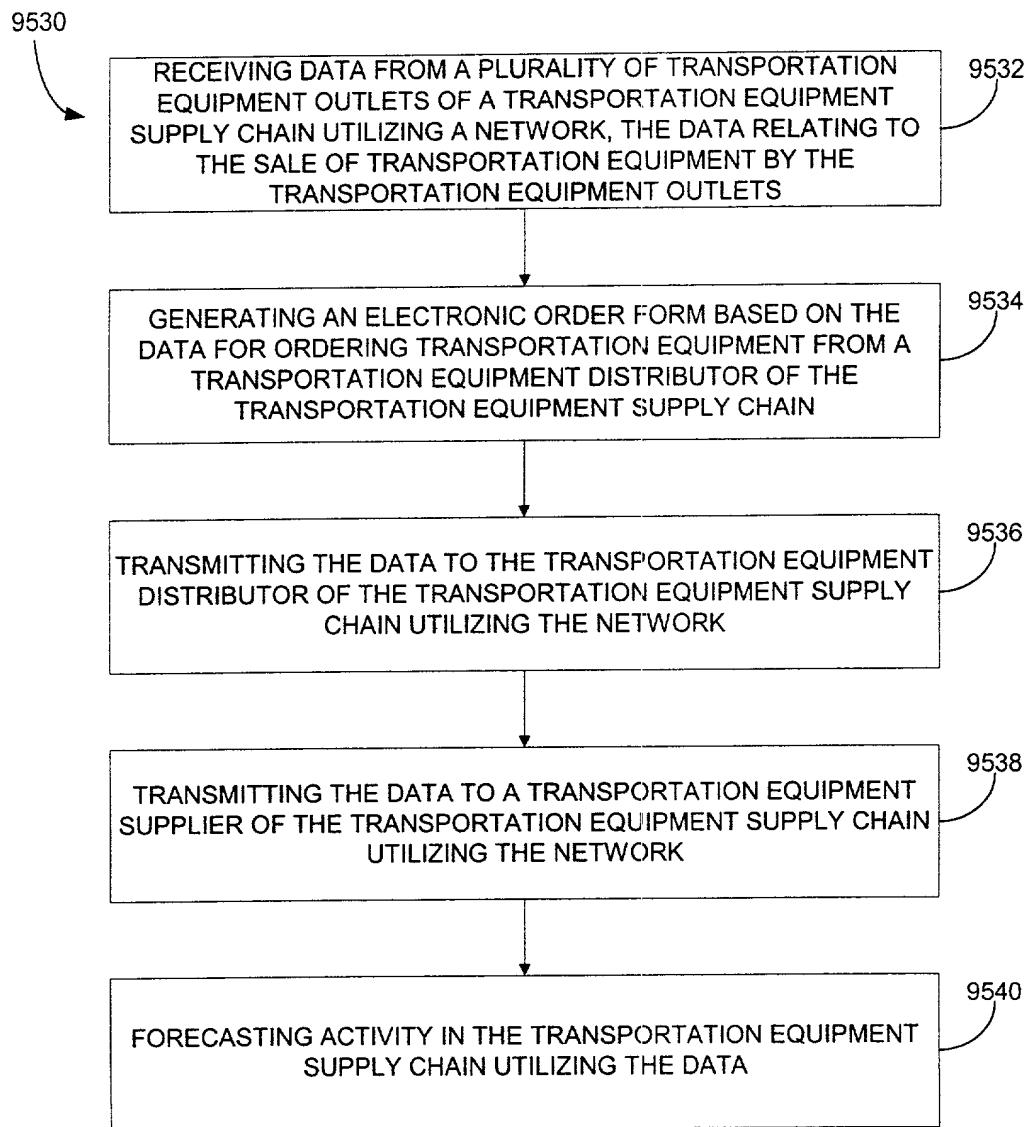


FIG. 95

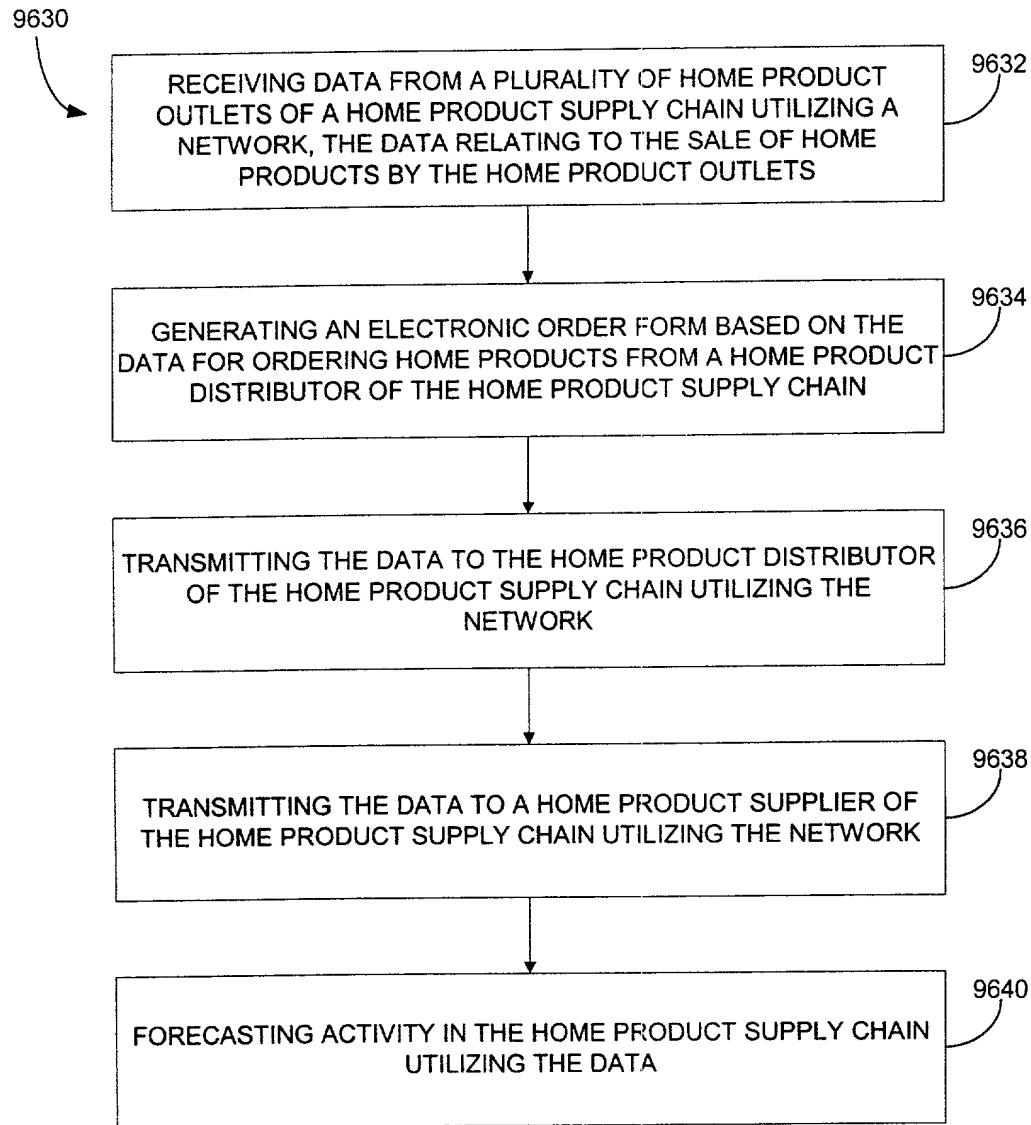
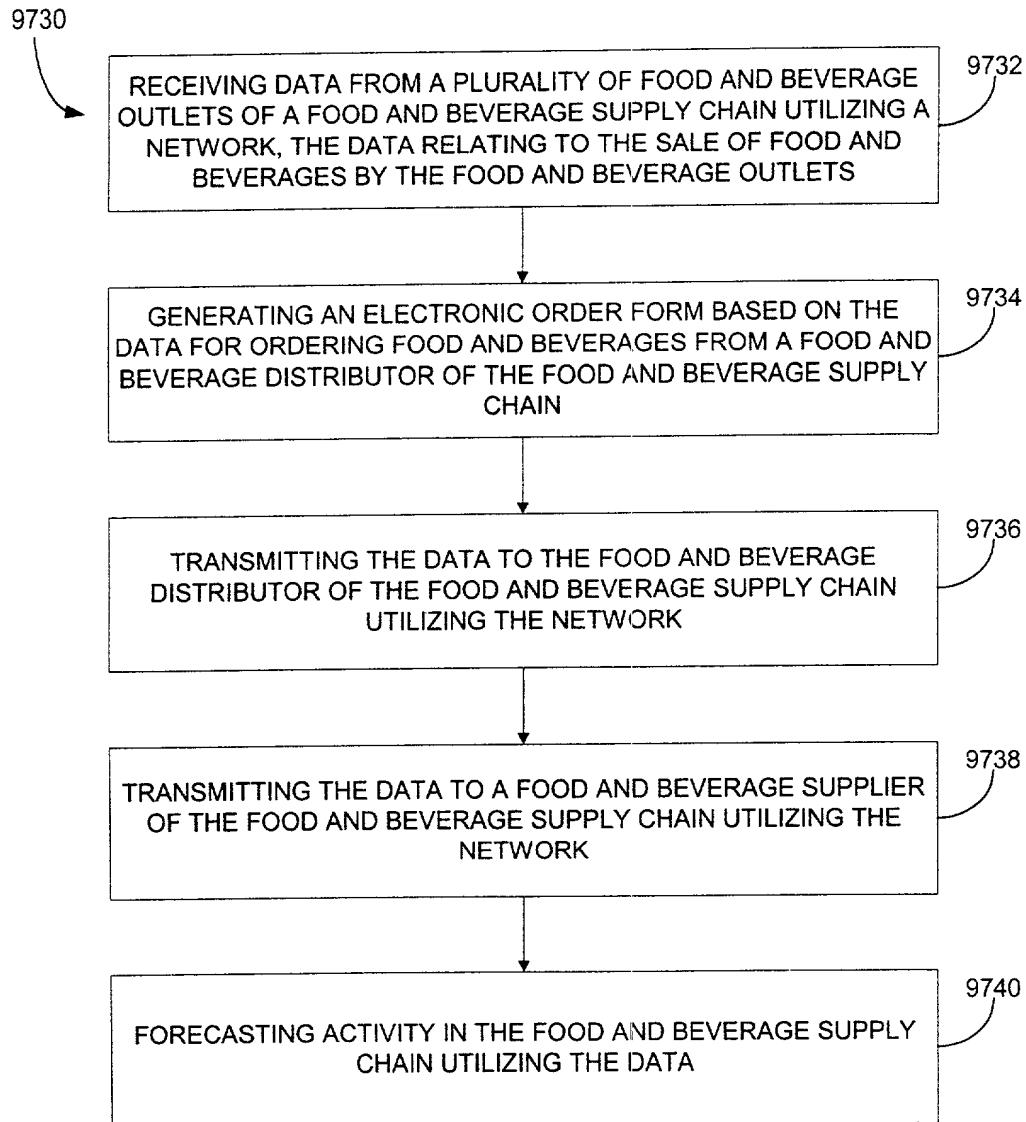


FIG. 96

**FIG. 97**

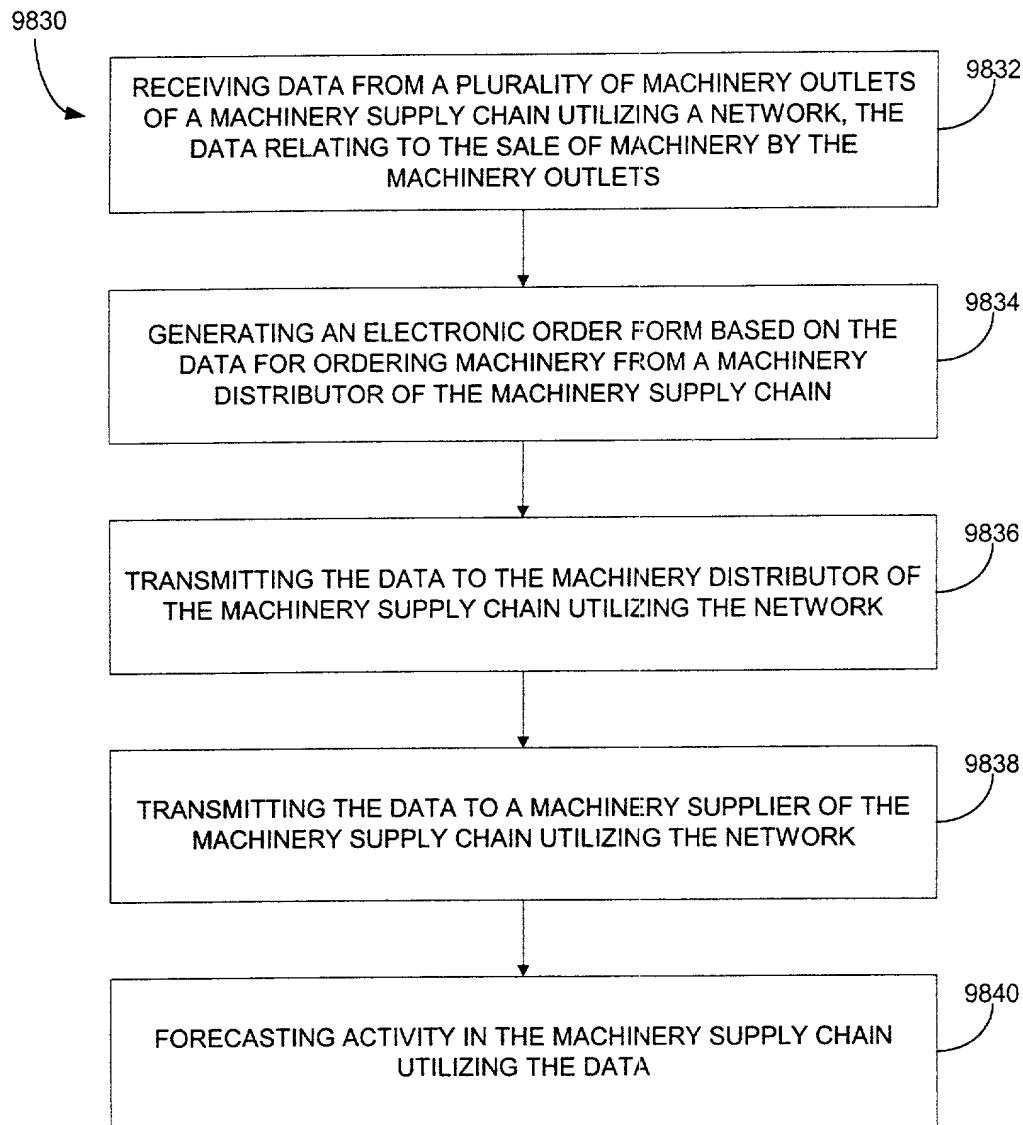
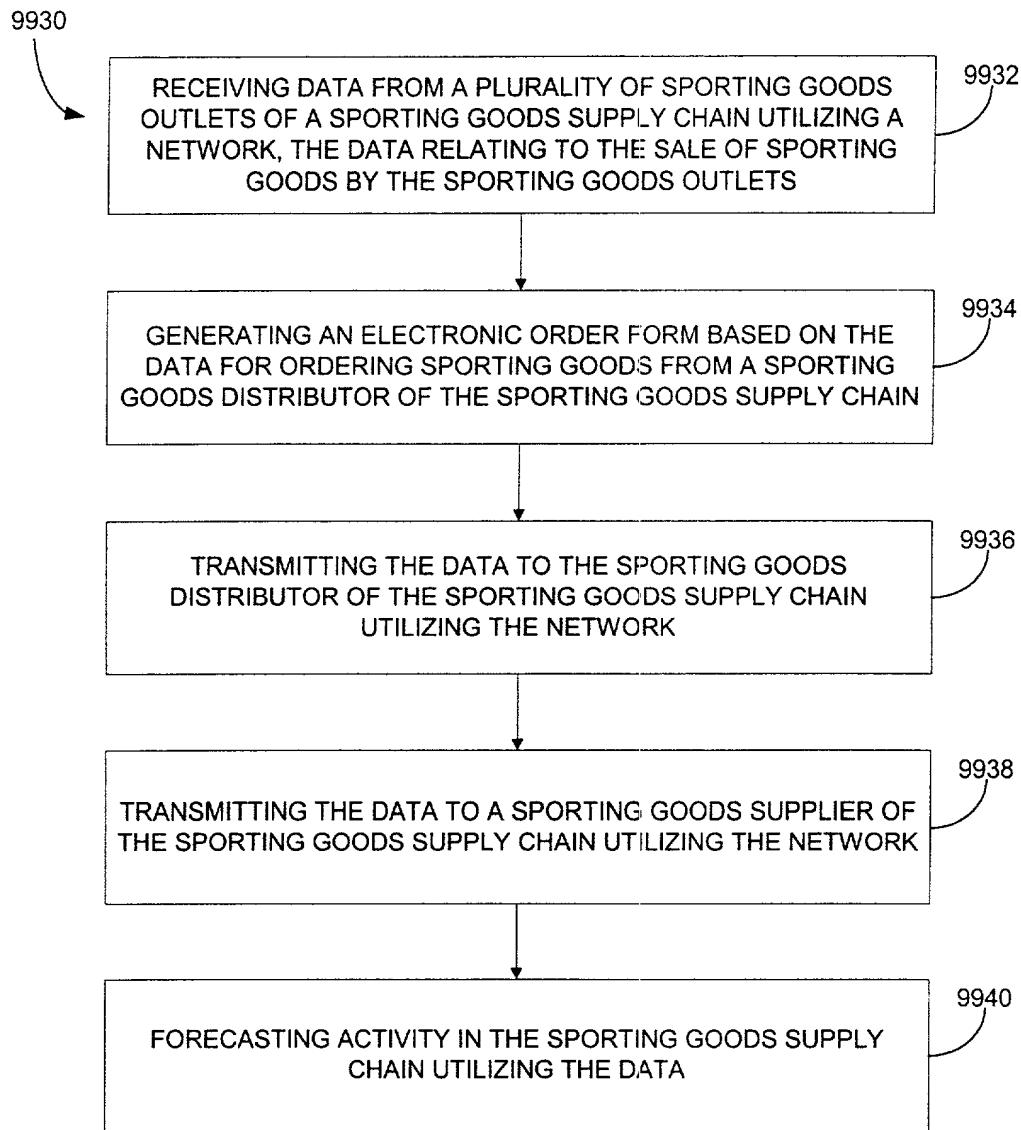


FIG. 98

**FIG. 99**

03816564 0270604

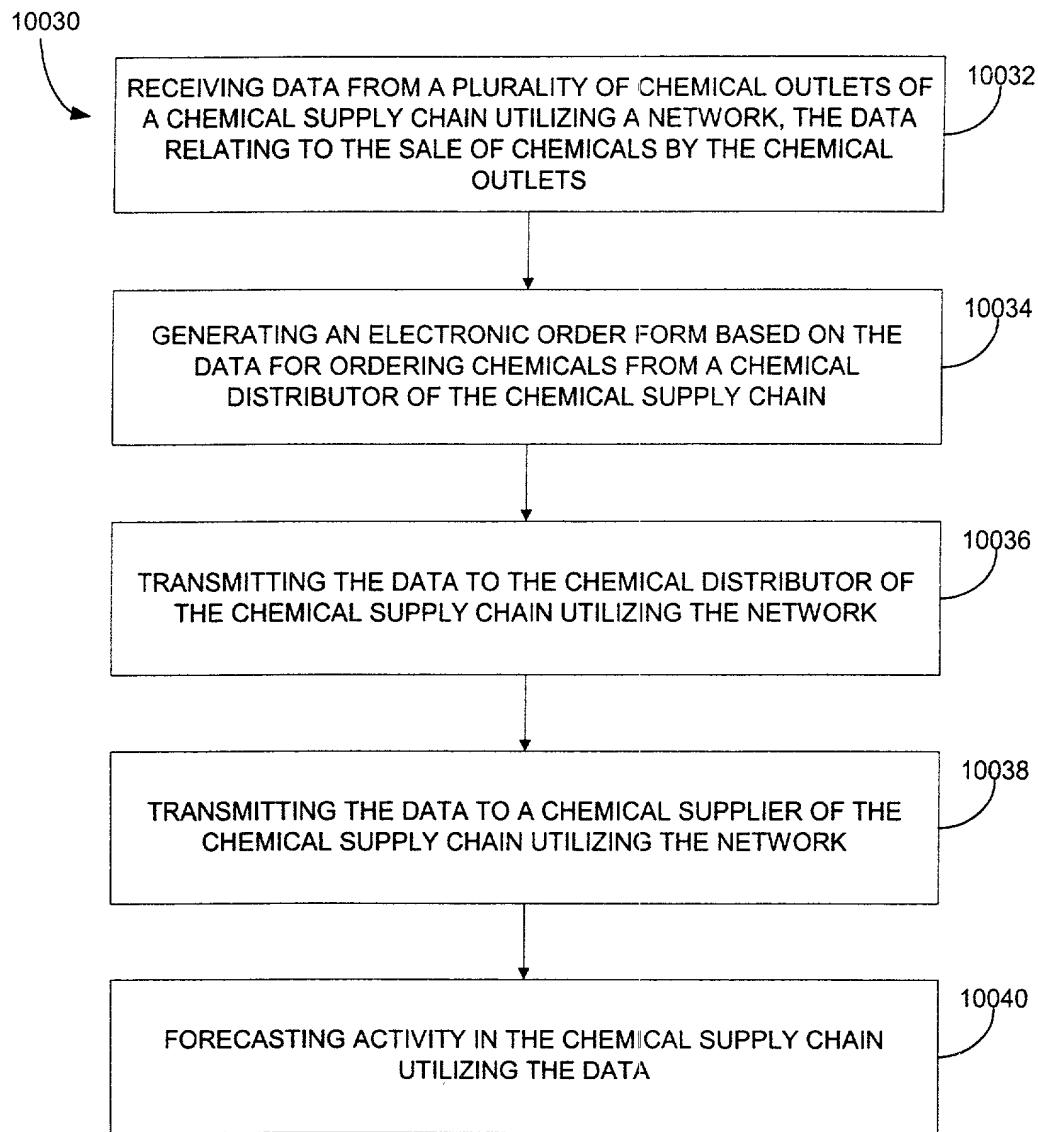


FIG. 100

0 9 8 1 6 5 6 4 1 0 5 0 2 1 0

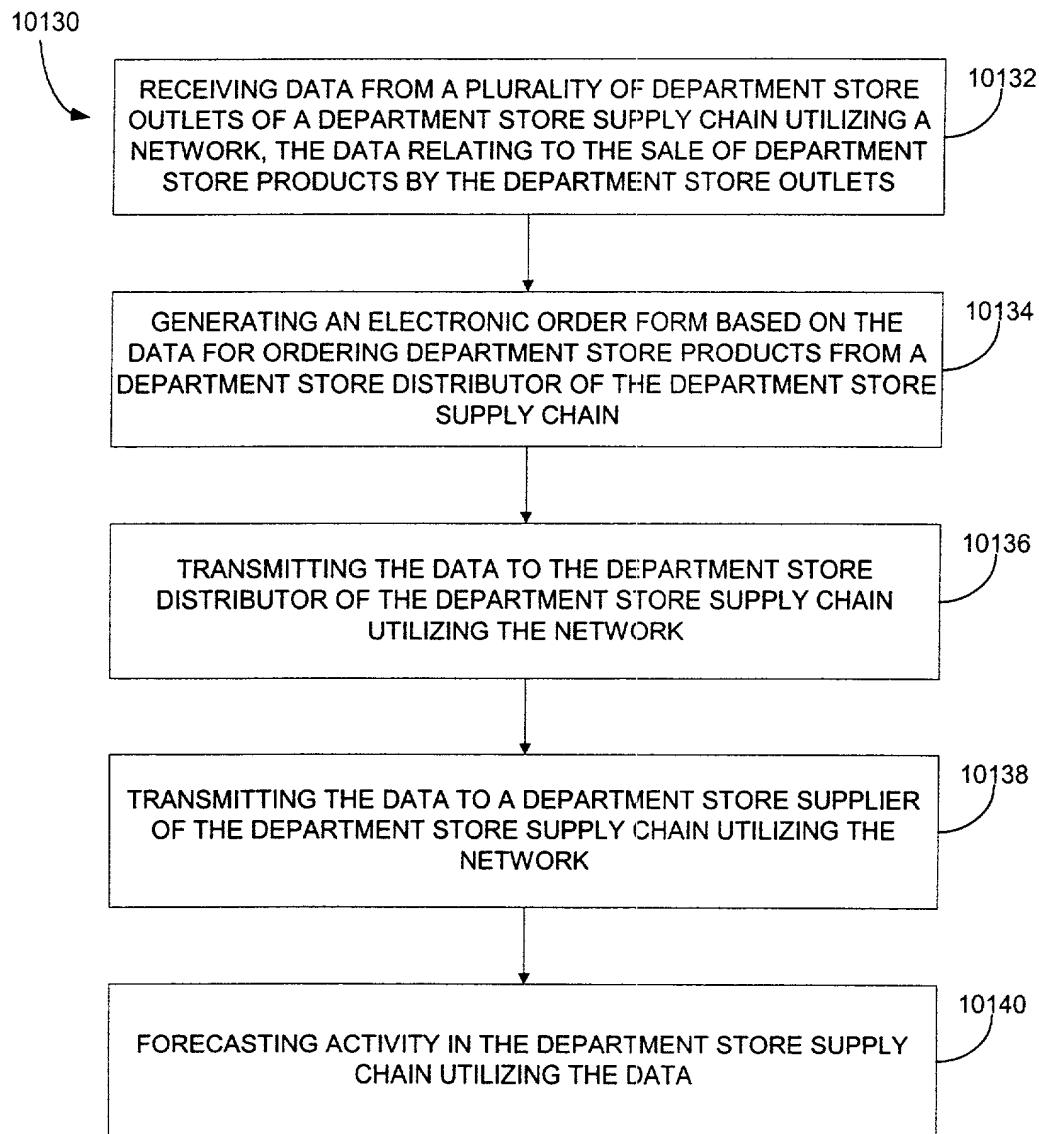


FIG. 101

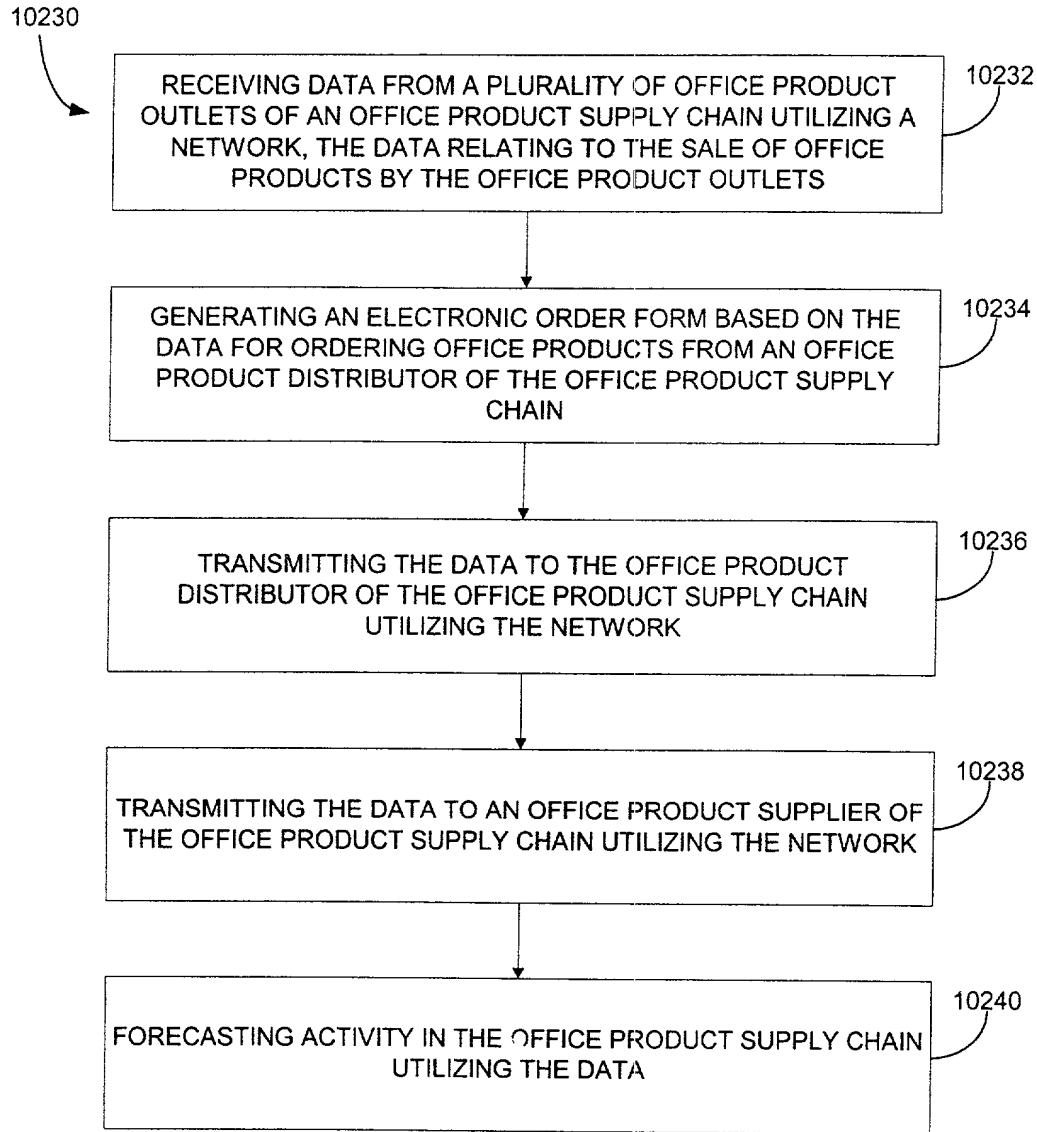


FIG. 102A

10260

RECEIVING DATA FROM A PLURALITY OF BOOK OUTLETS OF A BOOK SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF BOOKS BY THE BOOK OUTLETS

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING BOOKS FROM A BOOK DISTRIBUTOR OF THE BOOK SUPPLY CHAIN

TRANSMITTING THE DATA TO THE BOOK DISTRIBUTOR OF THE BOOK SUPPLY CHAIN UTILIZING THE NETWORK

TRANSMITTING THE DATA TO A BOOK SUPPLIER OF THE BOOK SUPPLY CHAIN UTILIZING THE NETWORK

FORECASTING ACTIVITY IN THE BOOK SUPPLY CHAIN UTILIZING THE DATA

10262

10264

10266

10268

10270

FIG. 102B

01062007-163641-000000

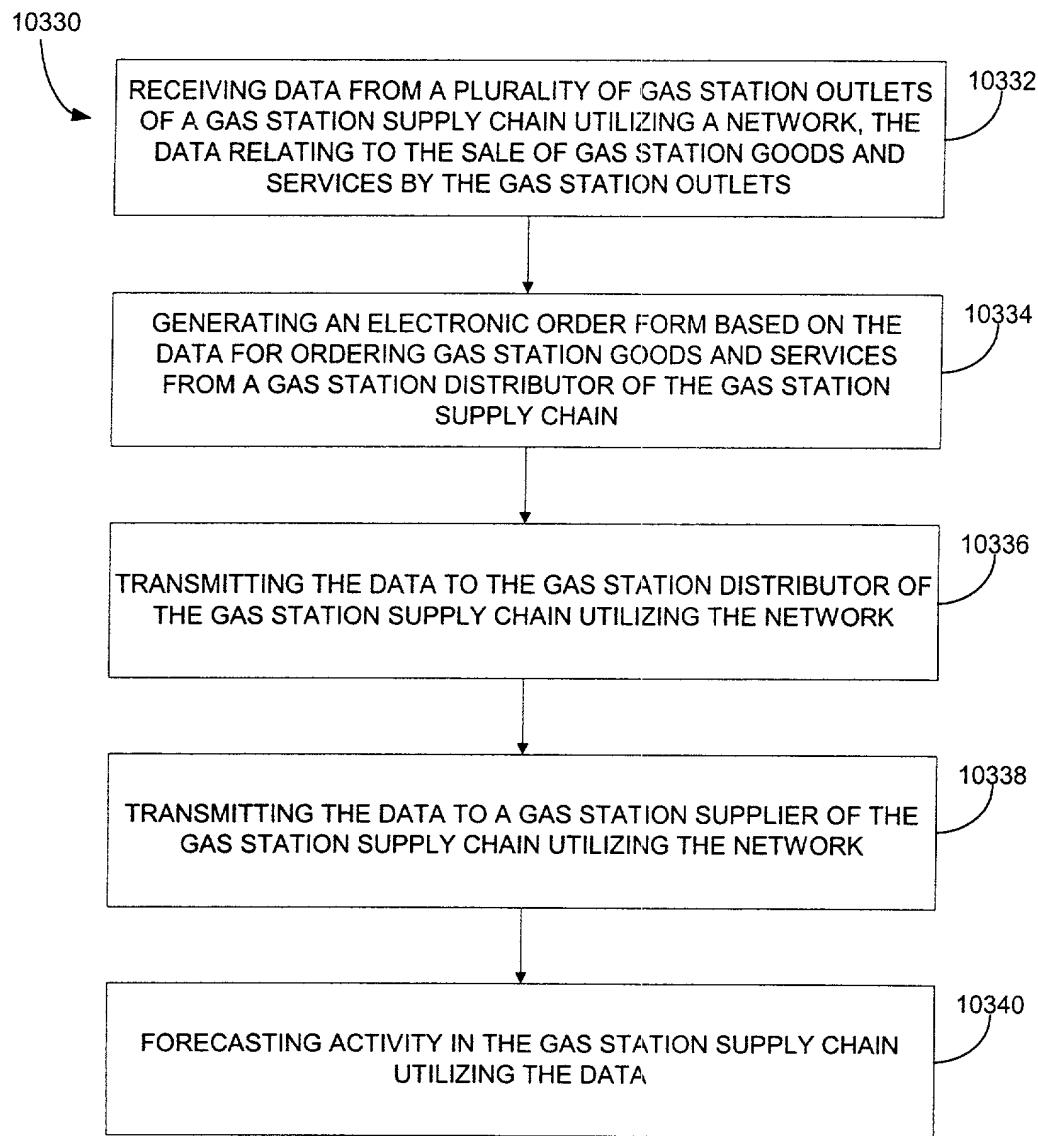


FIG. 103

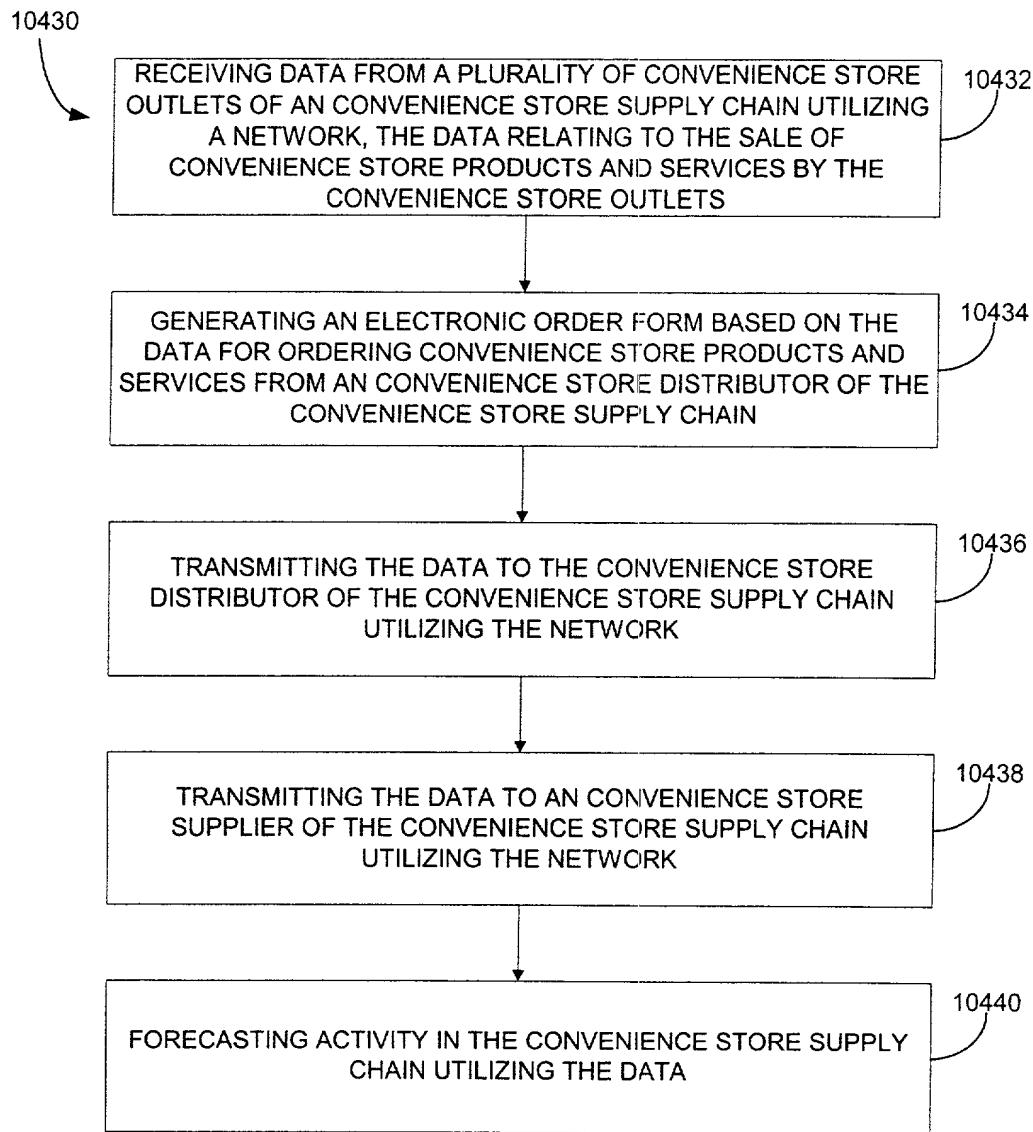


FIG. 104A

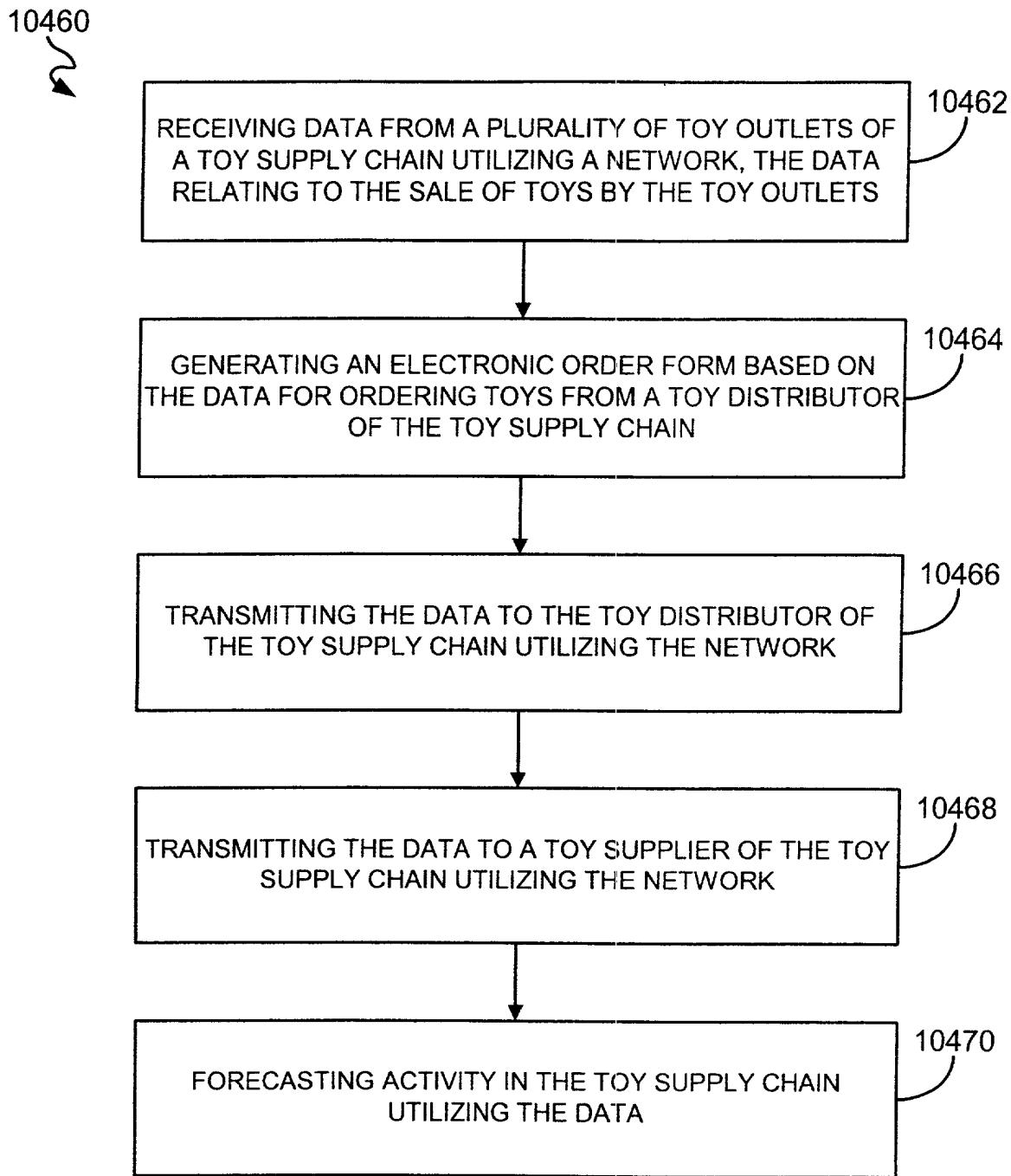


FIG. 104B

0 9 8 1 6 5 5 4 0 7 0 6 0 4

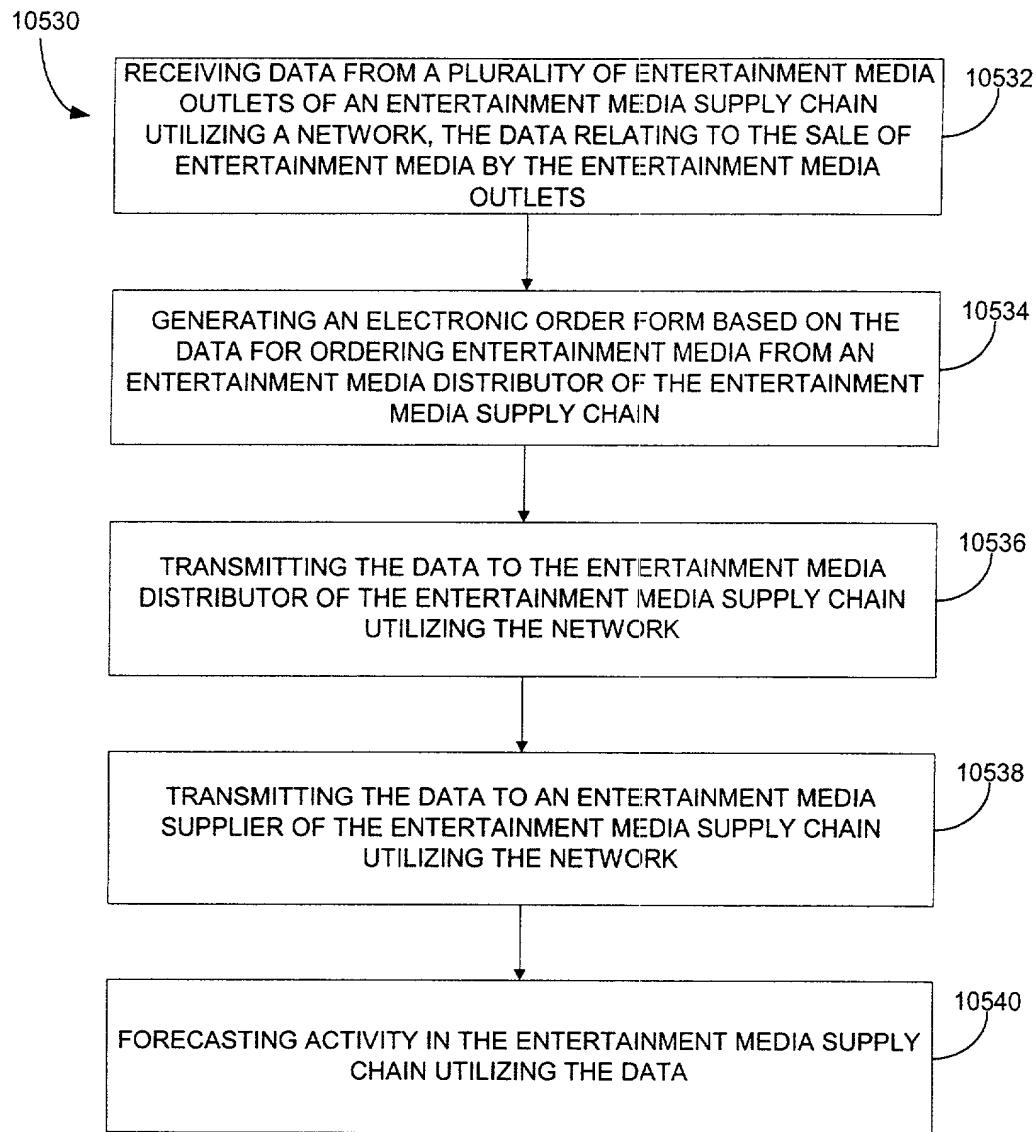


FIG. 105

000166564 * 07/06/04

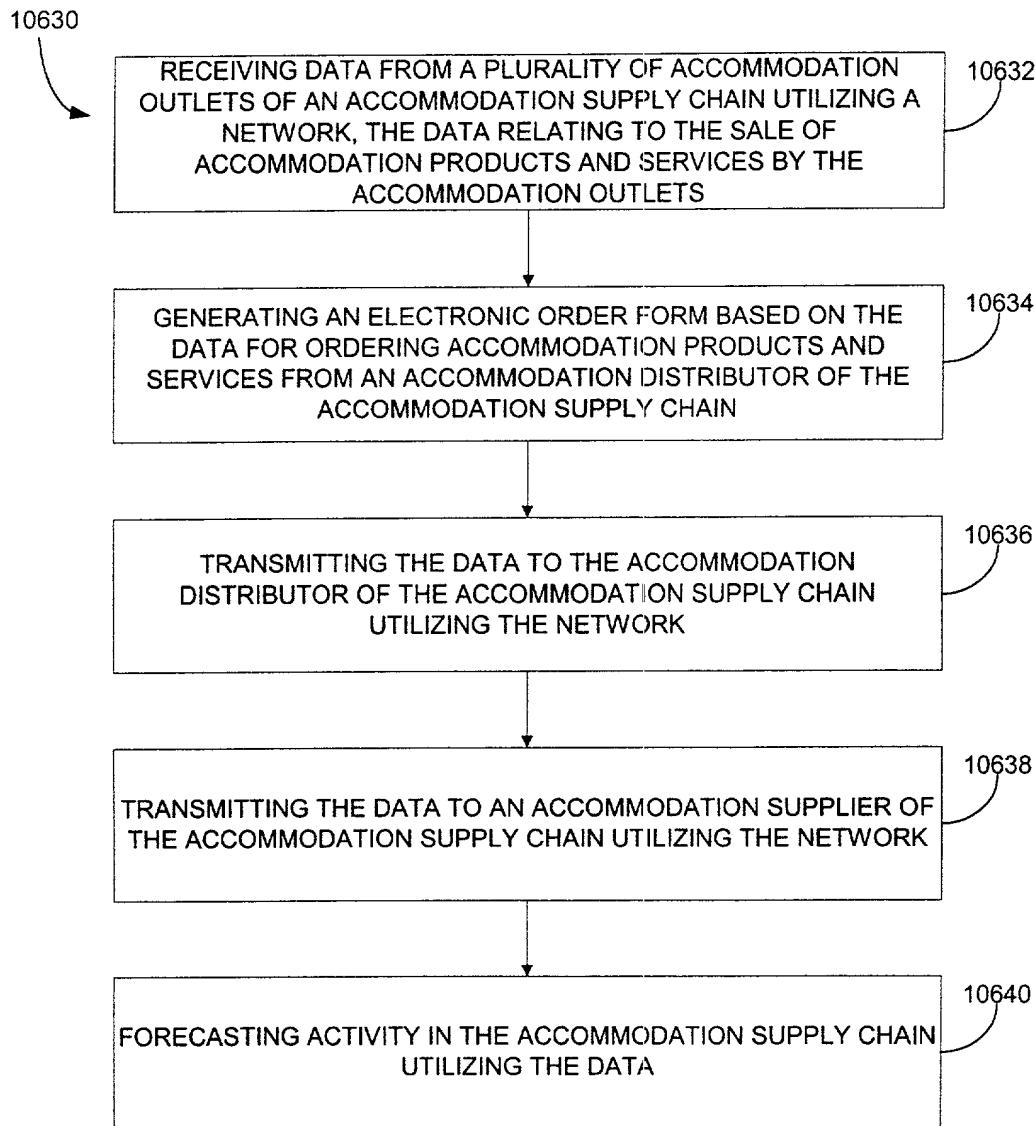


FIG. 106

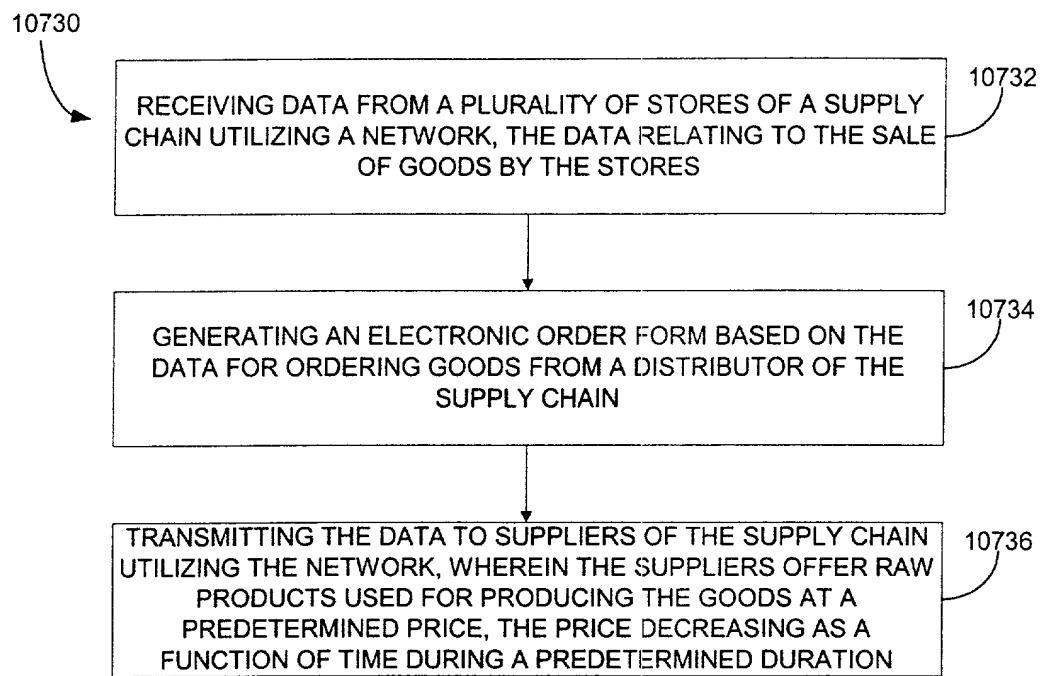
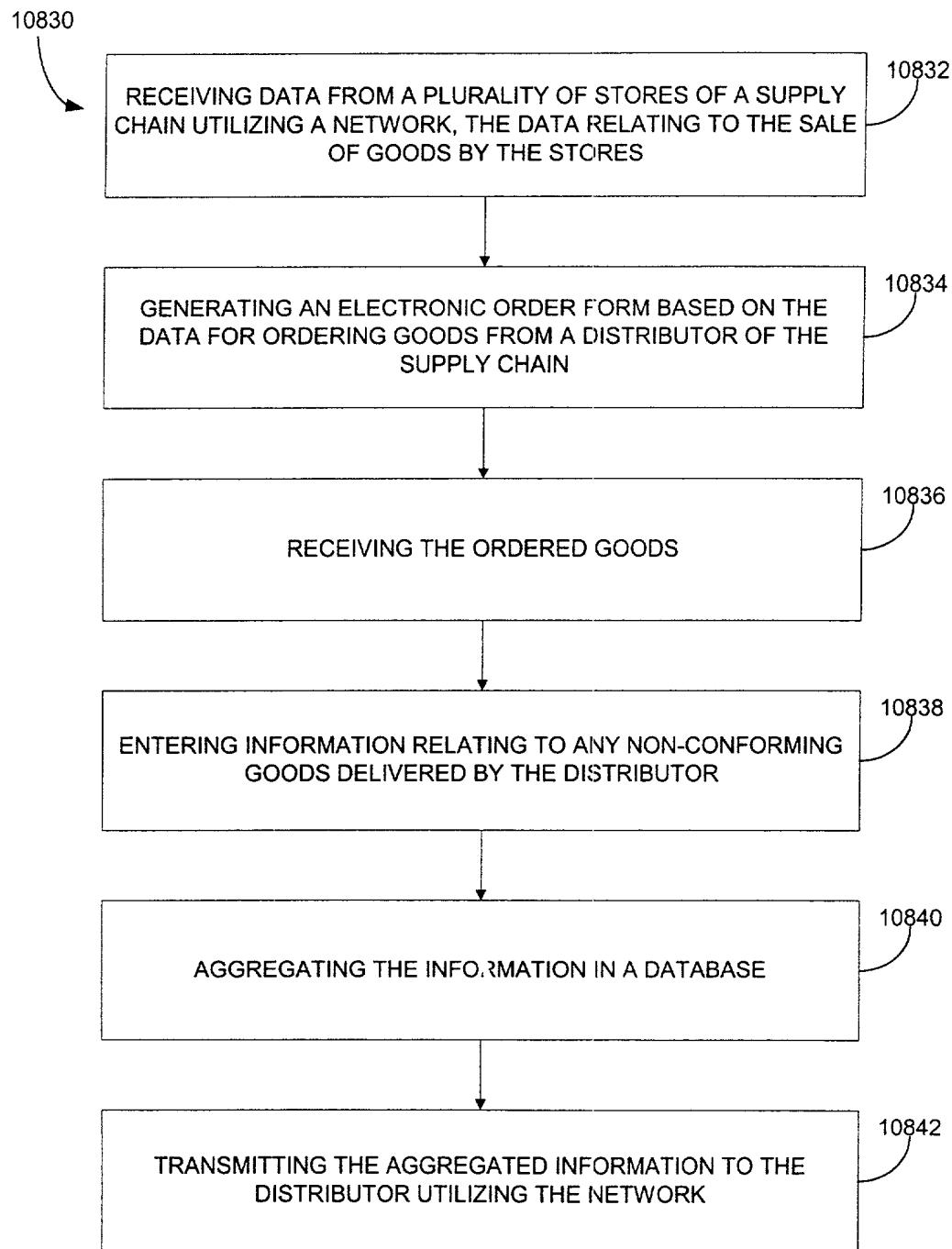


FIG. 107

**FIG. 108**

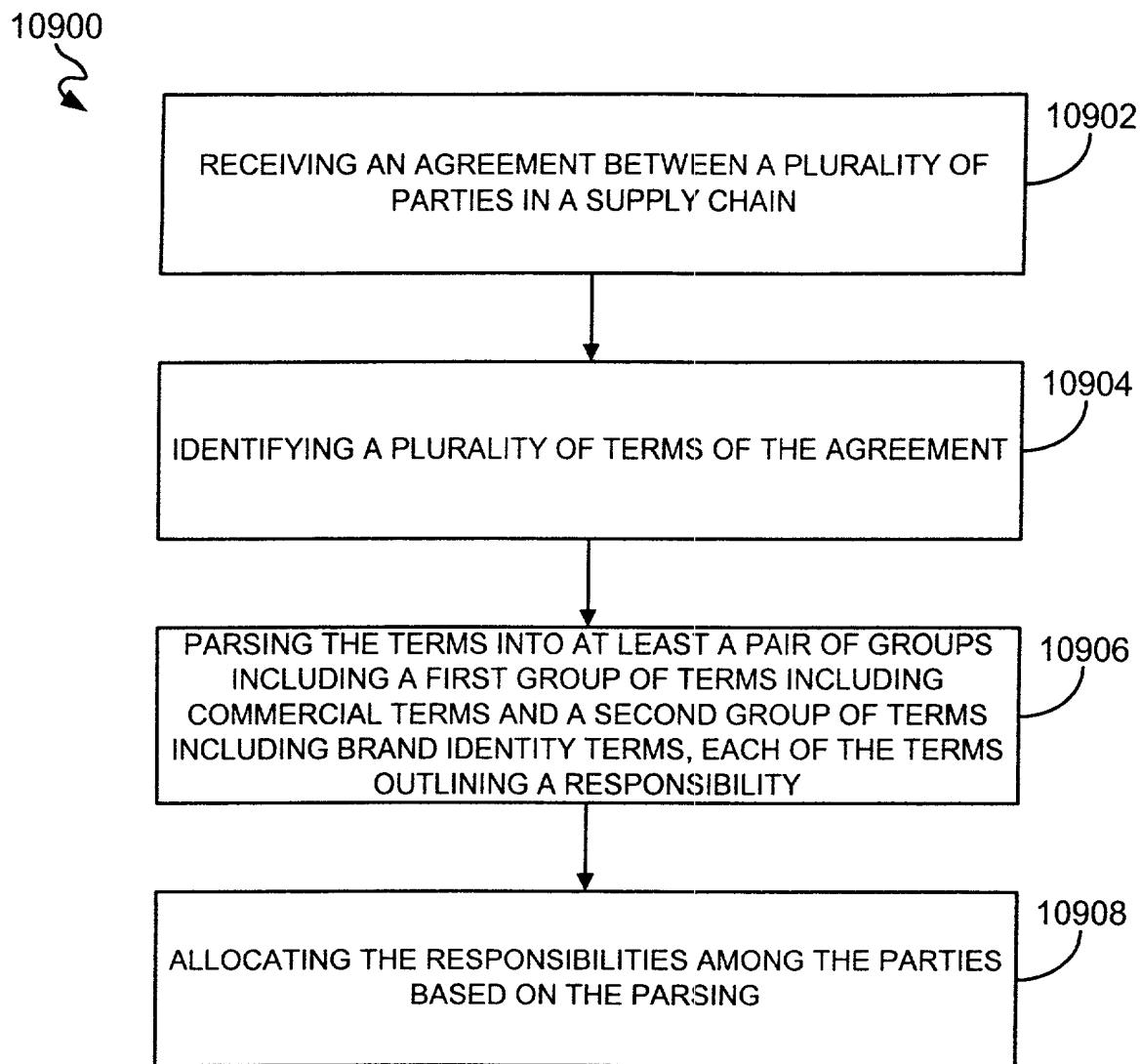


FIG. 109

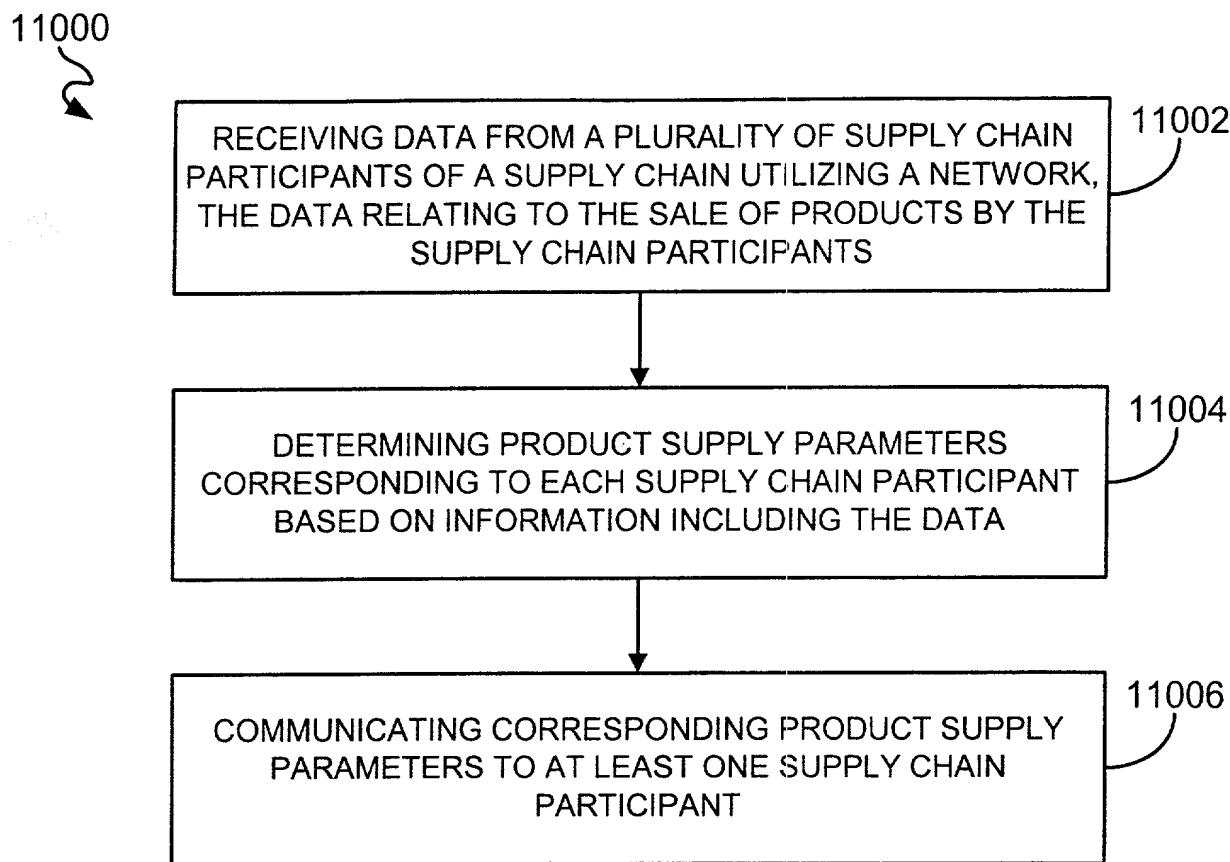


FIG. 110

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

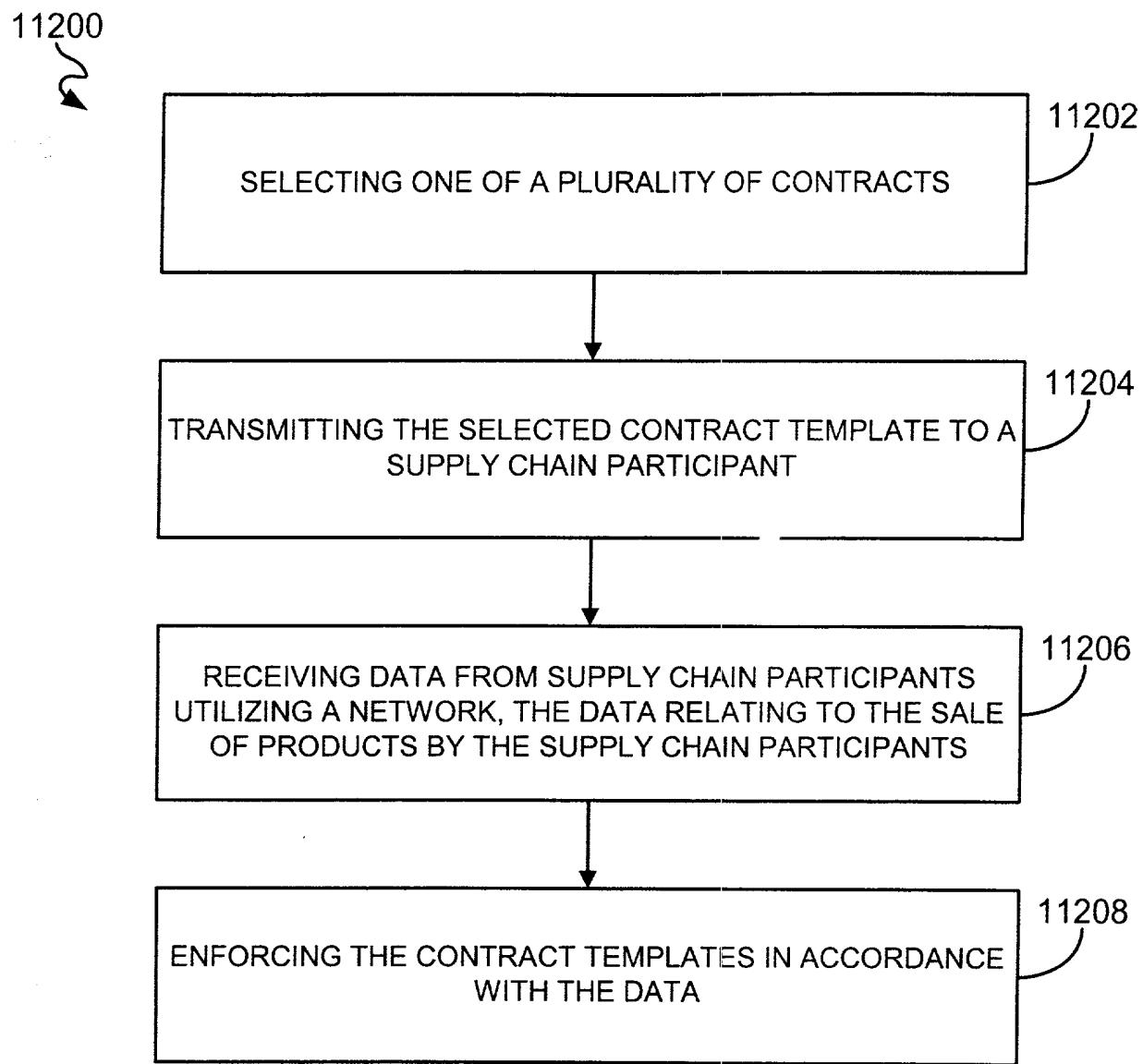


FIG. 112

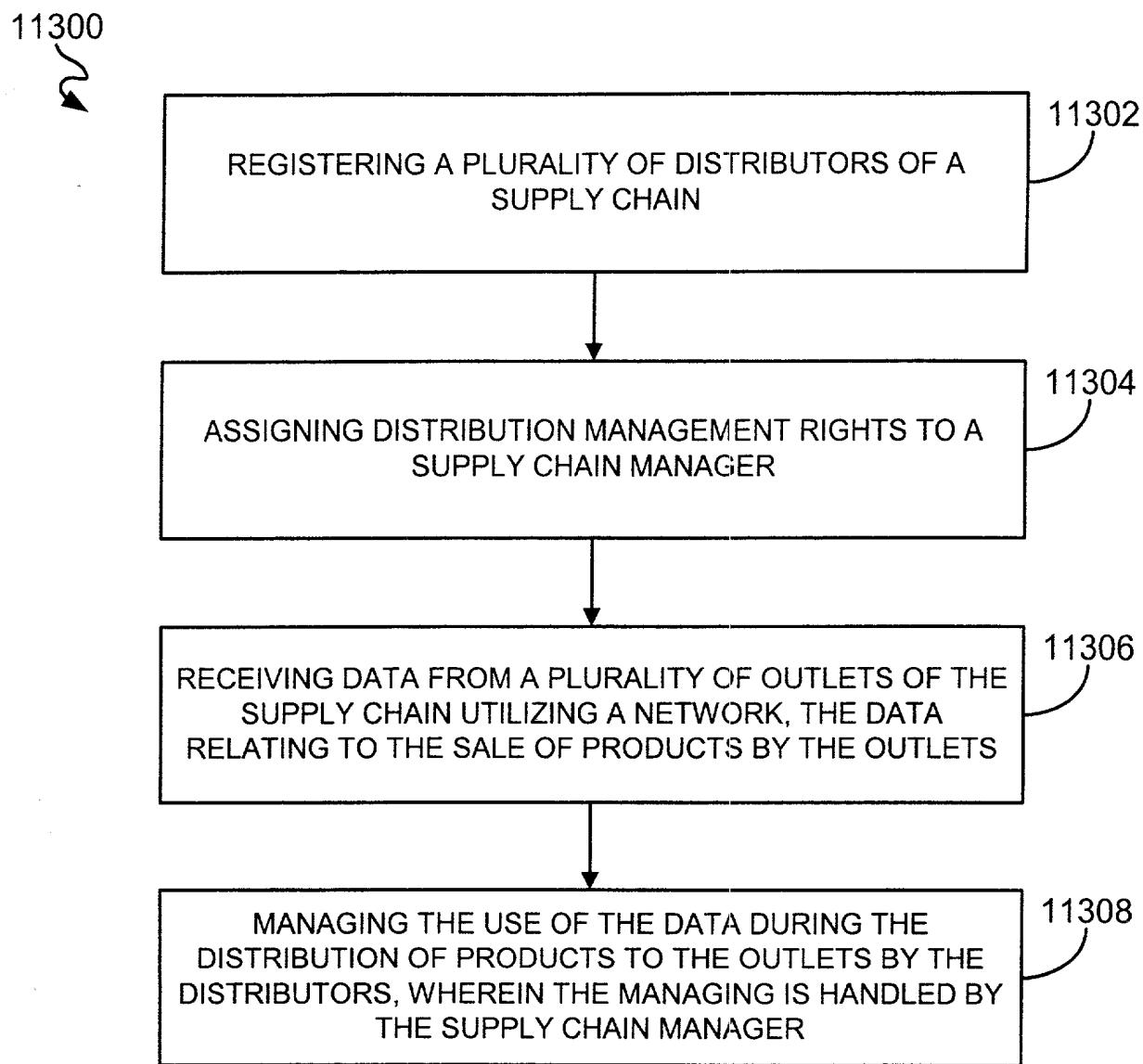


FIG. 113

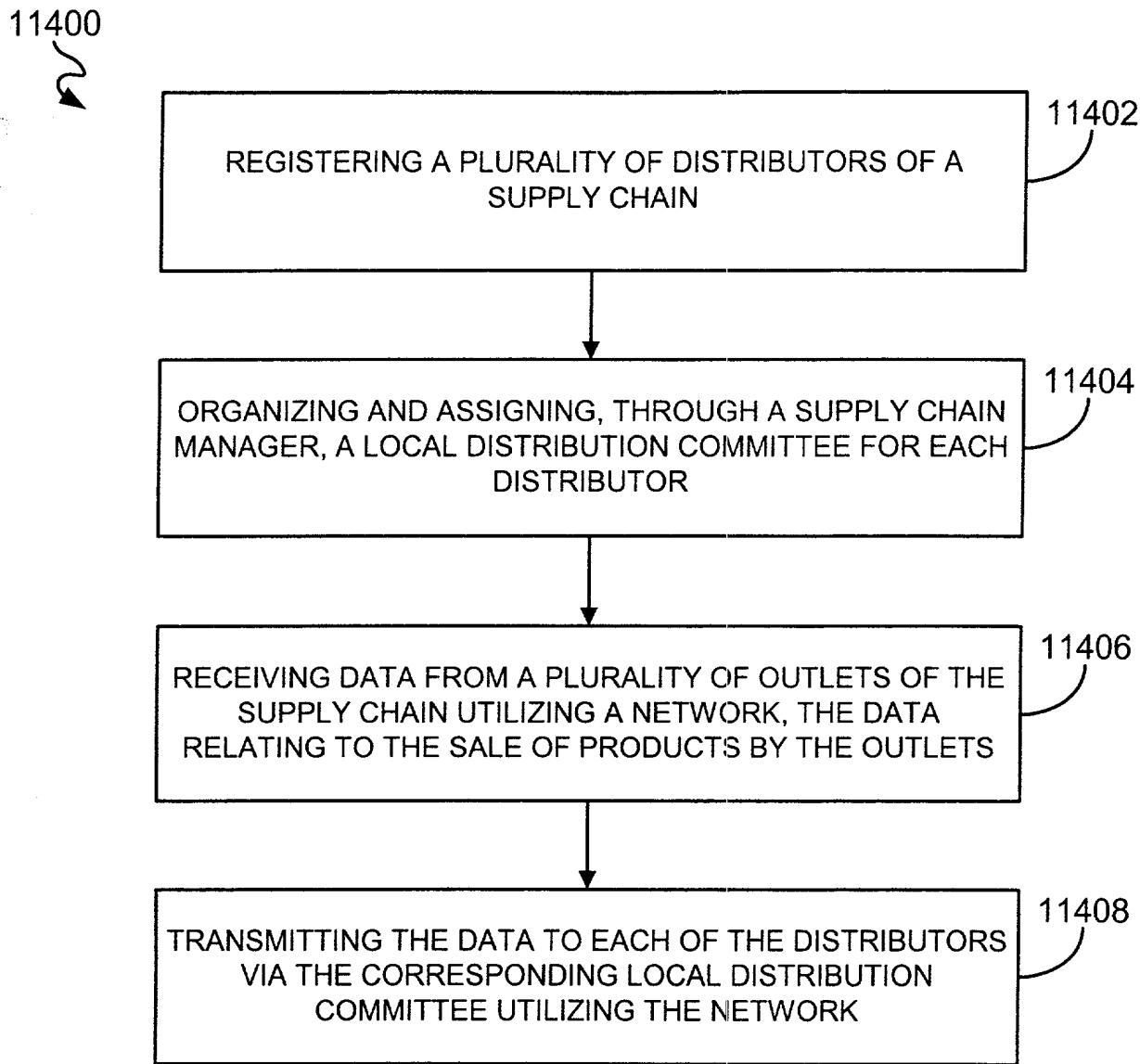
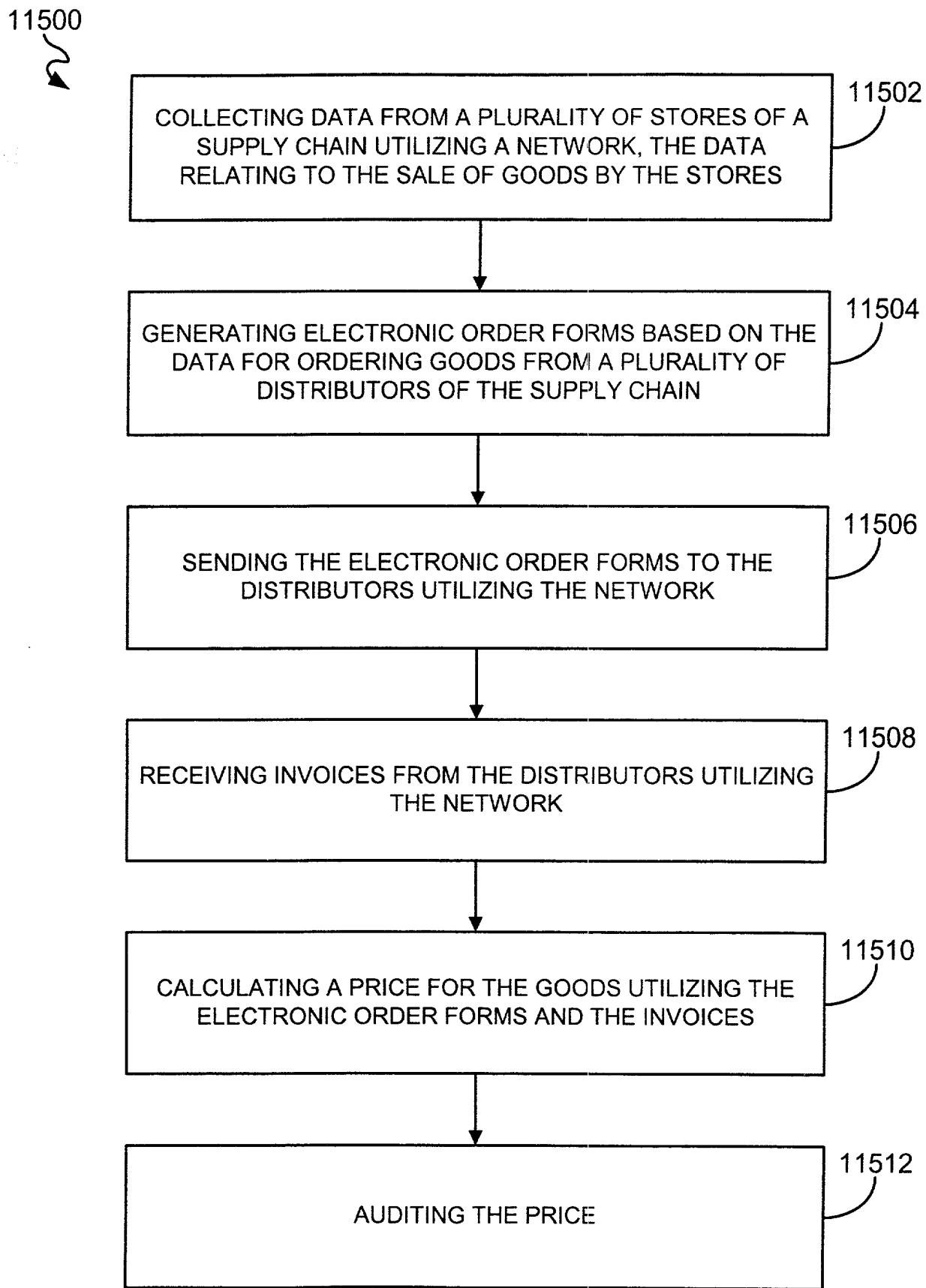
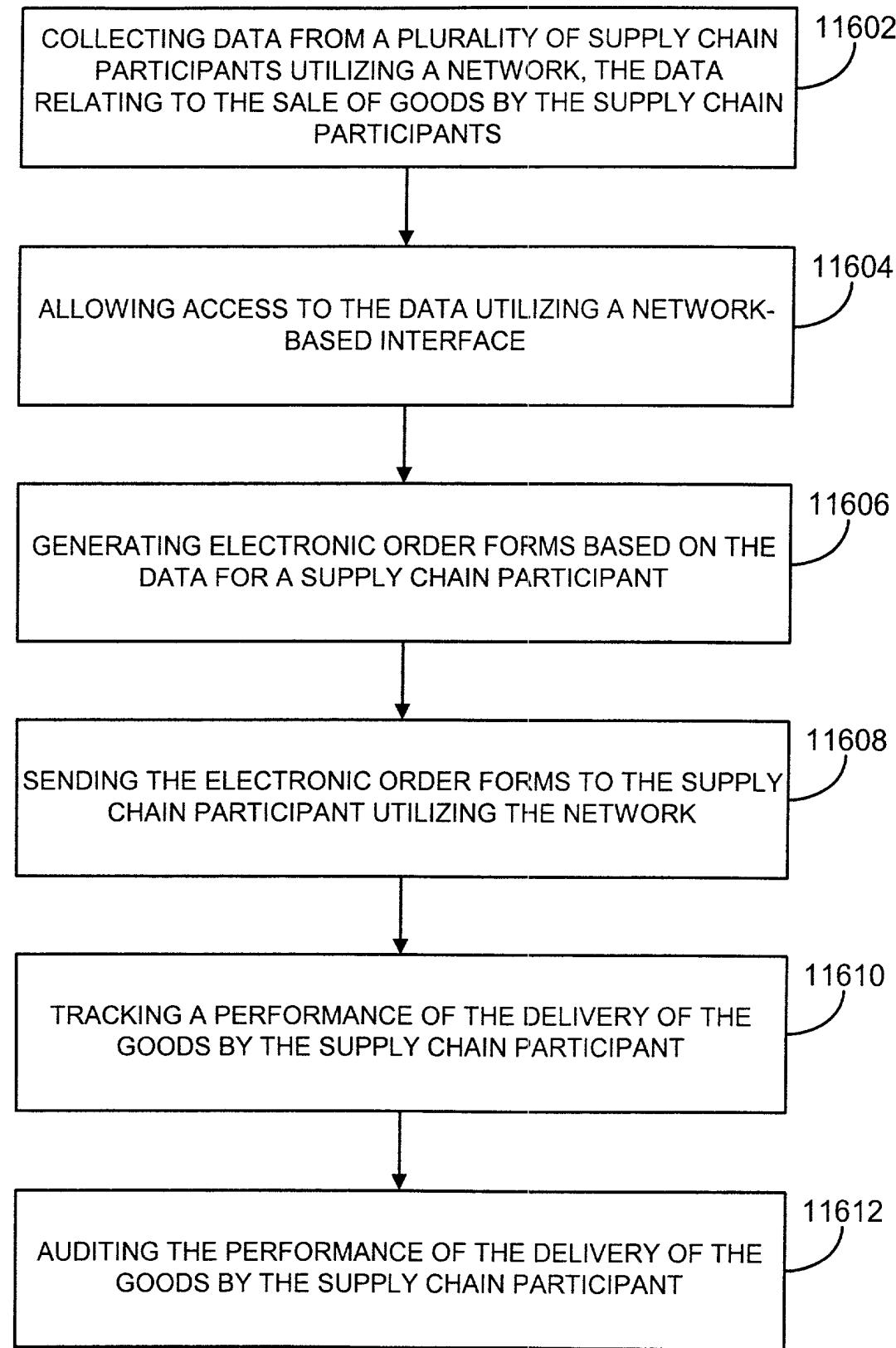


FIG. 114

**FIG. 115**

11600

**FIG. 116**

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED OVER THE NETWORK

11708

FIG. 117

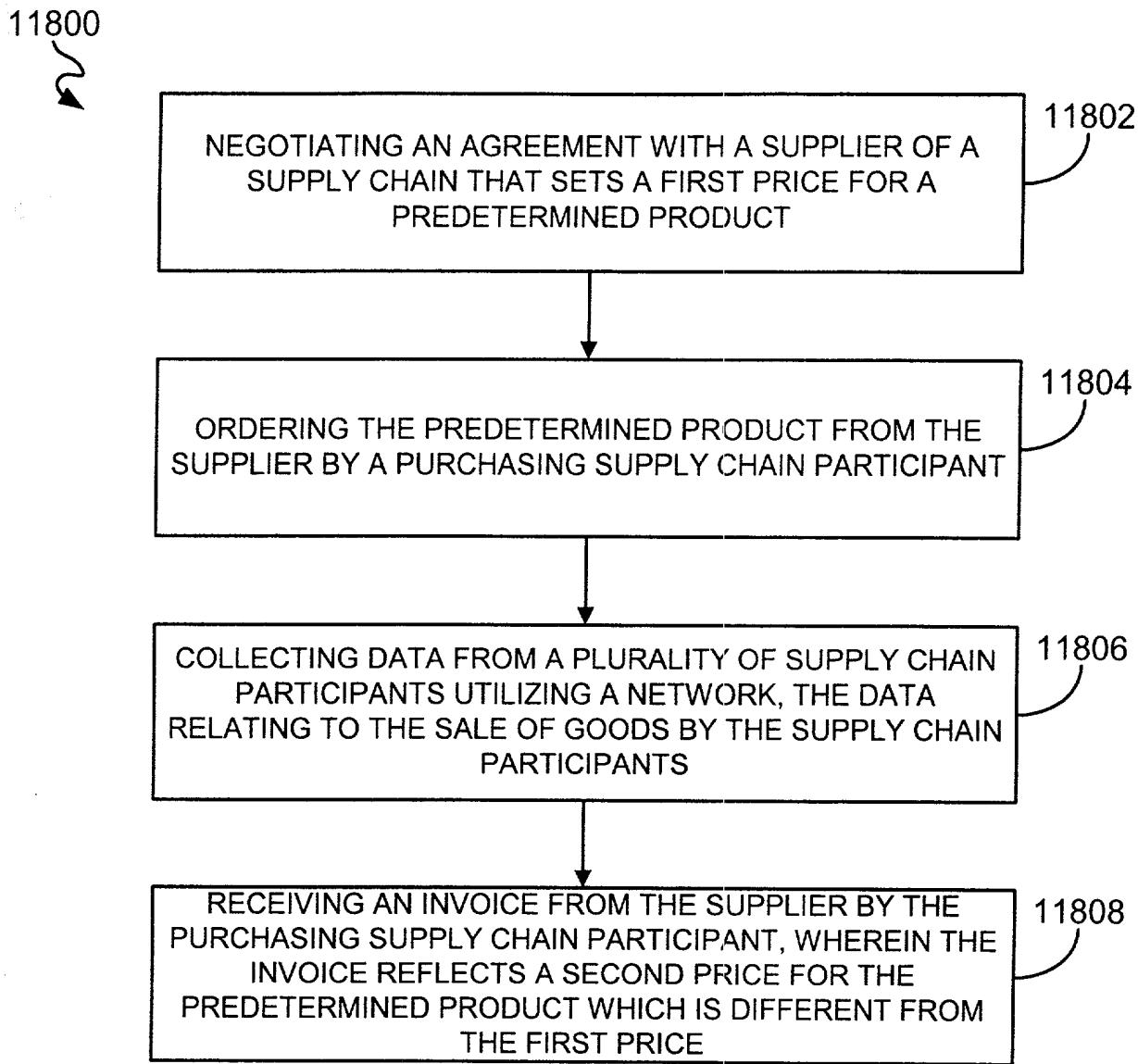


FIG. 118

11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF
LOSS TO ACCEPTABLE ORDERING STANDARDS

11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA AND THE ACCEPTABLE ORDERING STANDARDS
FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE
SUPPLY CHAIN

11908

FIG. 119

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER FORMS INDICATE AN AMOUNT OF THE PRODUCTS ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS, DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

12200

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12202

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

12204

PROVIDING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE EQUIPPED TO HANDLE SECURE SOCKETS LAYER (SSL) PROTOCOL

12206

FIG. 122

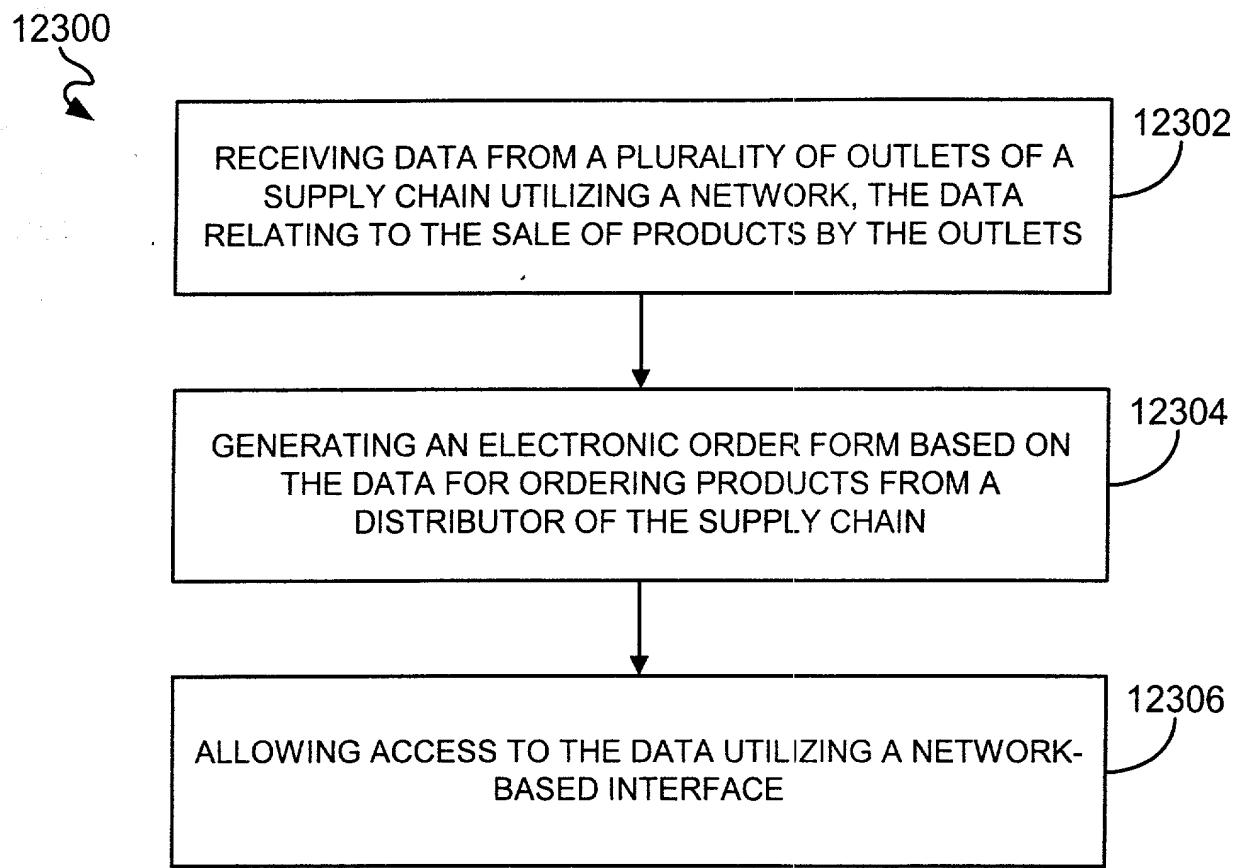


FIG. 123

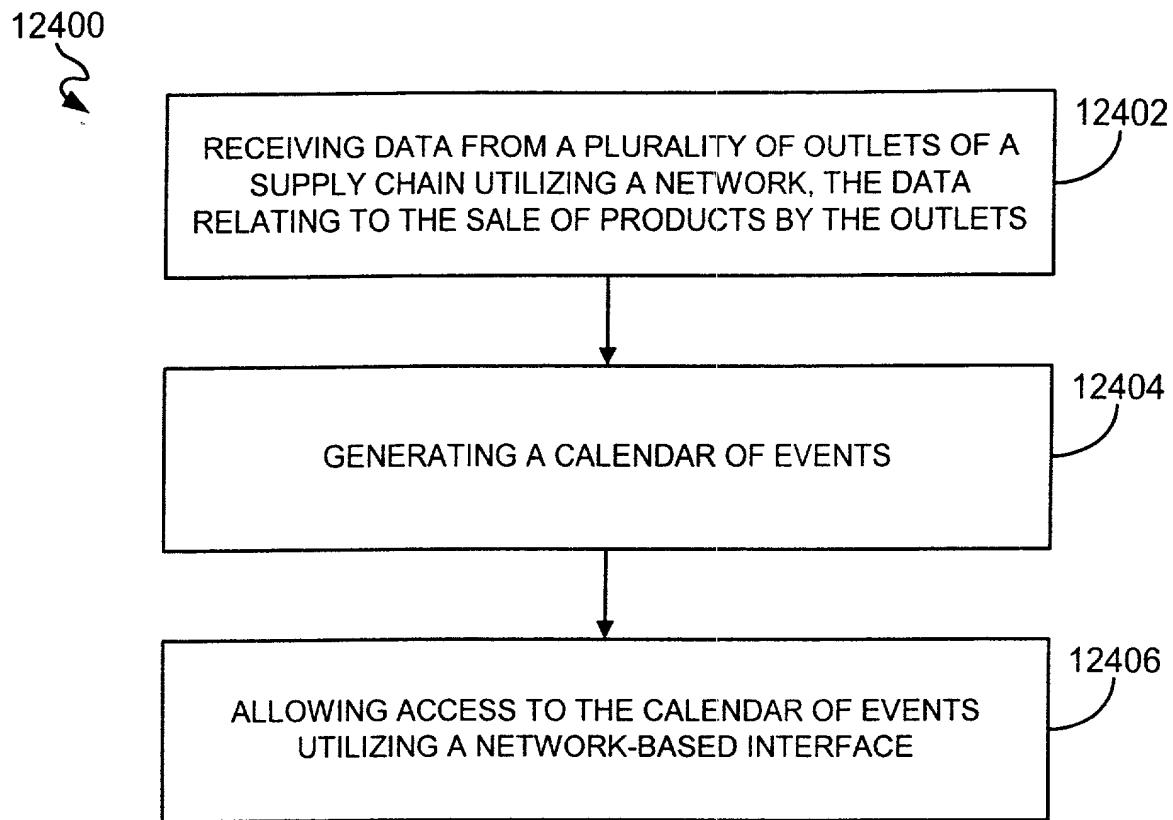


FIG. 124

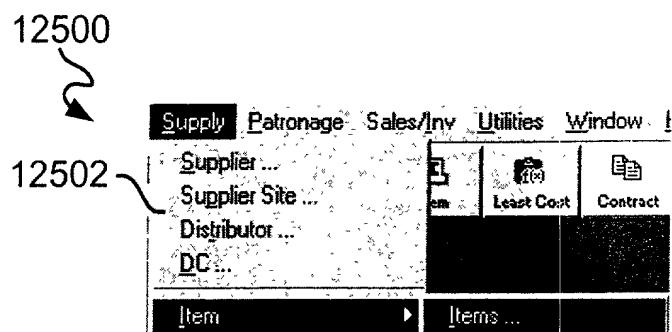


FIG. 125

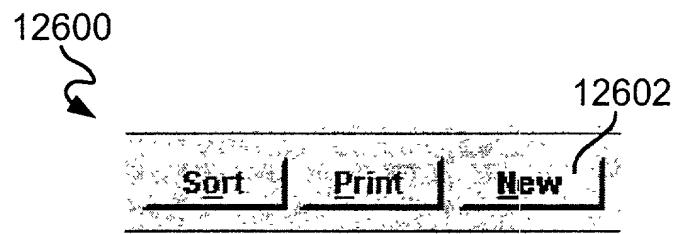


FIG. 126

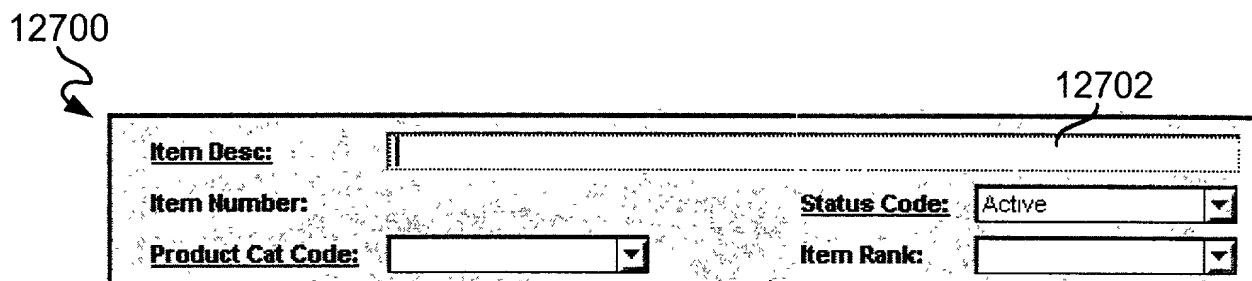


FIG. 127

12800
↗

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

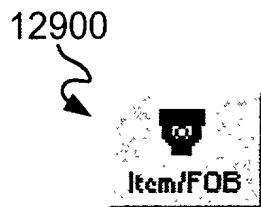


FIG. 129

13000

Supplier Item Desc:

Current: Yes No

Items per Case:

Innerpack Contents:

Item Size:

Case Length:

Case Width:

Case Depth:

Case Dimension U/M:

Item Cube: CUBIC FEET

Item Shelf Life:

Item No:

Tie Qty:

High Qty:

Cases Per Pallet:

Stacking Allowed:

Universal Product Code:

Cases Per Truckload:

Net Weight:

Gross Weight:

Weight U/M:

BarCode:

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: <i>FOB Shipping Point</i>
Site Name: <input type="text" value="TYSON FOODS - NEW HOLLAND, PA"/>		

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	<input type="text" value="AMERISERVE-FARMINGDALE, NY"/>	
Status:	Active	<input type="button" value="▼"/>
Railroad Name: <input type="text"/>		
Rail Sidings: <input type="text"/>		

FIG. 132

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

13306

FIG. 133

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

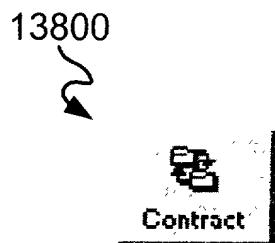


FIG. 138

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S) Pallet		
1	TRUCKLOAD(S) Pallet		

FIG. 139

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

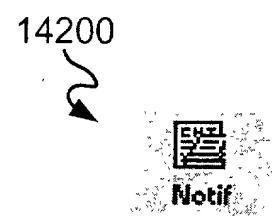


FIG. 142

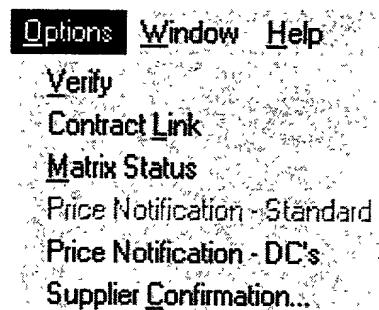


FIG. 141

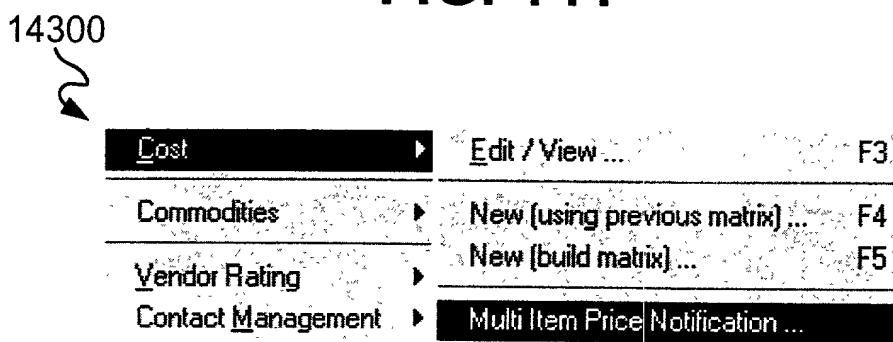


FIG. 143

14400

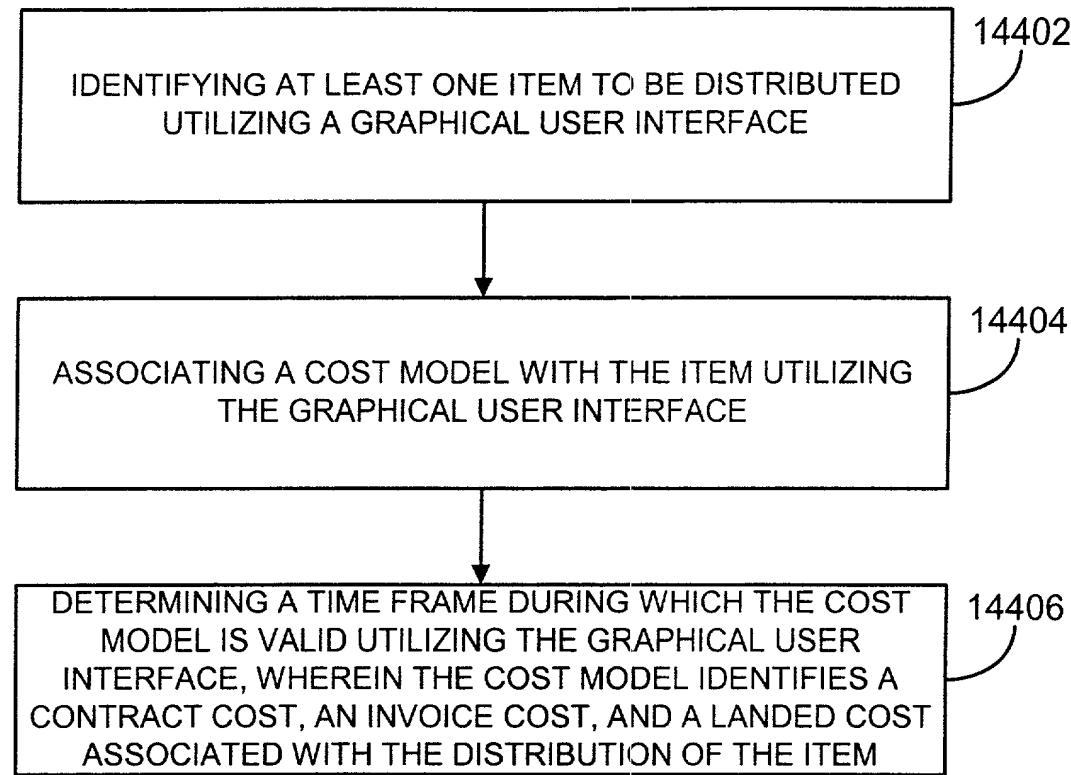


FIG. 144



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

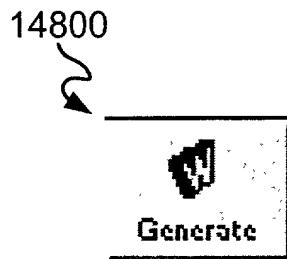


FIG. 148

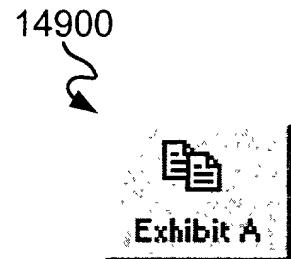


FIG. 149

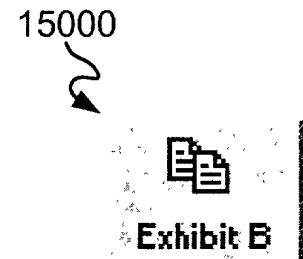


FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ.	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200



15300



FIG. 153

FIG. 152

03816564-070601

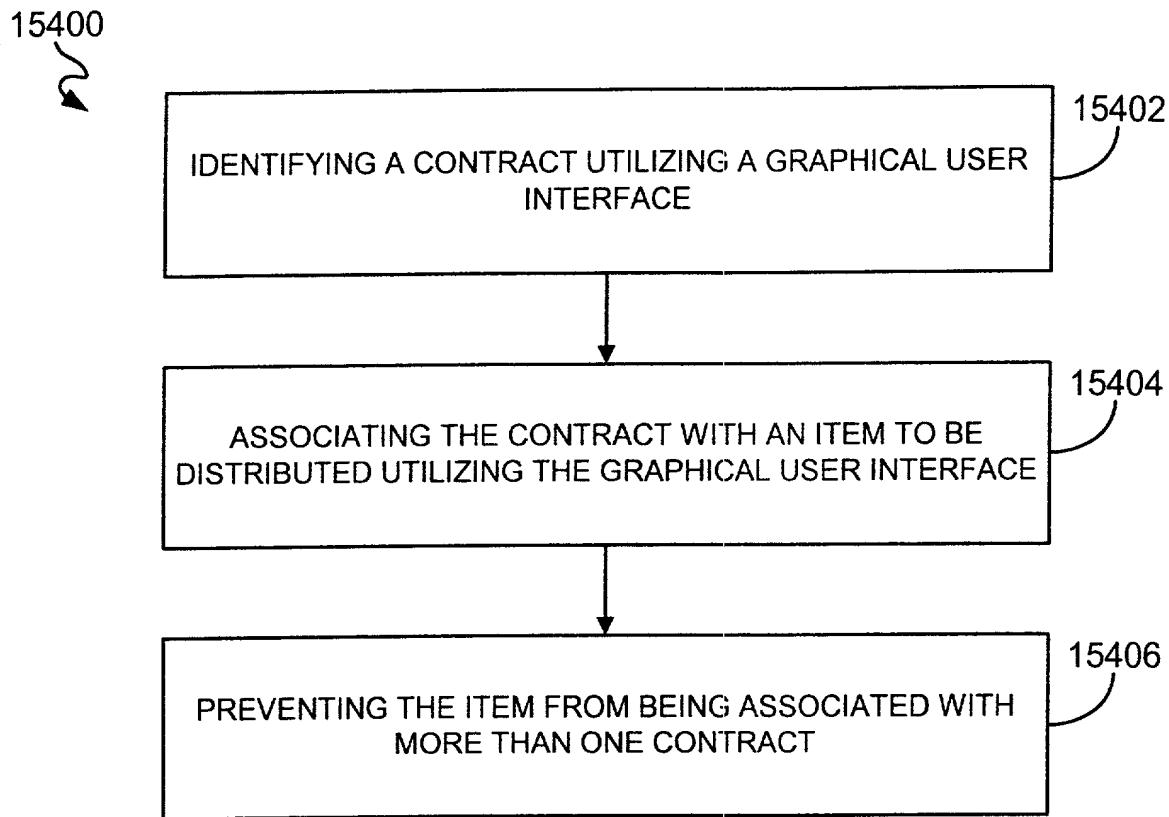


FIG. 154

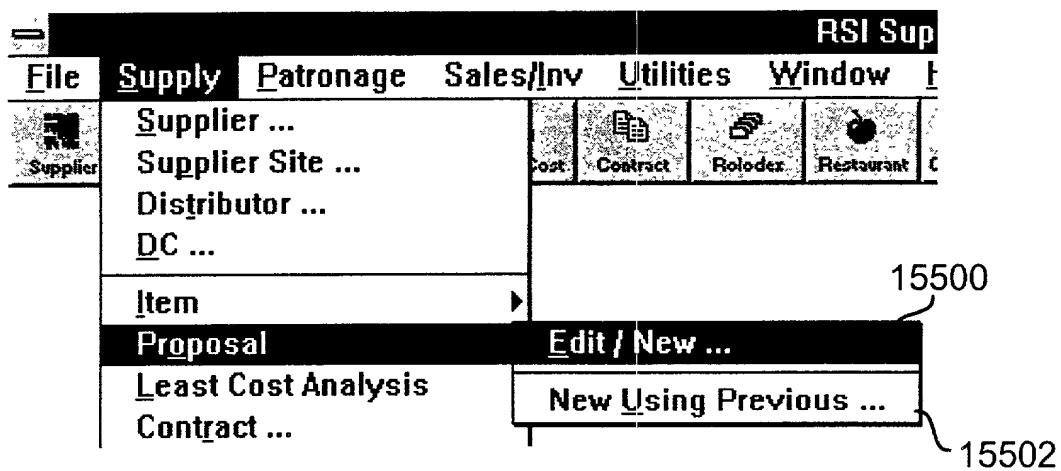


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information:

Proposal ID: 1021

Proposal Name: Foam Hot Cups & Polystyrene Lids

Buyer Name: Dennis Clabby

Proposal Due Date: 06/12/97

Contract Begin Date: 07/01/97

Contract End Date: 06/30/98

Actions

#	Date	Action Description
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

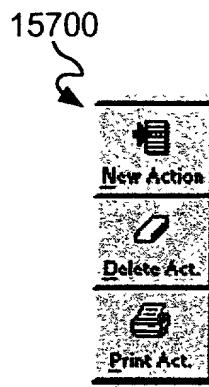


FIG. 157

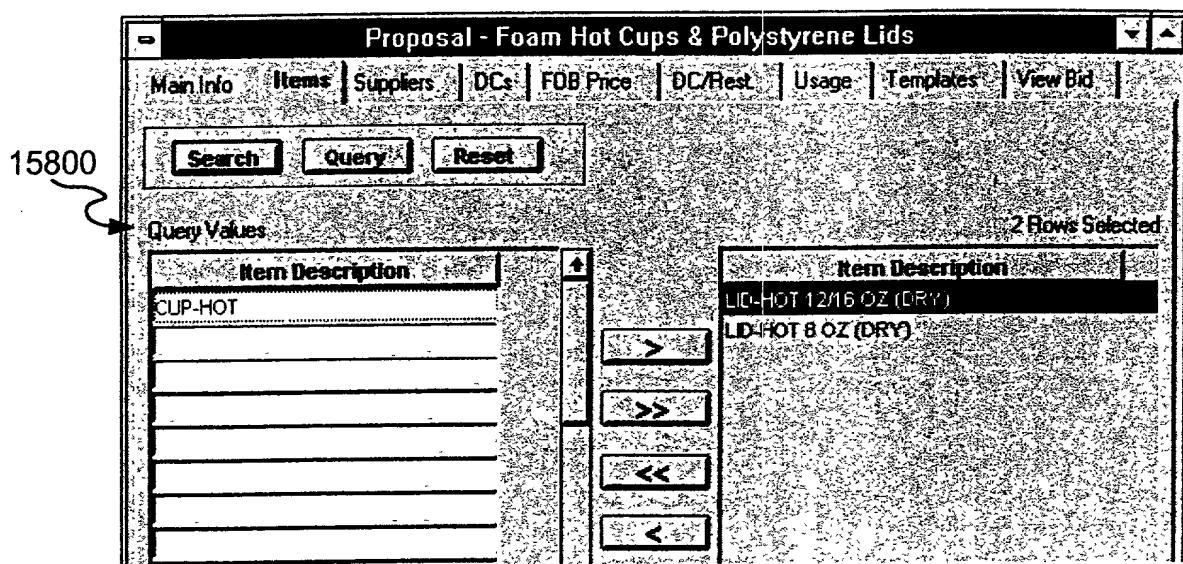


FIG. 158

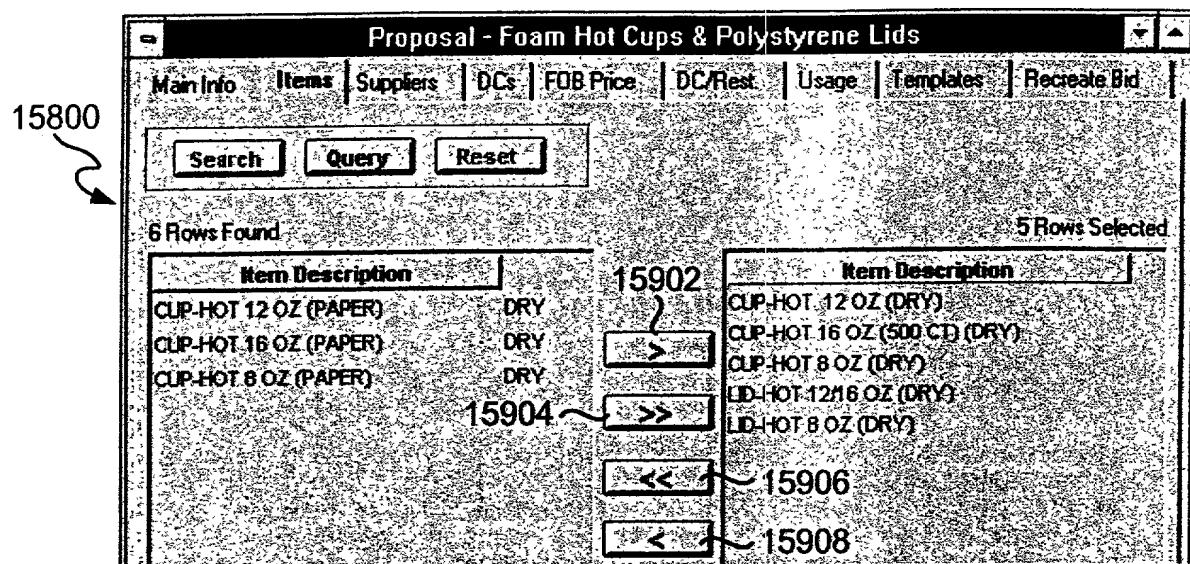


FIG. 159

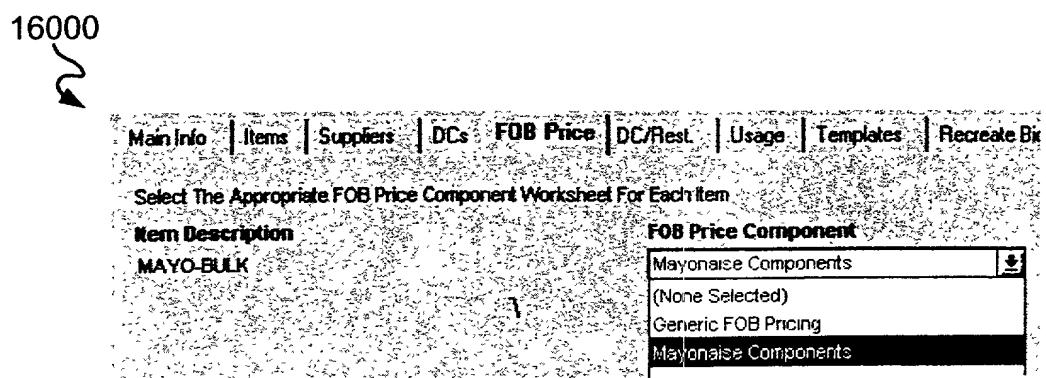


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period		
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97		
CHICKEN-PATTY	7.00%	37.00	1.09			
CHICKEN-TENDERS	0.00%	25.00	1.06			
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

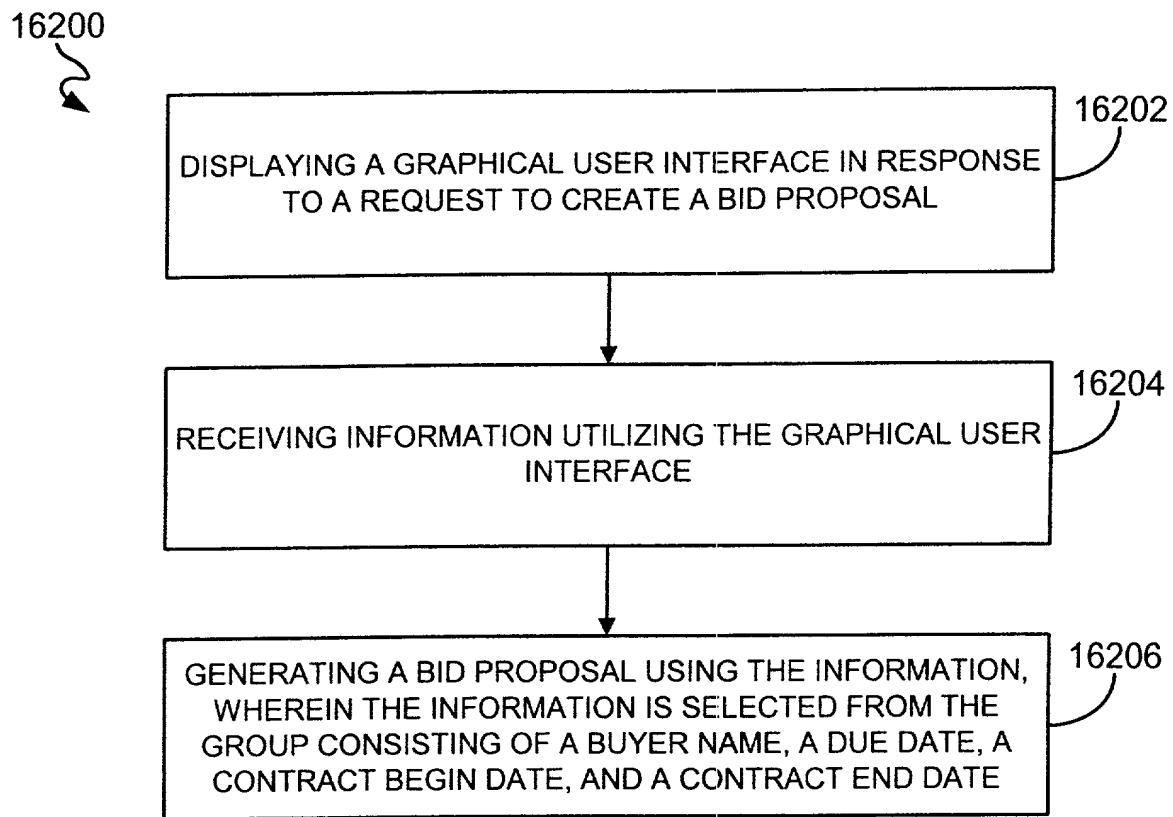


FIG. 162

16300

Templates | **Create Bid**

16400

FIG. 163

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal/Cover Letter	?	Y	
General Terms and Conditions	?	N	
Usage Estimates	?	N	
Supplier Facility Worksheets	?	N	
Item Information Worksheets	?	N	
Sample Supply Agreement	?	N	
BK Specification Request	?	N	
FOB Price Component	?	Y	
Truckload Freight Worksheet	?	N	
LTL Freight Worksheet	?	N	

FIG. 164

16500

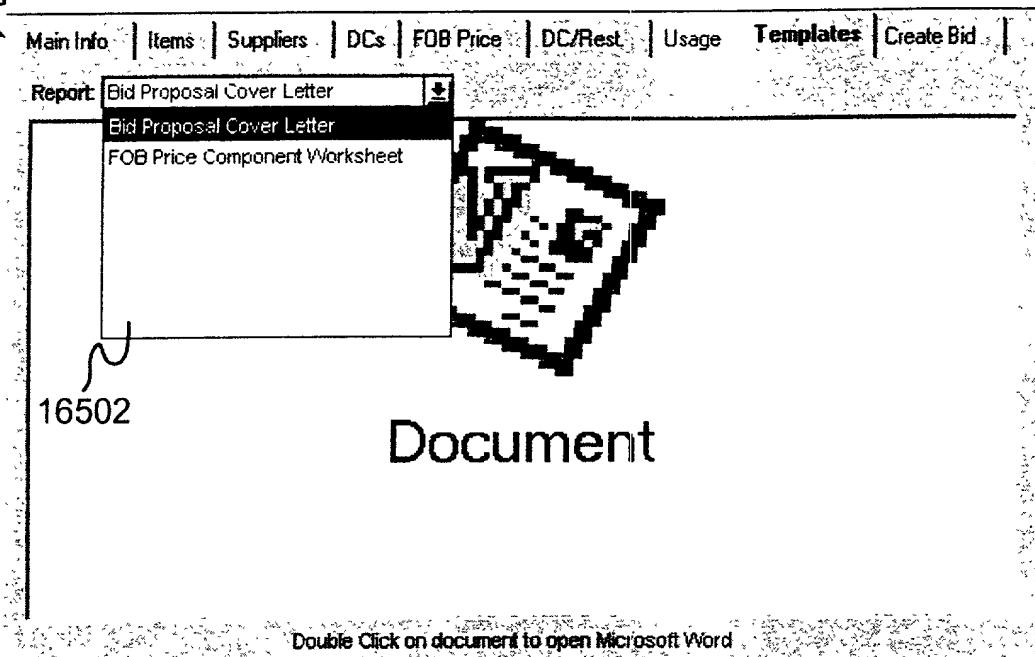


FIG. 165

OFFICE USE ONLY

16600

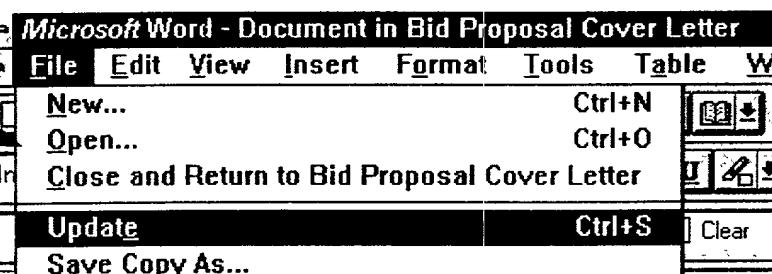


FIG. 166

16700



Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | **Create Bid**

Bid Proposal Sent

Bid Proposal Will Include Checked Documents

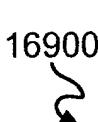
General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>	Blank Sheets	
Item Information Worksheet	<input checked="" type="checkbox"/>	Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>	Item Information Worksheet	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
* LTL Freight Worksheet will be printed by system if necessary			
Truckload Freight Worksheet			
LTL Freight Worksheet			

FIG. 167

16800



16900



Report: Item Information Worksheet **Supplier:** (all)

7/2/97

Item Information Worksheet	ATTY
Bid Proposal Cover Letter	DS
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	

Restaurant Services, Inc.
Item Information Worksheet

FIG. 169

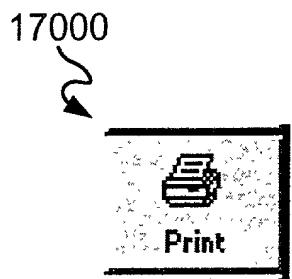


FIG. 170

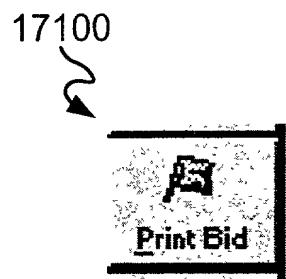


FIG. 171

17200

IDENTIFYING A PROPOSAL UTILIZING A GRAPHICAL USER INTERFACE

17202

INDICATING A PLURALITY OF COMPONENTS OF THE PROPOSAL UTILIZING THE GRAPHICAL USER INTERFACE

17204

ALLOWING THE SELECTION OF THE COMPONENTS UTILIZING THE GRAPHICAL USER INTERFACE

17206

CREATING A PROPOSAL UTILIZING THE SELECTED COMPONENTS

17208

FIG. 172

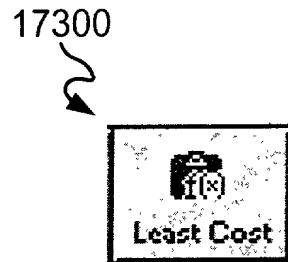


FIG. 173

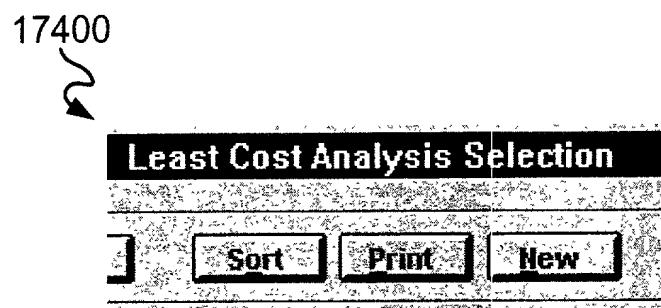


FIG. 174

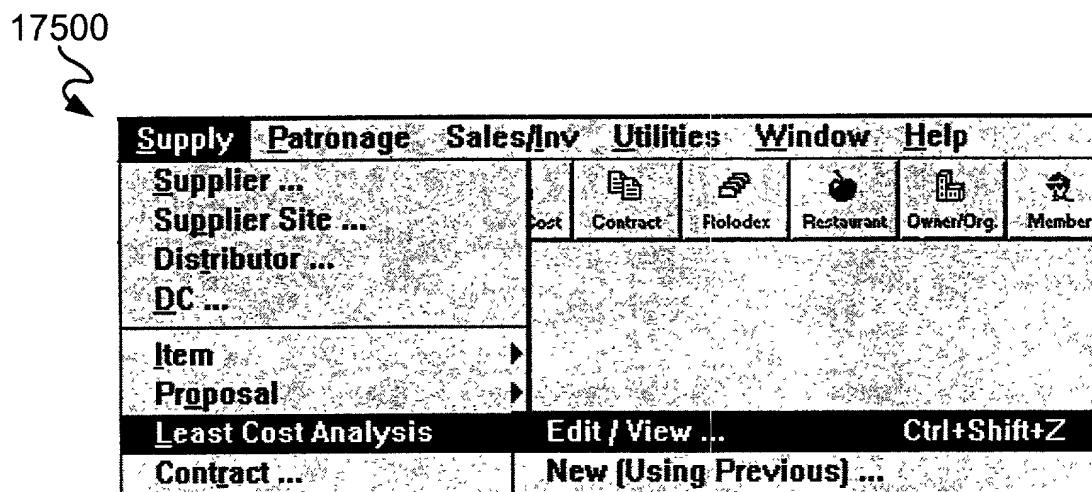


FIG. 175

Bid Proposal Name:

(None)



17600

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

FIG. 176

17700

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING
A GRAPHICAL USER INTERFACE, EACH OPTION
CORRESPONDING TO A SEPARATE TECHNIQUE OF
CREATING AN ANALYSIS

17702

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A
FIRST OF THE OPTIONS

17704

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF
A SECOND OF THE OPTIONS

17706

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED
ANALYSIS UPON THE SELECTION OF A THIRD OF THE
OPTIONS

17708

FIG. 177

09/16/97 - 07/06/98

17800

Analysis Name: Hash Brown, Actual

Analysis ID: 1036

Buyer: Dennis Clabby

Period of Agreement: 10/1/97 THRU 9/30/98

Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB

What is pricing method for this version ? FOB + Freight

What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000

Override RDC Truckload Validation? No

Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

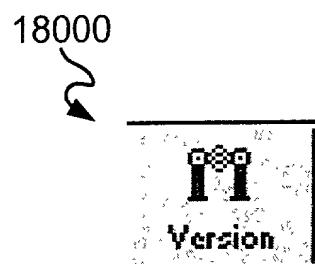


FIG. 180

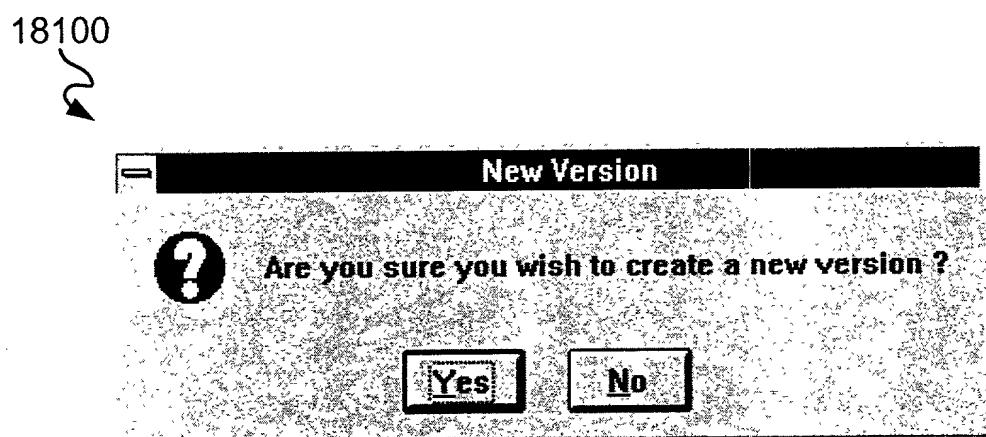
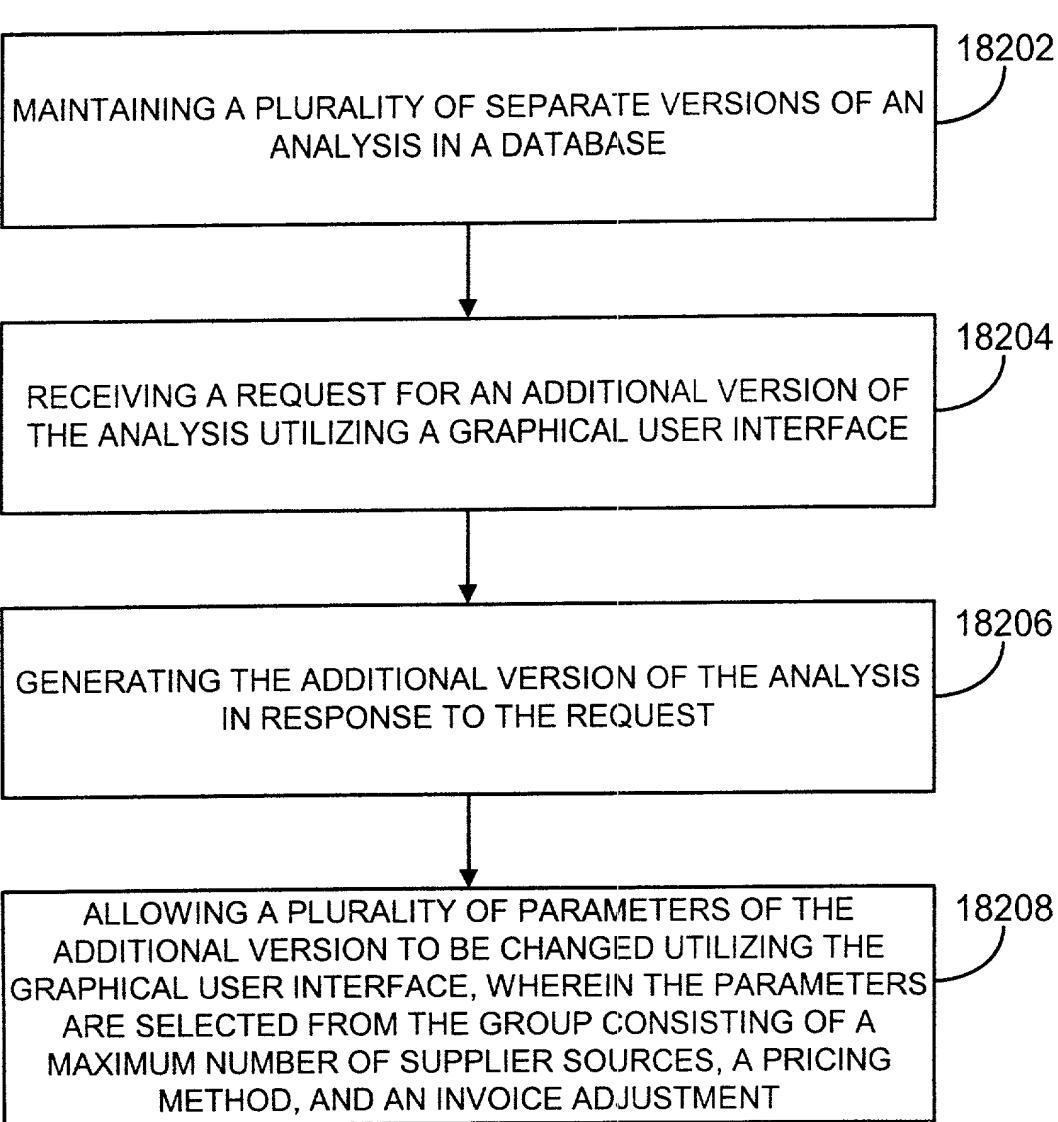


FIG. 181

18200

**FIG. 182**

0 9 E 4 G E G 4 0 7 0 E 0 4

18300

18302

Query Values	
Supplier FOB	
Search	Query
Reset	
DOP	
>	
>>	

7 Rows Selected

Supplier FOB
DOPACO-DOMINGTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500

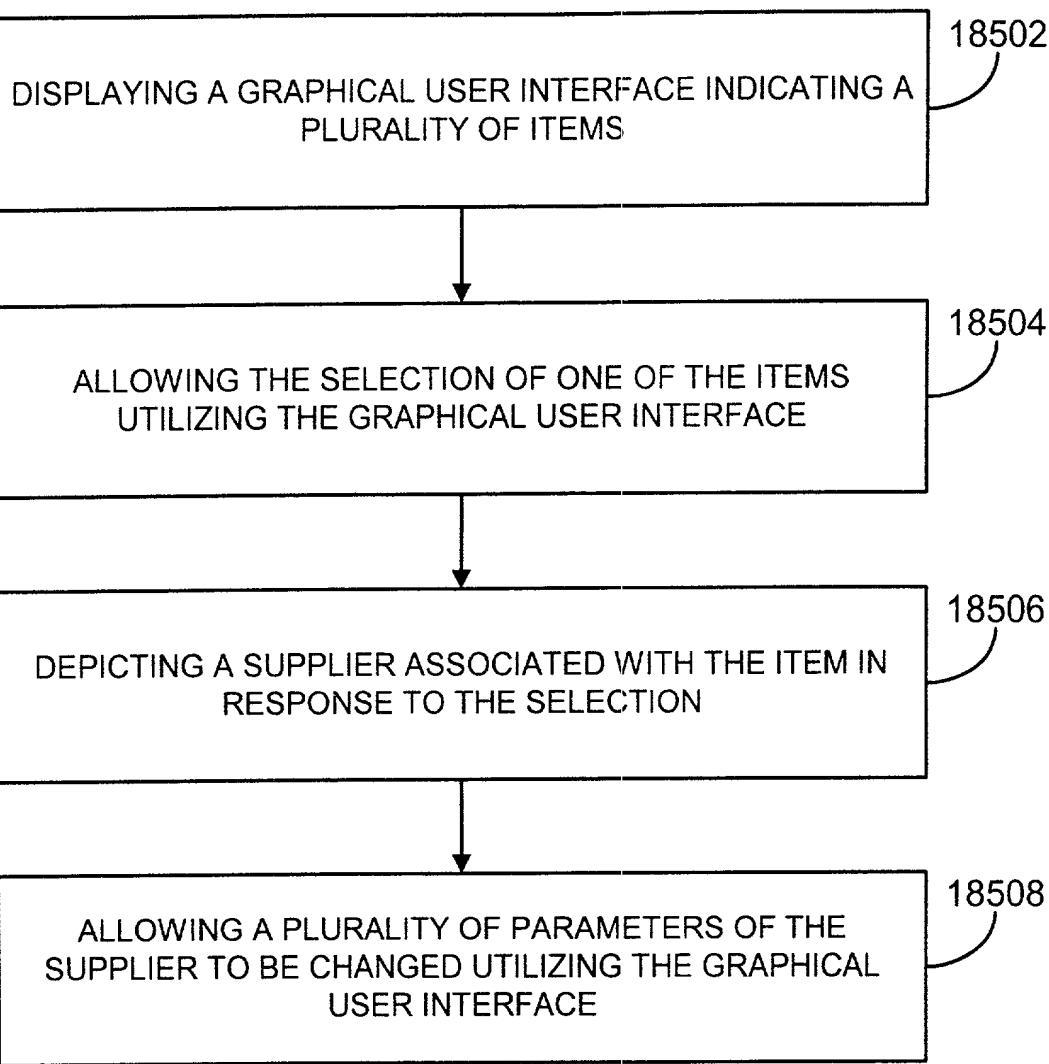


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:	1200	Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M INCHES		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

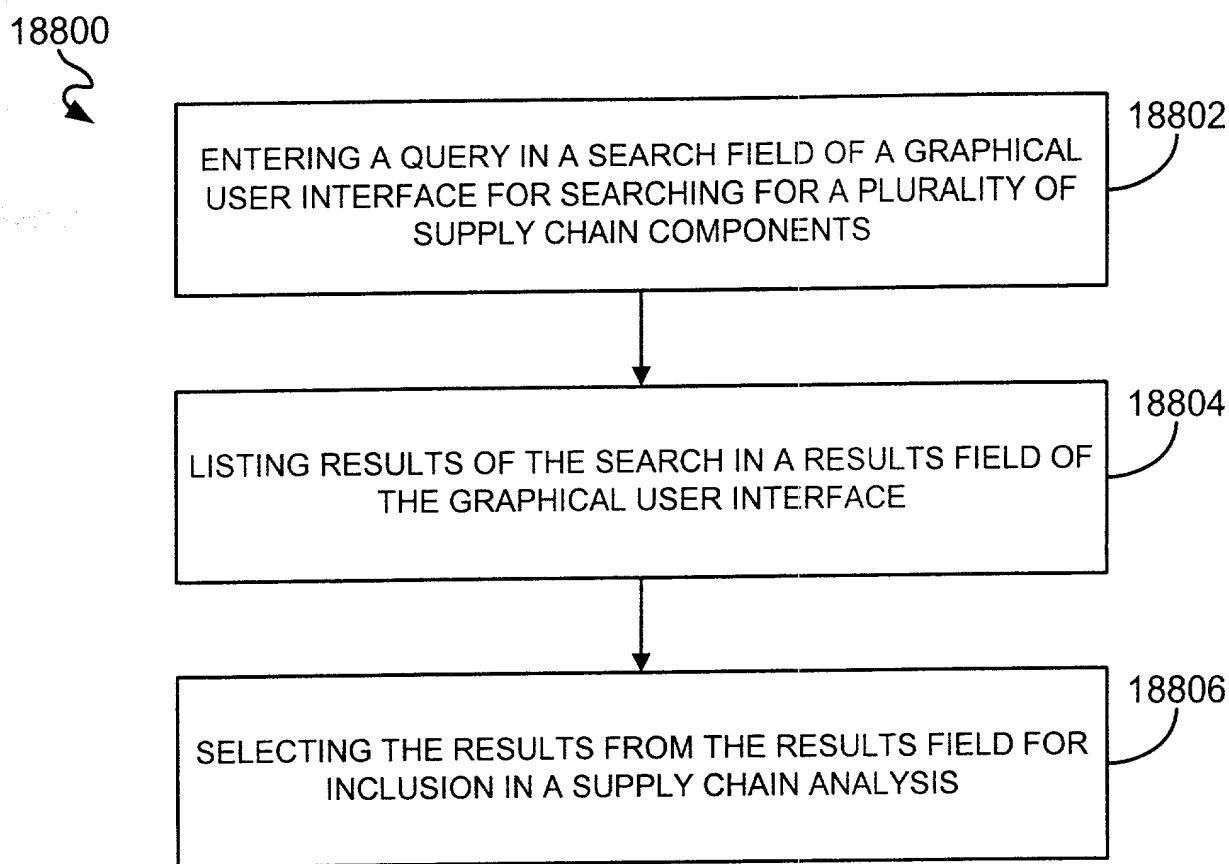


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		<input type="button" value="Pallet"/> <input type="button" value="Box"/>			<input type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		<input type="button" value="Pallet"/> <input type="button" value="Box"/>			<input type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		<input type="button" value="Pallet"/> <input type="button" value="Box"/>	225,000,000		<input type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

19200



Supplier	#	Volume	
HUDSON INDUSTRIES	0		↑
INTERNATIONAL DIVERSEFOODS	0		↓
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume	
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8 4200	0		↑
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0		↓

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1,0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1,0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1,0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8,9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8,8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9,5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9,4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9,1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9,0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9,5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9,4800	1	

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON, INC.-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

19600

RECEIVING A SELECTION OF AT LEAST ONE OF A PLURALITY OF TYPES OF PRICING SCHEMES UTILIZING A GRAPHICAL USER INTERFACE

19602

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING THE GRAPHICAL USER INTERFACE

19604

DEPICTING AT LEAST ONE OF A PLURALITY OF PRICING FIELDS ADJACENT THE SUPPLIER SITES BASED ON THE SELECTION UTILIZING THE GRAPHICAL USER INTERFACE

19606

FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE/UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

DISPLAYING A PLURALITY OF SUPPLY CHAIN
DISTRIBUTORS UTILIZING A GRAPHICAL USER INTERFACE

19902

ALLOWING THE ENTRY OF A GROWTH VALUE UTILIZING
THE GRAPHICAL USER INTERFACE

19904

CALCULATING A PROJECTED PARAMETER AMOUNT
ASSOCIATED WITH THE SUPPLY CHAIN DISTRIBUTORS
BASED ON THE GROWTH VALUE

19906

FIG. 199

20000

Supplier FOB		Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999	
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211	
Distribution Center		Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

20100

FIG. 200

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center		Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection

AMERISERVE/POST-ALBUQUERQUE is already required by J.R.
SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

20300

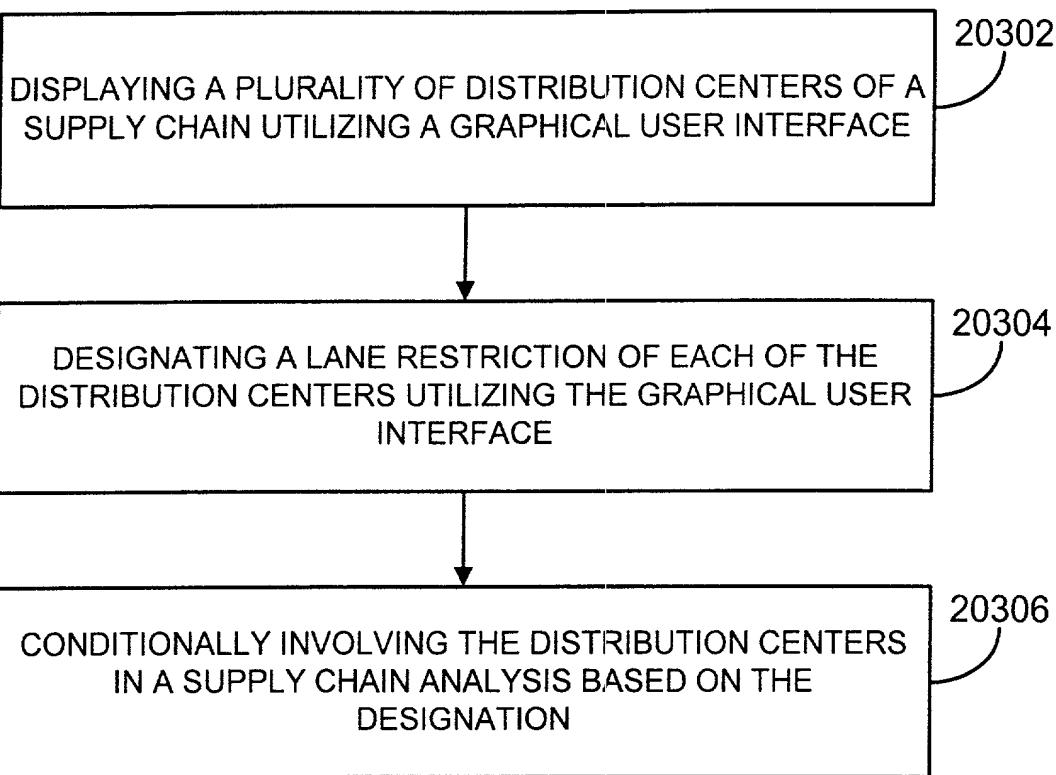
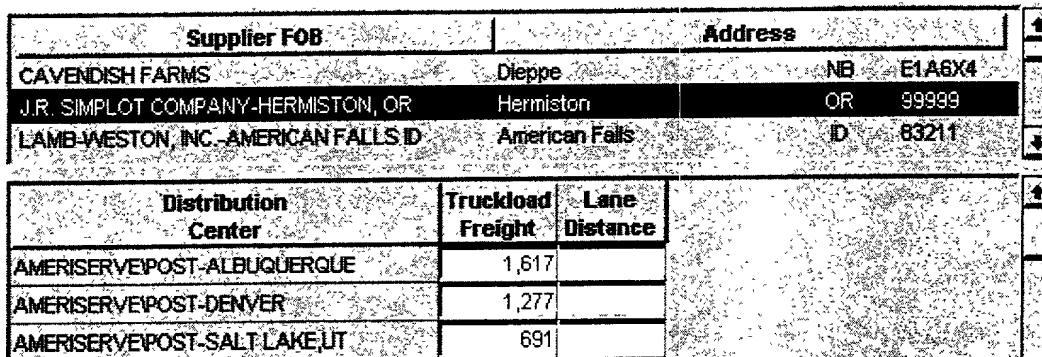


FIG. 203

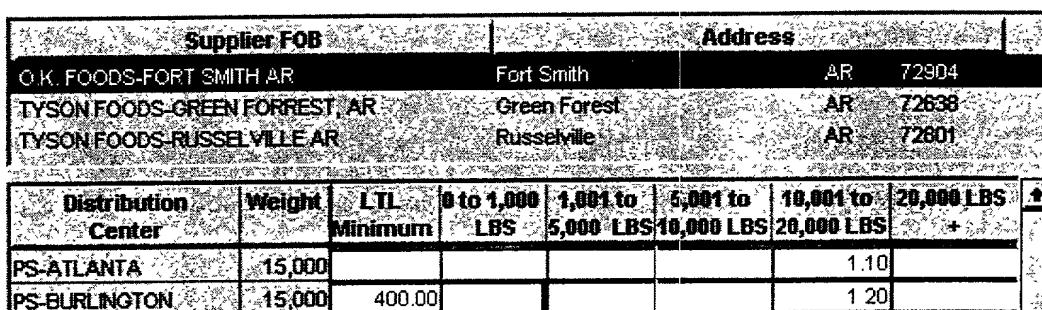
20400



Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVE POST-ALBUQUERQUE	1,617		
AMERISERVE POST-DENVER	1,277		
AMERISERVE POST-SALT LAKE, UT	691		

FIG. 204

20500

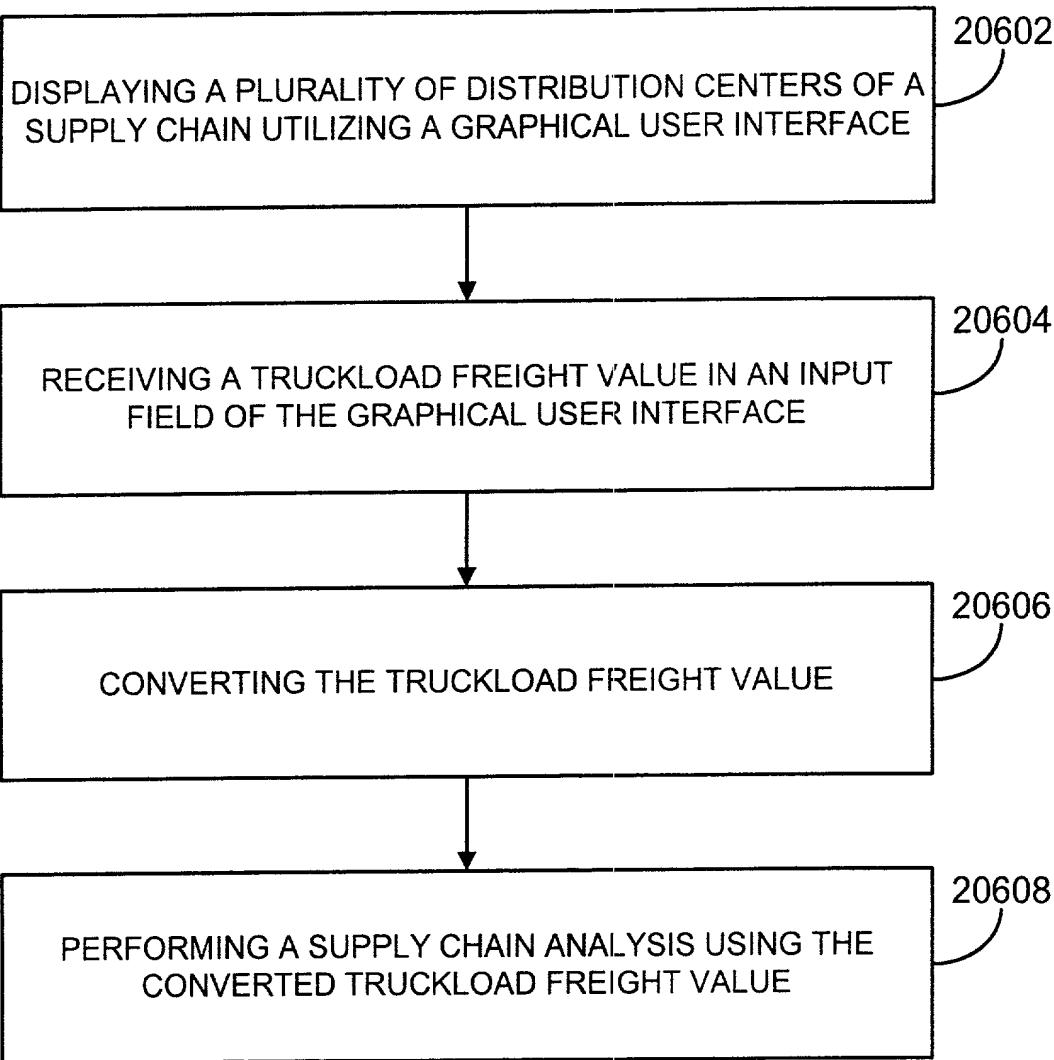


Supplier FOB		Address				
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904			
TYSON FOODS-GREEN FOREST, AR	Green Forest	AR	72638			
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72601			
Distribution Center	Weight Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000				1.10	
PS-BURLINGTON	15,000	400.00			1.20	

FIG. 205

09816564 020601

20600

**FIG. 206**

03616564-070601

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

20800

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20802

IDENTIFYING A FREE ON BOARD (FOB) POINT ASSOCIATED WITH A REGION IN WHICH THE DISTRIBUTION CENTERS RESIDE

20804

FORCING THE DISTRIBUTION CENTERS TO USE THE FOB IN RESPONSE TO A USER ACTION UTILIZING THE GRAPHICAL USER INTERFACE

20806

FIG. 208

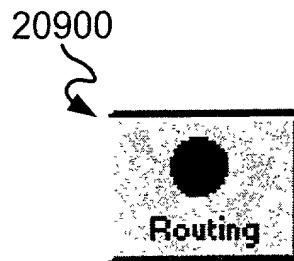


FIG. 209

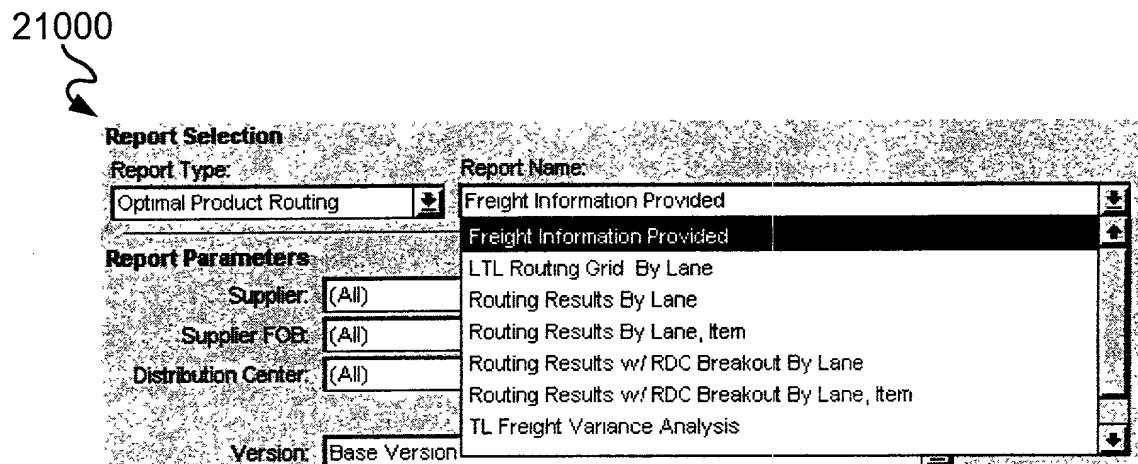


FIG. 210

21100

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21102

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

21104

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

21106

FIG. 211

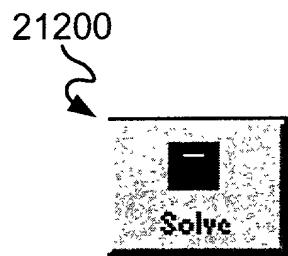


FIG. 212

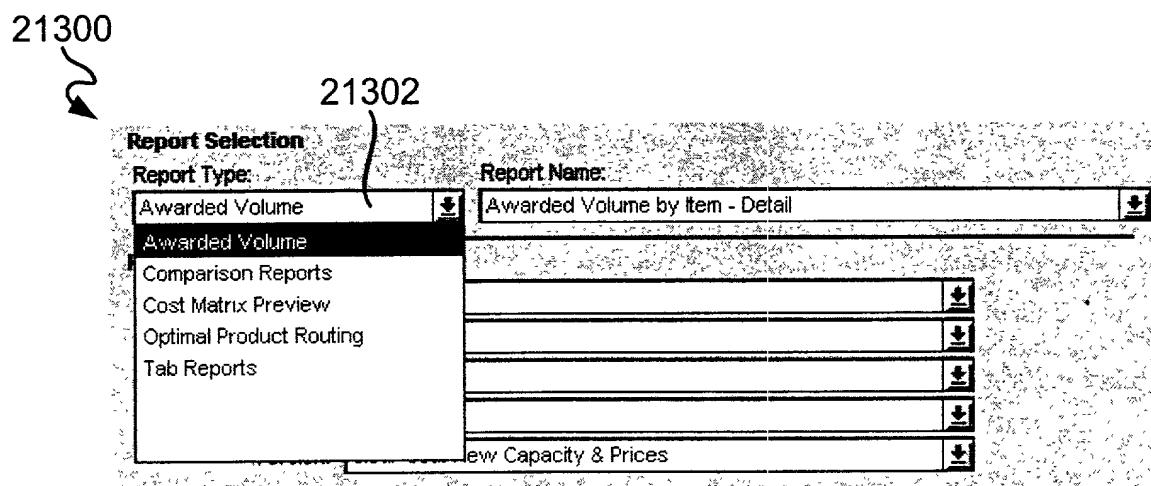


FIG. 213

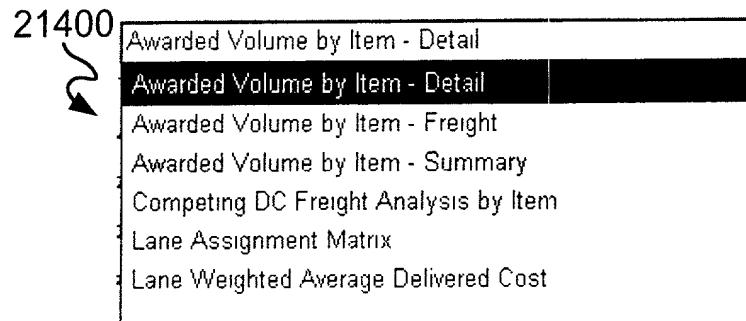


FIG. 214

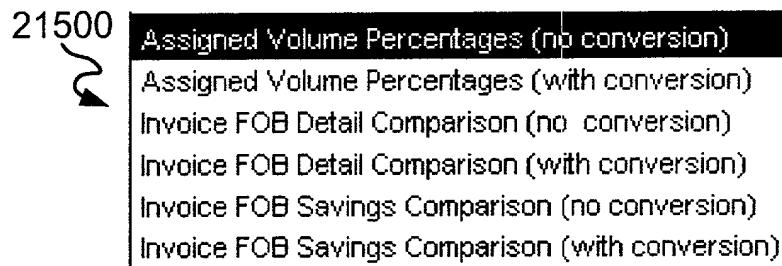


FIG. 215



FIG. 216

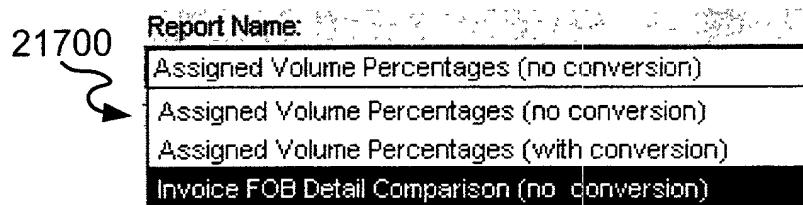


FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes No

FIG. 218

21900



FIG. 219

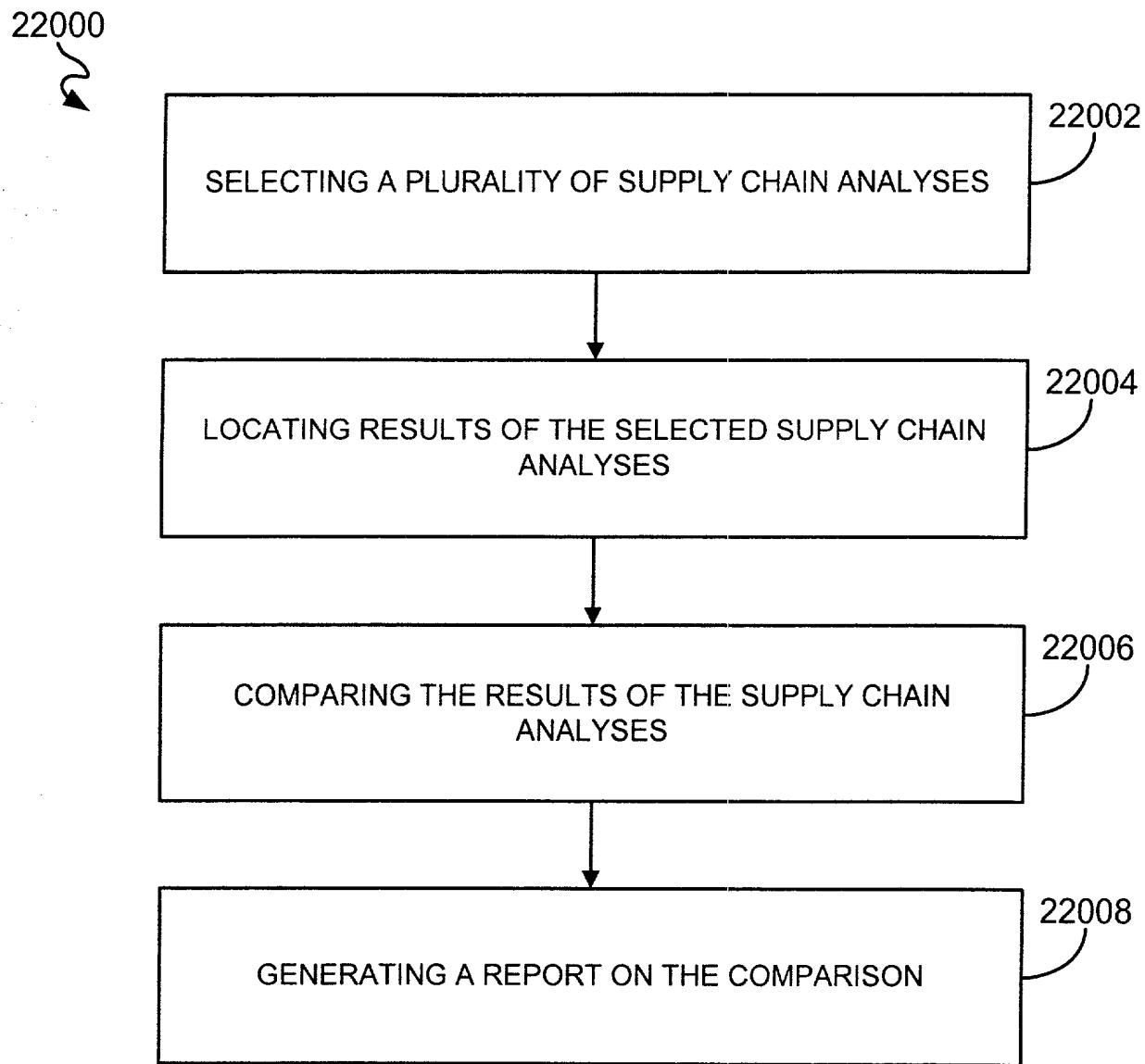


FIG. 220

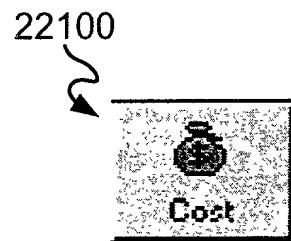


FIG. 221

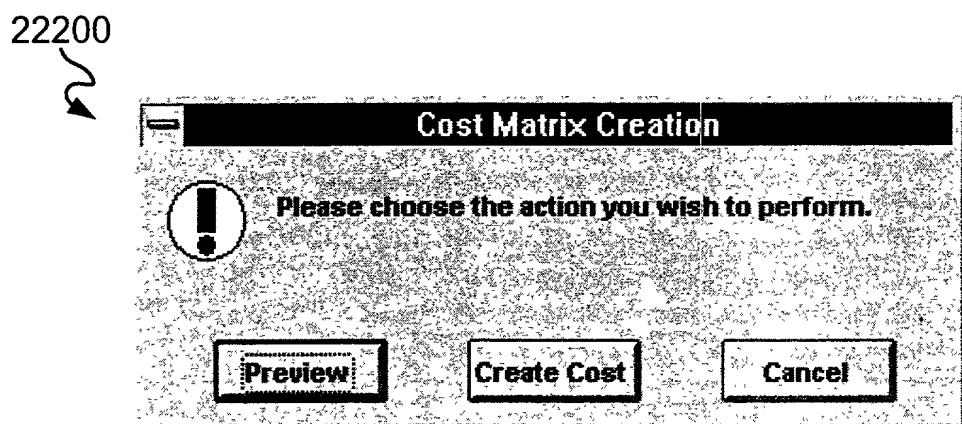


FIG. 222

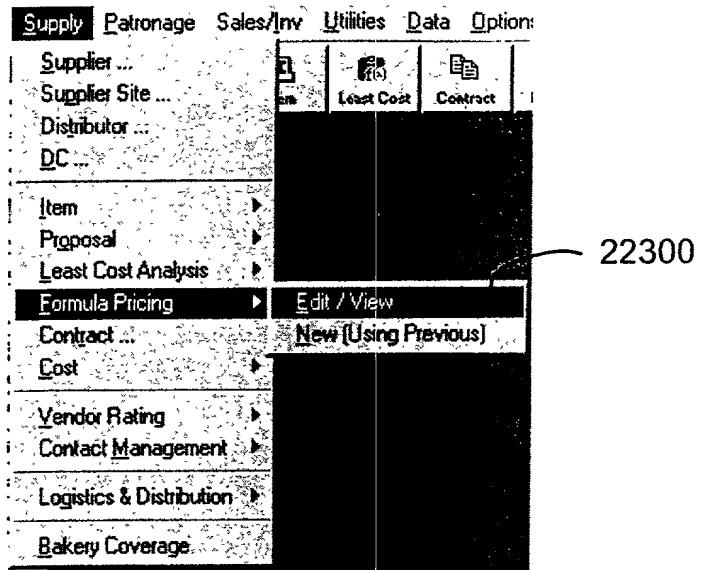


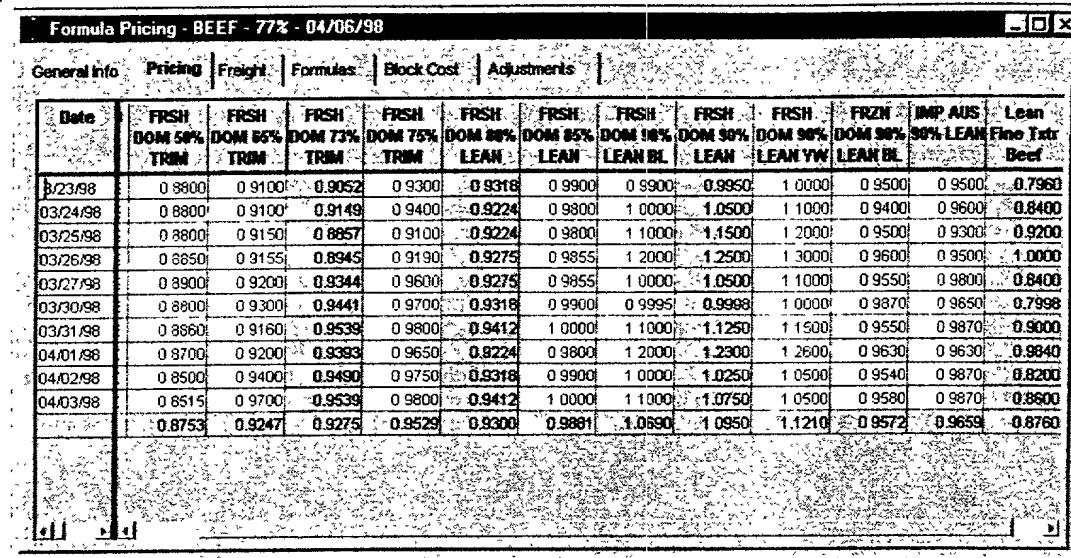
FIG. 223

22400

Pricing		
Pricing ID:	12	
Description: Beef Pricing 04/06/01		
Item:	BEEF - 77%	
Raw Material Pricing Date:	04/06/01	From: 03/23/01 To: 04/03/01
Cost Matrix Begin Date:	03/15/01	End Date: 03/28/01
FOB Adjustment Amount:	0 0000	

FIG. 224

22500



Date	FRSH	FRSH	FRSH	FRSH	FRSH	FRSH	FRSH	FRSH	FRZN	IMP AUS	Lean
	DOM 50% TRIM	DOM 55% TRIM	DOM 73% TRIM	DOM 75% LEAN	DOM 80% LEAN	DOM 85% LEAN BL	DOM 90% LEAN	DOM 90% LEAN YW	DOM 90% LEAN BL	30% LEAN	Fine Trd Beef
02/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.8900	0.9950	1.0000	0.9500	0.9500
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300
03/26/98	0.8650	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9850
03/31/98	0.8560	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870
04/01/98	0.8700	0.9200	0.9393	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9861	1.0590	1.0850	1.1210	0.9572	0.9659
											0.8760

FIG. 225

22600

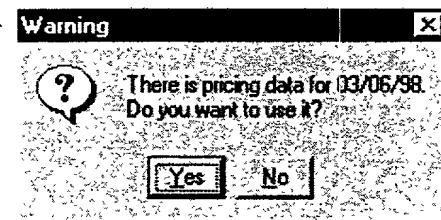


FIG. 226

22700

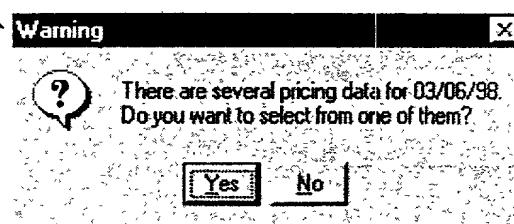


FIG. 227

22800

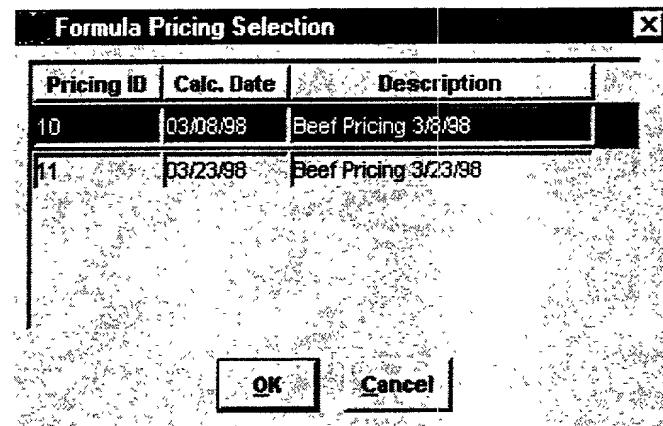


FIG. 228

22900

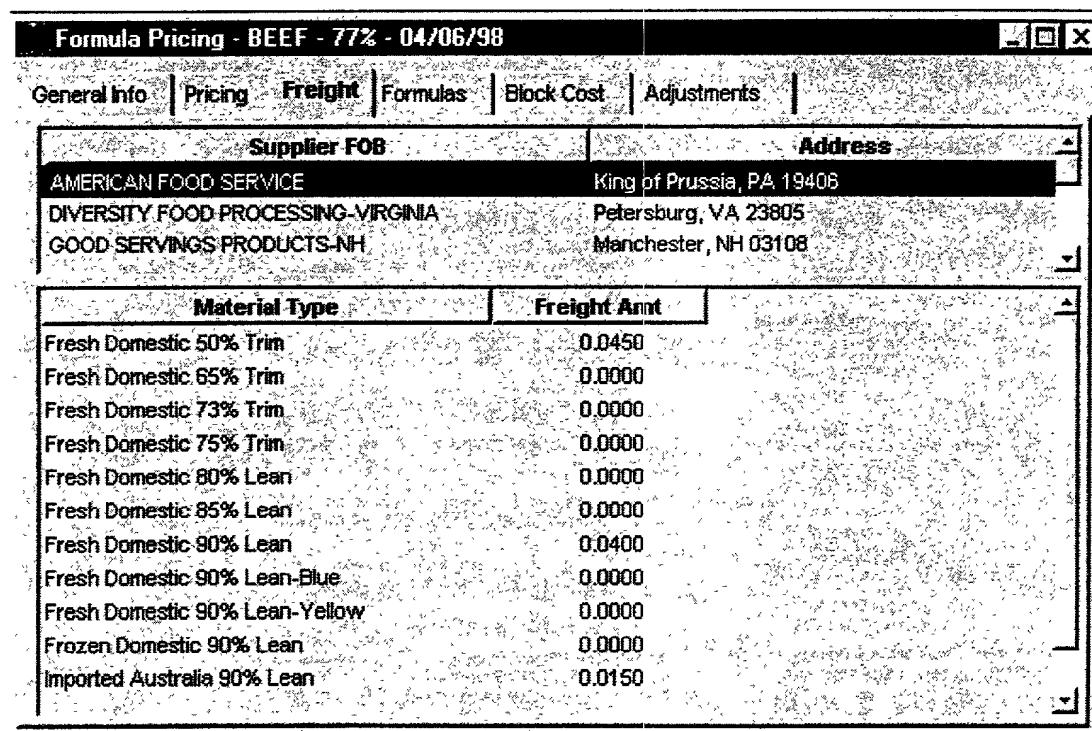


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments			
Formula		FOBTR	FOB5TR	FOB3TC	FOB8LC	FOB5LN	FOB8LC	FOB8LC	FOB8LC	FOB8LC	FOB8LC	FOB8LC	Total
AFS-1		0.3120	0.2671										0.9848
DIV-1		0.1400	0.1295	0.2000	0.1949	0.1400	0.1388			0.2000	0.2190	0.3200	0.3139
GS-1		0.2270	0.2042							0.1730	0.1972	0.3600	0.3549
S&C-1		0.2414	0.2200			0.2179	0.2026	0.2179	0.2153	0.2179	0.2386		0.9721
SER-1		0.3250	0.2926							0.1750	0.1951	0.3650	0.3571
TEX-1		0.3050	0.2766							0.3410	0.3802	0.2500	0.2452
WHL-1		0.3250	0.2958							0.1750	0.1969	0.3650	0.3608
WIS-1		0.3325	0.2977							0.4675	0.5185	0.1000	0.0988
												0.1000	0.0890
													1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments			
Formula		Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?						
AFS-1		0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>						
DIV-1		0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>						
GS-1		0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>						
S&C-1		0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>						
SER-1		0.9884	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>						
TEX-1		0.9916	0.98	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>						
WHL-1		0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>						
WIS-1		1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>						

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

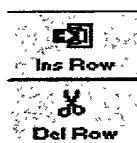
Amount Adjustment Desc

0.1500 Upcharge

FIG. 232

FIG. 232 - 020601

23400



23300



23302

FIG. 233



RM Letter

23500

Form Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

23600

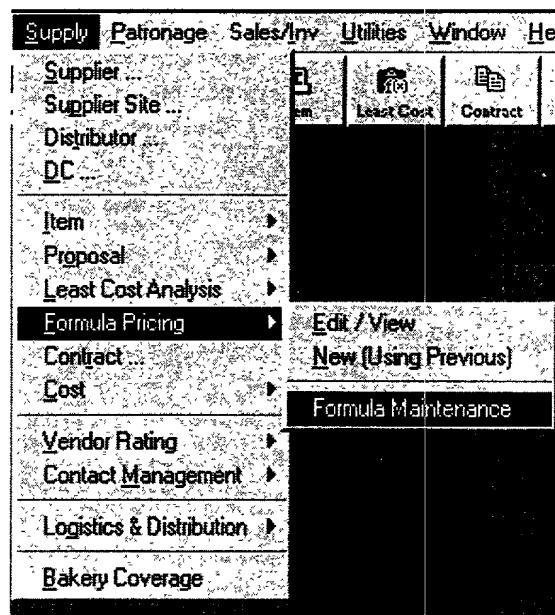


FIG. 236